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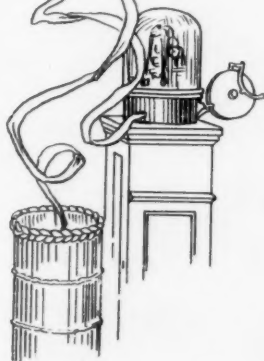


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NEW YORK, MONDAY, JAN. 9, 1922
VOL. 19, No 469 --TEN CENTS

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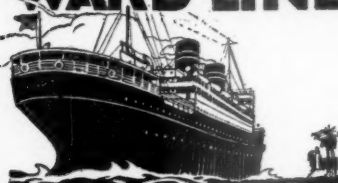
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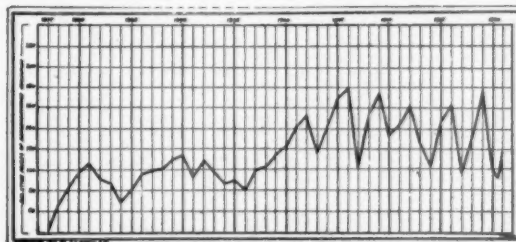
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NEW YORK, MONDAY, JANUARY 9, 1922

Ten Cents

Bright Outlook for 1922, Say Nation's Bankers

A. W. MELLON,
Secretary of the Treasury



AN attempt now to prophesy the future of business and industry would be useless, but the opening of the new year offers an appropriate occasion to pause for a moment and take

stock of the important developments of the last year in the light of their relation to conditions in 1922. The recovery in the general situation since the early months of 1921 has been greater than could have been hoped for at that time. The country's financial position has proved sound, and the banking situation has greatly improved. The reserve of the Federal Reserve Banks has increased from little more than 40 per cent. to more than 70 per cent., and rediscount rates in the financial centres have fallen from 7 per cent. to 4½ per cent. Interest rates generally are declining, and the banking system of the country is in a position to meet the legitimate needs of agriculture and industry. The War Finance Corporation is providing financial relief to cover the emergency requirements of the farming and live stock industries, and the whole agricultural situation is being studied with a view to more permanent measures of relief, especially through better facilities for distribution and marketing. Many difficult problems remain, but what has been accomplished within the last year shows that, with courage and determination, these, too, can be solved in an orderly way.

The Treasury, on its part, has made substantial progress in the refunding of the short-dated debt, and has already brought about a better distribution of the early maturities. About \$700,000,000 of the Victory loan has been refunded into later maturities, Victory notes outstanding have been reduced to about \$3,500,000,000, and Treasury certificates outstanding have been brought down to about \$2,000,000,000.

This better distribution of the debt and the lower rates for money have brought about a marked improvement in the market prices of Liberty bonds and Victory notes in the last ten months. Victory notes are above par, and Liberty bonds are selling about ten points higher than a year ago. Treasury certificates, which last year the Government was selling at 5½ per cent. and 6 per cent., have recently been heavily oversubscribed at 4½ and 4¼ per cent. for the same maturities.

Another happening of far-reaching importance was the offering on Dec. 15 last of a new issue of Treasury savings certificates on terms designed to be particularly attractive to the small investor. Close co-operation between the Treasury and the Post Office Department has resulted in a unified peace-time Government savings program, and the new issue of savings securities has already met

Below are given forecasts by leading bankers in the nation's trading centres of the business prospect of the new year. Optimism is the keynote as exemplified in the Secretary of the Treasury's contribution.

with a gratifying response from all over the country.

These helpful developments indicate that, unless extraordinary new burdens are imposed, the Treasury should be able to proceed in an orderly way and without undue disturbance to business with the great refunding operations that will be necessary in connection with the Victory loan and other short-dated debt outstanding. At the same time the Administration has been able to make substantial cuts in Government expenditure and to reduce taxation. The budget system has already proved its effectiveness, and expenditures will apparently be about half a billion less for this year and for next year than was expected a year ago. The tax law has been revised and simplified, many burdensome taxes have been reduced or repealed, and the burden of taxation has been lightened by many hundreds of millions of dollars.

The Conference on the Limitation of Armament has already clarified the international situation, and has pointed the way to the reduction of military and naval expenditure throughout the world. The foreign exchanges have recovered from their extreme unsettlement, and the pound sterling has risen again to the neighborhood of \$4.20, the highest figure for more than two years. Peace has been formally declared, and most of the remaining war restrictions have been lifted.

These are only a few of the more striking examples of the progress which has been made during the year through the operation of natural forces and without artificial stimulation. This large measure of recovery justifies us, I believe, in looking forward with hope and confidence to the future.

JAMES S. ALEXANDER,

President, National Bank of Commerce
in New York

THE emphasis placed on deflation during the last year has, perhaps, tended to create the expectation that it would prove to be a cure-all for unsatisfactory business conditions. Deflation of prices, credit and currency have been drastic, but the improvement of business has been moderate. Some disappointment, therefore, has resulted. But there are misconceptions involved in this attitude. On one hand, there are further phases of the deflation episode to be worked out that are more serious than is generally realized. The fundamental elements of business, on the other hand, are better than is generally recognized.

Credit and currency have been contracted to approximate equilibrium with the requirements of business, but the readjustment is not complete. The two

most important aspects of the further readjustment that must be made are liquidation of still frozen credits and the realignment of producers' and consumers' prices.

Gratifying progress was made during 1921 in reducing the volume of unliquid commercial credits, but there is still a large amount. What remains is more difficult to deal with. The frozen loans which the banks are now carrying represent businesses which have found themselves in an especially hard position, due either to factors of individual management or because some lines have not felt the stimulus of improved conditions. The banks are standing by all such concerns deserving help. For many of them that still have high-priced inventories to liquidate, whose markets will see but slow recovery, a serious situation remains to be worked out. Deflation cannot be said to have been consummated until this final and most difficult phase has been cleaned up.

Again the full benefit of the readjustment will not be felt until price deflation has become more uniform. Different classes of prices have been thrown greatly out of line by the irregular progress of the downward move. This is particularly marked in respect to wholesale and retail prices. A typical instance is that of the farmer. As a wholesale producer he must accept thoroughly deflated prices, but as a retail consumer he must pay prices that are entirely too high. As a result, the exchange value of the fruits of his labor is badly impaired. While this lack of co-ordination in prices persists there cannot be a full business revival. Price equilibrium must be re-established, but obviously not by an advance in the prices farmers receive for their products, not by an advance in the prices salary workers and wage earners receive for their services. It must be brought about by a further reduction in the prices that they as consumers must pay.

Such realignment of prices is prerequisite to substantial business improvement. A potential demand exists, and there is now no general indisposition on the part of the public as a whole to buy the things really desired or needed. Nevertheless, there rightly is a prevailing unwillingness to pay prices that are deemed relatively high. Furthermore, unemployment, reduced salaries and wages and the diminished scale of business operations have curtailed purchasing power and compelled a closer scrutiny of prices.

Although these important maladjustments still remain, industry and business are justified in believing the worst is behind the great majority of substantial business concerns. Many have absorbed their losses or have funded the indebtedness resulting from the sudden business

reaction and price collapse. Many classes of wage scales have yielded to readjustment. Transportation and mining labor must be further adjusted, but the spirit of the times promises a solution of these problems.

As to the foreign situation, what lies ahead cannot be looked upon as encouraging high hopes. Our foreign trade will, for a time, consist chiefly of selling to other nations goods that they must have and cannot get elsewhere than here. As they rehabilitate their own productivity it may mean a shrinkage in their takings from America, but that is a process that will lead to stability.

But it also must be recognized that stable international business is dependent upon a settlement of great international problems. Here is where the Governments of the leading nations must correct fundamental conditions now unsound, after which financial and business interests will be able to do their part. Some of these conditions have to do with public revenues and expenditures, unredeemable paper currencies, Germany's indemnities and the allied debts. The striking results achieved at the Washington Conference for the Limitation of Armament, under the frank, businesslike and convincing leadership of President Harding and Secretary of State Hughes, give every reason for hope that there may be subsequent conferences which will be successful in dealing with other great world problems. An era of reason and understanding cannot but result, leading inevitably to a return of normal conditions in world industry, commerce and finance.

ALVIN W. KRECH,

President of the Equitable Trust Company of New York

THE business year 1921 will not be fondly remembered by those among us who believe that the country's economic health is reflected primarily in the number and the size of dividends and extra dividends. The year 1921 cannot boast of record earnings and capacity productions, but it can claim the distinction of having been the first post-war year to face the seriousness of the situation and to start the uphill job. It has been an austere year, a year of thoughtful planning, a year that chastened wisely. True it is that the individual business man is first of all concerned with his own affairs, and is inclined to consider his own balance sheet as infinitely more important than the Federal Reserve Bank statement, but, after all, individual prosperity can only be the emanation of a general healthy state of affairs. And 1921, a year of deflation (and deflation, to quote Professor Gustav Cassel, means not only a reduction of expenses, it means also a corresponding reduction of incomes) has done much toward bringing back a healthy state of affairs. The business community was perhaps obliged to observe a rather disagreeable diet, but the banker who is asked to diagnose the case

may now confidently point out quite a number of highly satisfying symptoms.

As a body politic we are splendidly alive. The President's message, Director Dawes's report and Secretary Hughes's "thunderbolt" are splendid affirmations of our aptness to meet serious emergencies in the most direct and matter of fact manner. We have the men and we have the natural resources, and we must even admit that, on closing of subscription days, we were lately quite under the impression that the country's savings have not as yet been entirely depleted by an unhappy system of taxation. Incidentally, one may also recall that the ratio of reserves of our Federal Reserve Bank is about 73 per cent.

The international situation is rich in fair promises. Secretary Hughes launched in Washington a bold "peace offensive" which should win for the world the inestimable trophy of international economic understanding. Last year we recorded a few shy attempts at real world pacification, and today we could cite a hundred instances reflecting the world's fervent desire for peace. There is perhaps no more significant gesture than Marshal Foch's chivalrous proposal that the defeated nations be aided so that they may be re-established commercially. Victory does not rest after the laurels have been plucked, and it is our imperative duty from self-interest, if not from any other reason, not to abandon those who need our co-operation.

I confidently hope that the destinies of 1922 will be happily shaped by the strenuous and courageous efforts of the last year.

JOHN G. LONSDALE,

President of the National Bank of Commerce in St. Louis

HERE are the hopeful signs for the year we are now entering upon:

Business leaders generally believe that the period of stress is over.

Growing confidence and faith in the situation on the part of the American people.

Gradual reduction of costs to conform to supply and demand.

Year's improvement, while not uniform, indicates beneficial adjustments. Gradual, though not pronounced, recovery of certain industrial lines; encouraging indications in others.

Purchasing power of the public not seriously impaired, as shown by savings deposits and investments.

Year 1921 saw moderate revival of building, portending greater activity.

General recognition of the fact that the interests which the nations of the world have in common far exceed those we have in conflict, as shown in Disarmament Conference.

Here are the detrimental signs:

Farm product price levels still below industrial.

Lack of stable foreign credits.

Necessity for continued liquidation.

Forms of Federal taxation confiscatory in nature.

Lack of more advanced adjustment of railroad situation.

Cost of government and doing business both too great.

People still regard what they're paid as more important than their work and what they spend too slightly.

No business man will put any flowers on the grave of 1921. And yet the restriction of credits, the inventory losses, passing of dividends and general deflation methods, accomplished without serious disaster in the last year, have laid the firm foundation of an era of prosperity to come that will exceed in volume of business and in permanency any like period of our history. The time of acuteness admittedly past, the attainment of the brighter era should be approached with confidence, tempered by caution, for conservative business must maintain for some time to come.

These two things seem patent—business has improved in 1921, and the year 1922 should see a continuation of this improvement, the extent of which will depend on the wisdom with which three outstanding and fundamental factors are developed:

Domestically, the restoration of purchasing power to the farmer by increased crop prices; the readjustment of

our transportation systems, and, in a foreign way, the resumption of trade based on greater political permanency and subsequent credits.

There might be other conditions that need attention, but they are for the most part parenthetical and will reflect the betterment experienced by any of the three named factors.

When it is considered that 50 per cent. of the country's purchasing power is on the farms, and that agricultural products went to and some below pre-war levels, the lack of buying is not puzzling. Whether we can ever expect pre-war prices in everything, with increased taxes, &c., is problematical. Perhaps the farm prices, largely made in international markets, in going so low, reflected the European weaknesses and, under any degree of improvement abroad, the same low price level of farm products cannot be expected again.

And yet the farmer is one of the most hopeful signs on the 1922 horizon. He has met the situation stoically; he had not affected all of the war extravagances, so he discarded the few he had, exercised that native industry and thrift for which American farmers are noted; took his losses, bought little, and, with the aid of the banks of the country, is preparing not to curtail production, but to give another bountiful crop to the nation. This is particularly true in the great Southwest. At the beginning of 1921 that section of the country seemed especially depressed, but, due to the determination of the planter and business man to see things through on a basis of hard work and reduced costs, the Southwest showed perhaps the greatest improvement of any section of the country in the closing months of the year.

American progress can never far exceed her railroad facilities; every loom, furnace, lathe, hearth and fireside is allied and mostly dependent on transportation. For decades railroad development was always in excess of the nation's expansion, and that was the era of the greatest growth of the United States. Unless the railroads soon experience a readjustment as regards the cost and income elements, providing the sound basis for rehabilitation to take advantage of the increased patronage which all important factors seem to be co-operating to produce, there cannot be any lasting measure of progress.

The minute the securities of railroads are restored to favor through earning power, making certain railroad development, then will the real ascent to better times be started, for the availability of abundant funds for investments has been only too well demonstrated in the heavy bond buying at the close of 1921.

Aside from these two domestic factors there can be no doubt that our prosperity is tied up with Europe in an inseparable manner. Right now this country is "gold poor," with the largest reserve ever accumulated by any nation, and yet we are glad we have it. To revert to a rather ordinary example, nothing breaks up a friendly game so much as when one fellow gets all the money. This country occupies that position. Europe was never more in need of goods, but is without sufficient money or credit to secure them.

The rapidity with which some of the countries most affected are recovering is extremely hopeful. Those who counsel "Europe-go-hanged" and those who see nothing but disaster ahead in the jumble abroad must remember that Europe has come out of some mighty struggles; that because of these experiences their people are trained to privation, thrift and hard work. These qualities, despite some rather startling climaxes in European affairs, can be expected gradually to bring order out of chaos over there.

It is to be admitted that it may be darker before it is brighter in Europe. Whether certain European countries can divorce their currency systems from the financial needs of government sufficiently to avoid repudiation of their voluminous paper currency is problematical. And, of course, the question of confidence, a prime requisite to credits, is

tied up with the political soundness of these countries.

There seems to be a growing conviction generally that keeping Germany in a position to maintain production and the semblance of a financial system is the only wise course of avoiding a collapse that would be international in its detrimental effect. The ter Meulen plan of combining private and governmental financing of foreign trade under an international commission may serve during the year as an impetus to the woeful need of trade abroad.

All in all, 1922 is to be welcomed, first, because it leaves 1921 behind, and, secondly, because all of the signs by which business reads its future point to a gradual though apparently certain continued improvement in general commercial conditions.

LOUIS W. HILL,

Chairman, Board of Directors the First National Bank of St. Paul

THE business of the country is still fighting its way back to the healthy conditions destroyed by war. The earlier stages of any convalescence always drag incredibly, and the patient seems to stand still or even to suffer relapse. But every gain makes the next step forward longer, and the future more encouraging.

It appears certain at this time that the coming year will follow this law by showing a marked improvement over the past. This should not be interpreted too optimistically. Wounds like those the world carries are not healed in a year. Often pain and depression are greatest when the skin is actually forming over the new flesh cells.

Conditions in the country at large and in the Northwest particularly are favorable for a slow but steady gain. Every body realizes that to make agriculture once more a promising and paying occupation is a first condition of general prosperity. In the Northwest, where it is so essentially the dominant industry, and where it has suffered so severely from a deflation which has borne on it more heavily than on any other interest or activity, this is especially true. The farmer is slowly ridding himself of the burden of debt that has crushed him to the earth during an era of depreciated values. It takes time. But credits are being reduced, and men are being encouraged to devote themselves to the industry and economy which alone can bring them out of present troubles.

It stands to reason that in all future policies the agricultural interest should receive first and most generous consideration. Many of its greatest grievances have already been remedied or are on the way to cure. Markets have been steadied, charges reduced and credit immensely expanded. These changes, with others still in contemplation, cannot fail to act favorably upon our great basic industry, and so to react on all the others that are dependent upon it.

The country and those who have the greatest share in the conduct of its affairs—bankers, business men, manufacturers, railroads and legislators—should pursue the same cautious course which has dissatisfied the miracle hunters, but brought already a measure of confidence and hope out of a situation so chaotic and unpromising as that of two years ago. It is a time to go slowly and to feel your way.

It is not a time to chance experiments or to invite great hazards. Above all, it is a time for work, for economy, for building up by creative industry and saving the total body of resources so terribly exhausted by war. The dangers ahead lie not in any present menace so much as in the possibilities of rash action where only conservatism can win.

Certainly the new year will start with more favorable winds than the last. Where business is still depressed it, nevertheless, shows a balance sheet on the mend. If the country does not get legislation which will further diminish our foreign trade by making it impossible for other nations to deal with us this will contribute greatly to future recovery.

The financial outlook is far more satisfactory than it has been. The rise in Liberty bonds has an actual as well as a sentimental value in promoting the confidence which is nine-tenths of the battle for success. All other securities show an improvement that reflects an easier money market, and a larger amount of free capital ready for investment. These are signals that may not indicate a perfectly clear sky tomorrow, but that do give a guarantee against any destructive storm.

No section of the country has more recuperative power than the Northwest. Being agricultural and having made some disastrous experiments in places, with false economic and political theories, it was as hard hit as any. It has got its bearings and is meeting its losses with courage and hope. With the aid which has been extended so liberally to the farmer, and which will, no doubt, be supplemented in some other respects, it is bound to make rapid progress to full recovery. If the railroads, as now seems probable, are allowed to conduct their affairs on sound business lines, with reasonable rates and a free market, they will work out their own salvation. Credit and banking facilities are ample for every legitimate need.

There is, therefore, no reason why the next year should not mark a further definite advance toward that recovery which everybody expected unreasonably soon, seeing from what destruction the whole world sought relief. There are no signs of a boom, but there are plenty of strong indications and definite promises of a long and steady stride toward good times, labor for everybody and a fair return for all parties in production.

EMORY W. CLARK,

President, First and Old Detroit National Bank

IT is not difficult to find in Detroit many signs of improvement in business, as is true generally throughout the United States. Our factories are adding to their number of employees, and savings deposits are showing a slow but steady increase. Retail merchants are doing from 80 to 90 per cent. as much business as they did a year ago, and home building throughout the United States has increased to a point where the large radiator companies of the country are working at full capacity to supply the demand for radiator and boiler equipment necessary.

The banks of Detroit have not been borrowers to any extent from the Federal Reserve Bank for the last six weeks or more, due to the fact that their loans are being paid and that there is comparatively small demand from borrowers because of a lessening of activity in business and a reduction in inventories and values.

Business concerns which are not sufficiently strong to withstand the losses that have come through depreciation in values are being gradually liquidated, which must of necessity continue until we have a general revival of business.

This community is absorbing its full share of the municipal and other bonds that are being offered so extensively of late, and there is some indication that the strong industrial corporations will be in the market for long-time money when such money can be obtained at more attractive rates than prevail today.

It is unfortunate that the present Congress was not able further to reduce the surtax, and that the railroads have not been put in a position where they can reduce freight rates as well as passenger rates.

The results of the conference at Washington will go a long way in helping solve the international problems, and, in the writer's judgment, this conference should be followed by one on an equally broad scale of economists and financiers, who would make a survey of such incomes and assets as are available in the various countries and could be used as a basis for international credit.

The proposed extension of time to be

Continued on Page 107

JAN

Europe's Views of the New Year's Promise

LONDON, Jan. 6.

ALTHOUGH conditions at the end of the year are far from bright, trade continues to languish, and the position of business and industry, as well as employment, are far from what was hoped could be accomplished in a year of as radical readjustment as has taken place in the last twelve months, yet the feeling in English trade and financial circles is that the new year will be better than the old; that fair recovery of foreign trade will come with the progress of the twelvemonth, and that a genuine movement toward more normal conditions throughout Europe is a reasonable expectation. Financial sentiment displays measured optimism. It is restrained, but, nevertheless, unmistakably optimistic.

Looking at the problem from the national standpoint, there is ample cause for jubilation. With peace secured in Ireland, a settlement arranged in respect of disarmament and an agreement reached on the delicate question of relations in the Pacific, seeds of international amity have been sown which should bear fruit before the end of the new year. The financial community here anticipates the practical solution of the problem of German reparations payments, without which, it is widely believed, all hopes of improvement in the international financial situation would be vain. The very urgency of the problem bodes well for a settlement.

The tendency in financial circles here is to look for greater freedom of American participation in Europe's financial affairs that has been taken in the past. It is argued that, having gone so far, America's co-operation in the financial affairs of Europe is as necessary as was her co-operation during the days of the war. Certain it is that the extremity of some of the countries of Europe is as great today as it was in those dark days back in 1917.

The rapid advance of sterling during the last two months of the year has done a great deal to hearten the financial community of the nation. There is considerable difference in the viewpoint with sterling above \$4. That further efforts to rectify the foreign exchange situation, not of England particularly, but of all countries of Europe, appears to be certain. Artificial measures have been tried and have failed. Out of the unpleasant experiences of the past knowledge has been acquired which should carry Europe a fair distance along the road to recovery. Foreign exchanges of the other European countries should continue their tendency to improvement during the next twelve months. While the time is not yet ripe for the establishment of the doctrine of the cancellation of international debts, financial opinion, in this country at any rate, is working in that direction, and with us it is the feeling that others will follow the leaders, whoever they may be. The coming year may not see the cancellation plan put into effect, but a great deal may be done to prepare the way for such a development.

Little doubt is expressed that the future financial policy will be to keep money as easy as possible. It is not probable that supplies of credit will be abundant. On the other hand, bankers' resources are more than equal to anything which is likely to arise in the matter of a trade revival. Such revival, indeed, should of itself assist in making banking resources more available, simply through the process of releasing credits still in a frozen state.

In financial circles a lowering of the Bank of England rate is anticipated early in the new year. Government

Sentiments expressed in the three capitals disclose differing outlooks in England, France and Germany—Hope in the lands of the late allies and discouragement in the new republic.

finances, no doubt, will continue to be the dominating factors in the money market, owing to the fact that more than £1,000,000,000 in Treasury bills are still outstanding and that no funding operations can yet be undertaken. This, however, is not likely to prove an immediate burden on the banking fraternity. Trade revival, in any case, must be a slow process, and bankers probably will not be called upon to finance a great mass of commercial bills while at the same time carrying tremendous amounts of Treasury paper in their portfolios. One natural effect of trade revival would be to place the Government in receipt of larger revenues, which would automatically go to a reduction of the floating debt.

The year in the markets has not been a prosperous one. It has been a long, tedious period of liquidation. There are a number of firms and institutions to which aid must be further extended, but the consensus of financial opinion at the year end is that bed rock has been reached. The faint stir of trade revival, already noticeable in this country, is finding reflection elsewhere, and with the better understanding of the evils of currency inflation which has lately come to Europe there is better reason to hope that stronger efforts will be made in the future to balance the Continental budgets through adequate taxation and by exercising care over Governmental expenditures. Lombard Street holds this to be the first essential to a larger development of international trade.

PARIS, Jan. 6.

FRANCE has passed through a difficult year, a year beset with the trials of readjustments and falling prices, and in which but little progress has been recorded toward the final putting behind her of the economic illness of war. She is still a financial patient, slowly convalescing from her difficulties, to be sure, but a patient in a condition where relapses may occur, and one who must be doubly careful of too strenuous activities in the near future.

The feeling is strong, and not without abundant reason, that the most acute moments of the economic crisis have been passed, and that at the year end the country is on the most substantial footing since the close of the war. It must be remembered, however, that some of the improvement to be noted is artificial and not natural and that the bolstering up progress—supplied by a paternal Government—may have but postponed the dawning of the day on which the real crisis, brought about by eon-old economic laws, must be met and faced. Unemployment has been overcome by the artificial method of subsidizing crippled industries; in a word, to prevent the crisis from having its natural result, that of causing the weakest industries to disappear as they must in a case of a survival of the fittest, leaving only those capable of earning an honest and unsubsidized franc and of standing squarely on their own feet. It was by such a process that the old-time crises would have been met. Such a process, bitter though it might be, eventually would adjust supply to demand. Today the problem is left to be solved in other ways before normal economic conditions can be re-established. The new process will take much time, probably more than if the underpinning of governmental support were swept away at one bold stroke and business

and industry required to stand alone or fall.

We are now confronted with country-wide overproduction. Consumption has fallen off. Every country wishes to be rid of its own surplus and at the same time so stop the gates that competition with incoming goods shall be at the minimum. During the war the industrial machinery and productive capacity of the countries of Europe increased at an enormous pace. Small plants became big ones, as the demand for more and more production became louder and more determined. The grim god Mars demanded that his requirements be fulfilled, in copious measure, and it meant the doubling, tripling and quadrupling of capacity. The armistice put a sudden end to the need for the requirements of war. The plants were turned, for a time, to the manufacture of articles for peace-time needs. Another factor entered, which further cut into the consumption figures. Not only had the abnormal demand of war time ceased, but ordinary consumption has fallen off because of the rise in prices, and, at the same time, the number of foreign consumers has, for the producing States of the rest of Europe, been reduced through the virtual disappearance of Russia and other Central European countries from the markets.

The unbalanced position of French exchange, in the opinion of a great many of her financiers who have given the problem careful thought, does not consist of immediate financial difficulties; but in the cumulative aggregate of dislocated economic forces brought about by the war. The financial disorganization now visible on every hand is for the most part due to economic disorganization, whose force had long been gathering. It is true that the huge debts and the unsound public finances of the belligerent countries during wartime was a problem of military necessity, but it was bound to react most forcibly on the subsequent economic situation in those countries. That it did not do so immediately was due to the fact that inflation of credit and currency acted first as a stimulant to industrial activity. It brought about, during the war and in the year or so thereafter, a period of artificial prosperity. Now that the period of liquidation from this artificial and inflated condition has arrived, it is not so much the domestic situation in one or another country which is upset, as the relations between the different countries.

The eyes of Europe, particularly the eyes of France, are on the United States. It appears quite natural that Europe should turn to America, the only country in the world whose currency is sound. Help has before been received from this source. It is not beyond the realm of possibility that help will be extended again. At any rate, your people are in a better position to judge in what measure America can help Europe. Little hope is expressed here for relief from the international economic conference. Even were all the war debts between the Governments wiped off the slate, the international balance would by no means be restored. Furthermore, most of the countries which became debtors during the war, and in particular the Central European countries, have added to this indebtedness, in substantial measure, since the end of hostilities. They no longer are getting such credits. Such an economic conference as has been in session could secure results which would be appreciated, only if the conference

succeeded in getting new grants of credits to the debtor countries, a procedure not at all likely.

There may be ahead of us in 1922 further readjustments of prices and credits. Certainly they will come if the Government should decide to withdraw its subsidies. It is the judgment of French finance that liquidation of this sort is an essential part in the process of regaining normal economic and financial conditions. Many even look forward keenly to the period in which only the strongest shall survive, and then only by the help of their own wits, credit and strength.

BERLIN, Jan. 6.

GERMANY'S economic, financial and business prospects at the beginning of this new year are far from pleasing, if the opinion of financial Germany is to be regarded as accurately interpreting conditions. The feeling is general that Germany is about to realize for the first time what it means to have lost a great war, and have the cost of that war still to meet. Sober thinkers have appreciated for many months what the general public, now for the first time, seems in a fair way of learning. Heretofore the public has deceived itself.

Now, however, the bubble of artificial prosperity which was inflated in the days after the close of hostilities has been pricked, and its effect upon the condition of the people is seen now to have been one of serious injury. Largely as a result of it the standard of living in Germany, which just after the war was higher probably than that of any of the other contending nations, of course, with the exception of the United States, has been forced down and the prospects are that it will have to descend further. This means hard times not for a few, but practically for every one.

Prices in Germany have been heading toward the world level for some time, and will doubtless continue with increased discomfort for Germans as the process goes on. Heretofore Germany had the advantage of relatively cheap labor, based on artificially cheap rents and bread. Even the transportation and other public utilities have been kept at an artificially low price through the iron regulation of the State.

In the Government's paper money deficit are billions of marks which have been consumed by this mistaken policy of artificial cheapness. While it lasted it gave to German industry what amounted to an indirect subsidy, and it allowed German manufacturers to undersell the world in many lines.

But economic laws now seem to be triumphing over these artificial influences. Germany's trade-marked "catastrophe boom" seems at an end, and Germany enters 1922 without a home boom in trade, with both foreign and domestic business slackening, with no prospect of new trade expansion in the immediate future, and with reasonable certainty of an increase of unemployment as the "crisis period" of late Winter and early Spring approaches.

The outstanding development of the present time is the continued rise of commodity prices. It is apparent that the tendency in this direction has not been checked, and that there are no immediate prospects of checking it, for the recognition seems to be general that the day of cheap labor is passing and that the movement will continue through this year.

The position is a serious one when it is realized that this condition will operate to make any reduction of the budget deficit more difficult, and yet the relations of the German Government with the Entente Governments indicate that serious efforts must be made to balance the budget. All in all, the 1922 outlook in Germany is far from a cheerful one.

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Canada—The Past Year and the Year to Come

Special Correspondence of The Annalist

TORONTO, Jan. 7.

IN certain respects the new year dawns more auspiciously for the trade and commerce of Canada than was the case with its immediate predecessor. It is not that the clouds which hung over the financial horizon at the beginning of 1921 have yet been dissipated; unfortunately, they are yet in evidence. But they are neither as low-lying nor as heavy as they then were, and, as a result, the atmosphere is somewhat clearer, and financial and industrial captains are better able to determine the course they should take in order to avoid rocks and shoals yet in the way. In other words, the Dominion is in a better position than a year ago to gauge conditions and determine steps that should be taken in order to bring about their betterment.

That the improvement in the trade and commerce of the Dominion in the last quarter of 1921 has stimulated hope for the future cannot be doubted. At the same time, business and financial authorities are not yet altogether confident that this improvement will be progressively maintained in 1922. It is, however, generally conceded that the most dangerous point in the present period of depression has been reached and that the trend during the year will be upward rather than downward.

The unsatisfactory and disappointing results obtained from the recent harvest have undoubtedly handicapped Canadian trade in its progress toward recovery. Usually when there is a poor crop in the Western Provinces, nature smiles beneficently upon the Eastern Provinces, or vice versa; in 1921 she was niggardly in her treatment of both. True, the yield in the West was the heaviest since the record year of 1915. But the gain in quantity was nullified by the damage to quality by alternate spells of excessively hot and unusually wet weather throughout the West during the critical harvest period. As a result of these untoward circumstances, together with the lower market prices existing, the aggregate value of the crops of three Western Provinces was but \$479,527,000, as compared with \$609,493,400 for the lean crop of 1920, and \$680,171,200 for that of two years ago. In other words, the crop of last year was less than that of 1920 by \$129,966,400, and that of 1919 by \$200,644,442. But, unfortunately, these figures do not adequately reflect the resultant decrease in the purchasing power of Western farmers, for, plus these, there must be taken into account the fact that, because of the insistent demands of labor, harvest hands were paid \$5 to \$8 a day and engineers operating thrashing machines as high as \$25 a day. Thrashing costs ran all the way from 22 to 33 cents a bushel, and the average for oats was 10 cents a bushel. Prices obtained by the farmers, on the other hand, were low, wheat ranging from 70 to 80 cents a bushel and oats from 13 to 17 cents. Although thrashing results in Ontario and other Eastern Provinces, as a rule, were even less satisfactory than anticipated, the situation of the farmers in that part of the Dominion is much better on the whole than that of those in the West because of the mixed farming system. Total value of the field crops of the Dominion was \$1,017,866,000, the smallest in five years, and a decrease from 1920 and 1919 of \$437,378,000 and \$519,304,000, respectively. There also naturally was a substantial decrease in the value of live stock sold last year because of lower market prices.

The effect of the poor crops on the general business of the country naturally has been deleterious. True, increased activity developed in the last quarter of 1921, but this was largely seasonal. In volume, however, it was

below normal, individual orders, although about as numerous as usual, being generally of a hand-to-mouth character. Collections have been, and still are, unusually slow, and, although manufacturers, wholesalers and bankers are disposed to exercise as little pressure as possible, commercial failures are more numerous than for several years. Fortunately, stocks of merchandise throughout the country, as a rule, are below normal in size. And this leads to the expectation that manufacturers and wholesalers will find a steady demand for small parcels of goods throughout the year. At any rate, active business can not be expected until next harvest, and then only if good crops are assured. In the meantime, accounts are being more closely scrutinized and credit curtailed.

As far as the manufacturing industry of the Dominion is concerned, the situation at the moment would seem to indicate that while factories will continue to be operated throughout the year considerably below capacity, they will on the whole, be better employed than in 1921.

LARGELY through orders which all the Canadian railways have recently placed for rails, the position of the steel mills shows considerable improvement, a fact which is reflected in the increased production of pig iron and steel within the last month or two. While the demand for structural steel—and, in fact, for all kinds of steel—is much below normal, there doubtless will be a perceptible improvement when costs are reduced to the point of stability, a number of large construction undertakings being held in abeyance pending this desired consummation. As a result of some orders for new railway cars and large orders for the repair of old ones, the car plants in all parts of the Dominion are more actively employed than for the last year or two. And the necessities of the railways for better equipment would indicate that both car and steel plants will be able to continue at the present rate of employment for some time. Plants engaged in the manufacture of cars, motors, trolley cables and electric equipment for domestic uses promise to be fairly well employed throughout the year as a result of the continued expansion in the development of hydroelectric energy and the necessities of street and radial railway systems for new equipment.

The lumber industry appears gradually to be getting away from the period of depression through which it was passing last year, although the improvement at present is practically confined to the mills on the Pacific Coast, where the export demand is first asserting itself. While the export demand for pulp is still light, there is a steady improvement in the demand for newsprint, with the result that most of the larger mills now are operating close to capacity. The outlook for the newsprint industry, at the moment, appears to be more auspicious than that of any other branch of manufacturing in Canada.

Considering the manufacturing industry of the Dominion as a whole, while, at the moment, there is nothing which would warrant expectation that 1922 will see its return to that degree of activity existing prior to the advent of the present period of depression, yet there is reason for believing that plants will be rather better employed than in 1921. A return issued within the last few days by the Dominion Statistical Bureau gives the output of the factories in 1919 a total value of \$3,520,724,000. This is the largest recorded, and shows an increase of more than two billion dollars more than in 1915. Even if the anticipated improvement takes place, it may be assumed that the value of the 1922 product

necessarily will be considerably short of that of two years ago.

Preliminary official figures give the output of the mines of Canada a total value of about \$170,000,000 for the year just closed. This is a decrease of \$57,000,000 compared with 1920, and, unless a remarkable change occurs in the situation prevailing at the moment, in all probability a further decline will take place in 1922. About the only bright spot in the situation is in respect to gold production. This particularly is true of the mines in Northern Ontario, their yearly output being estimated at about \$12,000,000, which is the largest on record. That they would have shown still greater increase but for the shortage of hydro-electric power at certain times of the year, there can be no doubt. The weakest spot in the mining industry of the Dominion, and one that is unlikely to show improvement in the current year, is the condition of the nickel industry. In 1918 nickel production, stimulated by the war demand, had a value of more than \$37,000,000. Last year's output was less than one-fourth of the latter, and that which gives the outlook for 1922 a particularly gloomy coloring is the fact that the Sudbury district mines have been closed down and the refineries at Port Colborne, Ontario, and Deschenes, Quebec, have ceased to operate and, in view of the prospective disarmament, are likely to remain inactive for some time. There was a marked increase in the output of lead and zinc last year, while there was a slight decrease in silver. Increased production seems probable for the coal mines in the West, but the opposite appears probable for those in the maritime provinces.

NINETEEN TWENTY-ONE was the most unsatisfactory year in a decade for loan and life insurance corporations in respect to collection of payments due on mortgages held on farm lands—the effect, of course, of the serious depreciation in crop values. This is particularly so in respect to mortgages held on farm lands in the Prairie Provinces. In the Eastern Provinces, because of the mixed farming methods employed, payments have not been so seriously affected, while in British Columbia, where the largest fruit crop on record was obtained and the lumber trade is improving, the situation is rather better than it was a year ago. The total amount loan and life insurance corporations have out on farm mortgages in the Dominion is estimated at approximately \$300,000,000.

Generally speaking, corporations having money out on farm land mortgages are disposed to be as generous as possible in 1922 in respect to collection of interest and in advancing money on new mortgages. In the first place, they insist that this year the farmers must be afforded every possible chance to get on their feet again, while, in the second place, they not only aver that their confidence in the future of the West has been undiminished by the experiences of the last few years, but that, as a result of the appreciation in land values over a period of years, there has been a corresponding enhancement in mortgage security.

The supply of new funds in this and coming years is particularly perturbing to loan corporations. Prior to the outbreak of the war they found a ready supply of funds from the sale of debentures in Great Britain and France. Even with the war over, this is no longer possible, for not only can people with surplus funds in these two countries find more attractive investments within their own borders, but British investors in Canadian loan corporation debentures in the last two or three years have withdrawn large amounts, the premium on

dollar exchange having made it profitable for them to do so. Up to the end of 1920 the amount thus withdrawn was about \$14,500,000, or about 35 per cent. of the total holdings, and the operation has apparently not ceased.

Loan corporations entertain the hope that ultimately they may be able to turn the attention of American investors toward their debentures. They recognize, however, that this is a source that will require much cultivation before it can be made available to a material extent. In the meantime, the most available source of supply is the home market. And that is not only limited, and particularly so at present, but the eye of the Canadian investor, for the time being at any rate, is more disposed to centre upon Government and municipal bonds than upon the debentures of loan corporations. As a result of the authority granted by the provincial Legislature of Ontario, loan corporations in that Province are enabled to secure savings deposits up to an amount four times their capital, reserve and cash, whereas previously the amount was not to exceed the joint value of these three forms of assets. As they allow 1 per cent. more on deposits than banks, it is anticipated that a larger supply of funds ultimately will be obtained. On the other hand, a new competitor for savings deposits made its appearance in the Ontario field with the advent of the new year in the form of provincial Government rural credit banks, a start having been made in ten of the principal cities in the Province. Life insurance corporations deriving their revenue from premiums are likely to be in a position to assume a relatively larger proportion of the new mortgages made this year. But it appears probable that money for this purpose is destined to be both scarce and dear for some time.

As a matter of fact, money for all purposes promises to be scarce and tight throughout 1922. The fact that bank deposits are lower by \$170,633,000 than a year ago may be taken as one indication of this. Supported by the experience of last year, financial authorities believe that the Federal and the Provincial Governments and the large cities will encounter little difficulty in floating new bond issues in the New York market. There is no doubt that the Federal Government will have to undertake the refunding of large amounts falling due in the year. For this purpose, plus money required for other necessities, it is estimated that the Dominion Government will have to borrow something like \$400,000,000 this year. Sir Henry Drayton, Minister of Finance in the late Government, a few months ago estimated that the refunding Canada would have to undertake in 1922 on loans of all kinds maturing would, in the aggregate, amount to approximately \$1,194,000,000. The net Federal debt is about \$2,500,000,000, against slightly less than \$336,000,000 in 1914, while a recent estimate places the aggregate gross debt of the Provincial Governments and the municipalities at \$500,000,000 and \$700,000,000, respectively. Of the total Federal debt, \$200,000,000 is payable in the United States.

Money for industrial enterprises and the necessities of general business, in the opinion of financial authorities, will have to come from Canada's own resources. The fact that during the war period the Canadian people, by absorbing Federal Government loans to the amount of \$2,000,000,000, showed that they possessed financial resources far beyond those anticipated, naturally tends to strengthen hope that they will prove equal to the task of meeting conditions now existing.

But, on the other hand, not only are bank deposits declining, but production in all branches of the country's industrial activities is below normal, and is

Continued on Page 35

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The Royal Bank of Canada



Fifty-second Annual Statement

30th NOVEMBER, 1921

LIABILITIES

TO THE PUBLIC:	
Deposits not bearing interest.....	\$ 95,168,911.64
Deposits bearing interest, including interest accrued to date of statement	280,447,431.90
	<u>\$375,616,343.54</u>
Notes of the Bank in Circulation.....	31,290,337.14
Balance due to Dominion Government.....	23,160,749.32
Balances due to other Banks in Canada.....	\$ 2,426.04
Balances due to Banks and Banking Correspondents in the United Kingdom and foreign countries.....	10,572,105.10
	<u>10,574,531.14</u>
Bills Payable.....	4,733,607.59
Acceptances under Letters of Credit.....	12,535,480.27
	<u>\$457,911,049.00</u>
TO THE SHAREHOLDERS:	
Capital Stock Paid Up.....	\$ 20,400,000.00
Reserve Fund.....	\$ 20,400,000.00
Balance of Profits carried forward	905,044.98
	<u>\$ 21,305,044.98</u>
Dividends Unclaimed.....	14,630.77
Dividend No. 137 (at 12% per annum), payable December 1st, 1921.....	610,623.00
Bonus of 2%, payable December 1st, 1921.....	407,082.00
	<u>22,337,380.75</u>
	<u>\$500,648,429.75</u>

ASSETS

Current Coin.....	\$ 16,012,219.57
Dominion Notes.....	28,540,559.25
United States Currency and other Foreign Currencies.....	29,912,018.81
	<u>\$ 74,464,797.63</u>
Deposit in the Central Gold Reserves.....	13,000,000.00
Notes of other Banks.....	2,828,510.11
Cheques on other Banks.....	21,594,382.76
Balances due by Banks and Banking Correspondents elsewhere than in Canada.....	24,080,818.88
Dominion and Provincial Government Securities, not exceeding market value.....	24,050,584.08
Canadian Municipal Securities and British, Foreign and Colonial Public Securities other than Canadian, not exceeding market value.....	9,832,512.43
Railway and other Bonds, Debentures and Stocks, not exceeding market value.....	15,128,520.60
Call Loans in Canada, on Bonds, Debentures and Stocks.....	13,080,429.50
Call and Short (not exceeding thirty days) Loans elsewhere than in Canada.....	24,543,074.57
	<u>\$222,603,630.56</u>
Other Current Loans and Discounts in Canada (less rebate of interest).....	\$163,017,459.32
Other Current Loans and Discounts elsewhere than in Canada (less rebate of interest).....	89,132,820.47
Overdue Debts (estimated loss provided for).....	411,365.20
	<u>252,561,644.99</u>
Real Estate other than Bank Premises.....	985,573.59
Bank Premises, at not more than cost, less amounts written off.....	10,627,758.86
Liabilities of Customers under Letters of Credit, as per contra.....	12,535,480.27
Deposit with the Minister for the purposes of the Circulation Fund.....	985,000.00
Other Assets not included in the foregoing.....	349,341.48
	<u>\$500,648,429.75</u>

H. S. HOLT EDSON L. PEASE C. E. NEILL
President Managing Director General Manager

AUDITORS' CERTIFICATE

WE REPORT TO THE SHAREHOLDERS OF THE ROYAL BANK OF CANADA:

That in our opinion the transactions of the Bank which have come under our notice have been within the powers of the Bank.

That we have checked the cash and verified the securities of the Bank at the Chief Office at 30th November, 1921, as well as at another time, as required by Section 56 of the Bank Act, and that we found they agreed with the entries in the books in regard thereto. We also during the year checked the cash and verified the securities at the principal Branches.

That the above Balance Sheet has been compared by us with the books at the Chief Office and with the certified returns from the Branches, and in our opinion is properly drawn up so as to exhibit a true and correct view of the state of the Bank's affairs according to the best of our information and the explanations given to us and as shown by the books of the Bank.

That we have obtained all the information and explanations required by us.

S. ROGER MITCHELL, C.A.,
W. GARTH THOMSON, C.A.,
of Marwick, Mitchell and Co.,
JAMES G. ROSS, C.A., of P. S. Ross & Sons } Auditors

Montreal, Canada, 19th December, 1921.

PROFIT AND LOSS ACCOUNT

Balance of Profit and Loss Account, 30th November, 1920.....	\$ 546,928.20
Profits for the year, after deducting charges of management and all other expenses, accrued interest on deposits, full provision for all bad and doubtful debts and rebate of interest on unmatured bills.....	4,037,836.49
	<u>\$ 4,584,764.69</u>

APPROPRIATED AS FOLLOWS:

Dividends Nos. 134, 135, 136 and 137 at 12% per annum.....	\$ 2,436,488.67
Bonus of 2% to Shareholders.....	407,082.00
Transferred to Officers' Pension Fund.....	100,000.00
Written off Bank Premises Account.....	400,000.00
War Tax on Bank Note Circulation.....	203,154.04
Transferred to Reserve Fund.....	132,995.00
Balance of Profit and Loss carried forward.....	905,044.98
	<u>\$ 4,584,764.69</u>

RESERVE FUND

Balance at Credit, 30th November, 1920.....	\$ 20,134,010.00
Premium on New Capital Stock.....	132,995.00
Transferred from Profit and Loss Account.....	132,995.00
	<u>\$ 20,400,000.00</u>
Balance at Credit, 30th November, 1921.....	<u>\$ 20,400,000.00</u>

H. S. HOLT EDSON L. PEASE C. E. NEILL
President Managing Director General Manager
Montreal, Canada, 19th December, 1921

New York Agency: Corner William and Cedar Streets
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JAN

Canada—The Past Year and the Year to Come

Continued from Page 13

likely to remain so for some time. Figures already adduced demonstrate this.

As a matter of fact, Canada has reached a point in her history which demands a relatively greater measure of reliance upon her own resources and effort, and less upon outside financial aid in the process of working out her economic salvation. The country undoubtedly made great headway in the last quarter of a century. But now it is generally conceded that up to the outbreak of the war it was largely due to the facility with which money could be obtained in Great Britain for the construction of railways and extensive public works. The day of reckoning was thought to have come in 1913. And undoubtedly it had, but it is equally certain that its operation was deferred by the extraordinary stimulus imparted to the manufacturing industry by the demand for munitions and other war supplies which began to assert itself in the fall of 1914—still another artificial stimulus.

New bond issues in 1921 were much in excess of the previous year, the aggregate for Government, municipal, railway, public service, etc., being \$400,184,818, against \$318,832,818. But of this total, Canadian investors took \$201,547,939, or more than one-half, as compared with less than one-third of the previous year's total. The amount taken by the United States was \$182,055,559, or less by \$32,121,632 than the previous year. British investors, who took none of 1920's issues, are credited with \$16,581,320, of which \$14,150,000 were railway securities.

Canada's outstanding needs, in order that she may have strength to carry present financial burdens and provide for future development, are greater production and material increase in population. And the greater of these, because it is the more fundamental, is the latter.

The public debt, entailing as it does an annual interest charge of \$140,000,000, is, in itself, a rather heavy burden for a country with a population of less than 9,000,000. But plus this is the burden of the railway problem. Canada has three transcontinental lines where two would quite suffice and, as a result of the reckless construction carried on in the last decade and a half, it is estimated that the country's railway requirements have been anticipated to the extent of a generation. Had it not been for the extent to which immigration was cut off in the last seven years, it is quite possible that the situation would have been less difficult than it now is, for the National Transcontinental and the Canadian Northern systems, constructed within the last twenty years, were essentially colonization roads. But because the expected settlers did not come in and take up lands along their respective routes to anything like the extent expected, together with the higher-than-anticipated cost of construction of the National Transcontinental, the Dominion Government had to assume ownership and liability—a liability which in 1920 cost the country about \$70,000,000. Thanks to economies in operating costs the situation improved somewhat in 1921, and particularly the last four months, but it is estimated that the deficit for the year, including interest at \$55,600,000 and net loss on operating, will be approximately \$67,000,000. Some satisfaction may be drawn from the slight betterment in 1921, but it is obvious that for several years, until population is obtained for the now vast unpopulated areas covered by the Canadian National system, the public treasury necessarily will have to be drawn upon for large sums of money to cover deficits. In order that it may be able to walk on the easy side of the street, it is estimated that Canada should possess a population of at least 15,000,000.

As far as production is concerned, there can be no doubt regarding the po-

tential possibilities of the Dominion in this respect. Probably no country has greater. In the last twenty years she has made enormous headway. Of her vast agricultural resources, probably not more than 15 to 20 per cent. of surveyed arable lands has been brought under cultivation. Her fisheries are the most extensive and valuable in the world. The annual value of her manufacturing industry has more than doubled in the last six or seven years and, with the disappearance of the present period of depression, a further forward movement appears to be assured. Great as the expansion in her mining industry has been in the last few years, it is generally recognized that there are still vast areas rich in minerals of various descriptions awaiting development. While her forest resources, through waste and destruction by fires, are not as vast as they were a decade ago, they undoubtedly yet contain enormous stores of wealth.

Based on the latest available statistics, the annual productive value of all branches of Canadian industry (field crops, live stock, dairy, fruits and vege-

tables, minerals, forest products, fisheries and manufactured goods) may be computed at approximately five billion dollars.

But, as already pointed out, although production in 1922 possibly will show an improvement over last year, one thing that, for the time being, threatens to modify the process is the attitude of organized labor in regard to wages. It is a well-known fact that several important undertakings, both public and private, are being held in abeyance pending a further adjustment of costs in both labor and materials. But, in spite of this, organized labor in some of its most important branches refuses to consent to anything approaching a reduction in wages commensurate with the necessities of the case. Employers and investors, on the other hand, are just as insistent that until costs are brought down to a point that will bring them in equilibrium with market values it would be economically unsound to either embark upon new ventures or attempt to increase production. And the same condition is discouraging attempts to develop the export market.

Another thing at the moment that is causing perturbation among some of the manufacturers of Canada is the possible effect the proposed revision of the customs tariff may have upon the protection they at present enjoy. In the recent general election the Liberal Party promised that if returned to power a downward revision in the tariff would be one of its first considerations. Having obtained the reins of office, it doubtless will attempt to redeem its pledge. How far it will attempt to go remains to be seen. The Farmers' Party, which is now second in importance in the House of Commons, undoubtedly will demand drastic reductions. On the other hand, there are within the new Cabinet a number of men who are as strong in their protectionist sentiments as the members of the recently defeated Conservative Government.

Viewing the situation as a whole, it may be said that while the trade and commerce of the Dominion are now heading away from and not toward the breakers, the movement in 1922 will be slow rather than rapid.

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S. S. Munargo.....	January 21st	January 25th	January 28th	February 1st
S. S. Munamar.....	January 28th	February 1st	February 4th	February 8th

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S. S. Munamar.....	January 14th	January 17th	January 21st	January 25th
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Banking Policy Through the Crisis and Depression

By Benjamin M. Anderson Jr., Ph. D.

Economist of the Chase National Bank of New York

In the last eighteen months Dr. Anderson has delivered a series of addresses to audiences of American bankers dealing with banking policy at various stages of the crisis and ensuing depression. These addresses have been widely printed in banking and financial journals and in the daily press, and have undoubtedly had substantial influence upon the development of banking policy in the troubles through which we have gone. Dr. Anderson has been asked, therefore, to go over the ground again, making very definite reference to his own speeches, and to indicate the circumstances which led him at each given time to give the advice which he gave, as well as to state the essentials of banking policy with reference to the present and the near future.

IN the troublous times through which we have been passing the banker has had to play a role somewhat like that of a physician. He has had to keep his finger upon the pulse of the business community, and he has had to vary his credit policy as conditions varied and as symptoms changed. No simple cut-and-dried formula would be applicable for any considerable period. No simple formula could be applied to all businesses, and no simple formula could be applied to all parts of the country at a given moment of time. The working out of banking policy in the last eighteen months has been a co-operative undertaking. The "physicians" have been in constant consultation. The present writer, before venturing to express any opinions publicly regarding the matter, has felt that it was his imperative duty to confer at length with banking colleagues and associates, both with reference to the questions of principles involved and with reference to the current facts in the situation to be dealt with.

In the Summer of 1920 it was clear to the banking fraternity as a whole that an emergency of the first magnitude had to be faced. The volume of bank loans had expanded something like 25 per cent. from May of 1919 to May of 1920. More significant still, a growing proportion of these loans was becoming "frozen." The term "frozen credit" was not clearly defined in the minds of many who used it then, and perhaps is not clearly defined even now. The thing that the banker was aware of, however, was that an increasing proportion of his customers were calling upon him to renew loans at maturity and that many collections were increasingly difficult. There was, further, a growing pressure for increased borrowing on the part of very many businesses. During the Winter of 1919-20 and the Spring of 1920 railroad congestion accounted for part of this. A great many commodities were delayed in transit and tied up in terminals, and credits based upon them could not be liquidated until they reached the markets and were sold. Much more important, though not adequately recognized in the first part of 1920, was the immense volume of credits based on a one-sided flow of goods to Europe, which had created a gigantic unfunded debt of Europe to private creditors in the United States, tying up the working capital of producers and exporters and compelling them to have recourse to their banks to replenish their working capital.

A further large volume of loans was tied up in commodities speculatively withheld from the markets in the expectation of higher prices—an expectation which, by the middle of 1920, most of us realized was unwarranted. Mercantile credits (as distinguished from banking credits), both domestic and foreign, also became "frozen" to a startling extent. Collections became difficult and slow in

domestic business, as well as in foreign business; and business men, finding their "bills and accounts receivable" no longer a liquid asset, were calling on their banks to provide them with funds with which to meet their quick liabilities. The demand for bank credit seemed unlimited at a time when bank credit was already overstrained, following the unprecedented expansion of loans in the year that had preceded.

It is not necessary to go deeply into the fundamental circumstances that had brought about this situation. The writer has elsewhere discussed these matters.* What has gone before is enough to indicate the kind of problem which the bankers were facing. The banker himself was, in part, in the same position as the merchant who was unable to collect his bills receivable. He had demand liabilities, and a high proportion of what he had supposed to be quick assets designed to meet his demand liabilities proved to be slow assets. His depositors were checking against their balances, his cash reserves were being drawn down, and his debtors were not returning cash to him with which to protect his reserves in adequate volume. The banker was, therefore, being driven to rediscount his customers' paper with the Federal Reserve Banks—a recourse which he had not had in previous crises—receiving in return for his customers' paper deposit credits with the Federal Reserve Banks and Federal Reserve notes. Even the Federal Reserve Banks, however, were finding themselves under heavy pressure, since expansion in their demand liabilities in the preceding year had been enormous, and their gold reserves had been, in some measure, cut under by the heavy foreign drains upon our gold in the year preceding.†

From two angles, then, it had become clear that the period of expanding credits had come to an end and that a great liquidation must take place. First and foremost, the growing volume of "frozen credits" made it clear that there had been a great deterioration in the average quality of credits and that credit had been extended upon an unsound basis. Second, significant but less important, was the growing strain upon gold reserves. Our gold reserves would have been adequate to support an even greater volume of sound, quickly moving, self-liquidating credits, but were inadequate to permit the continuance of the kind of thing that we were doing.

In a situation of this sort the natural first thought of every creditor is "safety first." He is disposed to seize upon the assets of his debtor, protect himself in every possible way, and force immediate liquidation. In previous crises we have seen a great deal of this. Obviously, such a course generally pursued would bring about a wild panic in which few could pay and larger numbers of fundamentally solvent businesses would be pulled down. Bankers have always recognized that they must take a much larger and more public view than this, both in the public interest and in their own interest. We have always had some measure of banking co-operation in crises to prevent the extreme demoralization which such a general course would involve. In the crisis of 1920, however, it was possible, thanks in large part to the Federal Reserve system, to carry out fully and adequately a wise banking policy for the first time in our history.

*See ANNALIST ANNUAL REVIEW, Jan. 3, 1921, and Chase Economic Bulletin, Vol. I., Nos. 1 and 3.

†In very substantial part the foreign drains on the Federal Reserve Banks' gold has been offset by new gold coming into the Federal Reserve Banks from "general circulation" in the country; but, even so, the foreign drain made a real difference in their position.

Speaking in Indianapolis before the Indiana Bankers' Association on Oct. 7 of 1920, the present writer formulated this policy as follows:

I think there is general agreement among bankers in the United States as to what the essentials of sound banking policy in a period of strain like the present are. A sound policy in such a situation involves two elements, both of which are equally important. The first is conservatism and caution in making loans which customers do not actually need. The second, which the first makes possible, is courageous lending to the full limit of the need to solvent customers who must have money. We are no longer hampered by inability to use our reserves in times of emergency, as was the case under the old national banking law. Reserves are accumulated precisely that they may be used in times of emergency. We have the reserves, and no solvent business man need fear that they will not be used to the full extent that is necessary for his protection.

A THIRD element in banking policy, stated cautiously and less emphatically at this time, was that where a business really was insolvent it was of no advantage to prolong the agony. Funds should be made freely available to the solvent man temporarily embarrassed by the change in the situation who could be saved if he received the needed accommodation. If he needed \$50,000 to save him he should have \$50,000—not \$30,000. On the other hand, if it was clear that temporary accommodation would merely defer his bankruptcy, funds should be withheld and he should be allowed to go under. But the emphasis at this time was not placed upon that last point. The two emphatic propositions were the withholding of unnecessary loans and the adequate granting of necessary credits.

By the end of December of 1920 the situation had clarified more. Wholesale prices had dropped something like 35 per cent. The greatest shock of the crisis had come. The business community had passed through the worst of its psychological demoralization and was coming to realize that what was ahead was unlikely to be so severe as what had already been successfully met. Analysis of the situation had progressed further, and it was better understood. The following propositions, which were put forth in an address at Iowa City on Dec. 22 of 1920, seemed relevant:

1. Liberal lending to protect the solvent business man, and to give him time to turn around.
2. Pressure, however, upon debtors who were using credit as a means of staving off losses.
3. More definitely and more vigorously, a refusal to extend credits to really insolvent businesses.

BUT

4. The necessity of continuing the regular loaning operations of banks to enable current production and marketing to go on.

This fourth point had been understood by bankers generally, and, throughout the crisis, for the country as a whole, loans were made with little question for the ordinary current operations of business men, farmers, and others. Conditions in certain parts of the country, however, and particularly in certain parts of the cattle country, made it seem necessary to emphasize the importance of it. The writer said:

It is the function of bank credit in a period of strain to mobilize the slow assets of solvent borrowers. It is, however, no part of the function of the banker to validate the bad assets of really insolvent borrowers, and it is no part of the function of the banker to extend his loans to borrowers for the purpose of enabling them to withhold goods in a declining market. The borrower who, by selling his goods, will be able to pay his bank loan, should do so, and the banker should compel him to do so.

There is one vital distinction to be drawn, however, in connection with the liquidation process, between products ripe for the market and those not yet ripe. The banker should not extend loans to permit the farmer to withhold his wheat from the market, to hold back his corn from the market in the expectation of higher prices, or to withhold his fat cattle from the market. But loans that are needed to keep agriculture a "going concern" stand on a different basis. We have seen in the last nine months far too much shipping out of lean cattle into the primary markets, including even the she-cattle. We know, moreover, that only a part of our great corn crop normally comes into the primary markets, and that by far the greater part of the corn crop is normally fed on the farms where it is grown or in the immediate neighborhood where it is grown. Further, lean cattle have dropped in price enormously in the course of the last year, and with this has come, of course, a tremendous fall in corn prices. We ought not to push the liquidation of lean cattle further. Rather, our banks will be well advised to make new loans if necessary for the purpose of bringing the lean cattle and the corn together, particularly in the case of the farmer who has a large amount of corn, and who is prepared to feed it on his own place. In such a case the speculative element in feeding is largely eliminated.

At the same time it was urged that the artificial measures which were being proposed to provide credit through the Federal Reserve Banks or other agencies of the Government to agricultural or other interests for the purpose of enabling them to maintain prices were very ill-advised. It was contended that the Government ought not to do for any interest in the United States what the Japanese Government had done for the silk interests in Japan or what the Brazilian Government had tried in past years to do for the coffee interests in Brazil. It was contended that no permanent good is done to any one by these measures and that great harm is done by maintaining artificial prices which the markets will not trust.

Through the early months of 1921 the credit men of the country were taking stock with a thoroughness and an exactitude never before equaled in our history. Credit information regarding virtually every business in the country poured in upon the banks and was analyzed and digested. The banks came to know, as they had never known before, the exact position of their customers and of the business community at large. Weak spots were mapped and charted. The general strength of the credit situation became apparent. On the other hand, it became increasingly clear that far too many customers were availing themselves of bank accommodation for the purpose of delaying the acknowledgment of their losses, and it also became apparent that the banks had taken care of too many weak concerns. In the midst of the crisis discrimination between the temporarily embarrassed and the hopelessly insolvent was not always easy, and it was wiser to err on the side of liberality than on the side of caution in order that panic might certainly be averted. As the situation cleared up, however, it became possible and desirable to put on additional pressure. The crisis was over, but the depression was upon us, a depression which grew more and more acute as the Spring went on, and which probably reached its worst phase in May and June of 1921. The question arose as to what the bankers could best do to facilitate business revival. Speaking before the Minnesota Bankers Association on June 24, 1921, the writer ventured to formulate the matter as follows:

The general credit situation is strong and thoroughly under control. The losses consequent upon the drastic decline in prices have been great, but they have been widely diffused. Moreover, the immense surpluses accumulated by great businesses of the country during the war and post-war boom

Continued on Page 39

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Banking Policy Through the Crisis and Depression

Continued from Page 37

have constituted a buffer to break the shock of readjustment. That is what surpluses are for.

Despite the strength of the credit situation, however, business stagnation is very great. * * * Every day that this continues makes the general situation less satisfactory, since it cuts under the buying power of the public, making further readjustment necessary. It is highly essential that something be done to break the deadlock and to start activity again.

It must, of course, be recognized that we cannot have really satisfactory business in the United States until European conditions improve. But it is possible for us to have much better business in the United States than we have now without improvement in Europe if we will speedily complete our own domestic readjustment.

A sound view of bank policy in promoting business revival would be, I think, the reverse of the easy-money-liberal-credit policy which so many are proposing.

The danger of a money panic is over. The credit system has proved its strength. Moreover, the last few months have led to the accumulation of an immense body of accurate credit information. The banks of the country know, as they have never known before, the condition and standing of their customers. They know where the strength is, and they know that, on the whole, the situation is immensely strong. They know, on the other hand, where the weak spots are, and they know with accuracy and precision just how weak they are. They know which concerns can really pull through and which ones cannot. They know which of their customers are maintaining prices that are too high, and are borrowing money in the vain hope of avoiding losses through later improvement in prices. It is possible, therefore, for the banks today to do what they could not have done with safety three or four months ago. They can safely and intelligently put on additional pressure in the direction of liquidation. We can now recognize that, in averting a panic, we have taken care of too many weak concerns. We have slowed down the readjustment too much as we have lessened its severity. The time has come, in the interest of the country as a whole, to put additional pressure on the weak spots, to clean up the wreckage, to clear the decks and to get ready for the next upward move. * * * The existing stagnation, with the steady pressure of overhead charges and with the steady curtailment of the buying power of the public, is much worse than the losses which prompt readjustment would involve.

THE question was constantly coming up through 1921 as to what were "right prices," as to whether this industry or that had not done its share in making readjustment, as to whether there could not be some agreement as to what constituted proper price levels, and what machinery could be devised for settling the matter. It was the view of the writer that no artificial solution of such problems could be worked out. Speaking before the West Virginia Bankers' Association at Parkersburg on Sept. 14, 1921, he pointed out the discrepancies that still existed in the price situation, the maladjustment between costs and prices, and the stagnation that still existed as a result of artificially sustained prices in various lines. He maintained that the question of "right prices" is primarily an economic rather than a moral question, saying:

Those prices are right from the economic standpoint which keep the industrial machinery moving. "Right prices" may be defined as prices which will move goods. The way to reach right prices and to find out what right prices are is to have a flexible, competitive, two-sided market, and to let prices go up or down in such a market until supply and demand become equalized. Then goods will move, the markets will be cleared, new supplies will be called for and business activity will go on. If prices are held above the point which opens two-sided competition would bring about, the tendency is for consumption to fall off and for stocks to accumulate, creating a glut. If prices are artificially set below the level which opens market conditions would bring about, the tendency is for consumption to go too fast and for production to be checked, leading to a scarcity. If prices are left

free from artificial control, however, and if sellers, as well as buyers, really compete vigorously and effectively with one another in the pricing process, right prices can be reached and business revival can come.

Since May and June of 1921 there has been a substantial broadening in the physical volume of production and consumption. Business, though far from good, is none the less undoubtedly better than it was in those months of acutest depression. There has been an immense liquidation of credits, and the prospect that there will be further automatic liquidation of credits is good. There is substantially greater stability in prices. But continued discrepancies within the price system, particularly the discrepancy between prices of farm products and raw materials on the one hand and prices of finished manufactures on the other, together with the abnormal spread between retail and wholesale prices, make it clear that further readjustment is necessary. The general situation, however, and particularly the credit situation, have undoubtedly improved. The acute strain is over. Our position is not only immensely better than it was in December of 1920, but also fundamentally immensely better than it was in December of 1919, when the illusion of unlimited prosperity was still widespread.

Business loans can be made much more safely today than they could be made in December of 1919.

The need for rigorous, remorseless application of the strictest credit standards is less at the end of 1921 than it was at the end of 1919. We may take the case of a firm which showed a ratio of current assets to current liabilities of 3:1 in December of 1919 in a line of business where credit men regard the ratio of at least 2:1 as necessary. Let us assume that this firm has gone through the liquidation process honestly, has taken its losses, has worked off inventory, and has marked down its assets to proper current values, and that it emerges from the process with a current ratio of only 1½:1, or a ratio somewhat less than credit men normally regard as proper for such a line of business. Assume, further, that the firm has an honest and efficient management, that it has a market for its products, and that, with proper accommodation from its bankers, it can produce goods and market them at a profit. The question may well arise as to whether the credit man is not justified in relaxing somewhat his ordinary standards in dealing with this firm.

IT will appear that the 1½:1 ratio at the end of 1921 really represents a safer position than the 3:1 ratio at the end of 1919 represented. The banker today is well justified in asking such a firm to provide new working capital from its stockholders if it can, or to obtain new working capital through the issue of bonds, or to admit new partners who can provide new working capital. If these things can not be done, however, for special reasons not discreditable to the firm, then the banker may well be justified in making loans to permit current operations to go on. He should rigorously refrain from making loans for capital purposes to such a firm. He should rigorously refrain from making loans for the extension of plant or for other ambitious undertakings. But loans for current operations, where a definite understanding exists that profits will not be paid out in the form of exaggerated salaries or of improper dividends, but will be largely used to increase working capital, may well be advisable.

Every case of this sort is a special case to be considered on its own merits. If the management is not efficient, or if the management has not conducted itself in such a way as to create the greatest confidence in its integrity, the better course may be to refuse credits alto-

gether. We must recognize, however, that among the most important basic assets of American business are character, integrity and business knowledge and good will, and the credit man may well consider these factors as of relatively greater importance at the present time than would usually be the case.

In such a situation, too, the credit man may well consider that an inadequate loan is worse than no loan at all. Bank loans for current purposes in volume adequate to permit the business to work at only 50 per cent. of capacity, when a great reduction of cost could be accomplished by working at 90 per cent. of capacity, are often unwise loans. Granted that such a firm can find a market for its products working at 90 per cent. or 100 per cent. of capacity, and assuming that the element of overhead is an important element in its expenses, then it may well be that the banker should either lend enough to permit production to approach capacity, or else should refuse to lend at all. This does not mean, of course, that a firm which deals with several banks should expect any one of them to make loans in this larger volume in case the others "refuse to go along." Of course, with greatly reduced prices and costs, the firm needs much less than it needed two years ago for a given physical volume of business. Moreover, there is undoubtedly a danger that men may relax their own efforts to bring in outside capital and to effect economies if the banker relaxes his credit policy. It is difficult to lay down general rules applicable to problems of this sort, since each problem presents a special case.

Speaking before the Robert Morris Associates (a national association of bank credit men) at Indianapolis on Nov. 17, 1921, the writer ventured to suggest considerations of this sort, and in an address before the New England and Middle Atlantic States Agency Association in New York on Jan. 3, 1922, he amplified the discussion. The personal element in credit needs renewed emphasis. The newer generation of credit men has undoubtedly done an immense work in improving our handling of credit problems. They have substituted exact knowledge of the balance sheets and operating figures of businesses for the "hunches" on which the bankers were obliged to operate in previous generations. But in the course of it there has come a certain impersonality in the relation between borrower and lender which it is desirable to replace by more intimate personal contacts. Credits ought to be based both on figures and on intimate knowledge of character. Relations between bankers and their customers cannot be too intimate and confidential. During the crisis of 1920 bankers gained a more intimate knowledge of their customers than they had had for many years before, but further progress in this matter is called for. One corollary of the suggestion that bankers may properly take into larger account the integrity and ability of those of their customers whose financial statements are less satisfactory than they were, is that the customer who expects this must put all his cards upon the table and give his banker every possible bit of relevant information. He has not done enough when he has made a complete exhibit of his figures. There are peculiarities in every business, and peculiarities in the affairs of every firm which are relevant to the credit problem, and regarding which the banker cannot be informed unless the borrower supplies the information. The borrower should not wait for the banker to ask him questions; the borrower should volunteer the information.

For this there are several reasons. In the first place, it frequently happens that the banker at some time in the year is supplying as much capital to the busi-

ness as the stockholders themselves are. He has, therefore, a partner's right to know all about the business. In the second place, the banker is often in a position, through his broad contact with many businesses, to be of invaluable assistance in the solution of problems which arise in particular businesses. These problems, new in one business, may be old in other businesses with which the banker is acquainted, and the banker may already know how to solve them; or they may be problems which will yield readily enough to the application of general business principles, with which the banker is more familiar than most business men, where the more detailed but narrower knowledge of a man in a particular business is inadequate for their solution. Finally, the practice of making the banker a confidant and of giving him at all times the information which is his right, develops a confidence on the banker's part in the borrower, which makes him feel safe in undertaking risks which he would not dare undertake if he had any doubt about the fullness and accuracy of his information. There have been many cases in the course of the crisis where a banker unhesitatingly extended assistance to a business man whose figures looked unsatisfactory, because, knowing the man, knowing the business, confident that he knew all the relevant facts about it, the banker could see that the problem would work out.

CREDIT MEN at present are particularly insistent, and properly insistent, that bank loans for capital purposes must be rigorously frowned upon. Bank credit for current purposes is much easier than it was. Bank credit for current purposes may be extended to men of proper character and proved business ability on somewhat less satisfactory balance sheet figures than would ordinarily be required where the banker is satisfied that the figures represent bed-rock and have all the "water" squeezed out of them. But bank credit for plant extensions or for capital purposes in general will in all probability be granted very sparingly and with exceeding reluctance and caution. It is not necessary at the present time to go into the general question of the propriety or impropriety of capital loans by banks, or of the conditions under which capital loans have been made or may be made. It is sufficient to point out that at the present time the banks have a substantial volume of loans which, two years ago, were supposed to be short-time commercial loans, but which really have turned out to be capital loans. There exist loans, undoubtedly good loans in the sense that they will ultimately be paid, which were extended on the basis of a supposed large surplus of current assets over current liabilities to businesses which no longer have this large surplus of current assets over current liabilities. The real security of these loans is to be found in the slow or fixed assets of the business rather than in their current assets. Whatever they may be called, they are in fact capital loans. The existence of a substantial volume of loans like this necessarily precludes the creation of new capital loans by the banks which hold them. It is the first duty of the banker to keep his assets liquid in order that he may meet his demand liabilities upon demand. There should be no leniency in credit policy on this point. The borrower with a somewhat unsatisfactory balance sheet who asks for consideration and accommodation should limit himself strictly to asking for funds for current operations. Any funds which he requires for capital purposes should come from the investment market and not from the banks. Where possible, as indicated above, he should also seek to increase his working capital from the investment market.

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JAN

The Arms Conference—Results and Prospects

By Rodney Bean



RESULTS of the greatest importance, which strike directly at the causes of war and promise a substantial reduction in the tax budgets of the nations of the world in years to come, may be expected as the outcome of the Washington Conference for the Limitation of Armament.

It had been the hope of American officials who formulated the plans for the conference that the beginning of the New Year would find the great powers of the world in agreement upon all of the major problems involved in the movement for world peace. That goal was not attained, but progress was made toward it, which brought much of encouragement along with the disappointments faced.

Agreement by the delegates of Great Britain, France, Japan and the United States to the terms of a four-power treaty which would make improbable conflict in the Pacific, the adoption at a plenary session of a set of principles to safeguard the development of China, and acceptance by the delegates of the five great powers, Great Britain, France, Italy, Japan and the United States, of a formula for the drastic reduction and limitation of capital fighting ships, which would call for the scrapping of sixty-eight vessels, aggregating more than 1,860,000 tons, and save hundreds of millions of dollars to the taxpayers, are among the constructive accomplishments.

While it is true that these decisions, if they are to become effective, must be ratified by the United States Senate, as well as by the Governments of the foreign delegations to the conference, there would seem to be reason for the belief that ratification will be obtained. To admit the rejection of treaties embodying these principles would be to admit the complete failure of the Washington conference and, while that is possible, even the pessimist is scarcely in a frame of mind to take that position.

The refusal of France on Dec. 28 to enter into an agreement for the drastic limitation of submarines and auxiliary craft—and earlier in the conference the limitation of land armaments was practically abandoned for the present because of the position taken by France—was a distinct note of disappointment in the conference proceedings.

France coupled her refusal to accept proposals put forward by the United States with a demand that she be permitted to construct and maintain a fleet of 90,000 tons of submarines and 330,000 tons of auxiliary craft. This was unacceptable to the other nations and, for the moment, the efforts to bring about limitation of submarines, light cruisers and other auxiliary vessels were abandoned.

At the time this article was written, France stood firmly by her demand for a great fleet of submarines, contending that they are necessary for the protection of her coast and insular possessions. Unless that stand is abandoned before the conference adjourns, further efforts of the delegates probably will be restricted to rules governing the use of submarines and maximum size of auxiliary vessels and guns.

But while the refusal of France to enter into a satisfactory agreement in regard to submarines was disappointing, it did not make it certain, by any means, that France actually would carry out the ambitious program she proposed and thus force other nations to make heavy expenditures to keep pace.

As a matter of fact, there were few observers at the Washington conference who believe that the French ever contemplated carrying out a program of

90,000 tons of submarines and 330,000 tons of auxiliary ships. Instead, it was predicted that if no further action was taken by the conference, there would be a period of "watchful waiting," and that international developments of the next few years would determine how far France would go.

The comment was frequently heard that France was actuated largely by political questions at home, and proclaimed her stand because of political differences which have been growing up between France and Great Britain.

Great Britain does not like submarines and does not want to enter upon a competitive submarine program, and Italy, in her depressed economic condition, looks with real dread upon the impending danger of being forced to compete. France found herself in a position where she must accept the full responsibility. There were those who felt that in the end she would not be prepared to go to such an extreme and the way would be paved for an understanding, either before the conclusion of the Washington conference or at some future gathering of the world powers.

Therefore one of the most unfortunate features of the position taken by France in regard to submarines was found in the very decided, if temporary, check which it placed upon the progress of the conference in creating a new international frame of mind.

AT the moment France balked the conference had made progress of a more substantial nature than many had predicted was probable. There was, in fact, a very definite belief that final agreement would be reached not only on the limitation of capital ships—which in itself would be a longer step in the direction of peace than had been taken by any conference in the past—but that the entire naval armament question, with the possible exception of naval aircraft, would be settled on a basis satisfactory to all of the great powers assembled.

It is possible that the attitude taken by the French may have been influenced to a certain extent by the decision made early in the conference by Secretary Hughes to include only Great Britain, Japan and the United States in the discussions over the limitation of capital ships. The French privately expressed dissatisfaction at such an arrangement and accepted the formation of the "Big Three" as a blow at French prestige. There were rumblings of trouble from that time, first when the question of France's acceptance of a 1.75 ratio in capital ships was proposed by the "Big Three," and next in regard to submarines and auxiliary craft. The French finally accepted the capital ship ratio.

It has been calculated that the cost to France to bring her submarines up to 90,000 tons, exclusive of an auxiliary craft program of 330,000 tons, would be in excess of \$450,000,000, and it is doubtful if public opinion in France would contemplate with equanimity such expenditures. There also is the point that for France to enter upon such an expenditure could not help but have an unfavorable reaction in her relationship with the United States and other nations which she would involve in large expenditures by forcing competitive building.

Whatever may be the outcome of the controversy over submarines, it would appear that the proposal for the limitation of capital fighting ships on what is known as the 5-5-3-1.75-1.75 basis will be accepted formally by the delegates and submitted in treaty form to the United States and the various foreign Governments. Such a treaty probably will contain a provision for a ten-year naval holiday in the construction of cap-

ital ships and limit tonnage of any ship to 35,000 tons.

If such a treaty is ratified by the United States Senate, as now predicted, and is accepted by the other Governments involved, it will mark a long step in the direction of reduction of naval armaments and the end of the danger of aggressive naval warfare. Under this arrangement there are to be scrapped by the United States, Great Britain and Japan sixty-eight capital fighting ships with a tonnage of 1,861,643, and future building programs for capital ships, except for replacement purposes, are to be abandoned. The United States alone would scrap thirty ships of 820,540 tons.

Capital ships at present retained by the three great naval powers, United States, Great Britain and Japan, would represent as nearly as practical the 5-5-3 basis, the United States having eighteen of 525,850 tons; Great Britain twenty-two of 592,050 tons, and Japan ten of 313,300 tons, the total representing less tonnage than that which is to be scrapped. When replacements are completed after the ten-year holiday, the United States and Great Britain each would have fifteen capital ships, aggregating 525,000 tons; Japan nine ships, aggregating 315,000 tons, and France and Italy each five ships, aggregating approximately 175,000 tons.

The importance of such an arrangement scarcely can be over-emphasized when estimates of the fleets which the great powers would possess a few years from now if unrestricted competitive building was carried on is taken into consideration. One expert has estimated that the adoption of the program for limitation of capital ships would make the tax burden of the people of the United States, in years to come, at least \$500,000,000 lower annually than would be the case if competitive building programs were continued by the great naval powers of the world.

While the revolt of the French against a proposal to cut the submarine programs to a minimum was a keen disappointment, the American delegation does not look upon the efforts of the conference as a failure in any sense, especially as it does not believe that France actually will enter upon a submarine and auxiliary craft program which will call for large expenditures.

THE four-power pact, which would bring an end to the Anglo-Japanese alliance and provide against conflict among the United States, Great Britain, Japan and France in the Pacific, is another definite accomplishment of the conference. This has been accepted formally by the delegates at a plenary session and will be referred to the Senate, along with the treaty for the limitation of capital ships. The three important articles of this proposed treaty are as follows:

Article I. The high contracting parties agree as between themselves to respect their rights in relation to their insular possessions and insular dominions in the regions of the Pacific Ocean.

If there should develop between any of the high contracting parties a controversy arising out of any Pacific question and involving their said rights which is not satisfactorily settled by diplomacy and is likely to affect the harmonious accord now happily subsisting between them, they shall invite the high contracting parties to a joint conference, to which the whole subject will be referred for consideration and adjustment.

Article II. If the said rights are threatened by the aggressive action of any other power, the high contracting parties shall communicate with one another fully and frankly in order to arrive at an understanding as to the most efficient measures to be taken, jointly or separately, to meet the exigencies of the particular situation.

Article III. This agreement shall remain in force for ten years from

the time it shall take effect, and after the expiration of said period it shall continue to be in force subject to the right of any of the high contracting parties to terminate it upon twelve months' notice.

The concluding article provides that the treaty shall become effective when ratified by the Governments and deposited at Washington, and that the "agreement between Great Britain and Japan which was concluded at London on July 13, 1911 (the Anglo-Japanese Alliance) shall terminate."

American delegates insist that this treaty does not in any way imply the use of force to carry out any of its provisions, and while it may meet with determined opposition in the Senate, particularly because of Article XI, which opponents assert involves a moral obligation to employ force if necessary, the prediction is made that it will be ratified by the Senate, possibly with a reservation clearly stating that no use of force is involved and that the "homeland" of Japan is not included in the term "insular dominions."

SOME Senators seriously objected to the inclusion of the homeland of Japan as among the insular dominions—a construction placed on the proposed treaty by the American delegation—but there is a possibility that this feature will be removed by an exchange of notes among the four powers, Great Britain, the United States, Japan and France, before the document is transmitted to the Senate. Japan expressed a desire to have this done.

It is the contention of the conference delegates that the ratification of such a treaty practically would end danger of war growing out of Pacific insular possessions among the four nations signatory to the pact, and that it would materially promote commercial relations.

The Root resolutions, which are to be made the basis of a treaty to safeguard the development of China, have been adopted by the delegates at a plenary session. The nations giving their assent to these principles are nine in number, namely, Great Britain, France, Italy, the United States, Japan, China, Belgium, the Netherlands and Portugal. Whether China will be signatory to the proposed treaty is yet to be determined at the time this is written. The resolutions bind the powers to the following obligations:

1. To respect the sovereignty, the independence and the territorial and administrative integrity of China.
2. To provide the fullest and most unembarrassed opportunity to China to develop and to maintain for herself an effective and stable Government.
3. To use their influence for the purpose of effectually establishing and maintaining the principle of equal opportunity for the commerce and industry of all nations throughout the territory of China; and
4. To refrain from taking advantage of the present condition in order to seek special rights or privileges which would abridge the rights of the subjects or citizens of friendly States and from countenancing action inimicable to the security of certain States.

In presenting this set of resolutions to the conference, Secretary Hughes characterized it as "a charter containing an assurance to China of protection from acts in derogation of her sovereignty and independence and administrative autonomy, and also an assurance that as between the powers there will be careful observance of the principle of free and equal opportunity in matters relating to China, and that no one will seek special advantages or privileges at the expense of the rights of others."

A resolution also was adopted for the appointment of a committee to "inquire into the present practice of extraterritorial jurisdiction in China and into the laws and the judicial system and the method of judicial administration of China" and to report such means as it

Continued on Page 110

The Stock Market Outlook for 1922

Widely known students of economics are now proclaiming that we are entering a period of extensive business revival. A rising stock market would be a natural consequence.

Securities prices have been gradually creeping higher for the past two months. The question of whether this advance represents a major movement that will carry through 1922 or only a minor upswing is fully covered in our analysis T-50. Copies may be had for the asking.

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The Official View of the Ship Problem

By Albert D. Lasker

Chairman of the Shipping Board



HE future of the United States as a merchant marine nation probably will be determined in the next year.

The issue has taken definite proportions. The President, after sympathetic consideration and due thought, has declared that he is of the unalterable opinion that this country should have a merchant marine commensurate with its needs as a great nation, and has announced that, within the next few weeks, he will go to the Congress with his recommendations and suggestions as to how this hope reasonably may be expected to burgeon into an actuality. Aid, in some form, is necessary if the Government is to be able to follow the mandate of Congress that it dispose of the war-built fleet of merchant ships, and if a merchant marine, privately owned, is to survive competition with other nations.

Why an American merchant marine?

The time has passed when America can be called self-contained. Having become ourselves such great importers of raw materials, largely from non-manufacturing countries, we must, perforce, send manufactured goods to those countries to balance our trade, and, with our increased plant capacities, find still further foreign markets to reduce our manufacturing overhead.

It is, therefore, manifestly true that stability in America and restored normal prosperity must be based upon the development of foreign trade and foreign markets in a measure never before realized by Americans. A new era in world trade has come to America, whether America wills it or no.

The absolute necessity of an established American merchant marine enters as one of the very cornerstones of our national prosperity for two reasons: First, because we cannot rely upon others for the tonnage needed, when and where, to carry our goods to markets we would conquer; and second, because we cannot afford, in the interest of national prosperity, to pay the freights to foreigners which should properly remain at home. America cannot rely upon its competitors for the delivery of its products. It may still be remembered how America's overseas trade suffered during the Boer War because England was unable to divert her usual amount of merchant marine tonnage to our uses. Should Great Britain get into another war, America being no party to the controversy, our chief carrying agent would again have to divert her merchant marine from our purposes and needs.

The history of shipping is one of shortages and surpluses. Today there is a surplus of shipping in the world, so that one-half of America's fleet is tied to the docks, and all nations have ships of their flags idly swinging at anchor. It requires no vast imagination, however, to foresee the time within the near future when history, repeating itself, will record another shortage of shipping. In such an emergency ships will be first available to the manufacturer whose country has the largest tonnage, for he can afford to bid as much as any manufacturer and the preference will be his.

The life of foreign commerce is that the exporting nation shall have regular, constant and uninterrupted communication to the importing nation. America, with its constantly increasing need for export business, must insure that export business by making sure that it owns and controls the ships necessary to carry its trade. America cannot afford to take the risk of relying upon ships of other flags. The safety, welfare and prosperity of her commerce depends upon the establishment of her own merchant marine.

The international agreement for the limitation of naval armament has in-

creased the importance of the merchant ship to the United States. Any one nation possessing a merchant marine of convertible strength vastly beyond that of another nation will have the preponderance of naval power. Only through the perpetuation of an American merchant marine can this balance in naval strength be obtained.

It is pertinent at this time to ask: How can a fleet of merchantmen, carrying American products to the ports of the seven seas, be perpetuated?

It seems to me that there are four outstanding handicaps operating against the establishment of an American merchant marine. It is true that there are many others.

First of all, we are not established. While there was once a time when the starred banner served as a talisman of the greatest fleet of merchant ships that carried a spread of sail, unhappily that day passed. In the course of years the American merchant ship almost disappeared from the ports of the Orient and the Occident. At the outbreak of the war the spectacle of the Stars and Stripes flying over a carrier of commerce in a foreign land was as rare as it is now commonplace. The machinery for operating the merchantmen, which at one time was admittedly the most efficient and smooth of all nations, grew rusty, antiquated and impotent through disuse. As the consequence, the United States, finding herself in possession of the second greatest fleet of merchant ships at the conclusion of the World War, had hardly more than the bare bottoms. Thus, like true pioneers in a new field, it became necessary to train and supply men and machinery to direct them.

THE United States is still in the pioneering period on many trade routes. Foreign agencies must be developed to find return cargoes for the home-bound vessels. Foreign markets must be developed to swell the volume of freight, which the ships may move to the foreign ports. The shipper must be assured that goods, consigned to these lines, will be delivered with the dispatch and regularity that attend the handling of the cargoes by the long-established competitors. For, if the American carrier is to get the business, he must offer a service that is substantially as good as that of the foreign competitor. As in all great businesses, it takes time—and money—to develop this confidence, this training and this machinery. Pioneering costs money. We are through the kindergarten stage in shipping in all trades; we have advanced well along in others; in some the American ships offer a service better than that offered by any other maritime nation. However, under the mandate of the Merchant Marine act of 1920, the Shipping Board is directed to maintain services which are deemed necessary for the promotion and extension of our foreign trade. Our "ocean delivery wagons" must cover all of the routes where American business should go. In some cases these routes may show a loss for years. We are now paying the price that is demanded in any business before it gets firmly upon its feet.

The United States is in an uneconomic position, from the shipping standpoint.

The records show that we send out about three tons for every one that comes in. One of the maxims of profitable operation of ships is that there must be balanced cargoes. Exporting our wheat, corn, cotton, beef and raw materials, we do not bring back the wealth of raw commodities in our direct trades. Unlike Great Britain, we cannot depend upon well-balanced cargoes in both

directions under the present conditions. Perhaps in our national development there will come a change. Our traffic experts advise that the United States, as an exporting nation, has progressed to the point where we are becoming more dependent upon our manufactured commodities than upon the raw materials as sources of export cargoes. Until there is more of a balance, however, the profits of our steamships on voyages will reflect this uneconomic position.

THE cost of manning American ships are higher than on other vessels. It is pertinent to have in mind, however, that our ships cannot exact a higher charge for carrying cargoes than that at which the foreign merchantman is willing to transport ocean-borne commodities. The wage upon a ship reflects the rate of pay on the mainland. As long as the wage scale in the United States is higher than that of our principal competitors, there will be a proportionately higher scale of pay on the vessels. As long as the scale of living is higher in America, the scale of life on board ship will reflect this standard. Therefore, the subsistence charges will be more substantial.

Added to this economic factor, there is an artificial reason. Congress has prescribed in the Seaman's act a series of regulations. The life-saving equipment on American merchant ships is more costly and more exacting to man than on the vessels of other nations. These regulations doubtless represent the conscience of the American people. However, the burden of paying for these fall upon the shipowner. With higher crew costs, larger subsistence charges and binding regulations, which involve the outlay of money, the American shipowner is under a differential.

If an American merchant marine is to be developed and perpetuated it is manifest that the American shipbuilding yards must be maintained to produce the ships to replace the obsolete carriers. Or perhaps it is more to the point to say that American yards must be available to turn out ships especially adapted for special trades and equipped with propelling machinery which is the most modern and economical. Inasmuch as the item of labor is perhaps the principal factor in the cost of an oceangoing ship, it is manifest that the foreign yard, with a lower cost for labor, has the edge again. As a national asset in case of war the shipbuilding industry is one of the most essential aids.

Money is put into ships with the idea of a return upon the investment. The life of an oceangoing vessel is generally

estimated to be twenty years. This means that depreciation must be charged to amortize the investment. Insurance must be carried, and a reserve set up to be prepared for repairs. Ordinarily these capital charges mount up to 20 per cent. or more a year. If a foreign yard can build a ship for \$1,000,000 and an American yard produces the same steamer for \$1,250,000 the American ship is obviously under a handicap at the outset. Capital charges of 20 per cent. on the foreign bottom would be \$200,000, while the American shipowner's would be \$250,000. Thus the foreigner could earn \$250,000 a year, and show an excess of \$50,000 above the fixed charges, while the American, handicapped by the higher initial cost, would show no profit.

The problem is: How can these differentials be offset? That is the question which we must answer if our shipowners are to survive.

Shipping is in the throes of a great depression, perhaps the greatest that it has ever experienced. Oceangoing carriers, representing the investment of billions of dollars, are tied up and moored to piers all over the world. The depression is not confined to any one nation. Of the 1,400 steel ships in the Shipping Board fleet of war-built steel cargo carriers there is just about one-fourth in commercial operation. Some say that there is a world surplus of tonnage. It is a fact that there are 10,000,000 tons more ships afloat today than before the war. It is manifest, however, that the production of the world today, beset by the reactions of the war and the lack of materials, is not normal. It is doubtless under the pre-war figure. While the demand exists the ability to buy is absent. There can be no gainsaying the fact that there is a shortage of interchangeable commodities. This accounts for the fact that ships are idle. The merchantman is an instrument of trade. It is the "delivery wagon" of the sea. First of all, there must be something to carry.

The inexorable law of supply and demand is always in force. With more ships available for the transportation of the interchangeable commodities of the various nations than necessary, the rates necessarily reflect this desire to get what is available—to keep busy. Ships, tied up, are inclined to deteriorate more rapidly than when they are in commission. A business must be kept going, even at a loss, if the prospects for the future warrant. Artificial freight rates on the ocean are almost impossible with the tramp steamer always ready to serve as a real stabilizer. Therefore, ocean freight tariffs today may be generally said to represent the figure at which the most efficient operator, equipped with the best-adapted carrier, can move cargoes at cost, or at a meagre profit.

(Continued on Page 106)



DIGEST

of the

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The World's Greatest Gold Movement

By John Oakwood

THE movement of some \$700,000,000 worth of gold into the United States in 1921 exceeded all records for any calendar year in the nation's history. The nearest approach to this figure was in 1916, when \$686,000,000 in gold flowed to this country. In that year, however, there was an outflow of \$156,000,000. The net imports were, therefore, only \$530,000,000. In 1921 the exports were only about \$25,000,000, so that the net inflow was \$675,000,000, or \$145,000,000 beyond any other net receipts in the country's history in a calendar year. This flow carried the nation's total monetary gold stock to more than \$3,500,000,000, the greatest mass of gold ever accumulated in this or any other country.

Besides establishing colossal records, the year's gold movement also set up the smallest record for gold exports from this country in nearly a quarter of a century. Not since 1898, when \$16,000,000 worth of gold left the United States, has the outflow been so small as in 1921.

In addition to these outstanding figures there are other features in the movement that set it aside as a great historical phenomenon of far-reaching effect in human affairs. Where did the gold come from, how has Europe been able to send so large a portion of this total without further robbing her own limited and jealously guarded central reserves, what will be the effect upon monetary conditions in Europe, what will be the effect in the United States, is gold becoming demonetized because of its abnormal position, what is America going to do with the gold—these are all questions that have called for discussion and explanation in connection with it.

It may well be that 1921 will have marked the culmination of the stupendous gold movements of the war and post-war era. It does not seem conceivable that the world could send anything like an equivalent amount of gold to this country again without a revolution in world finance that would upset established economic institutions, involving such violent changes as a universal abandonment of the gold standard. As a matter of fact, sound opinion expects neither the general repudiation of gold nor the receipt again in any year of another \$700,000,000 of the metal by the United States. Yet, extraordinary as this culminating year has been, it is the logical outcome of what has occurred in the world since the Archduke was murdered at Sarajevo in June, 1914. A brief review of some recently past history will make this clear.

At the time of the events leading up to the World War there were about ten or eleven billion dollars' worth of gold in the world. Two or three billion dollars of it were in the form of plate and jewelry, and eight billion were doing ordinary day labor in the form of money and bullion. Some of it was in Government Treasuries, some in banks, a great deal was in people's pockets, and some was tucked away in stockings or tin cans

by those who believed such places were safer than steel vaults and banks.

In those days anybody could get a gold coin almost anywhere. All the leading nations of the world were on the gold standard. Any kind of money in a country circulated as a matter of course from hand to hand within countries; and from land to land between countries in settlement of international trade balances. Gold was not the object of any particular thought in those days. It was taken pretty much for granted. It was well distributed among the nations, and they all had enough monetary stocks for business purposes. The gold standard was a thoroughly accepted fact, and nobody in authority seriously thought of tinkering with it.

At the end of 1913, the last pre-war year, the world's gold money supply was distributed about as follows: England had about \$830,000,000 in her currency system; France had \$1,200,000,000 in hers; Germany had about \$916,000,000; Italy had \$266,000,000; Japan, about \$142,000,000; Spain, \$93,000,000; Argentina, \$293,000,000; Russia, \$1,012,000,000. The United States had about \$1,905,000,000 in monetary gold. The rest of the countries in the world had varying amounts in proportion to their economic positions, making up the total of about eight billion in gold specie in the world.

SPEAKING nationally, each country was satisfied with the gold it had, or, at least, was not particularly concerned about it. It was not an issue, political or otherwise. It was merely a business matter. The movement of gold from one nation to another, chiefly in settlement of private debts, was not enough to upset the equilibrium of its distribution nor to give any nation concern over the amount of gold it had or did not have. If the people of one nation bought more goods and securities and received more services from those of another nation than they supplied to them, they settled the difference in gold. This international movement of the metal was not great. For the year 1913, before the war made everything different, the total movement of United States gold in settlement of current trade and other balances with the whole world was only about \$69,000,000 taken in, and \$78,000,000 sent out, or a net export of only \$9,000,000 in a year. That small balance of gold settled our international accounts for that year, in which our foreign trade totaled \$3,700,000,000.

The international gold movement was a smooth working process that kept trade going and kept the foreign exchange rates stable. As a matter of fact, in those days, trade and exchange between nations was, because of the free movement of gold, almost as smooth as trade and exchange between cities in the same country, or people in the same city, for that matter.

But all that was changed when the war began. The warring nations saw that, just as they would have to get together all the gunpowder they could, all

the guns and cannons and other war supplies, so they would have to concentrate under Government control, as far as possible, all the gold they could. The war Governments realized that Government credit would have to be expanded, and that enormous purchases of supplies would have to be made in other countries. Gold in Government hands would be hard, ready cash for buying supplies abroad. Also gold in Government hands would serve as the basis for Government credit.

Therefore, every sou of gold they could lay hands on, either in the form of coin in circulation, specie in the possession of the banks, supplies used in the manufacturing arts, was gathered in under Government control—private hoards were smoked out and millions of dollars of jewelry and plate, even, were thrown into the melting pots and gathered into the centralized Government holdings. Gold rapidly passed out of the hands of the people into the hands of the Governments and, to make sure that none of it should get away, embargoes prohibiting the export of gold by private parties were put in force. Bigger central gold reserves than Europe had ever known before were built up in this way. As for the people—they got paper money instead. They gradually forgot about gold.

Although centralized gold reserves were bolstered up by those war measures, the belligerent nations suffered tremendous reductions in their total gold stocks through paying for purchases from the neutral nations. England's total monetary by armistice time; France's from \$1,200,000,000 to \$664,000,000; Germany's \$916,000,000 was down to \$720,000,000, and would have been much less had it not been for the fact that she had stripped Austria-Hungary; Austria-Hungary's pre-war stock of \$296,000,000 was down to \$53,000,000; Russia's \$1,012,000,000 had dwindled to \$412,000,000. This was due to the fact that, unable to produce goods enough for themselves, and much less to produce goods for export to counterbalance goods bought in the neutral countries, the warring nations had to give real money, gold being the only real international money.

As a result of this an entirely different picture is presented by the neutral nations' gold holdings. The Scandinavian countries increased their stocks from \$95,000,000 in 1913 to \$168,000,000 in 1918; Holland from \$61,000,000 to \$278,000,000; Spain from \$93,000,000 to \$439,000,000. Japan, although a belligerent, was removed from such economic effects of the war as fell upon beleaguered Europe, and Japan's gold increased from \$142,000,000 in 1913 to \$391,000,000 in 1918.

But the biggest features of the war and post-war gold story, taken as a whole—in fact, the events that have supplied the most sensational chapters in the long and eventful history of the part gold has played in human affairs—have to do with the flow of the metal into and out of the United States. As already

stated, the United States had \$1,905,000,000 in gold in 1913. In that year a net shift of a trifling sum of gold sufficed to settle America's international accounts with the whole world. We paid the world \$9,000,000 to settle for the excess debts from merchandise, securities and services we received from other nations above what we supplied to them. On merchandise exchanges alone the world owed us money, but foreign shipping charges and insurance premiums, our tourists' expenditures abroad, &c., more than offset our favorable balance of trade, and we met the deficit with securities and gold. But in the fiscal year ending June, 1915, covering the first eleven months of war, when Europe had stopped entertaining our tourists and rendering us services, we received \$25,000,000 more in gold from the world than we paid out. In the next twelve months, when Europe had almost suspended exports to us and was buying enormous supplies from us, we received \$404,000,000 more gold than we paid out; and, in the fiscal year from June, 1916, to June, 1917, we took in \$685,000,000 worth of gold more than went out. The result was that, by the time the United States went to war our gold stocks had increased to \$3,019,000,000, a gain of more than \$1,000,000,000.

This period of tremendous activity for gold was followed by one of comparative quietness. When America went into the war we told the Allies that they need not send any more gold to this country, but could buy all they wanted on credit; and they bought almost \$10,000,000,000 worth of supplies here on that basis. Gold became an unimportant factor in international trade. Instead of receiving

metal from the rest of the world, chiefly from Europe, in the next twelve months the United States sent out about \$66,000,000 to various other parts of the world where we were buying more than we were selling.

IN Europe the gold standard became more forgotten than ever. By withdrawing gold coin from circulation the Governments had gotten the people used to doing without gold and thoroughly accustomed to paper money. As evidence of how the use of paper money has expanded in Europe, it may be mentioned that, at the outbreak of the war, the note circulation of the Bank of England was \$146,000,000; at armistice time it was \$317,000,000, and, at present, it is about \$600,000,000. At the outbreak of the war the notes in circulation of the Bank of France were \$1,300,000,000; at the end of the war they were \$5,800,000,000; at present they are around \$7,000,000,000. When the fighting began the notes in circulation of the Imperial Bank of Germany amounted to \$463,000,000; by the time Germany was whipped they had increased to \$4,200,000,000; at present they amount to some \$22,000,000,000. That is the way it has gone throughout Europe, both among the belligerent and the neutral nations, because Governments could not get enough money from taxation or loans to finance the war and reconstruction, so they started quantity production of paper

Imports and Exports of Gold By Calendar Years

Year	Imports	Exports	Excess of Imports	Year	Imports	Exports	Excess of Imports	Year	Imports	Exports	Excess of Imports
1921...				1910...	\$59,222,518	\$58,774,822	\$447,696	1899...	\$51,334,964	\$45,379,411	\$5,955,553
1920...	417,068,273	322,091,208	94,977,065	1909...	44,086,966	132,880,821	*88,793,855	1898...	158,163,952	16,194,954	141,968,998
1919...	76,534,046	368,185,248	*291,651,202	1908...	50,276,293	81,215,456	*30,939,163	1897...	34,022,812	34,276,401	*253,589
1918...	62,042,748	41,069,818	20,972,930	1907...	143,398,072	55,215,681	88,182,391	1896...	104,731,259	58,256,890	46,474,369
1917...	537,854,374	371,883,884	165,970,490	1906...	155,579,380	46,709,158	108,870,222	1895...	34,396,392	104,967,402	*70,571,010
1916...	685,990,234	155,792,927	530,197,307	1905...	50,293,405	46,794,467	3,498,938	1894...	21,350,607	101,978,689	*80,628,082
1915...	451,954,590	31,425,918	420,528,672	1904...	84,803,234	121,211,827	*36,408,593	1893...	72,762,389	79,775,820	*7,013,431
1914...	57,387,741	222,616,156	*165,228,415	1903...	65,267,696	44,346,834	20,920,862	1892...	17,450,946	76,532,056	*59,081,110
1913...	63,704,832	91,798,610	*28,093,778	1902...	44,193,317	36,030,591	8,162,726	1891...	44,970,110	79,086,581	*34,116,471
1912...	66,548,772	47,424,842	19,123,930	1901...	54,761,880	57,783,939	*3,022,059	1890...	20,230,090	24,063,074	*3,832,984
1911...	57,445,184	37,183,074	20,262,110	1900...	66,749,084	54,134,623	12,614,461				

*Excess of exports.

money and have been paying their internal bills with that.

Unusual things also happened in America in respect to gold. The United States likewise placed an embargo on the export of gold. It also had centralized its enormous supplies, chiefly into the hands of the Federal Reserve Banks, and gold had passed out of circulation. Although this country stayed on a gold basis, it was next to impossible to get gold during the war, and the habit the American people acquired then of using Federal reserve notes has stuck with them. There was enormous currency inflation here also; not enough to throw us off the gold standard, but enough to make it necessary to keep the gold under control. For seven months after the war had been won the United States retained its embargo on the export of gold. With our tremendously expanded currency and credit structure, built as it was on the basis of a huge stock of foreign gold, it was feared that, if any sudden great shrinkage of the supply should occur by allowing it to go to other countries, it would cause a disastrous currency stringency in this country. Thus the gold remained without attracting much attention, mainly in the vaults of the Federal Reserve Banks, until June, 1919, when the export embargo on gold was lifted. In the fiscal year then ended there had been no great gold movement. Europe had continued to buy, but on credit, both Government and private, so that no gold to speak of flowed to us from that source in settlement of huge purchases; Europe largely counterbalanced by promises to pay the huge amounts left uncovered above those settled by cash, merchandise or securities.

When the embargo on gold exports was removed our great gold hoard began to trickle away from us. Although we had favorable balances against Europe, the balance of trade with Latin America and Asia was against the United States. In the year after the removal of the embargo we lost no less than \$316,000,000 worth of gold in settling trade balances in Nicaragua, Argentina, the Straits Settlements, China, Japan and many other places. This somewhat hampered business in this country, as the gold base was thus contracted at the very time when credit and currency were expanding to finance the big boom of 1919-20. It was one of the factors that made money tight during that period. By the middle of 1920 our gold supply was down to \$2,700,000,000, but in the latter quarter of 1920 gold again began to flow back into this country; this was really the beginning of the movement that has attained such significance this year.

It had been said that Europe had sent America all the gold she could; but events since the first day of January, 1921, have belied that statement. Of the \$700,000,000 in gold received by America in 1921, no less than \$530,000,000 of it came from Europe; and every important country in Europe was represented in these shipments. Moreover, although the nations of Europe sent us that vast sum of gold, they not only did so in most instances without further diminishing their own central gold reserves, but they actually slightly increased them. The chief exceptions were Germany, which lost \$24,000,000, and Holland, which lost \$12,000,000 from their central stocks. Of the total gold received, about \$200,000,000 was credited to France; yet, at the end of the year, France's total gold reserve centralized in the Bank of France stood at \$700,000,000, as compared with \$692,000,000 on Jan. 1, 1921. Also, of that gold received from Europe by America since the first of the year, more than \$60,000,000 was credited to Sweden; yet Sweden's own gold reserve, which stood at \$76,000,000 the first of the year, was diminished by only \$2,000,000. Likewise some \$200,000,000 of our receipts were credited to England; yet England's central gold reserves in the hands of the Bank of England, which stood at \$625,000,000 on the first of January, gained \$1,000,000 in this period. The same thing can be said for the other

nations of Europe, which sent smaller amounts to the United States; most of them increased their centralized gold reserves, or else suffered only negligible losses.

The explanation of why Europe was able to do this leads into somewhat forbidden territory, in one phase of the matter at least. The flood of gold that came to America from European points, as a matter of fact represents the confluence of three great streams, two of them originating outside of Europe altogether, and the other springing from a source outside the pale of respectable economic society in Europe.

One source of this gold was India. In the year there flowed from India to London a total of \$40,000,000 worth of gold above some six million that flowed back to India. Also to England there flowed \$157,000,000 worth of gold from Africa. Virtually the whole of these two amounts flowed right on through London to the United States, making up the bulk of England's sendings to us. It is of the third source that one must speak circumspectly, lest one should seem to imply that Europe has been paying her current debts to America partly with robber gold. But, as a matter of fact, anywhere between two and three hundred million of that \$530,000,000 that Europe sent to America is reliably suspected to have been originally Bolshevik gold, or its equivalent.

BEFORE the war the Russian gold reserve, chiefly held by the Russian State Bank, amounted to \$1,000,000,000. This gold supply was largely intact when the Soviet came into power. It has been variously reported that the Bolsheviks have dissipated it, until the last information is that there is now none of it left. It has been used by Trotzky and company to buy supplies in Europe, to finance radical propaganda there, and to perform other functions peculiar to a futuristic Government. The director of the Swedish mint described how many millions of dollars' worth of Soviet gold had been reminted there and sent to America. Many more millions were known to have come to France, an equivalent amount of French gold being subsequently transferred to the United States. Lesser amounts came through other nations.

Early in the affair the United States Government took the stand that it would not admit into this country Bolshevik gold, on the ground that the Soviet had no clear title to the Russian State gold, not being a recognized Government—in plain English, they had stolen it. But, when the European nations reminded it as they received it, or else put the actual Russian gold into their own Treasuries and sent to America the equivalent in their own untainted coin or bullion, the legalistic qualms of Washington were satisfied.

The flow of so much gold to America, as said, has given rise to many misgivings. The question is often asked and variously answered: Now that we have \$3,500,000,000 worth of gold, what are we going to do with it? Again, the fear is expressed as to what the consequences would be, if with the exhaustion of the Russian gold, the unwillingness of India to yield up more gold, and the declining productivity of Africa, the nations of Europe should decide to let go their own gold reserves. If they removed restrictions on the supplies now impounded in central banks and abolished export embargoes it theoretically would not be long before all the \$6,000,000,000 monetary gold in Europe would gravitate to the United States, and we would then have the tremendous burden of eight to ten billion dollars' worth of gold on our hands.

Many alarming possibilities assail the imagination in contemplation of such a thought. To the orthodox, who believe that the gold standard is essential to business and finance, the picture of commercial and fiscal demoralization that would result abroad from such a situation, with virtually all the world's money gold in America and nothing but paper money in Europe, is too extreme to be

considered as a possibility. They feel that the great fundamentals of business, aided by international financial conferences and sane governmental business and fiscal policies, will gradually work out a solution that will prevent such chaos.

TO certain economic heretics in Europe, who are becoming more outspoken daily, this prospect of the demonetization of gold seems to be a picture of things desired. They would abolish the gold standard forever. They would let America take the gold and make the most of it. As for Europe, they would have her revert to what they believe to be a more fundamental basis of business—that is, essentially one of barter of the actual economic values represented by real merchandise, with money serving simply as a common denominator for the measurement and computation of the units of one commodity in terms of the units of another commodity for exchange purposes. Their theory is that paper money, uncomplicated as it would be by any intrinsic commodity value of its own, such as gold has, would function more perfectly as a pure medium of exchange, an arithmetical mechanism to transpose the value of cotton into the value of coal or the value of coal into the value of wages.

Of course all that is only a regurgitation of the same old unsound money arguments, only it has in Europe now the force of a specious popular appeal, to wit: that the world, all except the United States, has gotten along so long without the gold standard that it would be foolish to struggle to re-establish it; that such a struggle would require such huge masses of merchandise to be sent to the United States in order to buy back the gold that it would be a hopeless task. Let the United States keep the metal, they say. We can't eat it or dress or shelter ourselves with it. Let us have clothing and food and fuel to make life worth living. Let America, Midas-like, choke on gold. If nobody wanted to use gold for money, which is the chief source of demand for it and therefore of its value, there would be nothing to do but let the goldsmiths beat it all up into jewelry. With \$8,000,000,000 all to itself, the United States would be the most bejeweled nation in the world. Every man, woman and child here could have about \$75 worth of it. Imagination runs riot in some quarters in respect to this gold matter.

More serious is the view American financiers take of it. In the first place, they consider it hopeless that Europe can never get on a sound and stable business basis without a stronger gold anchor than she now has. It has become impos-

sible to arrange European credits on a gold basis and, therefore, the progress of Europe back to normal is seriously hampered.

Looking at it from a strictly American point of view, it has been estimated that we have fully \$1,000,000,000 more gold than is necessary as a basis for a sound credit currency structure adequate to finance, on economically sound price levels, the volume of real business required by the nation's commercial and industrial life. The presence of this billion-dollar excess of gold is a continual temptation for cheap money, for currency expansion, and for credit inflation, leading to an artificial boom and, finally, to an even greater business collapse than the nation recently passed through. Business men see an era of business expansion and prosperity ahead, but they want it to be built out of real business materials and on economic lines. They do not want another structure of inflation erected on this wholly abnormal gold basis.

Therefore there have been serious proposals of ways for getting this excess of gold, lying virtually dead, economically, in our coffers, back to Europe to serve a dynamic purpose, without waiting for the long and tedious process of the development of favorable balances of indebtedness by the gold-needing countries against the United States. It is believed by some that a more summary transfer of gold to Europe is the only way out of the situation, serving the double purpose, first, of averting in America the return of inflation on a gold basis to a more extraordinary extent even than occurred in the 1919-20 boom; and, secondly, of hastening recovery of financial stability abroad, thus rehabilitating America's foreign customers and stimulating her export trade.

On the other hand, there is a not inconsiderable body of opinion which looks upon this huge gold supply with satisfaction, demanding that it be held and used as the basis of cheap money and credit and business expansion.

Again, there are those who hold a middle course, and believe that the rectification of the world gold situation must come only through the slow and natural operation of trade and not through summary action, but that while this mass of gold remains in America the greatest conservatism in currency and credit policies must be practiced.

Thus, with all these ideas, discussions and supplies of ammunition for controversy, gold looks as though it would hold its position in the centre of the news for some time to come, even though its physical movement may have passed the zenith.

BENJAMIN FRANKLIN says:

"It can never be known till she is tried, whether a new ship will or will not be a good sailor."

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The Outlook for the Price of Silver

By C. C. Latour

IN the past the price of silver has usually been regarded by international bankers and traders as one of the most accurate and sensitive barometers of world business conditions. When it is remembered that more than 600,000,000 people in the world use currencies based upon silver, the effect upon the prosperity or poverty of these people of the price of the white metal becomes evident. In this era of the economic interdependence of nations no important section of the world can long remain in a state of economic lassitude without profoundly affecting other parts of the world. The price of silver measures the purchasing power of 600,000,000 or more people in the Far East, and, therefore, has a marked influence on world trade.

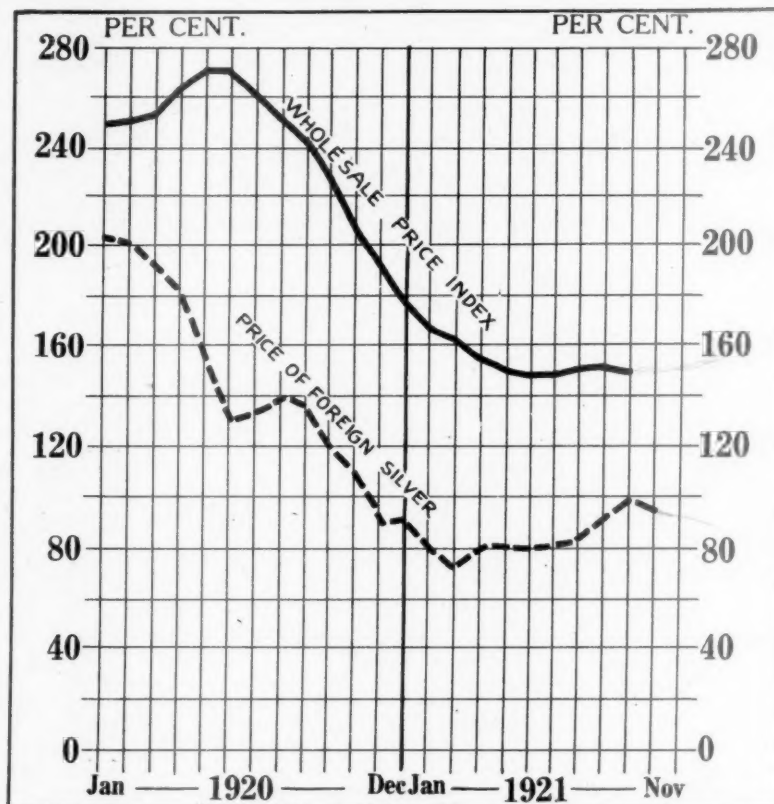
In the last year the price of silver has undergone three major movements. In the early months of the year the trend was generally downward, until the lowest level since the war began was recorded on March 5, when the price stood at 52½ cents per ounce. From its high level of \$1.37 per ounce, reached on Jan. 12, 1920, the price of the metal had fallen, therefore, 62 per cent. in about fifteen months, and stood 12 per cent. below the pre-war (1913) average price. The second main movement occurred during the period from March to October, when the price moved upward until it touched 73½ cents per ounce on Oct. 17, the highest level of the year, and an increase of 40 per cent. over the low point touched in March. Finally the third cycle was witnessed during the closing months of the year, when the price of silver again moved generally downward to 63¼ cents, on Dec. 8.

Several factors account for these remarkable fluctuations, among which may be mentioned (1) the general movement of wholesale prices, (2) the demand in the Far East, (3) the demand in Europe and America, (4) the movement of sterling exchange, (5) speculation and (6) production.

Silver is a commodity whose price is measured in terms of gold. It is, therefore, affected largely by the same economic forces that influence the prices of other commodities. When prices of other commodities are rising the cost of producing silver increases, and therefore its price tends to rise. In other words, the price of silver depends partly upon the movement of the business cycle. When business is prosperous wholesale commodity prices rise and silver prices move similarly, while in periods of business depression the opposite movement is witnessed. The accompanying table shows the fluctuations of the price of silver and the Bureau of Labor statistics index number of wholesale prices, taking 1913 as equal to 100:

The demand of the two great silver-using countries—India and China—is probably the most important factor influencing the price of silver. The demand of these countries, however, depends largely upon the movement of their trade and the quantity of their stocks of silver. In the early months of last year the trade balances of India and China were both unfavorable, while the stocks of silver in Shanghai were prodigious. Accordingly, it was to be expected that the price of silver would show no signs of strengthening.

During the upward movement of prices from March to October, however, the main sustaining factor was the demand from India. This came about as a result of a consistent reduction of her unfavorable balance of trade and its overturn in July to a favorable balance. Meanwhile, the satisfactory progress of the monsoon—the moisture-bearing wind that extends over practically the entire country from June to September, and from which India derives nine-tenths of



Price of Silver as Compared with Wholesale Price Index 1920-1921
(as per cent of 1913 averages)

her rainfall—created a demand for silver by the Indian bazaars. In October, however, India's favorable trade balance was turned once more into an unfavorable one, coincident with the weakness of the price of silver. The adverse balance of trade probably continued during the remaining months of the year, since the heavy demand for silver on the part of the Indian bazaars fell off and the price weakened. The movement of India's balance of trade (including merchandise, bullion and rupee paper movements) is shown here in millions of rupees:

Jan., 1921..	-89.7	June, 1921..	-16.7
February ..	-70.3	July	+13.5
March	-48.6	August	+23.4
April	-68.5	September ..	+ 9.3
May	-20.0	October	-86.5

It should be noted that the position of silver now differs from the pre-war position as regards the Government of India. The Government has always been a heavy purchaser of silver for coinage purposes. In the entire period from 1894 to 1914 imports of silver into India on Government account amounted to 400,411,000 ounces, or 26 per cent. of India's total silver imports. During the war the Government purchases were enormous. From 1915 to 1919 imports of silver into India on Government account totaled 426,587,000 ounces, or 77 per cent. of India's total silver imports. As a result the amount of silver in the Government reserves rose to enormous heights. On July 31, 1914, the Indian Treasuries held

in the reserve against notes in circulation the equivalent of 116,669,000 fine ounces of silver in the form of coined rupees, but on Nov. 15, 1921, the total had reached the equivalent of 271,597,000 fine ounces—an accumulation so vast that some years may elapse before the acquisition of silver for Indian coinage becomes a practical question. The abstention of the Government of India from the silver market in the last year has played an important part in the movement of the price of silver.

NO current statistics are available regarding the movement of China's total trade in the last year. Reports indicate that activity has been slight. The trade of the United States with China does show, however, an interesting development. In the first quarter of the year China possessed an unfavorable balance of trade with the United States, coincident with the low price of silver. In April, however, the balance overturned, and China came to have a favorable balance with this country, which continued through October. In this period, it will be recalled, the price of silver moved upward. Since July the favorable balance of China has been decreasing, and in October was very slight. The weakness of the price of silver in the last few months of the year may possibly be due partly to the reversal once more of China's balance of trade. The following table shows the movement of the mer-

chandise trade of The United States with China in millions of dollars:

Month, 1921.	Exports to U. S.	Imports from U. S.	Excess.
January	5.0	12.6	-7.6
February	7.3	12.8	-5.5
March	6.0	9.7	-3.7
April	10.9	9.0	+1.9
May	7.8	7.5	+0.3
June	10.2	9.2	+1.0
July	10.1	5.7	+4.4
August	12.4	8.9	+3.5
September	9.6	8.9	+0.7
October	9.2	8.8	+0.4

The movement of the stocks of silver at Shanghai also assists materially in explaining the course of silver prices through the year. Shanghai silver stocks reached their high point of 77,170,000 ounces on March 19, or practically coincident with the low prices of silver. Since this date they have been reduced almost consistently to 43,870,000 ounces on Oct. 29, a decrease of 43 per cent. This reduction in stocks at Shanghai has also coincided with the upward movement of silver prices. The latest available figures show that silver stocks were increasing in November, so it is not surprising that the price of silver showed weakness in the latter part of the year. The accompanying table shows the movement of the stocks of silver at Shanghai, and the price of silver on days nearest to the beginning of each month:

The Shanghai Silver Situation

Date.	Shanghai Silver Stocks, Ounces.	Price of Silver, Cents Per Oz.
Jan. 8, 1921....	61,580,000	65½
Feb. 5.....	67,760,000	60
March 5.....	76,510,000	52½
April 2.....	75,810,000	56½
May 7.....	73,890,000	62½
June 4.....	61,550,000	57½
July 4.....	58,180,000	59½
Aug. 6.....	54,430,000	61½
Sept. 3.....	49,560,000	62½
Oct. 3.....	45,244,000	70
Nov. 5.....	45,590,000	69½

Before the war Europe continuously bought silver for coinage purposes, and in 1913 she coined more than 40,000,000 ounces. In the last year, however, no silver was purchased to any extent for coinage in Europe. On the contrary, many European countries demonetized silver, and reduced the quality of their silver coinage. As a result of these operations silver has been poured into the London market by Continental countries in the last two years. An important London bullion concern states that "it is quite possible that in 1920 the sale of European demonetized silver actually may have equaled the amount that was purchased for coinage in 1913."

The movement of the price of silver has also been affected by the fluctuations of sterling exchange. In the early and latter part of the year sterling was particularly strong, with the result that sales of American silver in the London market were encouraged. The addition of these supplies of American silver helped naturally to depress the price. At the same time the rise in sterling decreased the value of gold, and thus tended to check gold shipments from India. Since Indian gold operators often set off their gold sales by silver purchases, the demand for silver on the part of the Indian bazaars experienced a sharp decline. The price of silver accordingly tended downward.

During the upward movement of silver prices from March to October sterling exchange was weaker than during the first and last few months of the year. During this period the opposite sets of conditions were operative. With the weakness in sterling the cost of silver sales from the United States was enhanced. American supplies were, therefore, not freely offered in the London market, and the price of silver was supported. Meanwhile the value of gold was increased, gold shipments from India were stimulated, and a demand for silver from India was generated. It will be recalled that the heavy demand for silver

Fluctuations in the Price of Silver

	Silver Price Index.	Wholesale Price Index.		Silver Price Index.	Wholesale Price Index.
January, 1920.....	222	248	January, 1921.....	110	177
February	220	249	February	220	249
March	210	253	March	94	162
April	200	265	April	99	154
May	172	272	May	100	151
June	152	269	June	98	148
July	154	262	July	101	148
August	161	250	August	103	152
September	157	242	September	111	152
October	140	225	October	119	150
November	130	207	November	114	
December	108	189	December		

from India was chiefly responsible for the rise of silver prices in this period. This heavy Indian demand was due partly to the weakness of sterling exchange.

Speculation has also been one of the major factors governing the course of silver prices in the last year. The uncertainty of the times has prompted speculation in silver, as well as in other commodities and the foreign exchanges. Silver has been rendered especially suitable for speculative operations, due to the fact that it governs, or is governed, by the Far Eastern silver exchanges. It can be dealt in, therefore, as a counterpoise to operations in the Chinese and Indian exchanges.

THE reaction in prices early in the year was partly due to speculative operations, especially connected with the approach of the Chinese New Year on Feb. 6. On the other hand, speculation in the Chinese exchanges was one of the principal reasons for the upward tendency in July. This speculation was probably connected with the difficulties in which certain Far Eastern banking institutions had become involved, especially the Banque Industrielle de Chine. In the latter part of the year speculative transactions were one of the principal features of the market. The imminent approach of the Chinese New Year on Jan. 28 caused a reaction in prices, as support was withdrawn from the market. Chinese operators, moreover, both bought and sold silver, but selling predominated.

One of the main factors that prevented an utter collapse of silver prices last year was the abnormally low production. Before the war (1911-13) the world's output of silver averaged about 225,000,000 ounces annually. During the war, however, production fell off heavily, owing to the decline in the output of Mexico as a result of the unsettled political conditions existing in that country. In 1920 the output of Mexico increased somewhat, but that of the United States and Cana-

da decreased. The world's production in 1920, therefore, amounted to only 168,000,000 ounces, as against 175,000,000 in 1919, and stood 25 per cent. below the pre-war (1911-13) average output.

No statistics are available regarding the amount of silver produced in the last year, but undoubtedly it was far less than in 1920. The United States and Mexico ordinarily furnish two-thirds of the world's output of silver, and in 1921 the output of these countries was small. It should be remembered that more than two-thirds of the silver produced in the United States is incidental to the production of copper, lead and zinc. The curtailment of copper and lead production as a result of business depression automatically restricted the output of silver. It is not surprising, therefore, that the Engineering and Mining Journal estimated the 1921 output of the United States at only 35,000,000 ounces, as compared with 55,000,000 in 1920 and 67,000,000 in 1913.

Production in Mexico in the first six months of 1921 amounted to only 30,499,000 ounces, or 2,614,000 less than in the same period of 1920. Recent reports indicate, however, that production in the second half of the year has been on the increase, so it may be assumed that the output of Mexico will at least equal the 66,000,000 ounces produced in 1920. The fact remains, nevertheless, that Mexico's production is still far below the average pre-war (1911-13) output of 75,000,000 ounces a year.

The world supply of silver has been affected not only by the extraordinary decline in production, but also by the operation of the Pittman act. Under the terms of this act the United States Treasury is required to purchase all silver mined and refined in the United States at \$1 per ounce to replace the 208,000,000 ounces melted down for shipment to India during the war. Thus the entire silver output of the United States

is automatically removed from the world's silver market, provided the price of foreign silver remains below \$1 per ounce.

The United States Treasury began acquiring silver under the terms of the Pittman act in May, 1920, and up to Nov. 30, 1921, about 83,000,000 ounces had been purchased. Therefore, about 125,000,000 ounces remain to be acquired, and at the current rate of absorption (3,500,000 ounces per month) this amount would be taken up in about three years. Production, however, will probably increase in the next few years, so it may be assumed that the remaining amount will be probably absorbed in slightly more than two years. At all events, the elimination of the domestic silver supply of the United States from the world market has prevented the price of silver from falling as rapidly as it would have done had the Treasury not been a factor in the silver market.

THE outlook for the price of silver in 1922 is uncertain. Production is far below normal, while European sales of demounted silver cannot continue indefinitely. The Pittman act, moreover, cannot fail to affect prices, especially if Continental sales become moderate and Far Eastern demand is stimulated. Meanwhile, the gradual improvement of business condition will create a demand for silver in the manufacture of luxuries, although European Governments will probably not be buyers for coinage in the next few years.

The requirements of India appear doubtful. Another favorable monsoon would stimulate demand, but the country is well stocked and coinage on the part of the Government is highly unlikely. Yet a substantial improvement has occurred in the trade position of India, which, if continued, would create a real demand for the white metal. In this connection much depends upon the revival of European purchasing power.

The precarious political and financial situation in China does not augur well for a marked revival of Chinese demand. Military operations have seriously curtailed exports, and the country has need to replenish its stocks of merchandise. The interior of China is well stocked with silver, although the stocks in Shanghai have decreased considerably. Chinese purchases of silver in the last year have been largely reshipped to India, which, it is reported, bought about twice as much silver from China as in 1920. Until there is renewed activity in the export trade of China there can be little recovery in prices. At present no signs of such a recovery are in sight, but a general revival of world business, so confidently expected in 1922, would assist materially in stimulating the Chinese demand.

On the other hand, any material appreciation of sterling exchange in 1922 would probably militate against an improvement in the price of silver, unless the Far Eastern demand became so keen that the rise of sterling exchange would not encourage sales of American supplies in the London market.

On the whole, the present low price of silver is not likely to continue in 1922. At present silver is selling at only about 15 per cent. above the pre-war (1913) average price, as compared with the general wholesale price level of 50 per cent. above. If the price of silver were to correspond to the general wholesale price level, it would sell at about 90 cents an ounce. A price of \$1 an ounce appears to be a maximum, because at that point the domestic silver output of the United States would be offered to the world market instead of to the United States Treasury. This high level, however, is not likely to be reached unless there is a marked revival of Far Eastern demand. At any rate, there seems to be a reasonable prospect for an improvement over the present low prices in view of the gradual revival of world business conditions.

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What 1922 Seems to Promise Builders

By Allen E. Beals



VIEWED from what, at this time, appear to be the closing months of the long readjustment period of the national construction industry, 1922, as a building investment year, has, at best,

a mottled hue.

Fundamentally conditions are sound. Demand unquestionably is in excess of supply, as far as building materials are concerned, covering the interim between the holiday period and the formal opening date of the building season in the Spring. This condition, under normal conditions and without artificial manipulation, should mark general price sustention, but it probably will not work out that way.

Left to its own development, building material production would proceed without regard to whether it exceeded demand. This was true of 1912, but such a course involves, invariably, in a normal market, large surplus stocks and, hence, greater competition in selling this material. Nothing like that can safely be expected to occur this year, however. Manufacturers of building materials will watch with just as much care as they watched last year to keep their taxable inventory close cropped to current requirements.

Indeed, this course is not optional, it is made imperative by the very conditions that will control the degree of building prosperity 1922 will carry with it. Housing construction means smaller sales units and wider and more expensive carrying charges than does commercial construction. The single office building, loft structure, hotel, apartment or factory takes on one site quantities of materials that, if consumed in housing enterprises, would spread that material over miles. The coming year will bring with it not only some of the dominance of housing construction which was, far and away, the biggest construction item of 1921, but it is due to bring with it a much larger share of commercial building erection, especially in the large seaboard communities.

Industrial building construction seems likely to have its greatest activity in the outboard cities rather than the inland municipalities, the first part of the year at least. This is due to the latent feeling on the part of important business men that this sluggish trend of shipping an international trade is not for long life and the reopening of international trade, whenever it does come, will bring with it a revival of American industry that will anticipate war-time levels.

Is this a conservative imagining? Very important business men have said that America is not prepared industrially to meet full resumption of world trade. Among these men are those who have been sent abroad by their firms to study the European trade situation, which is, they say, on the whole, not unlike a talking machine standing in a railway station, all ready to operate if it is fed with money. Like the station machine, it may wheeze and whine and be in anything but harmonious accord with our standards of trade melody, but it will work and, while the American machine is standing by idle, rusted and depreciating from disuse, the European machine is being groomed, oiled and prepared for the best possible service it can be made to render under adverse conditions.

These business emissaries, even some of those who represent mid-Western concerns, admit that a seaboard industrial location will have its big advantages when the world trade again gets on its feet. Europe counts its finished product cost down to the merest fraction of a cent. It has no such magnificent distances to pile up freight costs as we have. Europe can move its products, both finished and raw, in smaller units.

The Lumber Movement for Forty-Six Weeks

Beginning with the week ended Jan. 8, 1921, and ended Nov. 19, 1921, is shown below:

	Cut.	Shipments.	Orders.
1. Southern Pine Association....	*3,153,214,649	*3,341,396,072	3,370,877,565
Nov. 19	79,403,704	79,371,530	76,722,280
Total	3,232,618,353	3,420,767,602	3,447,599,845
2. West Coast Lumbermen's Association	2,368,827,963	2,456,263,548	2,509,953,095
Nov. 19	68,523,844	50,830,108	49,502,659
Total	2,437,351,807	2,507,093,656	2,559,455,754
3. Western Pine Manufacturers Association	652,782,082	630,925,728	642,075,000
Nov. 19	6,002,000	8,428,000	7,175,000
Total	658,784,082	639,353,728	649,250,000
4. California White and Sugar Pine Manufacturers Association	*316,684,000	*233,621,000	*409,566,000
Nov. 19	3,135,000	3,370,000	2,114,000
Total	319,819,000	236,991,000	411,680,000
5. California Redwood Association	257,546,000	181,848,000	184,604,000
Nov. 19	7,773,000	9,409,000	6,637,000
Total	265,319,000	191,257,000	191,241,000
6. North Carolina Pine Association	294,177,853	285,419,179	288,194,364
Nov. 19	10,457,996	10,989,667	8,831,180
Total	304,635,849	296,408,846	297,025,544
7. Northern Hemlock and Hardwood Manufacturers Association	*88,092,000	*88,063,000	*79,710,000
Nov. 19	394,000	2,826,000	1,942,000
Total	88,486,000	90,889,000	81,652,000
Total for 46 weeks....	7,307,014,091	7,382,760,832	7,637,904,143
8. Michigan Hardware Manufacturers Association, January to October, inclusive.	131,145,000	110,391,000	Not reported
Grand total	7,438,159,091	7,493,151,832	7,637,904,143

*Cumulative weekly figures corrected from monthly reports, including only those mills which have made complete reports of all three items—production, shipments and orders.

We cannot meet this rail competition in this way, but shrewd investors in factory sites and buildings are recalling what railroad freight congestion was in recent years, and these astute prospectors for future world trade are prone to get nearer shipping centres where, as a general practice, or as emergency measures, the automobile truck can give them some of the advantages of small-unit shipments between centre of production and export shipping points, that has helped to put the foreign-made product below the cost of American goods.

The case of Muscle Shoals illustrates the point. A casual survey of projected industrial operations scheduled to go ahead this coming year shows a marked tendency of preference for the coast cities, east and west, with some flow toward the Lakes, and signs of a wonderful industrial development in the Gulf States.

The question naturally arises as to the future of the great war-time industrial developments in the interior. Loft space is scheduled to be in greater demand outside of the great cities where insurance rates are climbing higher every year and where trucking conditions make it expensive to move goods. America is destined to be the world's storehouse for decades to come, and every roof reared as a war-time emergency measure is bound to have its place in world trade, but first come the factory that is advantageously located, not to meet the requirements of a national emergency, but to meet the tightly drawn economic conditions dictated by an eagerness to share profitably in the world's peace-time trade.

It is this factor that is having more influence than, perhaps, has heretofore

been realized in forcing a turn in the general characteristic of the building construction industry, although it may not be looked for until the latter part of the year.

First, commercial construction in large cities will draw to the front. This is a type of building that has been nationally neglected in the last three years except for hang-over commercial projects for the most part projected during the war and deferred, among other causes, by "Circular No. 21," the official Government ban on building.

HOUSING as a national enterprise will carry on in 1922, but it will wane as the year ends. The reasons why this turn may be expected are these:

There are no building material reserve stocks worthy of the name in the country. There is a tremendous unfilled allotment of building loans and projects that have been kept out of the active market by owners and investors seeking the last pound of flesh on price reductions and wage-scale paring. The price bottom of building materials, roughly speaking, came in the latter part of October. Lumber began to move up in the wholesale markets in November. Taking the country as a whole, the only building material price reductions that have been at all notable are those traceable quite generally either to acute readjustment competition due to adhering to close manufacturing schedules under the operation of the existing tax laws or to plain manipulation to appease the public demand, stimulated, no doubt, in some instances, by charges of unlawful trade practices.

Economically there is no sound reason why building material prices should go

lower in 1922. It is even unnatural for them to sag now, and any one who contemplates building construction of any kind will best serve his own interests by getting into the market as early as possible, even though it require starting operations in the Winter where conditions permit.

There is a hope that prices will be sustained at the present level for some time into the Spring, if not longer, but when consideration is taken of such facts as the following it does not seem sound to place too much confidence upon opinion that may be father to the thought:

Asphaltum production is far below demand. The sources of supply, like that of lumber, are more difficult of attainment and there is a tremendous market, constantly growing, for this product in road construction.

Common brick production for the country is only a quarter of what it should be. Portland cement, based on the report of eighteen cement manufacturers, is shown in the table at the foot of this page.

This condition, as depicted by these two basic building materials, is fairly general throughout the entire building material market. Prices in the last year reacted as they did—namely, refused to lapse below the 1919 level—exactly in conformity with the conditions limiting the supply, yet, practically speaking, all that the manufacturers could produce was absorbed by housing construction alone, with the single possible exception of the use of cement on highway construction, although, however, this type of construction draws upon basic building material supply through crushed stone, sand and various kinds of metal reinforcements.

It will be a long time before pre-war prices prevail. Building investors as a whole have long since given up the idea that building material manufacturers can be stampeded into price cutting by accusations of acts committed in war times and in railroad embargoes when consumers were counter-bidding against themselves if only deliveries could be made. There is due to come, as certainly as anything can be certain, a demand for building materials in 1922 far in excess of that of 1921, which was exceptional, to say the least. This year, in addition to housing, there will be commercial, industrial and institutional building work in prodigious quantities, and it must not be forgotten that railroad buying, largely in building materials, has not yet come into the market. No consideration, furthermore, has here been taken of possible export demand.

The year 1922 has a mottled hue because there are still four months of the readjustment period that must elapse before the full force of the building movement can be gauged. If the year, like last, is taken up with housing in preponderance, then prices of building materials may be expected to remain fairly steady at present levels. But if commercial construction, industrial and institutional building work goes ahead, as now seems likely, engineering work (which in this article is not considered as a potentiality at all), railroad specification or export movement develops, 1922 will carry with it a distinct benefit to those who discern the handwriting on the economic wall and place their specifications early.

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	—1st 10 Months—	Per Cent.	Oct.,	Oct.,	Per Cent.
	1920.	1921.	Change.	1920.	1921.
Cement ground in M barrels..	23,662	22,818	-4	3,094	2,879
Cement shipped	24,838	23,371	-6	3,427	3,427

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The Future of the American Chemical Industry

By Harrison E. Howe

Chairman of the Division of Research Extension of the National Research Council
Editor of The Journal of Industrial and Engineering Chemistry

American chemical industry faces a crucial situation with the beginning of the year 1922, which is fraught with so many problems for all phases of our national activities. As the majority of all manufacturing enterprises are under chemical control, and as the finished products of industrial chemistry enter into the preparing of many varieties of merchandise for our markets, the fate of the huge plants devoted to the making of chemicals is bound up with the destiny of American business.

How great are the possibilities of American chemistry industry is shown by the large increase of the chemical output in the preliminary report of the census of 1920, which is based on returns from 811 establishments, the aggregate value of the products of which was \$603,565,400. From 563 establishments in which chemical products were really by-products of other branches of manufacture there were produced more than \$90,000,000 worth of output, which brings the grand total up to \$694,643,000 worth of material produced in 1,374 plants. Turning back to the census of 1914, which brings us to the pre-war period, we find 754 establishments in all, with an output valued at only \$200,195,800. Here is an increase of nearly half a billion of dollars, or of 247 per cent.

Were it not for the constantly growing menace of chemical Germany, which is now in vigorous reaction, these figures would seem to be, on the face of them, reassuring enough to calm the fears of the economist. Indeed, up to the beginning of last year (1921) the future looked rosy enough, for there had grown up some export trade in chemicals, especially in the synthetic and organic divisions. With the German chemical industry on the rebound, however, the American chemical industrialists have had their hands full. Some of them, in the face of this crisis, have, I regret to say, been so short-sighted as to dismiss their research chemists and to discontinue laboratories in which many important research problems were worked out with painstaking care. There could be no more suicidal policy for those who direct large scale chemical operations than to get rid of the trained experts who, at this time of all others, could be of inestimable value to them in solving the many vexed problems of raw materials, of labor, of tariff legislation and of transportation which are now crowded upon them. The future of the chemical trade in the United States rests largely upon how we can best use the abundant raw materials which are close at hand, and use the light of scientific investigation to overcome the many difficulties which beset management.

As far as the raw materials are concerned, no country is more richly blessed than the United States. The coke industry, with the constantly growing use of the by-product ovens, is enabled to produce enormous quantities of coal tars, for, in the making of dyes and of many synthetic drugs and chemicals, Germany, which scarcely ranks at all with the United States as a coal country, has built up a giant industry on coal-tar products, and is returning to her old clutch on the color trade of the world. American chemists cannot hope to make their products factors in the dye market unless, as indicated recently by Dr. Gaston Du Bois of St. Louis, they are able to produce at least the important dyes in close competition with the German plants. The same factors which apply to the making of dyes have equal force when considered in the making of other chemicals. Among those which contribute to high costs are:

1. Wages and salaries, which are today about seven times higher in the United States than in Germany.

2. A volume of production which is considerably less in this country than it is in Germany.

3. Yields and experience, which are generally greater in the German plants than in our own, because the Germans have been producing synthetic chemicals for forty or fifty years in large quantities.

In this country, where the dye industry has been growing rapidly and would develop still more under more favorable conditions, we must consider that many thousands of dollars' worth of buildings and of apparatus have been scrapped, not because they were worn out, but because the rapid development of manufacture demanded that they be supplanted. This is an item of cost which cannot be overlooked.

Before the skies of the future clear for the American chemical industry, too, it must gain greater unity of effort. Where so many concerns are engaged in making practically the same product and offering it in competition to a limited trade, there is much duplication of effort and a competition which tends toward ruin. The success of the German chemical industry has been due in a large measure to an interchange of products among the various companies and the delimiting of their spheres of activity. The chemical industry, however, is developing a better system of cost accountancy, and is meeting the many conditions incident to economical and efficient manufacture, and at the same time avoiding a reckless duplication of effort.

With the adjustment of the labor market must also come more favorable freight rates. There are many thousands of tons of the raw materials of industrial chemistry at hand, but the high charges of the transportation companies have kept them from being utilized. The carrying of even heavy chemicals in their finished state is often expensive. Such a factor as this must be resolved, if we hope to meet foreign competition.

There have been many efforts to increase the chemical fertilizer trade, which have been frustrated because of unfavorable freight rates. The proposal of Henry Ford to make air nitrates at Muscle Shoals in the great Government plant there is more likely than similar projects to be successful because of the possibility of distributing the products cheaply and efficiently. The successful operation of big plants for fixation of atmospheric nitrogen, both as a means of preparedness for war and the promotion of agriculture and the arts of peace, has much to do with the success of the American chemistry of tomorrow. At the close of the war, as was indicated in a paper by Alfred H. White, read before the recent annual meeting of the American Institute of Chemical Engineers held in Baltimore, Germany had her nitrogen plants ready for commercial purposes, and their cost had already been considerably amortized. They have already been merged into huge combinations, so that they can act as one and expend their energies wherever needed. In this country all but two of the Government plants for the fixation of atmospheric nitrogen were scrapped. The first was not successful in its operation. Plant No. 2, situated at Muscle Shoals, built to produce 41,000 tons of fixed nitrogen by the cyanamide process, gave most satisfactory results. Both of these plants are being kept in good condition pending the final action of Congress as to their disposition.

The cyanamide process had been developed long before the World War at Niagara Falls. Another process for obtaining nitrogen from the air, that designed by Professor Haber, had been developed in Germany. A plant for work-

ing it had been built with the Government funds near Sheffield, Ala., but did not prove a success. The same organizations which designed the plant there had better luck when they used the experience gained by their first venture, together with the results of their sustained research, in building a factory at Syracuse, N. Y., from which is produced eleven tons of anhydrous ammonia a day. The successful operation of such a plant as this augurs well for American industrial chemistry, as it points the way for deriving nitrates from the air on a large scale for use in making of chemicals and the development of the fertilizer industry. It serves also as a pilot plant for, in event of hostilities, it would be possible to use its highly trained personnel to organize other establishments of the same kind on short notice. From an agricultural point of view it is very essential that such plants should be developed, as this country must, in the future, look much to creative chemistry for enriching of a soil which in many sections is becoming rapidly depleted.

THE efforts made by American chemical engineers and several companies to produce potash in this country from native raw materials have been checked by the activities of the German potash syndicate. It has recently developed that thirty-four of the large American concerns using potash, principally for fertilizer making, have signed contracts with the German interests for 75 per cent. of a year's supply. Every effort was made to establish an industry of our own in this country, for considerable potash may be obtained from Searles Lake and other localities, from the shales of Illinois, the green sands of New Jersey and the waste from cement mills. The makers of American potash asked that a sliding tariff for five years to be placed upon imported potash preparatory to placing it on the free list. Unless some adequate protection is given to the American product, and an American market obtained for it, I see no way in which the manufacture of it can be established in this country. It is deplorable that a well-known banker should have issued an interview opposing the potash tariff, for had he been better advised he must have been convinced that it is essential to the welfare of this country that potash be produced in sufficient quantities to meet foreign competition.

The tremendous demand for motor fuel of all kinds is a problem of the future for American chemistry. All the large petroleum refining companies are spending large sums in research to discover new methods for obtaining gasoline and similar fuels. The petroleum wells of the world are not inexhaustible, and something must be done to eke out the dwindling supply. The distillation of petroleum, so as to get a wide variety of oils suitable for fuel, has been carried to a fine art in this country, and the cracking of these various petroleum products is being carried forward in all directions. The fuel of the future is likely to be a combination of various coal-tar oils and alcohol, provided that Government regulations are made liberal enough to permit the making of alcohol on a large scale at low cost. There is practically no limit to the sources of industrial alcohol, for it can be obtained from the lush vegetation of the tropics or from the fermentation of black-jack molasses and other inedible syrups. In Europe the value of alcohol as a fuel was recognized long ago, and had it not been for the high internal revenue taxes in this country it would have been possible to have developed a still wider use for spirits. The future of American chem-

istry is closely allied with the extension of the use of this valuable solvent, so essential in the making of many products and medicines, and notably in the film industry. There is also some relation between the low prices of corn and legislation affecting industrial alcohol.

One of the great problems to which the industrial chemist will devote his energies in the future is the application of cellulose to various uses. In the form of wood pulp, cotton and other fibrous materials, cellulose has an important part in the every-day life of the nation. It appears as newsprint, it comes nitrated as gun cotton, and serves as the basis of manufacture of celluloid and of artificial silk. Those who have before them the vision of tomorrow will see to it that the supply of cellulose of all kinds be kept up by a policy of reforestation, such as has been so consistently followed in Germany and elsewhere. Unless a consistent policy of conservation be maintained we are likely to have the sources of cellulose lessened and to become subject to the invasion of our markets by foreigners, selling products which could have been provided cheaply enough in this country had the woods and forests been replenished.

One of the most important functions of the chemistry of tomorrow is the development of new sources of food supply. The nutrition of a nation always presents a serious problem, for unless a people is well nourished it is bound to decline in vigor and in stamina. The food chemists of today are making studies in the nature of vegetables, fruits and meats which will be of inestimable value to future generations. The intensive studies made by scientists into the nature of the vitamins, those mysterious and unseen bodies which have so marked an effect on food values, have a very important social and economic aspect. The high cost of living must be reduced, and food chemistry is pointing the way whereby it may be kept at least within bounds.

So it is that American chemistry comes in contact with every phase of American life. It is something to be fostered and encouraged and freed from foreign domination by adequate protection until such a time as we may truly proclaim the chemical independence of these United States.

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Reserve Building the Task of the Oil Industry

By H. F. Sinclair

Chairman Board of Directors, Sinclair Consolidated Oil Corporation

THE American people naturally and properly look to American oil companies to provide petroleum products at "reasonable" prices, but it would be difficult to find two men who could agree precisely as to what is "reasonable."

For many years we have been accustomed to look upon the petroleum market as an American affair primarily. We have had plenty of petroleum for all our needs, and it has not been necessary until recent years to give very serious thought to other factors. It seems to me that it is of the utmost importance that this attitude be modified. The future welfare of the nation involves an assurance of adequate petroleum supplies, and such assurance depends, in part at least, upon our understanding that petroleum prices must be controlled by world conditions.

For convenience in illustration let us group the world's oil fields into three classes, placing in the first group the shallow fields close to consuming centres; in the second, fields that are readily accessible to consuming centres, but which involve heavy expenses in development; and, third, remote fields which cannot be developed without making large preliminary investments in transportation facilities such as railroads, pipe lines, terminals, &c.

Let us assume that, with crude oil selling at \$2 a barrel, the fields of the first group could be developed and operated at a small but adequate profit. So long as the fields in Group 1 could yield enough oil to meet the needs of petroleum consumers and to build up adequate reserves for the future there would be no warrant for prices advancing above the \$2 level.

Naturally, it would cost far more to operate in fields of Group 2 than in fields of Group 1. Let us assume (also for illustration merely) that \$3 is the lowest price which would yield a moderate profit to the operator in this group of fields. A man need not be a mathematician to see at a glance that under these conditions \$3 a barrel would yield to the operator in the first group a large profit. And yet the needs of consumers might necessitate the \$3 price in order to assure development of the fields in Group 2.

It is a matter of general knowledge that the needs of petroleum consumers have grown far more rapidly than the

productive ability of the fields in Group 1. It is not so generally understood that we are rapidly approaching the time when the fields of Groups 1 and 2 together will not be able to meet the needs of the petroleum consumers of the world—not because the aggregate production from these fields is declining, but because the needs of the consuming world are increasing, and will continue to increase for an indefinite period.

Going back to our illustration, it is obvious that the "reasonableness" of the \$3 price level was not determined by the costs of operation in the fields of Group 1. The \$3 price was reasonable merely because the lower price would not assure sufficient production to meet public needs. If the principle is sound in that instance it must be sound in other instances. We can safely say, therefore, that so long as American fields are able to meet the petroleum needs of America, affording at the same time adequate reserves for the future, petroleum prices should be merely high enough to assure the development of American fields. Unfortunately, however, we have already passed this point, have been importing large quantities for years, and we will probably import still larger quantities shortly. I do not wish to be understood as predicting that the production of American fields is approaching a decline. As a matter of fact, American production should continue to increase for many years, but that does not alter the fact that we will need more oil than the American fields can produce, nor does it alter the fact that adequate reserves must be developed in foreign countries. The need for such reserves will become more and more apparent as the nations of the world begin to recover from the war unsettlements and depressions. Consumption of petroleum in foreign countries will probably increase more rapidly than within our own country, merely because our own consumption is actually and relatively much greater than that of other lands.

IN other words, we have reached a period of evolution of the petroleum industry when we can no longer consider the "reasonableness" of petroleum prices from the point of view of domestic operating costs. Regardless of how much profit may be made by American producers the price must be sufficient to assure a lasting supply of petroleum for America's needs. In order to assure this lasting supply the prices must be high enough to stimulate development of fields that we have placed in Group 3, viz., the fields remote from consuming centres.

To some it may not be altogether clear why we must look to other lands for reserve supplies. This country has produced to date almost 6,000,000,000 barrels of crude oil, or 62 per cent. of the world's total. In order to do this we have drilled more than 600,000 wells. Many of these wells were dry when they were drilled, others were "gasers," and still others have been exhausted. About a year ago it was estimated that there were 258,600 wells in the United States then producing. This figure is more significant when we remember that half of the total number of wells ever drilled in the United States have been drilled since Jan. 1, 1908. In other words, we have done as much drilling in the last fourteen years as in the preceding forty-nine years, and yet we have fewer producing wells at the present time than we have drilled since the beginning of 1908. In the last six years we have been drilling an average of about 26,000 wells each year, of which about 7,000 were "gasers" or dry holes.

In passing it may be well to note that

it costs today an average of about \$17,000 to drill and equip an oil well, considering the country as a whole. But disregarding this tremendous annual outlay for new drilling, it should be obvious that we cannot continue indefinitely to drill new wells in this country at the rate of 26,000 a year. The production of existing wells gradually decreases, and the aggregate production would decrease if we were to stop drilling. Of course the production would continue to be large for many years even though we were to stop drilling altogether, because while the life of some wells is short, others continue producing for decades.

I BELIEVE it safe to say no competent man who has studied the question believes that American petroleum needs will decrease. I believe it is safe to say also that all competent judges believe that America's petroleum needs will continue to increase and to increase rapidly.

We have at the present time above ground in this country about four months' supply of crude oil. A large percentage of this oil is in transit, i. e., it is on its way from wells to refineries. So our actual reserves might properly be considered as much less, as these transportation facilities must at all times be filled if the industry is to continue operating. Our imports of crude oil from Mexico are heavy. A year's total at the present rate could probably about balance our actual reserve supply at the present time. It is not safe to rely exclusively upon any one district or upon any one country. We must have reserves not merely for tomorrow and next year, but for all time. This means that American oil companies must continue in their search for prospective oil fields, and prices must be high enough to induce them to push their search vigorously while there is yet time.

American oil companies are alive to this necessity, and are bending every possible effort to assure their position in foreign fields. The steps which must be taken I have outlined as follows:

First—We must have an even greater co-operation between oil company managers and employees, with steadily improving efficiency in operation.

Second—We must say to the American public: "American oil men do not

seek success by cutting the other fellow's throat," and we must make that statement stick by adopting every legal means of co-operation, so that the American petroleum industry will be conducted with the least possible economic loss and to the greatest good of the American people.

Third—American oil companies must work together in obtaining a firmer foothold in foreign fields; they must follow a policy of mutual helpfulness in developing foreign sources of supply; they must take effective means of assuring to their own country an adequate share of the world's supply not merely for a few years, but for all time.

Fourth—The American Government must back up the oil men of America in every legitimate effort to bring about this lasting assurance, and

Fifth—The American people must realize that this co-operative effort on the part of their Government, of oil corporations and of oil men is vital to their security and prosperity. They must realize that it is to their interest, individually and nationally, to discourage every form of petroleum waste, and to encourage every means of insuring for themselves the full service value of every drop of American oil. And in their own interest they should remember that low prices for petroleum products place a premium upon petroleum waste.

THE point may be raised that advancing prices for petroleum products will lessen demand. This has not been true at any point in the history of the petroleum industry, perhaps because the service value of petroleum has always been actually greater than the price demanded for the commodity. It will not be true in the future so long as prices do not exceed the service value of the products. It is true, however, that higher prices might lessen the demand from particular sources for some of the petroleum products.

In other words, those who are using petroleum wastefully may find that they can no longer afford to use it wastefully. That will be beneficial to the industry and to the public. Petroleum is too valuable to waste, and if higher prices can eliminate or lessen waste they will be helpful to the consuming public.

But the chief point which we should bear in mind is this: That if we should neglect to fortify ourselves with adequate reserves against future needs we would eventually pay far higher prices than if we had taken the necessary steps to assure to this country a lasting supply. Preparedness of any sort costs money. But we must pay the price sooner or later.

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Millions of Dollars Lost in Friction

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By Dr. Edward G. Acheson



WHEN primitive man invented the wheel, he created a demand for unctuous substances, for the wheel had to be lubricated with an unctuous,

greasy, slippery material. It is to be presumed that the first material of this character that was used was animal fat, and as the manufacturing interests of the world increased, the animal fats were supplemented by fish and vegetable oils. The supply of fats and fish and vegetable oils was sufficient to meet the demands of manufacturing through a very long period of development; in fact, the demand for lubricating materials was not of any great magnitude until the invention of the steam engine by James Watt in 1769. Even following this invention, progress was rather slow, and the requirements for lubrication continued to be met with the materials above mentioned.

These conditions were existing in the year 1859, when Col. E. L. Drake drilled the world's first petroleum well at Titusville, Pa. Within a short time after the discovery of these deposits of petroleum, it was learned that this natural oil contained unctuous substances that were capable of providing lubrication for machinery. This discovery of the lubricating value of petroleum oils caused the erection of numerous distilling plants, and from the stills of these plants lubricating oils have since been flowing in an ever increasing volume.

In 1919 the quantity of lubricating oils run from the stills in the United States amounted to no less than 20,200,000 barrels, and this quantity was not only produced, but actually consumed. Such figures necessarily bring us to a full realization of the vast importance of lubricating substances to our manufacturing and transportation interests, for not a wheel could turn efficiently without their use.

While the quantity of the present consumption of lubricating oils cannot fail to impress one, the most marvelous thing about it is the rapidity with which the consumption is increasing. From statistics we learn that it is more than doubling every ten years, but what should actually startle us, is the prediction made by our experts, that twenty more years will probably see the total exhaustion of the petroleum resources of the United States. There will still remain great quantities of petroleum under ground in foreign countries, but these will not be the equivalent of our own oil, at least not in the matter of cost and certainty of supply.

Where the Oil Is Used

It is very interesting to follow this vast amount of oil as it is distributed, and see what becomes of it.

We are told it was absorbed in this manner. Five per cent. was used by the United States railroads; 26% went into

automotive transportation; 36% was used in factory and general industrial work, and the remaining 33% was exported for use in foreign countries.

Two outstanding surprises are contained in the above statement. First, the comparatively small amount used by the railroads. When one thinks of the many millions of freight and passenger cars being carried back and forth, across and throughout the country, all of them requiring constant lubrication, one would think the railroad use of oil would be equal to, or larger than, any other. Hence, it is surprising to learn that not more than 5% goes into this field. This small consumption would indicate the method employed in lubricating car journals must be a very efficient and economical one. Again, it is certainly astounding that the internal combustion engine, and its associated machinery spoken of as a whole as the automotive transportation industry, and which may be looked upon as a child of but twenty years' growth, requires and is actually consuming 26% of our lubricating oil production, or more than five times the requirements of all the railroads. The percentage of the oil used in factory and general industry is what might be expected. The amount exported, while now amounting, as above stated, to 33%, must necessarily diminish rather rapidly as our domestic supply of crude oil approaches exhaustion.

Is Oil a Good Lubricant

A lubricant is an unctuous substance that reduces, to a degree, the resistance to motion of two sliding or rubbing surfaces. These surfaces are usually made of metal, as found in our automobiles, factory line shaft and car journal bearings. A perfect lubricant is as yet unknown, and very likely never will be produced. Greases and oils have been and are the world's universal lubricants, because they have been the best, hitherto, known reducers of friction, and have also been found in sufficient quantities to meet the demands of the world. It does not follow, however, they are the best possible, or all that is desirable in a reducer of friction.

Friction is a waster of power, a destroyer of machinery. With it eliminated an expensive machine, your automobile, for instance, might have an indefinite life. Why should it ever wear out if the moving parts were prevented from grinding and cutting each other? The fact is it never would wear out under these ideal conditions, as the result of ordinary use. You would have to have a collision or other accident to put it out of commission.

When oil is used to lubricate moving surfaces, a film composed of many molecular layers of the liquid separates the surfaces, and to be a good lubricant this

film should never break, permitting the surfaces to come into actual contact. Such a condition is rarely, if ever, attained. Every one knowing anything of machinery—and now through the automobile the public at large is rapidly becoming educated—knows the rubbing surfaces are being constantly worn, and that it is only a matter of time until the bearings have to be tightened up, re-lined or renewed. It not infrequently occurs that a bearing becomes so hot from the effect of friction, the oil takes fire and sets fire to the plant. This friction can only be accounted for by the breaking of the oil film and the rubbing together of the metal surfaces, and, incidentally, using up power in metal grinding. All this goes to prove that lubricating oils, as we now have them, fall far short of being ideal lubricants; in fact, they are not even good lubricants, for a good lubricant would not permit of the possibility of the grinding together of the surfaces. Let us add, however, they are the best lubricants we have hitherto had.

Loss of Power Within the Oil

The breaking of the oil film, with the resulting grinding of the metal surfaces, is not the only serious fault with lubricating oils. To resist breaking, the oil films must be composed of an oil having what is called a body, a cohesion between its own molecules. It must have a characteristic known as viscosity. It is customary for the lubricating engineer to select, and use, an oil having a certain preferred viscosity for any given work or load being carried by a bearing, or other piece of moving machinery. The heavier the load, the higher the viscosity required. The viscosity in an oil is a constant source of loss of power as the result of work being performed within the oil itself. At first thought this statement may sound rather absurd when we speak of losing power within a lubricant, but this is quite possible. Make a mind picture of a bearing with a shaft passing through it, and with a film of oil separating the shaft from the bearing. When the shaft is revolved, the oil does not slip on the surfaces of the metals, but, on the contrary, it adheres to the opposing surfaces, and all motion or movement of particles occurs within the oil film. What happens can readily be demonstrated by placing between your thumbs and fingers—using both hands—a pack of cards, and moving your thumbs to the right and fingers to the left, or the reverse, and you will note the cards slide within the pack whilst the outer cards remain in firm contact with the thumbs and fingers. This aptly illustrates the effect on the oil between the shaft and the bearing.

Pour a quantity of oil in a deep vessel and, taking a rod, immerse it deep in the oil, and stir the contents of the vessel.

It will not be long until your arm will become tired, because you are actually doing work in moving the lubricant within its own body, and the higher the viscosity of the liquid, the greater the amount of work and the more quickly you will become tired.

An Ideal Lubricant

An ideal lubricant, that is a perfect lubricant, must be first and always an unctuous substance that will at all times and under all circumstances keep separated and free from contact the surfaces it is lubricating. It should also have no viscosity and, therefore, be absolutely free from internal friction when subjected to motion under pressure. Of course such a perfect lubricant cannot be found or produced, but it is possible to approach such perfection much nearer than is our present practice.

Conservation of Resources

What would an ideal lubricant be worth to the world? That is entirely too big a question to be quickly answered. There are, however, a number of points in possible economics that are so evident we cannot avoid mentioning them.

Archbutt, an English authority on lubrication, refers in a recent publication to the fact that more than one-half of the power generated in Great Britain is lost in overcoming friction. Investigations in the United States have shown a like condition to exist with us. Of every horsepower delivered to the line shaft in our manufacturing plants, there is on an average $\frac{1}{2}$ H. P. frittered away in friction in the bearings of the shifting and machines, leaving but $\frac{1}{2}$ H. P. for useful work.

There have been great investments of capital in the power plants of our country, and there is a continual expenditure of enormous sums of money in coal and labor to generate this power that is being wasted in friction. We are afraid to even guess at the amount of power that is lost in the bearings of railroad car journals, but it is indicated in a small way by the constant renewal of the brasses, the result of the grinding away of the metals forming the bearings. These great losses are a direct drain on our resources, and can we afford to be indifferent to them? The writer thinks not. It is not possible to eliminate them 100%, but it is possible to reduce them 50%.

Oildag, the New Lubricant

Oildag, although now several years on the world's markets, is, in fact, a new lubricant as compared to all others.

JAN

One-half of the motive power developed is lost in overcoming friction :: Moving machinery depends on unctuous substances If they become exhausted, machinery and transportation will stand still

Petroleum lubricating oils stand very much alone, in fact in rather a unique position in the matter of the length of time they have been holding their place as the foremost lubricant of the world, without any changes having been made in them. Perhaps no other commodity entering into our daily routine remains today practically as it existed fifty years ago, but such is the case with petroleum lubricating oil. There has not been any decided improvement in the art of friction reduction during this long period, with the possible exception of the roller and ball bearings.

Oildag happened as the result of two discoveries. The first was the discovery of a method of manufacturing a very pure, unctuous graphite. The second was the discovery of a method of subdividing solid substances to a degree that reduced them to separate molecules. These two discoveries made it possible to produce a lubricant approaching the ideal or perfect product.

Before we give any consideration to the results attainable, we will examine the composition and mode of action of this new lubricant.

Oildag is composed of untreated petroleum distillates, which means oils that have been distilled from the crude petroleum and used without having been treated with sulphuric acid, caustic soda or filtration. They are, in fact, Nature's products that have been simply subjected to distillation at such temperatures as to give the required viscosities. To these oils is added molecular graphite in the amount of one-fourth of one per cent. of the weight of the oil, that is to say, one pound to every 400 pounds of oil.

Carbon in Oil

In view of the fact that petroleum lubricating oil is composed of approximately 85% carbon and 15% hydrogen, a barrel of oil weighing 400 pounds would contain 340 pounds of carbon and 60 pounds of hydrogen; hence it is evident that the addition of one pound of graphite carbon has not added materially to the carbon content. True, the graphite is free carbon, whereas that in the oil is combined, but as all autoists know, lubricating oil is very quickly decomposed in the engine cylinders, with the resultant freeing of the carbon. The only similarity between the carbon set free from the oil and the molecular graphitic carbon that has been added to the oil, is the one point that they are both carbon. In all other respects, however, they differ as much as the soft graphite forming the "lead" in the pencil you write with differs from the hard rods of carbon used in arc lights. The graphite is soft and unctuous, whereas the freed carbon is hard and asperous.

A most natural question, and perhaps the first to occur to the reader is, of what value is the addition of a pound of graphite to 400 pounds of oil? To properly answer that question a careful description of its action and the effects produced will be required, but every effort will be made to give a clear, explicit and brief answer.

Unctuous Carbon

Carbon in its graphitic form has long been known to be a remarkably smooth, unctuous, nearly frictionless substance. Naturally graphite is, unfortunately, always contaminated with other mineral substances that are more or less grinding or cutting in their character. The discovery of a method of producing a pure, unctuous graphite removed this barrier to its use as a lubricant in fine, high class bearings and machinery.

The production of a pure graphite was not enough, however, to permit of its use in general lubrication. It had to be made possible of introduction into the customary lubricating systems as they were being used with oil.

Deflocculated Graphite

To make it possible to use graphite in the oiling systems, recourse was had to a discovery previously made, whereby solid bodies, having certain characteristics, could be deflocculated, that is to say, subdivided to the molecular state. Graphite reduced to the deflocculated state and mixed with water, petroleum oils and many other liquids remains perfectly diffused, or in other words, evenly distributed throughout the liquid. This occurs notwithstanding the fact that the graphite may be several times the weight of an equal volume of the liquid in which it is diffused. It is always necessary, however, that the liquid carrying the graphite be free from any traces of electrolytes, such as acids or caustic soda. In other words, it should be pure.

While it is quite possible to introduce any desired amount of deflocculated graphite into an oil and have it remain in diffusion, it has been found by experiment and practice that so small an amount as one-fourth of one per cent. of the oil by weight is quite sufficient to produce remarkable results in reducing friction between sliding metal surfaces.

The reduction in the amount of friction produced between two rubbing surfaces when a given amount of work is being done, as the result of substituting Oildag for oil as the lubricant, is not due to any improvement of the oil. It is due to the fact that a most remarkable surface of unctuous graphite has been formed on the rubbing surfaces. These are known as "graphoid surfaces," and they are produced as the result of calling into action a law of physics which has, until recently, been unrecognized as applying to solids—the law of molecule adsorption. The graphite contained in the oil is, as has already been stated, in the molecular state as the result of the deflocculation of graphite. A molecule of graphite is the smallest particle that can exist, for if the subdivision were carried further, the result produced would not be graphite, but atoms of carbon. Hence, we must consider and speak of one of the particles of deflocculated graphite as a molecule, or simply as a unit of graph-

ite. Molecules of graphite display remarkable adhesive power for certain other substances, especially metals, and they also exhibit decided preferences; thus, they will separate from one substance to attach themselves to another.

Formation of Graphoid Surfaces

In the practical use of Oildag it is applied to the sliding or rubbing surfaces in exactly the same way ordinary lubricating oil would be. When the shaft or machinery is put in motion, the particles of deflocculated graphite that are carried in the oil come into actual contact with the moving surfaces, and their affinity for the metal being greater than for the oil, they leave the oil and attach themselves to the metal surfaces. This act is called adsorption, and as the process continues the graphite molecules leave the oil and affix themselves to the metal until, eventually, the entire surface has a layer of molecular, unctuous graphite which cannot be removed except by grinding. This surface approaches the condition of being frictionless and prevents absolutely any wear of the sliding surfaces taking place. It might here be explained that graphoid surfaces are but a molecule in thickness and that they will not become thicker as the result of a further deposit of graphite, for there is not the same degree of affinity between the graphite molecules as there is between the graphite and the metal, hence a second, third or fourth layer of molecules will not be held in place as the first one is.

We must assume the film of oil separating the rubbing surfaces, and in which the deflocculated graphite is carried, will break under a load in the same manner plain oil would. When this occurs the opposing graphoid surfaces come in contact and as they are practically frictionless, no increase of friction with loss of power and wearing away of the rubbing metals occurs. Herein lies the wonderful efficiency of Oildag as a lubricant.

The rubbing metals being protected by graphoid surfaces against friction and wear, the question of the viscosity of the oil that is being used is evidently not so important, and we may take advantage of the lower internal work that takes place in a thinner or lower viscosity oil. In fact it has been demonstrated that a petroleum oil as thin as kerosene is capable, if it is converted into Oildag, of carrying quite a considerable load, one that would be wholly impossible if the deflocculated graphite was not present.

Automobile Lubrication

For the lubrication of an automobile engine one gallon of Oildag is more than the equivalent of two gallons of oil in the matter of miles covered; hence its value is more than double that of oil.

Using Oildag as the lubricant in an automobile when covering a distance of 2,000 miles will result in graphoid surfaces being formed on the moving parts of the engine. These surfaces will produce perfect freedom of action of the piston rings, and this freedom will permit the rings to move in close contact with the walls of the cylinders throughout the stroke of the piston. This closeness of the rings to the walls of the cylinders is of first importance in the economical operation of a car. It will give the best possible compression with resultant high power development. It permits getting the maximum value of the gasoline, as none of it can leak past the rings into the crank case, nor can the gases produced by the explosions pass the rings into the crank case. It also prevents an excess of lubricating oil passing the rings into the combustion chamber where it would be decomposed, setting free its combined carbon, with resultant smutting of spark plugs, cementing the piston rings into their grooves and all the other carbon troubles so common to the use of oil.

There have been made, during the last three or four months, something like twenty or more so-called "dry runs" in a number of cities from Boston to Chicago. These runs are made for the purpose of demonstrating to the general public that the claims which have been made regarding the value of Oildag as a lubricant for an automobile are, in fact, true. In each case the car used for the demonstration had been using Oildag for the equivalent of 2,000 miles' run. Before the car was started on the run, all Oildag was drained from the engine and crank case by a committee of representative engineers or others familiar with automobiles and they made certain no liquid lubricant remained in the car. They then rode in the car while in this dry condition a distance of from ten to twenty miles, after which they examined the engine, and in every case found it in good condition and quite as cool as would have been the case had it been using oil lubrication.

These tests are not intended to prove an engine could continue to run dry after graphoid surfaces have been formed, but they are intended to prove the car can operate successfully for short periods without the presence of a liquid lubricant, and from the results obtained it is evident the breaking of an oil film in a bearing would cause no injury, provided the rubbing surfaces were graphoid.

It has now been absolutely proved in America (North and South), in Europe and in the Far East, that Oildag is a much superior lubricant to any heretofore used in the lubrication of automobiles, factory machinery and railroad car journals. Its general adoption as a lubricant would result in the saving of millions of dollars annually to the manufacturing and transportation interests.

While it is true a smaller amount of Oildag would be required than is now used of oil, it is quite possible its universal use would be to the advantage of the lubricating oil refiners, in that it would reduce the expense of refining by eliminating the use of sulphuric acid, caustic soda and filtration, and it would also have the great value of permitting the use of low viscosity oils that are not now available for lubrication.

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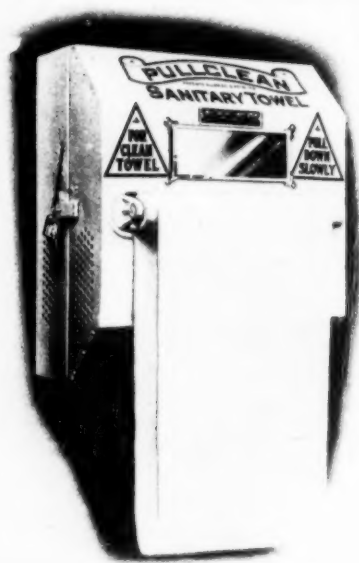
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JAN

The Present, the Crucial Year for the Railroads

By F. J. Lisman

THE railroads of the United States in the year 1921 will show net earnings of approximately \$600,000,000 (before taking deferred maintenance into consideration) applicable to the \$19,000,000,000

of capital which the Interstate Commerce Commission estimates as having been invested in the properties. This sum will be equal to about 3 1/4 per cent., or slightly more than half the amount which the railroads were intended to earn when the Transportation act of 1920 was passed and when freight rates were raised in accordance therewith as of Sept. 1, 1921.

Strange to say, with these small earnings the number of receiverships in 1921 has been trifling and unimportant. Anxiety concerning the finances, even of some of the largest railroads, has been intense, and is reflected by the price of railroad stocks, which, in many cases, are now selling near their lowest. What will 1922 bring?

The cost of labor in 1914 absorbed 40 per cent. of the gross earnings of the railroads; in 1920 it absorbed 60 per cent. of the gross earnings. The year 1921 will probably show a labor bill of about 53 per cent.

The gross earnings of the railroads in 1921 will be about \$5,500,000,000, and in order to earn the 6 per cent. which the companies are entitled to the net earnings should be 20 per cent. of this sum. With a 53 per cent. labor bill, a 6 per cent. tax bill and a 12 per cent. fuel bill, net earnings of 20 per cent. are impossible, as other materials and supplies will more than absorb the difference.

Talk about cutting down the cost of living, including the cost of transportation, is heard everywhere, but the bulk of the attack on the high cost of transportation on the part of the public is still concentrated on somehow reducing the theoretical 20 per cent. and the actual 11 per cent. which the proprietors and bondholders of railroads are getting out of each dollar of gross earnings.

If transportation costs to the public are to be reduced the present 89 per cent. of operating expenses and taxes must be quickly cut down. With the rate reductions which have already gone into effect, increased gross earnings are not at all likely, but expenses will be greatly reduced in the first six months of 1922 compared with the same period in 1921, when labor costs were still at their pinnacle and when the railroads had no net earnings at all.

With the farmers of the United States selling their product at a low price and still paying high prices for what they consume, a great improvement in domestic business is hardly likely. The outlook for export business is certainly far from brilliant, and our power to compete with the rest of the world is not very encouraging. Therefore, the gross earnings of the railroads for 1922 are more likely to be in the neighborhood of \$5,250,000,000, especially as the pressure for rate reductions will continue and will always anticipate reduction in expenses.

Operating expenses will probably be reduced somewhat further in the year as a whole, and net earnings of possibly \$700,000,000, or 3 1/4 per cent., on the capital invested may be looked for. This will mean that failures of some of the weaker railway companies cannot be avoided.

The Transportation act of 1920 would have worked out all right if business had not collapsed so suddenly, and if the pressure for reduction of rates could have been withstood.

The politicians, in order to get the farmers' vote, are contending that the high cost of transportation is responsible for the low price of farm products. They contend that, by reducing the cost of transportation, they can get the farm-

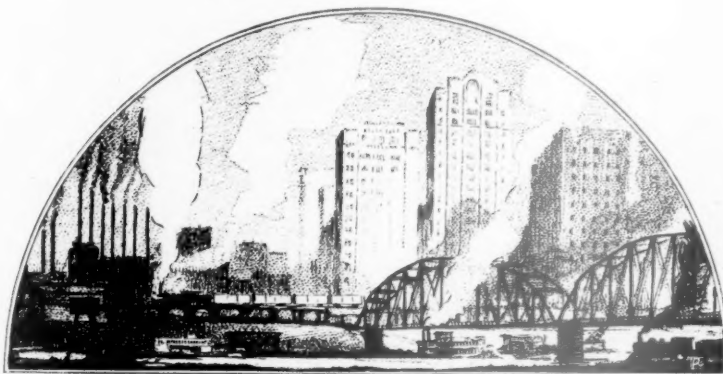
er a little better price for his product. As a matter of fact, the price for the bulk of the farmer's product is fixed in a competitive market; that is, abroad, in competition with the Argentine Republic and the rest of the world. Furthermore, the cost of ocean rates is lower than it has ever been before, and still the products of the farmers do not move.

The crucial period for the railroad will come in 1922. Unless labor costs can be reduced to below 45 per cent. of the gross and the fuel bill to below 10 per cent.

of the gross, the railroads cannot exist under the present rate structure, and the public will find itself short of transportation facilities whenever business does pick up. In order to create additional facilities, buy more cars, &c., strong companies can further mortgage their properties, but railroad stocks cannot be sold to the public at par. No railroad financing by the sale of stocks has been done for more than five years, and the debt structure cannot be increased indefinitely. The real test of a sound finan-

cial policy is whether railroad stocks can be sold to the public, and this cannot be done under present conditions of earnings and expectations.

Further constructive legislation is needed, and it probably will not come until the public throughout the United States has been educated regarding the needs of the railways. This is a problem which must be handled by the chambers of commerce, the railroad officials and every one else who is interested in keeping the United States from Government ownership of its transportation system, which, in turn, would bring about a collapse of our experiment with a democratic form of government.



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Steel Industry Hopes for Much From 1922

By Franklin K. Sprague



OME time perhaps there will be written a history of the steel industry, and in it there will be little of favorable comment for the year 1921. In the inevitable readjustment which had

to succeed the war, and which was made more severe by the post-war boom of 1919, the steel industry was one of the last to feel the effects of deflation. When other industries, in the latter part of 1920, were suffering sharp reverses the steel industry was moving along with a fairly good tide of orders at its command, and it may be said that the whole process of readjustment centred in the twelve months which have just passed.

It is not strange, then, that the record of 1921 should make unpleasant reading. From the high prices for steel products in 1920 quotations fell precipitately and demand slackened to such an extent that many plants were idle during a part of last year. Naturally earnings declined and dividends in some instances were cut or passed. Still, in the light of events as they are now seen no course of action, however wisely outlined, could have forestalled the unfavorable developments, and looking back over the situation it is probable that no one will say that the natural trend of events should have been altered even if such a thing could have been accomplished.

Business was on a plane that was highly insecure, and a rearrangement of the order of things had to be brought about. It was necessary, not alone for the good of our own markets, not alone for the good of our hopes in foreign markets, but because the resistance of the steel industry in its normal position as a barometer of conditions might have been standing in the light of a false guide to industry at large and aroused unjustified hopes that inflation could continue indefinitely.

The fact that this did not come to pass must be counted upon as one of the favorable features of the year. Deflation has come to all industry, and the steel manufacturers, having attained some degree of stability in the closing months of 1921, can now look with confidence and even with a degree of optimism toward the future, certain in their own minds that any industry which has stood up so

well against so many adverse circumstances cannot help but show renewed strength as progress is made toward the attainment of what might be termed normal.

In the development as it has come about the United States Steel Corporation has once again proved the balance wheel in averting disaster. Just as in 1920 its price policy, maintained without deviation from the stabilization standard, acted as a check against the rising prices of the independents, so last year the policy of the corporation was an influence tending to better rather than disrupt the situation. It might be said that in the closing months of the year there was something of a price war among the steel companies in an endeavor to gather such business as was available, but in this the Steel Corporation was never the aggressor, simply meeting such price cuts as were inaugurated by the independents.

All in all the year 1921 was a period of low production in the iron and steel industry. The December figures on pig iron production are not available at this writing, but it is improbable that they will not exceed the November production of 1,415,481 tons. If this is the case then in no month of last year did production of pig iron measure up to that of the corresponding month of the preceding year, and, furthermore, the highest production month of 1921, which was January, was lower by nearly 300,000 tons than the lowest month of 1920. Probably no better index to conditions in the steel industry is to be found than the unfilled tonnage figures of the United States Steel Corporation. At the end of 1920 the corporation had on its books orders for 8,148,122 tons of steel. At the end of November of last year this forward business, sufficient to keep the corporation running at capacity for nearly half a year, had dwindled to 4,250,542 tons. This is an indication of how heavily forward orders had to be cut into in the maintenance of operations at the Steel Corporation's plants. In January of 1921 the Steel Corporation was operating at about 90 per cent. of capacity and the independents at not better than 30 per cent. There was this difference in the situation, however, aside from that told in the mere subtraction of percentage figures: the Steel Cor-

poration had, as has been shown, a big volume of forward business, but the independents, on the other hand, were by no means in as favorable a position. Orders were not coming in and old orders were fast vanishing, and it was this which permitted the Steel Corporation to hold up its high-capacity operations for a considerable time.

Running into the Spring and Summer months the position of the independents grew steadily worse, much of the new business that did accrue falling to the lot of the Steel Corporation. This was perhaps a reflection of the high prices which the independents had been charging in 1920, when heavy demand for steel made cost considerations a secondary factor to immediate delivery. Ultimately operations of the Steel Corporation dropped under 25 per cent., and many of the independents were forced to close down. The closing months of 1921 saw improvement in demand, and ultimately the Steel Corporation got up to about 50 per cent. of capacity and the independents approximated about 40 per cent. It was this recovery in demand which afforded the basis for optimism as the turn was made into the new year. It was the belief that the severe difficulties of readjustment had been passed, and that, though the recovery might be slow, still improvement could be looked for month by month. It remains to be seen whether this view is justified by the future, but at all events the factors uppermost at the moment are such as to make for confidence.

It is interesting at the moment when speaking about production and capacity to consider just how these are related to the pre-war years. It is probable that the plant expansion of the steel industry since the start of the World War in 1914 has been in the neighborhood of 40 per cent. This was undertaken to fulfill extraordinary demands, and whether the demands of peace will be sufficient to make use of this full capacity may be a question for debate. Production of steel ingots in 1921 can only be estimated, but will probably be in the neighborhood of 19,750,000 gross tons. This would be about 46 per cent. of the production in 1917 and 1918.

It has often been said that cost of labor is the largest single item entering

into the manufacture of steel. It was only natural, then, that with slackening demand and falling prices the wage scale should be cut last year. The first cut in steel prices below the stabilization level was made by the Steel Corporation on April 12, when reductions of \$1.15 to \$1.5 a ton were announced. This was followed on May 3 by a reduction of 20 per cent. in the wages of employees in the corporation. Another reduction in steel prices was announced by the corporation on July 5, and on July 16 the basic, or overtime day, adopted during the war as an emergency measure, was abrogated. On July 1 it was stated by the Steel Corporation that it was meeting price reductions of the independents, and on Aug. 19 wages of unskilled labor dropped to 30 cents an hour. On the basis of a ten-hour day the common labor wage was \$1 a day higher than in 1915, but was \$2.06 under the high point of Feb. 3, 1920. It was clearly defined then that wages and prices were coming down together and, in fact, a readjustment of all costs entering into steel manufacture has already been brought about with the single exception of railroad rates. What the future course as to prices and wages will be can, at this time, be nothing more than conjecture. This may be said, however, that the steel companies are not showing any very encouraging profits on the business which is being taken under present conditions, and ultimately this will have to be changed, but whether by price advances or wage reductions or by an increase in volume of business, which will make neither necessary, is a question.

The outlook for 1922 is naturally a topic of interest now. Probably the most encouraging factor in the entire situation is the renewal of railroad buying. This made its appearance in the latter part of 1921, and there is every reason to suppose that it will continue throughout this year. It was held in the pre-war years that railroad buying constituted about 30 per cent. of the total volume of business done by the steel mills of the country. It is evident, then, that a resumption of such buying would augur well for the steel manufacturers. But there are uncertainties as to the ability of the railroads to maintain a normal purchasing demand, even though it is perfectly evident that their needs are heavier now than ever before. But the railroads are struggling along with an intricate financial problem all their

Continued on Page 63

Unfilled Steel Orders—United States Steel Corporation

Unfilled orders on the books of the United States Steel Corporation at the end of each month since January, 1916:

Year.	January	February	March	April	May	June	July	August	September	October	November	December	Monthly Av.
1921	7,573,164	6,933,867	6,284,765	5,845,224	5,482,487	5,117,868	4,830,324	4,531,926	4,560,670	4,286,829	4,250,542		11 mos. 5,427,555
1920	9,285,441	9,502,081	9,892,075	10,359,747	10,940,465	10,978,817	11,118,468	10,805,038	10,374,804	9,836,852	9,021,481	8,148,122	10,021,949
1919	6,684,268	6,010,787	5,430,572	4,800,865	4,282,310	4,892,855	5,578,661	6,109,103	6,284,638	6,472,668	7,128,330	8,265,366	5,995,035
1918	9,477,853	9,288,443	9,056,404	8,741,882	8,337,623	8,918,866	8,883,801	8,759,042	8,297,905	8,353,293	8,124,663	7,379,172	8,634,912
1917	11,474,054	11,576,697	11,711,644	12,183,083	11,886,591	11,383,287	10,844,164	10,407,049	9,833,477	9,009,675	8,897,103	9,381,718	10,715,712
1916	7,922,767	8,568,966	9,331,001	9,829,551	9,937,798	9,640,458	9,593,592	9,660,357	9,522,584	10,015,260	11,058,542	11,547,286	9,719,013

The largest unfilled orders reported by the United States Steel Corporation were 12,183,083 tons at the end of April, 1917, and the smallest, 2,605,747 tons, at the end of December, 1910.

Pig Iron Production (tons)—(From The Iron Age)

Year	Total	January	February	March	April	May	June	July	August	September	October	November	December	Monthly Av.
1921	14,888,087	2,416,292	1,937,257	1,595,522	1,193,041	1,221,221	1,064,833	864,555	954,193	985,529	1,240,162	1,415,481		11 mos. 1,355,346
1920	36,414,114	3,015,181	2,978,879	3,375,907	2,739,797	2,985,682	3,043,540	3,067,043	3,147,402	3,129,323	3,292,597	2,934,908	2,703,855	3,034,509
1919	30,582,878	3,302,260	2,940,168	3,090,243	2,478,218	2,108,056	2,114,863	2,428,541	2,743,388	2,437,965	1,863,558	2,392,350	2,633,268	2,548,773
1918	38,506,047	2,411,768	2,319,299	3,213,091	3,288,211	3,446,412	3,323,791	3,420,988	3,389,585	3,418,270	3,486,941	3,354,074	3,433,617	3,208,837
1917	38,185,981	3,150,938	2,656,247	3,251,352	3,334,960	3,417,340	3,270,055	3,342,438	3,247,947	3,133,954	3,303,038	3,205,794	2,882,918	3,182,165
1916	39,039,356	3,185,121	3,087,212	3,337,691	3,227,768	3,361,073	3,211,588	3,224,513	3,203,713	3,202,366	3,508,849	3,311,811	3,178,651	3,253,254

Ten years' record.

Year.

Month.
October, 1916.
3,508,849

Ten years' record

Year.
1914.
23,049,757

Month.
July, 1921.
864,555

Maximum output

Minimum output

Annual production of coke and anthracite pig iron in the United States, gross tons:

1921	1917	1913	1909	1905	1901	1897	1893
36,414,114	38,185,981	30,724,101	25,419,468	22,992,380	15,878,354	9,652,680	7,124,502
1920	1916	1912	1908	1904	1900	1896	1892
30,582,878	39,039,356	29,383,490	15,686,872	16,497,033	13,789,242	8,623,127	9,157,000
1919	1915	1911	1907	1903	1899	1895	1891
38,506,047	29,662,566	23,361,871	25,343,964	18,009,252	13,620,703	9,446,308	8,279,870
	1914	1910	1906	1902	1898	1894	1890
	23,049,752	26,967,060	24,874,184	17,821,307	11,773,934	6,657,388	9,202,703

JAN

Copper Mining Future Is Assured

By Charles Hayden

Vice President of the Utah Copper Company.

THE copper industry during 1921 was put to a severe test, and the way in which it has withstood that test gives every assurance as to the future of an industry so essentially American. It is a matter of record that on Jan. 1, 1921, the surplus stock of copper metal was abnormally large, and, at the same time, the United States, and, in fact, practically the entire world, was in the throes of an industrial depression.

At the beginning of 1921 copper was selling at 13 cents a pound. The cost of production was high in comparison with the price obtainable for the metal. With the surplus still increasing during the first four months of 1921 and the price of the metal continuing to show a gradually sagging tendency, in March and April many of the big copper companies suspended operations entirely, while others have continued operating at a reduced capacity. In most cases the copper produced under the reduced scale of operations was at a cost greater than the market selling price. Practically all of these mines continued operating by reason of the isolated location of the properties and the enormous expense it would be necessary to incur to shut down completely and then later start up again.

The closing down of mining operations was admittedly a drastic method of correcting the situation and it has undoubtedly caused a great deal of hardship in the communities in which the mines are located. But it was a case of the sooner the medicine was taken the surer would a cure be effected.

The total stock of copper at the smelters, in transit to the refineries and in process at the refineries and refined copper increased about 55,000,000 pounds in the first four months of 1921. In the last eight months of the year (December estimated) there was a decrease of approximately 410,000,000 pounds, making a net reduction for the year of about 355,000,000 pounds. The stock of refined copper in the United States on Jan. 1, 1922, is estimated at 516,000,000 pounds. After deducting 320,000,000 pounds, earmarked and held for the account of the Copper Export Association, there was a balance available for market of approximately 196,000,000 pounds. Domestic sales for 1921 are estimated at 637,000,000 pounds and export sales at 537,000,000 pounds, making the total estimated sales for the year 1,174,000,000 pounds. Sales for September were approximately 97,300,000 pounds, October 139,500,000 pounds and November 197,850,000 pounds.

The production of virgin copper in the United States for the last eight months of 1921 averaged approximately 20,000,000 pounds per month, and, including imports, the monthly supply in this period was about 50,000,000 pounds. The production of primary copper for the entire year, including imports, has probably not exceeded 810,000,000 pounds.

In addition to the large stock of primary copper on hand when the war stopped the markets of the world have had to absorb during 1920 and 1921 the scrap copper and brass reclaimed from the battlefields of Europe as well as that held by the Governments. This secondary copper, which has run into the hundreds of millions of pounds, has now practically all been disposed of and will not be a market factor in 1922.

It seems to be a common practice to estimate the world's capacity for producing copper by using the 1918 figures. This high peak of production no doubt could again be attained under similar extraordinary and urgent demands for a short period of time, but with the exhaustion of the higher grade ores under forced production the mines could

not long keep up that pace. During normal times the mines, mills and smelters are operated with a view to the most economical conditions, and while the tonnage of ore handled might be as large when operating at full capacity as in 1918 the pounds of copper produced would undoubtedly be considerably less. There were also a great many small mines operating in 1918 under the incentive of high prices and maximum production that have practically exhausted their ore supply, and many of these mines will be opened up again only when copper metal reaches a very high price. No new mines of importance have been discovered in recent years. During the shutdown period an opportunity was afforded to clean up at the mines and plan development work which was necessarily stopped during the war because of the insistent demand by the Government for maximum production regardless of cost.

The uses for copper are many because of its well-known lasting quality and its

ultimate salvage value. At the present time there seems to be an urgent demand for the development of hydro-electric power the world over, and, with the higher cost of labor, it is no doubt only a question of time when the electrification of railways will become more general. These two developments alone will call for an enormous amount of copper.

The urgent demand for copper and brass for war purposes practically left none for industrial uses. During this period so-called substitutes temporarily displaced the commercial uses of copper. These substitutes are fast disappearing.

The readjustment of the industry to peace conditions has necessarily been drastic. The resumption of operations at the mines will undoubtedly take place when there is a fair margin of profit between cost and selling price. Large expenditures of capital are required for the development and equipment of copper mines and the building of necessary railroads and reduction plants. In view

of the risks involved and the fact that a mine is a wasting asset, certainly the industry is entitled to a fair profit, which must include amortization.

Copper is a basic commodity and it is absolutely essential to the advancement of civilization. The Western Hemisphere produces about 75 per cent. of the world's supply of copper. Europe consumes a large part of our production, and naturally any improvement in the readjustment of international conditions helps the copper industry.

While 1921 has furnished an absolute test of the industry, the year has ended with a very marked improvement in the demand for the metal at rising prices to approximately 14 cents a pound. The mines are in good shape to resume production when called upon.

From a careful study of the copper industry for the last fifty years it would seem that, as we get away from the influences of the war period and again transact business under normal conditions, the time will come when the full maximum productive capacity of the world's copper mines will be called upon to supply the world's legitimate demand for copper metal.

THE EQUITABLE TRUST COMPANY OF NEW YORK

Alvin W. Krech, President

Condition at the Close of Business, December 31, 1921

ASSETS

Cash on Hand and in Banks	\$ 29,919,244.43
Exchanges for Clearing House	22,899,490.32
Due from Foreign Banks	7,907,347.78
Bonds and Mortgages	1,769,350.00
Public Securities	13,066,792.97
Short Term Investments	7,125,213.99
Other Stocks and Bonds	14,196,756.33
Demand Loans	44,748,026.19
Time Loans	25,867,471.59
Bills Discounted	53,335,934.10
Customers' Liability on Acceptances (Less Anticipations)	23,659,731.71
Real Estate	3,391,312.56
Foreign Offices	29,029,259.21
Accrued Interest Receivable and Other Assets	2,231,917.87
	<u>\$279,147,849.05</u>

LIABILITIES

Capital	\$ 12,000,000.00
Surplus and Undivided Profits	15,325,776.49
Deposits (Including Foreign Offices)	218,297,126.52
Acceptances (Less in portfolio)	25,219,122.28
Notes Payable and Rediscounts	None
Accrued Interest Payable, Reserve for Taxes, and	
Other Liabilities	8,305,823.76
	<u>\$279,147,849.05</u>



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What the Dyestuff Industry Means to the U. S.

By J. Ray Johnson



HOW many chimneys will be smoking, how many factory wheels will be turning, how many men will be working six, nine or twelve months hence?

That information would be decidedly worth while. A reliable prediction table would fill a long-felt want. But statistics do not take that turn. They are wise after the event. The mathematicians can tell us what is, but when it comes to what is to be, that is a different thing. In that field only the rule of sound judgment applies, say the statisticians.

All that is undoubtedly true now, and may continue so. On the other hand, there is always the possibility that, as our war-born key industries become definitely oriented, their very existence will bring into being a statistical system that will at least be as scientific as our industry. At the present time our statistical returns are addicted to parallel lines. There is no starting point from which figures radiate, no well-defined clearing house in which to register intentions. It is in this connection that the key industry presents intriguing possibilities.

Obviously the demand for magnetos, for example, would enable a shrewd guesser to predict the number of motors manufacturers were planning to build. Orders for knitting needles furnish a hint as to the trend of thought in the knitting mills. But magnetos and needles touch only a limited field. They are "keys," but are not in any sense the master key. The business world needs a common denominator that will serve a much wider purpose. If conditions were made to order for the benefit of the scientific statistician there would be a single industry to which all other industries turned at some point in their manufacturing processes.

One of the lessons learned from the war was that a self-contained national industry is founded not only upon chemical knowledge, but upon chemical knowledge applied to industrial processes. It is the understanding of the relations of hydrogen, nitrogen, oxygen and carbon to one another, under varying conditions, which underlies practically all of the activities governing the complexities of human life, and is the dynamic force of human life, and is the dynamic force which provides its food, its clothing, its shelter, its comforts; which destroys in times of war and preserves in times of peace. All of this indicates the direction in which to seek for the common denominator as far as knowledge is concerned. The thing needed is a register of action. At first glance it may not be obvious that the dyestuffs fill the bill more nearly than anything else. And yet dyes, and related coal-tar products are indispensable in the manufacture of practically every article that is made out of wood, cotton, silk, wool, leather, paper—everything that is colored, painted or tanned.

The automobile industry cannot possibly head into a busy season without having its supply of paint and varnish in sight. During the war automobile makers were very seriously hampered because chrome colors were practically unobtainable. Real and artificial leather, cloth, felt and rubber are all raw materials as far as the maker of automobiles is concerned. Dyes and chemicals—all coal-tar derivatives—are essential in the production of the entire list.

The boot and shoe industry links up with the dye plant in even closer fashion. Not only do the tanners employ large volumes of dyestuffs, but their tanning materials are synthetic products. Dyestuffs placed by the leather industry of course, regulated by two

factors—the leather stocks on hand and imports. If American manufacturers do not supply domestic industrial needs, the order must be filled abroad. Either the American or the German dyestuff industry will always mirror contemplated activities of the leather manufacturers.

The principle holds all along the line. Someone must furnish the paint for the agricultural machinery manufactured, for the buildings that are to be constructed, just as someone must furnish the materials required by the interior decorator. The production of clothing, carpets, rugs, furs, millinery, paper, ribbons, artificial flowers, toys, photographic films, waterproofing and road surfacing materials, drugs and fine chemicals without number, starts an industrial chain in which the manufacturer of dyestuffs must inevitably play his part. The demand for color products, therefore, is a common denominator with three-fifths of our manufacturing industries.

Science has devised instruments that record light waves from stars so distant they are not visible to the unaided eye. Probably an equally delicate statistical device would be necessary in order to measure automobile production or farm machinery output on the basis of orders placed for paint and varnish. Theoretically, the thing is possible but, at the present time, there is no practical way of obtaining the figures showing the total orders placed for key commodities by specific industries.

IF, eventually, statistics are compiled from the key industries point of view, the statisticians of tomorrow may be able to predict industrial developments with uncanny accuracy. The possibilities in this connection, while they may be of purely academic interest, serve nevertheless to emphasize the importance of the color industry. Any element that is indispensable in the manufacture of almost everything conceivable that can be made from our natural raw materials is essential to our industrial stability, and to lose the control of that element is to place ourselves at the mercy of our competitors as far as our defensive and offensive business operations are concerned.

Take the entire range of our textile industries, and color is a vital factor with them. They could no more survive without it than we could live if the air was robbed of its oxygen. If our colors are defective, if we cannot produce the fashionable hue at the moment it is fashionable, if we do not lead the procession, our fate is in the hands of those who happen to be the masters of color production. If they sell us poor dyes our export business vanishes. The color producer holds the key that unlocks the secrets of all trade in all nations.

The fundamental value of a dye industry, however, does not rest solely on the fact that good colors are necessary in order to sell textiles. The dye industry is an essential element in the maintenance of a strongly-grounded organic chemical industry. The nation that has no organic chemical industry is a defenseless nation—as defenseless in times of peace as in times of war.

For example, celluloid in some form or other is found in practically every home in the land. It is in such common use that it is popularly regarded as a domestic product. Professor Bogert's list of celluloid products comprises several hundred different objects such as cards, card cases, collar buttons, cups, pin trays, piano keys, buttons, hairpins, mirror backs and the like. Celluloid cannot be made without camphor. No camphor is grown in this country. Japan has a

practical monopoly of the natural supply, and she is developing a celluloid industry of her own. Camphor can be produced synthetically. It is a coal-tar product. As yet the synthetic product cannot compete in price with the natural product. Doubtless Japan will be willing to sell us the camphor we need. If we are always in a position to produce it ourselves should she refuse the probabilities are that she will sell to us. But without a well-developed synthetic chemical industry we would be at her mercy.

We do not grow any rubber. Neither does Germany, but that is no assurance that Germany may not tomorrow command the rubber market of the world. There was a time when thousands of acres in India were devoted to the culture of indigo and when madder was one of France's most profitable crops. Within a single generation German chemists produced colors at prices that drove the natural indigo and the natural madder from the markets of the world. In view of the achievements of modern chemistry, the production of synthetic rubber presents no insuperable obstacles.

It is not necessary for us at this time to produce synthetic celluloid and rubber. It is essential, though, that we be able to meet any move upon the international industrial chess-board made by either our friends or our possible enemies.

The distribution of the dye industry throughout the world before the war is so well known there is little need to enlarge upon it. The German monopoly was real. The fact that the German organization controlled practically the whole world supply of dyes was not alone sufficient in itself. Practically every branch of industry which depended upon progress for chemical research benefited by the dye industry. The Haber process of manufacturing nitrogen from the air, the development of trade-marked brands of drugs and medicines, the manufacture of synthetic tanning compounds, all arose by or from association with the German dye industry.

Scientific research is the basis of industrial growth. This fact the Germans have never forgotten. German industry had gained a commanding position in the days before the war without firing a gun. The military leaders sought to obtain markets by means of conquest. The effort failed. German business has returned to the old method. Its chemists are pointing the way. Isaac F. Marcosson, in a recent article, points out the sort of work the German chemist is doing to overcome the handicaps imposed upon Germany by war and post-war developments. He says:

"Lignite has a much bigger significance for the future of German industry than is expressed in mere figures. Not only is it the accredited substitute for the dwindling anthracite, but it is also a large part of the hope of German production. When I stated that the German professor would loom larger in commercial affairs than ever before I had the possibilities of lignite in mind. The problem of liquifying coal is long past the experimental stages.

"Shortly after the war a German chemist patented a process for producing oil from bituminous coal, lignite and peat. The process is not only inexpensive, but the tests already made in industry have proved that the substance is highly useful. After a long series of investigations it has been demonstrated that the oil produced from the brown coal is far more profitable than the distillation of black coal.

"When I was in Germany last Summer, two plants of considerable size were engaged in the distillation of oil from liquid coal. One of them was backed by

the German Petroleum Company. The other was endowed by Hugo Stinnes. The very fact that this wizard of business is putting good money into the process is one good evidence that it is worth while."

Germany was supreme in the field of synthetic organic chemistry in the days before the war and has only to conquer America's war-born chemical industries to be again supreme. The prize is worth fighting for. Germany has always known how to charge for the commodities she alone was able to produce. In the days when we had no coal-tar industry of our own we paid German manufacturers \$10 a pound for aspirin. Now American aspirin sells for \$1 a pound. Phenacetin was sold to retail druggists for \$16 a pound. It now sells for \$1.65 a pound. Similar rates were charged for all drugs, medicinals, dyes and chemicals that we were not in a position to produce. The things we were able to make ourselves we could buy at rock-bottom prices. If we were no further along in the manufacture of dyes than we were in 1914, we would undoubtedly be paying fancy prices for our colors, just as we would be paying fancy prices for the entire range of coal-tar products.

WERE no questions of national defense involved, an organic synthetic chemical industry is an indispensable commercial asset. If the experience of the war counts for anything at all it proves that the products of the factories determine the extent of military operations, just as they determine the scope of a business offensive. Germany has never been disarmed industrially and she is stronger now chemically than she was when she entered the war. It is not necessary to consider this fact from a military point of view. The world may be entering a prolonged period of peace, but we cannot afford to ignore German chemical preparedness any more than we can afford to ignore steps taken by other nations to pre-empt various portions of the business field.

It is all a question of being able to take care of ourselves. We know what it cost us to develop our "key" industries. We have the opportunity now to make certain that the conditions which prevailed at the beginning of the war shall not recur in the future. Our "key" industries, while they are going concerns, are not yet so firmly established that they are invulnerable. Any industry to which all of those who manufacture cotton, silk, wool, leather, paper and wood products must turn would be worth preserving were it for no other purpose than to open up a research field to the scientific statistician. A distribution sheet showing the ultimate destination of every pound or gallon of coal tar products sold would assuredly make it possible to compile some very interesting figures as to how many chimneys will be smoking, how many factory wheels will be turning six, nine or twelve months hence.

No other argument is needed to prove the "key" industry theory. But key industries have a broader significance than that naturally attaching to any line of specific industrial endeavor. In the days to come industrial and military preparedness will walk hand in hand. The United States can stand as the guardian of the world's peace if its organization, industrial and chemical resources are so co-ordinated that, if driven to extremity, it could enter any conflict with crushing effect. Big guns very likely have seen their day. During the war great tonnages of chemicals were discharged without the use of any type of gun. But back of whatever developments there may be, scientific industry will stand as the determining factor. America's task in guarding the peace is to attain leadership in industry. That she cannot do if she places the custody of the industrial keys in the keeping of others.

The Coffee Market and Brazil's Financial Situation

By F. Eugene Nortz
of Nortz & Co.



AFTER the political events of the last ten years and the war itself, future historians will probably have no more enthralling subject to deal with than the period of reconstruction—that is, how the different nations have tried to meet economic issues and difficulties resulting from the great conflict. Their judgment will probably be condensed in the saying, that to liquidate the past, the United States resorted to deflation, England to taxation, France to reparation, Russia to confiscation, Japan to strangulation (Korea-China), Germany to inflation and Brazil to speculation. It is with the latter country, because of its coffee problem, so closely connected with its economic and political situation, that the coffee trade is concerned today.

First, in regard to its financial position. Like most producers of raw materials, Brazil, at the end of the war, had gone through a short period of unheard-of prosperity caused by the tremendous rise of all staples in 1918, 1919 and 1920. Brazilian exports which, from 1913 to 1918, averaged yearly about \$270,000,000, rose, in 1919, to \$580,000,000, and amounted in 1920 to about \$408,000,000. In consequence of the decline in prices they amounted to only about \$119,000,000 for the first seven months of 1921. Imports from 1913 to 1918 averaged about \$220,000,000 a year. They were \$355,000,000 in 1919 and \$475,000,000 in 1920. The figure from January to July last amounts to about \$163,000,000.

Brazil owes £24,000,000 a year, or about \$100,000,000, for interest on foreign loans. There are also the expenses of Brazilians traveling abroad and for purchases in foreign countries estimated at from \$10,000,000 to \$15,000,000 a year, which is probably too low. It would seem by these figures that, aside from foreign loans for internal improvements in the last eight years alone, Brazilian obligations for payments in foreign countries have exceeded her exports, the difference having been met by foreign borrowing and credits. For the present year the outlook is particularly unfavorable. But it tends to improve, for it is only the tail end of the crisis which started last year.

Brazilian currency which, in the last ten years, fluctuated from 3 to 4½ milreis for the dollar, or between 12 and 18 pence, the latter in 1918, has now declined to 7½ milreis for the dollar, or 7½ pence English. Everybody knows what happened to all commodity markets after the beginning of last year when the period of deflation started in, and we do not need to recall it here. South American producers of raw materials, who had been figuring on the continuance of the abnormal prosperity, were particularly affected by it, and so was Brazil. The old-fashioned idea would have been to let things run their course and to help them along by the strictest economy in the purchase of foreign goods, economizing at home and pushing exports. Unhappily, in these times, and this concerns the world all over, it is easier to preach economy and economic principles than to practice them, especially when restriction of expenditures might mean the loss of valuable political influences.

As far as the Federal Government of Brazil is concerned, it decided on a more novel and a more palatable course of action. It decided on the artificial raising of prices of coffee, of which it is the principal producer, so as to make the foreign consumer of coffee pay for its economic worries. Nobody can help sympathizing with our South American friends who, in the main part, like others, are the victims of circumstances, but

the coffee-buying public of this country is too much interested in the question not to be deeply concerned in the further developments of what, after all, is a great economic experiment.

I do not intend to enter into an extended discussion of the coffee problem. Let it simply be stated that, at the time of writing this, the Federal Government has bought up and now owns 4,500,000 bags of coffee, against a world's visible supply of 9,000,000 bags. The world's production of coffee for the present year is estimated at about 19,000,000 bags, of which about 6,500,000 bags are expected to come forward from other countries than Brazil.

As to consumption, there is no doubt that the war has been a wonderful advertiser for coffee and that it has be-

come an indispensable necessity of our daily life. Consumption is estimated at 19,000,000 bags for the current season. The United States consumes about 10,000,000 bags now.

Coffee, of late, seems to have become a favorite object of taxation in Europe, in view of fiscal necessities. Duty in Germany has just been raised to about 30 marks a pound, and it costs now to import about 80 marks, while it was selling two months ago at about 30 marks retail, and one mark before the war. Spain has proposed an increase in the export duty to 200 pesetas for each 100 kilos. Duty in Italy is almost prohibitive, and it amounts to more than 100 per cent. of its original cost in France. Only the United States, Holland and a few others have refrained from placing

an import duty on coffee, partly in order not to increase the price of a commodity indispensable to the poor, and also for political reasons, in order to please our South American friends.

The producing price of coffee in Brazil varies, according to local conditions and the size of crops, from 6 to 9 milreis for each 10 kilos. At present, due to depreciation of exchange and Government buying, coffee is selling at home on an average basis of about 17 milreis. Although inflation is bound to exercise its effects also on the cost of production, there can be no doubt that the prices which planters receive now for their coffee and the practical assurance they have that their Government guarantees them against all risk, must work as a tremendous stimulus to the increase of production.

At present we have to reckon with the fact that the persistent lack of rain, which has been a phenomenon the world

Continued on Page 64

BANKERS TRUST COMPANY

New York City



Condensed Statement of Condition on December 31, 1921

RESOURCES

Cash on Hand and in Banks....	\$54,400,982.02
Exchanges for Clearing House....	19,225,941.25
Demand Loans	86,451,135.75
Time Loans on U. S. Government Securities	9,636,273.07
Other Time Loans and Bills Discounted	104,211,435.05
U. S. Government Securities (at market value)	16,215,122.20
New York State & Municipal Bonds (at market value)	17,187,788.31
Other Bonds (at market value)	21,904,197.36
Stock of Federal Reserve Bank and Other Stock (at market value)	2,565,403.14
Bonds and Mortgages	1,030,000.00
Real Estate	9,284,121.86
Accrued Interest and Accounts Receivable	2,318,209.84
Customers' Liability on Acceptances	9,924,563.35
	<u>\$354,355,173.20</u>

LIABILITIES

Capital	\$20,000,000.00
Surplus Fund	11,250,000.00
Undivided Profits	9,512,159.69
Unpaid Dividends	1,000,120.00
Deposits	289,080,209.96
Certified and Other Outstanding Checks	10,765,913.68
Accrued Interest Payable	208,596.87
Unearned Interest	486,955.49
Reserve for Taxes	1,400,579.08
Outstanding Acceptances	10,650,638.43
	<u>\$354,355,173.20</u>

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Conservative Optimism, the Cotton Goods Outlook

By Charles L. Bernheimer

President Bear Mill Manufacturing Company, Inc.



THE short cotton crop of 1921 has carried with it fundamental, pervasive and controlling consequences. The price gyrations of the raw staple are in the main temperamental. The carry-over of American

cotton from previous years, estimated as high as eight and one-half to nine million bales, plus the estimated seven and three-quarters to eight million bales of 1921 growth, will not maintain a very comfortable surplus until the 1923 crop comes in. We have to count on the continued presence of the boll weevil pest. We have to reckon with the pressure on the farmer for diversification of crops by merchants and banks in the South, dictated by an intelligent self-interest, and by the Government as a matter of education. This means less cotton, but more corn, cane, peanuts, garden truck, pigs and cattle. We must count on the farmer's desire to collaborate by means of co-operative cotton marketing associations; we must count on the potentiality of the succor rendered by the War Finance Corporation; we must also figure on an eased money market, which will allow the farmer and his near-by aids better terms under which they can let their crop drift instead of plunge into the world reservoir. These and other elements point toward a well-maintained high raw cotton level.

On the other hand, we have to allow for a cheapening of fertilizers, the scanty application of which may have helped the boll weevil and other plant pests. We must allow for cheaper farm labor, cheaper rentals, cheaper supplies and the stimulation of the 18 cents to 20 cents price paid in New York and other large centres thus far for the 1921 crop.

From a careful weighing of the elements, here perhaps but incompletely enumerated, it is fair to assume that the basic value in the cotton industry, namely raw cotton, will remain high, ranging probably from 17 cents upward per pound for low middling in New York. I have not here tried to analyze the effect on raw cotton prices of the demand on us for cotton from Europe, Japan and other countries. A discussion of that, while it leads into relevant but distant fields, is one of the additional uncertainties tied up with the questions of exchange, of poverty prevailing in so many lands, of war loans and of international financial politics and policies.

Labor costs in the cotton goods industry in New England and in the South are lower; so are mill supplies, rents and the general overhead. They are not, however, sufficiently reduced to warrant lower cotton goods values than those which exist at present. The cotton mills in the main are running far from "full capacity." Their well-known staying power and tenacity are decided stabilizers of existing values. The price reductions which occurred because of the slump in the middle of 1920 have largely been sustained by the shrinkage in profits of manufacturing, the shrinkage in wages paid, the shrinkage in price of raw cotton and by the writing off of paper profits of inventoried merchandise and bills payable.

A very small amount of the cotton goods produced is used in its native gray or unfinished state. It may, therefore, be pertinent to make reference to the bleaching, dyeing, printing and finishing situation and its relation to future conditions. Prices paid in these processes have, of course, declined, but not very materially. Because of stagnation and of very irregular occupation, the mills doing this work are not extremely happy. Due to the tariff, I believe it is not likely that lower costs for cotton cloth finishing will obtain. A detailed discussion of this very important element in the production

of cotton goods ready for use would, I fear, lead too far.

The distributing agencies for cotton

goods, whether they be the converter, the maker of garments, the jobber or the retailer, are none of them overburdened

with heavy, unwieldy stocks. The punishment so recently suffered has not been forgotten. Under the stimulation, however, of raw cotton, many have left the safe anchorage of "buying from hand to mouth," and have moderately, in a "safe-

Guaranty Trust Company of New York

140 Broadway

FIFTH AVE. OFFICE
Fifth Ave. and 44th St.

MADISON AVE. OFFICE
Madison Ave. and 60th St.

GRAND ST. OFFICE
268 Grand St.

LONDON
BRUSSELS

LIVERPOOL
ANTWERP

PARIS
HAVRE
CONSTANTINOPLE

Condensed Statement, December 31, 1921

RESOURCES

Cash on Hand, in Federal Reserve Bank and Due from Banks and Bankers	\$141,209,002.62
U.S. Government Bonds and Certificates	28,097,670.74
Public Securities	31,080,045.53
Other Securities	22,558,892.62
Loans and Bills Purchased	296,525,218.14
Real Estate Bonds and Mortgages	2,668,396.67
Foreign Exchange	7,725,224.18
Credits Granted on Acceptances	24,008,291.99
Real Estate	8,557,780.41
Accrued Interest and Accounts Receivable	15,879,235.47
	<u>\$578,309,758.37</u>

LIABILITIES

Capital	\$ 25,000,000.00
Surplus Fund	15,000,000.00
Undivided Profits	2,255,398.56
	<u>\$ 42,255,398.56</u>
Accrued Interest Payable and Reserves for Taxes and Expenses and Other Liabilities	16,649,999.48
Acceptances—New York Office	15,989,826.69
Foreign Offices	8,018,465.30
Outstanding Dividend Checks	589,349.50
Outstanding Treasurer's Checks	23,839,739.77
Deposits	470,916,979.07
	<u>\$578,309,758.37</u>

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ty-first" fashion, re-entered the speculative field.

I shall now attempt to review other relevant elements entering into the situation, which might influence an opinion as to the future of the cotton piece goods market:

1. The foreign demand will continue to be unreliable, and should be depended upon only by those making the type of merchandise which had a heavy sale before 1914. In spots the more developed converted or yard-dyed fabrics may enjoy some mild encouragement.

2. The home demand will take the typical course following all first-class disturbances. Venturesome traders will stimulate the courage of the timid. In 1922 I believe we shall see a generally improved trading market, with discouraging dull spells sandwiched in between.

3. I believe the domestic credit situation is on the mend. Those who were worthy, and who were assisted, are working out. The weakest ones have gone to their commercial grave—"credit," that timid institution, is again seeking employment on reasonable terms.

4. Frozen domestic credits are rapid-

ly thawing, while foreign frozen credits are not. The Cuban credit situation, probably the worst of all, is a most distressing one for many. The amount of money tied up and frozen there for cotton goods sold and delivered over a year ago is unbelievably large, and a disposition on the part of the Cuban merchants to meet the situation manfully is lacking. As yet no means have been devised for remedying the distress. The frozen credit conditions in other foreign countries are such as to retard the return to a 1913-14 trading basis.

5. The inventory values of merchandise have perhaps reached a basis of equilibrium, and will probably approach a basis of 60 per cent. above pre-war times.

6. Labor, virtually the most important element in trade, whose action, when sensible, makes for expansion, and which, when influenced by a narrow class spirit, retards, is still a serious danger spot which might upset all calculations. But so it will remain until organized labor, with which, by the way, I am very much in sympathy, will admit that unionism without the secret ballot is a sham, and that it must be subject to the same laws, restraints and responsibilities as are the

"common herd." Right here I want to inject a thought which may seem paradoxical: the determined stand of organized labor against deflation of wages is, in my opinion, responsible for the fact that the slump in values, not only in cotton goods, but in most other commodities as well, has not been more severe, and indeed has not been followed by greater catastrophes. Labor's stubbornness acted as a most beneficial brake.

7. The general buying power, notwithstanding unemployment and low prices of our fundamental natural products, is fair, and is improving.

8. A dark cloud in the sky is the impotence of our present Congress to unite on laws that will advance instead of retard development—by Congressional action and inaction in relation to taxes and tariffs, railroads, &c., the goose that lays the golden egg is not killed, but slowly being strangled. Congress lacks courage and is playing to the gallery. Congress acts as an aggregation of units instead of a broadly American whole. It is exhibiting a lack of ability to maintain American business and enterprise on a broad exporting basis, the necessary result of which must be the scrapping of the progress and the leadership which our

country has so laboriously obtained, as well as the scrapping of the machinery and instrumentalities created by such leadership.

9. On the other hand, our Administration is striving intelligently to push the country back into channels of progress, enterprise and development. The Department of Commerce, under the forceful leadership of Mr. Hoover, is certainly moving as it has never moved before toward the solution of many of the pressing trade problems. We have in it a new and constructive force for betterment.

Out of this jumble of conflicting influences and others, which space does not permit mentioning and analyzing, it is, I believe, still possible, commercially speaking, to formulate an opinion. It is, of course, a patch-quilt, but it will serve, and serve well, when eiderdown and lambs' wool blankets are not to be had.

My conclusion is that this patch-quilt spells conservative optimism for the first half of 1922 for those engaged in the business of producing and marketing cotton goods—both in the piece and in the garment.

A Prosperous Year for Cotton in Sight

By Leopold S. Bache

President of the New York Cotton Exchange.

IN considering the outlook for the cotton trade for 1922 it is perfectly natural that we first review what the year just drawing to an end has demonstrated. A year ago everybody was depressed and fearful of what might develop, but as is usually the case the expected never happens for the reason that it is expected, and therefore provided against. The cotton trade was startled in December, 1920, with the conviction that a crop of cotton in excess of 13,000,000 bales had been grown in the United States, while consumption was declining from month to month, and the situation all over the world indicated a reduction in demand for the raw cotton as well as the manufactured article.

Then came the movement throughout the cotton belt to reduce acreage. This put a little heart into the holders of the raw cotton, and as the season developed reports were more and more impressed on the minds of those interested that the crop could not be large in volume as compared with previous seasons. The cotton year is based on the harvesting of the crop; that is, from Aug. 1 to July 31. On Aug. 1, 1921, it was found that the carry-over reached an excess of 9,000,000 bales, the largest on record. As has almost invariably been the case in the United States, nature took care of the situation, and the present crop is turning out to be the smallest in twenty-six years. The trade is now convinced that at the end of this season we will have an extraordinary small carry-over of good, merchantable raw cotton.

The settlement of the Irish question, as well as the remarkable results now being worked out at the disarmament conference in Washington, are putting new life and hope into the peoples of the world. Cotton is, after food, the most necessary article for the comfort of mankind, and as there has now for a long time been a shortage of cotton goods, and particularly "staple cotton goods," in the world, I believe that the consump-

tion of cotton will be not less than 12,500,000 bales for the present season and continuously increasing.

Owing to the recent pronounced increase in the cost of raw silk and wool, as well as the necessity for economy, the demand for cotton goods for clothing has expanded considerably, and in this respect it is interesting to note that our mills are greatly improving the style and finish of their dress goods. Likewise official reports indicate a great expansion

of our export shipments of finished yardage.

It must not be forgotten that the American mills and spindles are increasing, and in particular in the cotton belt itself. In other words, they are able to get their raw product from their immediate vicinity. They are consuming a very much larger proportion of our crop each year, and this is helping to make the South largely independent of the foreign demand. In fact, if we should

have in the next growing season a small cotton crop again the rest of the world would be able to get only the small balance that our own American mills would not consume and at good prices.

Taking everything into consideration, I believe the foreign spinners will, in order to procure their necessary supply of raw cotton, be forced to bid a price which will be satisfactory to our American farmers and merchants, and I confidently look forward for the coming year of 1922 to develop into a very prosperous one for our cotton trade as a whole, and to improve continuously as the year progresses.

Spot Cotton

	Liverpool.		New Orleans.		New York.	
	High.	Low.	High.	Low.	High.	Low.
Jan. 8...	10.17d	8.74d	14.00c	11.00c	17.10c	15.50c
Jan. 15...	10.85d	10.27d	15.00c	14.75c	18.25c	17.65c
Jan. 22...	10.69d	9.34d	15.25c	14.75c	18.05c	16.15c
Jan. 29...	9.08d	8.88d	14.50c	14.25c	16.80c	14.75c
Feb. 5...	8.65d	8.31d	14.00c	13.25c	14.30c	13.60c
Feb. 12...	8.43d	8.03d	13.25c	13.00c	14.05c	13.65c
Feb. 19...	8.32d	8.07d	13.25c	13.00c	14.20c	13.20c
Feb. 26...	8.23d	8.76d	12.75c	11.75c	13.20c	11.80c
Mar. 5...	8.63d	6.38d	11.25c	11.00c	11.45c	11.20c
Mar. 12...	7.03d	6.80d	11.00c	10.75c	11.90c	11.40c
Mar. 19...	7.36d	6.86d	11.00c	10.75c	11.70c	11.30c
Mar. 26...	8.05d	7.50d	11.50c	11.00c	12.55c	11.65c
Apr. 2...	7.91d	7.21d	11.50c	11.25c	12.45c	11.90c
Apr. 9...	7.28d	6.84d	11.00c	11.00c	12.05c	11.65c
Apr. 16...	7.59d	7.29d	11.38c	11.00c	12.45c	12.00c
Apr. 23...	7.66d	7.24d	11.25c	11.00c	12.30c	11.95c
Apr. 30...	7.63d	7.34d	11.25c	11.25c	12.40c	12.20c
May 7...	7.71d	7.38d	11.88c	11.50c	13.00c	12.75c
May 14...	7.69d	7.48d	12.00c	11.88c	13.15c	12.55c
May 21...	7.50d	7.42d	11.88c	11.75c	12.85c	12.45c
May 28...	7.58d	7.29d	11.88c	11.63c	13.15c	12.50c
June 4...	7.54d	7.41d	11.88c	11.63c	13.10c	12.65c
June 11...	7.75d	7.45d	11.50c	11.25c	12.80c	12.50c
June 18...	7.45d	7.42d	11.38c	10.75c	12.45c	11.40c
June 25...	7.04d	6.85d	10.50c	10.38c	11.20c	10.85c
July 2...	7.43d	7.25d	11.00c	10.50c	12.00c	11.50c
July 9...	7.84d	7.56d	11.50c	11.13c	12.55c	12.15c
July 16...	8.24d	8.13d	11.88c	11.75c	12.85c	12.40c
July 23...	8.38d	8.20d	11.75c	11.75c	12.85c	12.65c
July 30...	8.13d	7.88d	11.50c	11.00c	12.25c	11.95c
Aug. 6...	8.40d	8.22d	12.25c	11.75c	13.50c	12.80c
Aug. 13...	8.55d	8.44d	12.25c	12.13c	13.30c	13.20c
Aug. 20...	8.51d	8.41d	12.13c	12.00c	13.10c	12.80c
Aug. 27...	9.61d	8.70d	14.88c	12.50c	15.60c	13.60c
Sep. 3...	11.30d	9.94d	17.00c	15.25c	18.15c	16.05c
Sep. 10...	14.25d	12.43d	20.25c	18.00c	21.10c	18.65c
Sep. 17...	13.77d	12.84d	20.00c	18.50c	20.30c	18.60c
Sep. 24...	14.80d	12.90d	19.50c	19.00c	20.20c	19.80c
Oct. 1...	15.21d	14.59d	20.75c	19.50c	21.55c	21.10c
Oct. 8...	15.06d	13.62d	20.50c	19.25c	21.35c	20.10c
Oct. 15...	14.10d	12.62d	19.00c	18.75c	19.80c	19.55c
Oct. 22...	12.79d	11.87d	18.50c	18.25c	19.20c	18.50c
Oct. 29...	12.75d	11.69d	18.00c	18.25c	19.75c	19.00c
Nov. 5...	12.37d	12.09d	18.50c	18.25c	19.00c	18.75c
Nov. 12...	11.85d	10.83d	18.25c	17.00c	18.00c	16.70c
Nov. 19...	10.82d	10.00d	16.50c	16.00c	17.55c	17.00c
Nov. 26...	11.72d	10.47d	17.50c	17.00c	18.90c	17.80c
Dec. 3...	11.09d	10.67d	17.25c	16.75c	18.20c	17.55c
Dec. 10...	10.95d	10.71d	17.35c	16.75c	18.20c	17.55c
Dec. 17...	11.18d	10.58d	17.35c	16.50c	18.75c	16.55c
Dec. 24...	10.99d	10.87d	17.75c	17.50c	19.00c	18.40c
Dec. 31...	11.46d	11.36d	17.75c	17.50c	19.45c	19.02c

Week's Cotton Market

January.		March.		May.		July.		October.		December.	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
16.45	14.38	15.65	13.73	15.63	13.80	15.75	13.92	15.85	14.27	.....	.....
18.00	16.50	16.60	15.35	16.53	15.42	16.62	15.54	16.50	15.65	.....	.....
17.92	15.90	16.48	14.25	16.44	14.42	16.57	14.64	16.66	14.75	.....	.....
16.61	15.60	14.92	14.13	15.06	14.30	15.35	14.56	15.65	14.82	15.65	14.95
.....	.....	14.32	13.10	14.85	13.50	14.60	14.30	14.80	14.64	14.90	14.82
.....	.....	13.97	13.10	14.31	13.51	14.70	13.88	14.95	14.17	15.13	14.32
.....	.....	14.10	12.90	14.50	13.45	14.92	13.88	15.23	14.30	15.40	14.55
.....	.....	13.10	11.50	13.69	12.00	14.08	12.45	14.55	13.02	14.15	13.25
.....	.....	11.56	10.52	12.12	11.12	12.55	11.55	12.83	12.05	13.20	12.66
.....	.....	11.65	10.90	12.11	11.38	12.54	11.85	13.10	12.38	13.39	12.63
.....	.....	11.60	10.93	12.08	11.31	12.58	11.75	13.00	12.30	13.24	12.57
14.00	13.07	12.23	11.48	12.83	11.81	13.26	12.23	13.73	12.75	13.86	13.01
13.85	13.13	.....	.....	12.75	11.65	13.05	12.19	13.52	12.70	13.73	13.01
13.35	12.85	.....	.....	11.87	11.30	12.40	11.83	12.97	12.40	13.26	12.67
13.88	13.48	.....	.....	12.31	11.70	12.85	12.26	13.40	12.77	13.72	13.21
14.02	13.42	.....	.....	12.28	11.67	12.85	12.26	13.36	12.81	13.80	13.26
13.90	13.71	14.26	14.05	12.23	11.90	12.78	12.54	13.40	13.17	13.88	13.58
14.40	13.95	14.70	14.22	12.84	12.12	13.30	12.65	13.92	13.33	14.30	13.77
14.37	13.70	14.63	13.92	12.98	12.28	13.40	12.67	13.99	13.25	14.28	13.54
14.14	13.67	14.43	13.96	12.65	12.08	13.08	12.52	13.73	13.24	14.01	13.54
14.40	13.54	14.68	13.90	12.30	12.02	13.13	12.30	13.95	13.03	14.30	13.40
14.23	13.76	14.52	14.03	.....	.....	13.00	12.52	13.77	13.24	14.16	13.67
14.07	13.63	14.39	13.90	.....	.....	12.70	12.22	13.48	13.04	13.97	13.53
13.84	12.50	14.16	12.95	14.40	13.40	12.42	11.07	13.28	11.86	13.77	12.87
12.84	11.80	13.23	12.35	13.38	12.73	11.38	10.45	12.27	11.22	12.74	11.78
.....	.....	.....	.....	.....	.....	11.75	11.17	12.55	12.03	13.00	12.45
13.46	12.94	13.63	13.23	14.02	13.50	12.30	11.66	12.95	12.38	13.40	12.85
13.60	13.24	13.80	13.42	13.90	13.51	12.52	12.13	13.22	12.78	13.60	13.22
13.58	13.00	13.87	13.00	13.90	13.37	12.40	12.00	13.15	12.60	13.56	13.00
12.90	12.30	13.23	12.67	13.30	12.75	.....	.....	12.55	11.86	12.93	12.30
13.92	12.65	14.15	12.99	14.20	13.10	.....	.....	13.57	12.14	13.97	12.66
13.95	13.40	14.20	13.63	14.25	13.73	.....	.....	13.48	12.61	13.96	13.36
13.64	13.12	13.87	13.38	13.97	13.50	.....	.....	13.19	12.69	13.61	13.12
16.06	13.60	16.15	13.78	16.25	13.90	.....	.....	15.66	13.13	16.00	13.55
18.27	15.90	18.50	16.10	18.55	16.20	18.60	18.23	18.00	15.40	18.30	15.90
21.75	18.40	22.12	18.50	22.38	18.55	22.30	18.40	21.50	18.00	21.80	18.40
20.65	18.85	20.40	18.75	20.20	18.57	19.80	18.25	21.50	18.67	21.18	19.00
20.52	18.55	20.40	18.50	20.30	18.30	19.90	17.95	20.40	17.85	20.88	18.66
21.0	20.07	20.68	19.40	20.32	19.02	19.90	18.90	21.45	19.51	21.42	19.00
21.60	19.65	21.60	18.85	21.00	18.53	20.20	18.15	21.80	19.45	21.95	19.45
19.50	18.54	19.28	18.37	19.00	18.00	18.50	17.57	19.90	18.63	19.95	18.85
18.75	17.60	18.55	17.25	18.23	17.10	17.75	17.06	18.75	17.95	18.92	17.93
19.28	17.88	19.10	17.70	18.65	17.30	18.15	16.95	19.20	18.00	19.43	18.10
18.85	17.85	18.75	17.82	18.40	17.52	17.95	17.05	18.62	16.50	18.98	17.92
18.30	16.98	18.18	16.10	17.91	16.65	17.45	16.75	18.55	16.05	18.75	17.65
16.98	16.18	17.23	15.40	17.00	15.82	17.15	16.22	17.55	15.15	17.18	16.25
17.05	16.07	18.46	17.00	18.18	16.75	17.70	16.40	16.50	15.25	18.52	17.20
17.95	16.92	17.89	16.80	17.57	16.70	17.12	16.25	16.20	15.50	18.00	16.95
17.87	17.04	17.84	17.02	17.60	16.80	17.16	16.35	16.54	15.80	17.96	17.15
18.12	16.80	18.14	16.85	17.96	16.75	17.50	16.30	16.88	15.83	18.22	16.99
18.70	18.05	18.57	17.93	18.14	17.55	17.67	17.11	18.57	17.93	18.87	18.15
19.14	18.53	19.06	18.45	18.57	18.00	18.08	17.61	17.25	16.80	.....	.....

Outlook Is Bright for Woolens

By J. J. Nevins

Secretary American Association of Woolen and Worsted Manufacturers



AS the woolen industry passes into 1922, both its present situation and the outlook are far brighter than they were a year ago. The difference comes very near being that of day

and night. Last year the mills were in the throes of liquidation. Heavy stocks abounded, and there was scarcely an indication as to when idle machinery might once more become active. The customers of the mills were similarly placed, and business generally was at a halt waiting for retail distributors to reduce prices and revise consumer buying. Those were dark days; and, by comparison, the present condition of the industry deserves to be called bright.

One of the first to be hit by the business readjustment, the woolen market has seen a full liquidation and, in the year past, rose to 80 per cent. of manufacturing capacity. The upward movement started the end of January, 1921, and reached its crest early in the Fall. A reaction has since been felt, mainly due to conditions outside the control of the industry, and necessitating a pause while the general situation adjusts itself. The turn of the year, therefore, finds the manufacturers marking time and only a small business passing. Forward orders are exceptionally light even though the trade has finished with one season and is pushing on into another, which normally should be well under way at this time.

But, despite the absence of forward contracts, the market agrees on the point that there are fewer goods between the mills and the consumer than perhaps ever before in its history. A merchandise "vacuum" has been created which contrasts strongly with the oversupply that forced the liquidation of last year. "Distress" goods have disappeared and, relatively speaking, the market possesses no stocks. Consequently it is most favorably situated at a time when consumer buying remains at a low ebb.

The opening of the Fall manufacturing season is the next event of importance in the trade. This is likely to occur in the latter part of January, when suitings and overcoatings will be priced. The outlook is for values about on a par with those now existing. Rising wool costs have shut off any opportunity of future prices being lower. The emergency tariff on wool is, in fact, an insurmountable obstacle to lower values in the goods market. The manufacturers call it a virtual embargo, inasmuch

as it has automatically stopped the importation of the desired grades of material. The paradox is presented of a full year's surplus of wool in the world's market and a domestic market in great danger of a shortage on certain grades.

In preparation for the new heavy-weight season there have been some informal or pre-opening transactions between buyers and sellers. Operations have occurred principally on overcoatings. As a general thing, however, the pre-season purchasing has been subnormal, indicating that buyers are more fully convinced than ever that they must purchase goods only as the need arises. The intelligent buyer seems willing to agree that values are on a bedrock basis. In fact, there are inquiries for immediate delivery of stock goods which may show lower prices than those to prevail at the openings.

The woolen buyer's point of view toward coming Fall values is influenced strongly by other considerations that lie more closely at home. By comparison the slight fluctuations in the woolen mar-

ket are less important than they otherwise would be to him.

To examine these considerations shows that the main problem of both clothing and garment manufacturer is costs other than those of material. It has been said, for instance, that if the cloth for a man's suit was furnished free to the better class of manufacturers they would be unable to produce a suit to sell at a price the public wants. In other words, production costs in clothing and garment factories stand in the way of the price liquidation necessary to restore a normal consumption of wool goods.

In the garment trade, the manufacturers sought to reintroduce the piece-work system for the purpose of lowering production costs. Other means to achieve this object had failed despite the union agreement to help solve the problem. Back of the controversy over the establishment of piece rates in that industry lies the seeming inability of the manufacturers or the union to enforce the contracts which they make. It has

been explained that the union official may be fully aware of how necessary it is in the interests of the industry to effect lower production costs and he may be sincere in striving to keep an agreement, but he has to count on the opposition of the radical element in his organization which believes in direct action.

Though expressly forbidden by the agreements which they have made from time to time, there have been hundreds of shop strikes where the workers quit rather than observe a ruling sanctioned by their own officials. Until this condition is remedied there seems to be no possibility of concord in the garment trade. But the present issue is quite likely to result in some method of lowering costs so that the sale of women's ready-made garments may regain its former volume. At present there is said to be less than 50 per cent. production.

The problem of the clothing manufacturers is similar, though the control of the union is not so absolute as in the women's wear branch. The retail clothier insists that men want the \$25 suit back, and yet many manufacturers start their wholesale quotations at that figure. There has, therefore, come something of an impasse in the clothing trade, with the manufacturers striving to reduce production rates to levels that will enable them to supply the values demanded by the public.

The first effect of this intensive effort to get back to the \$25 suit was noted in the Fall. Orders taken for Spring 1922 worsteds above \$2.50 a yard were freely canceled and strict price limitations were imposed by buyers. The latter carried the story to the mills that people did not want cheap clothes but wanted good clothes cheap. The medium-priced qualities, therefore, got the best call, and as the industry goes into the Fall 1922 season that tendency has become more pronounced.

While in general the woolen industry waits on the revival of other lines of business so that the farmer may get more for his produce and unemployment may grow less, the problem of secondary but of important interest is to see a lowering of the conversion costs in the clothing and garment trades. Furthermore, there is also the strong idea that retail distributing costs are also too high and must be pared if there is to be a freer movement of merchandise. In short, having tightened up its own margins and cut out waste, the woolen industry looks to others to accomplish the same thing so that the movement of goods from the mill to the consumer may be facilitated and buying hesitancy overcome.

Coffee and Brazil's Finances

Continued from Page 61

over during the present year, has had a very unfavorable influence on the growing crop, which undoubtedly will be a small one. On the other hand, it is a certainty that the State of Sao Paulo alone now owns more than a billion coffee trees, that many of these trees are not yet in bearing and that the coffee venture of the Brazilian Government and perhaps its financial structure, in part at least, have been made dependent upon future weather conditions.

Similar attempts have been made in the past by producers to control the price of their staples in the world's market through governmental support. There is no doubt that in most cases the periodical difficulties connected with farm life, which make it a healthy but very risky business, deserve the greatest consideration. We have seen them in cotton, in wheat, of late in North Dakota, in cocoa, and in about every product, but never on such an extended scale where a country has staked almost everything on one single branch of its agricultural activity. The greatest attempt in the past to regulate the finances of France through economic stratagems was accomplished by John Law at the

beginning of the eighteenth century, and by the French Assignats. The history of both can be read with benefit by the present generation, as also the most interesting study which has just been published by one of the greatest authorities on economic subjects in this country, entitled, "Currency Inflation and Public Debts," by Professor E. A. R. Seligman. This book outlines the experience of the United States, of Europe, and of South American countries, with inflated currencies during the last century. All these attempts, as we well know, after having spent their course, have ended in failure in the past. And to the words of the great American scientist we should like to add, in conclusion, those of Carlyle, who believed more in reform than in experiments, and in the building from the bottom than from the roof. This is what he wrote; his words sound like a message to the present day:

"Reform, like charity, must begin at home. Once well at home, how will it radiate outward, irrepressible into all that we touch and handle, speak and work—kindling ever new light by incalculable contagion, spreading in geometric ratio, far and wide, doing good only wherever it spreads, and no evil."

Migration

	Year	January	February	March	April	May	June	July	August	September	October	November	December
1921	6 mos.												
Immigrant Aliens Admitted	363,784	66,596	58,303	63,714	59,314	69,764	46,093	.....	.....	.....	.....	.....	.....
Emigrant Aliens Departed	108,100	17,170	16,339	15,566	19,751	16,337	22,937	.....	.....	.....	.....	.....	.....
Net Change	255,684	+49,426	+41,964	+48,148	+39,563	+53,427	+23,156	.....	.....	.....	.....	.....	.....
1920													
Immigrant Aliens Admitted	708,560	31,869	30,610	39,970	48,220	53,770	62,690	62,830	67,370	76,030	82,160	73,460	79,590
Emigrant Aliens Departed	261,730	27,090	11,610	22,640	19,110	17,120	24,540	27,560	29,980	18,980	20,620	18,470	24,010
Net Change	+446,830	+4,770	+19,000	+17,330	+29,110	+36,650	+38,150	+35,270	+37,390	+57,050	+61,540	+54,990	+55,580
1919													
Immigrant Aliens Admitted	247,366	9,852	10,586	14,105	16,860	15,093	17,987	18,152	20,597	26,584	32,418	27,219	37,913
Emigrant Aliens Departed	261,718	8,099	11,010	16,019	17,203	17,800	25,375	25,757	28,934	27,770	25,447	36,105	22,199
Net Change	-14,352	+1,753	-424	-1,914	-343	-2,707	-7,388	-7,605	-8,337	-1,186	+6,971	-8,886	+15,714
1918													
Immigrant Aliens Admitted	115,916	6,356	7,388	6,510	9,541	15,217	14,247	7,780	7,862	9,997	11,771	8,499	10,748
Emigrant Aliens Departed	80,612	6,661	14,935	4,082	9,437	12,517	4,964	4,385	3,552	5,453	3,619	3,969	7,038
Net Change	+35,304	-305	-7,547	+2,428	+104	+2,700	+9,283	+3,395	+4,310	+4,544	+8,152	+4,530	+3,710
1917													
Immigrant Aliens Admitted	152,960	24,745	19,238	15,512	20,523	10,487	11,095	9,367	10,047	9,228	9,285	6,446	6,987
Emigrant Aliens Departed	67,652	4,285	3,359	2,318	2,777	5,462	7,462	8,594	7,569	7,227	4,861	8,136	5,602
Net Change	+85,308	+20,460	+15,879	+13,194	+17,746	+5,025	+3,633	+773	+2,478	+2,001	+4,424	-1,690	+1,385
1916													
Immigrant Aliens Admitted	355,767	17,293	24,740	27,586	30,560	31,021	30,764	25,035	29,975	36,398	37,056	34,437	30,902
Emigrant Aliens Departed	69,725	5,915	4,035	3,485	4,082	5,233	6,361	5,429	7,686	6,177	7,153	7,164	7,005
Net Change	+286,042	+11,378	+20,705	+24,101	+26,478	+25,788	+24,403	+19,606	+22,289	+30,221	+29,903	+27,273	+23,897
1915													
Immigrant Aliens Admitted	258,678	15,481	13,873	19,263	24,532	26,069	22,598	21,504	21,949	24,513	25,450	24,545	18,901
Emigrant Aliens Departed	160,641	17,238	7,086	7,755	8,331	8,747	10,830	9,861	29,293	22,156	13,887	14,483	10,974
Net Change	+98,037	-1,757	+6,787	+11,508	+16,201	+17,322	+11,768	+11,643	-7,344	+2,357	+11,563	+10,062	+7,927
1914													
Immigrant Aliens Admitted	690,425	44,708	48,873	92,621	119,885	107,796	71,728	60,377	37,706	29,143	30,416	26,298	20,944
Emigrant Aliens Departed	294,235	34,216	17,074	13,500	22,801	23,544	38,413	28,601	30,307	18,812	20,046	23,100	23,821
Net Change	+396,260	+10,492	+31,799	+79,121	+97,084	+84,252	+33,315	+31,776	+7,399	+10,331	+10,370	+3,198	-2,877

The Silk Industry---A Survey and a Forecast



WITHIN the last decade silk has emerged from the luxury class and allied itself with the toiler through the persistent efforts of the American manufacturer to produce a fabric which was not too costly nor fine for ordinary use yet more beautiful than any other fabric. Aided by methods of modern invention, both mechanical and scientific, the American silk manufacturer has put his wares within the reach of the modest pocket-book so that they may now be found in every wardrobe and in every home. No longer does the black silk dress stand as mother's one and only best dress.

In this lies the success of the American silk industry of today. The manufacturer fully realizes the necessity of keeping his product within the means of popular consumption and is giving earnest consideration to the continued rise in the price of raw silk and its ultimate effect upon the price of the finished fabric. To keep the price of silk within the limits of the buying public since the war has been a matter of the closest figuring, for there has been a steady increase of from \$1.50 to \$2 a pound in the price of raw silk over the average pre-war figures with but one year's exception. Then, from July, 1919, to July, 1920, the demand for silk was inflated by the additional buying power stimulated by war-time wages, prices of raw silk in Japan reaching unheard-of heights. Some of that speculation also reached America and so much new business was attracted to the industry that mushroom establishments sprang up in all branches of the trade.

Manufacturing has, however, returned to normal methods and the speculative elements are disappearing. Mills are being operated on economical lines. Although labor costs are high and the prices of the raw material far from normal, the price of manufactured silk has not advanced proportionately. Silks are now being sold at a very small margin of profit and, on the basis of the raw material replacement of silk today, are relatively cheap. Operating on so close a margin, there has been a decided conservative movement in the market and manufacturers have hesitated to produce goods for which they have no advance orders, with the result that stocks are low and mills, with but few instances, are being run on part time.

The watchful waiting attitude of the buyer for a drop in raw silk prices has kept the stock of both retailer and cutter-up very low. Any normal demand for Spring silks cannot but find a shortage of desired materials in the market. Under the ordinary method of merchandising an order is placed from two to six months before the wanted date. Advance orders have been light this year and a demand for immediate deliveries of finished silk will find a scarcity.

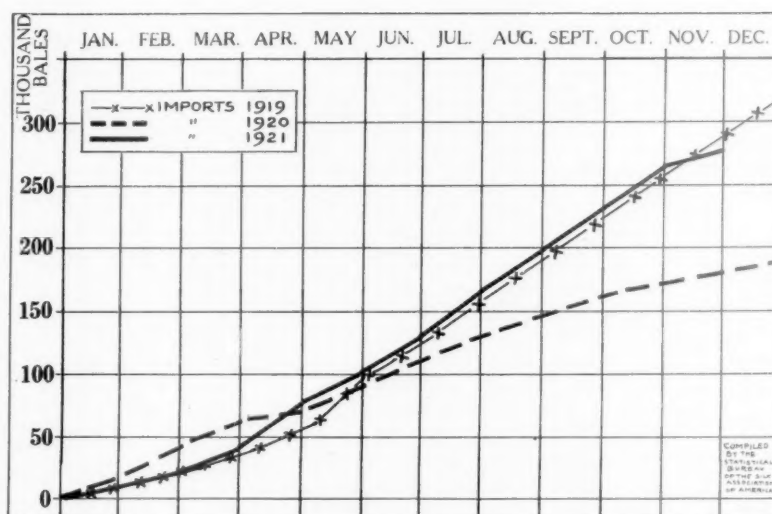
The operations of the Imperial Raw Silk Syndicate, which was established by the Japanese in November of 1920 to avoid a panic in the raw silk market, have been an important factor in maintaining the high price of raw silk. While the syndicate ceased its active buying in the Spring of 1921 with a holding of 42,000 bales, the knowledge of this reserve

of raw silk tended to make manufacturers cautious.

Another outstanding feature of the raw silk situation of today is the talked-of shortage of the supply of raw silk. Students of the market are convinced that there will be a carry-over of stocks to the next season, which leads them to the conjecture that the sudden advance in raw silk prices, which has been a feature of the market for the last few weeks, is a return of the speculative movement in Japan. Available statistical information

manufacturer the need for a wider field of silk production, and the growing interest in China and the Levant for knowledge of modern sericultural methods has been fostered by the trade. Money has been collected and contributed to educational institutions for the establishment of sericultural courses in their curriculum. At the Canton Christian College a sericultural building was opened recently which represented a contribution of the silk trade toward the furthering of the development of sericulture there. Plans

Imports of Raw Silk in the United States 1919-1921



would also seem to belie the shortage of raw silk which is given as the cause of the rise.

Imports of raw silk within the last few months are indicated on the accompanying chart. It will be seen that the imports for the first eleven months of last year followed very closely the curve of 1919, when more silk was consumed than at any other period in our history. One of the chief factors for this increase is the demand of the knit goods division of the industry, whose rapid growth may be judged from the census figures for 1919, which classify a quarter of the total silk manufactured in the United States as knit goods. For example, one hosiery manufacturer reports that he now uses 7,000 bales of silk where he previously used 3,000 bales.

The heavier silk fabrics which are now in vogue must also be considered in figuring the present heavy consumption. Two years ago the fashion for georgette, the lightest of materials, was at its peak. The heavy crepe weaves of today consume three times more silk a yard than georgette and approximately two and one-half times more silk a yard than a taffeta or messaline.

The increased uses for raw silk have brought forcibly to the minds of the

for similar aid in the establishment of a sericultural school and experimental station for the University of Nanking are now being made.

Within the last year a branch of the United States Testing Company, Inc., the official testing house of The Silk Association of America, has been established in Shanghai, which will do much toward placing the silk industry of China on a sound business basis. Half of the funds necessary for the new testing house was subscribed by Chinese silk merchants who recognize the benefits to be gained for the raw silk industry and market, and who realize that the testing house will pave the way for a larger and better production of raw silk in their country. The laboratory facilities of the testing house will afford the Chinese filature owners a means of finding the quality of the reeling and of knowing and correcting the defects of their product. As an independent neutral authority the Testing House can act for an equitable adjustment of differences between buyer and seller. The tests of raw silks made by the Shanghai House will be accorded to well-known standard methods which are accessible to every one and international in their application, while its certificates will be ac-

cepted in America and European silk centres as well as in the Shanghai market.

For the last five years technical experts of the industry have been working toward the establishment of standard tests to determine the classification of silk and the proper method of grading. The world has been trading in raw silk for ages on gradings made by organoleptic methods, that is, on grading made by the sense of touch and sight, which has been principally a method of comparison. No definite rule governs this comparison and it has been subject to the arbitrary methods or the will of each inspector.

The report from the Raw Silk Classification Committee, which was received by the Board of Managers of The Silk Association of America in the Fall, represents the best composite methods in the opinion of the committee for standard methods of testing and is offered to the trade for trial, comments and criticism. To the laity it may not appear to represent any real progress, but the trade feels that an advance step has been made which may ultimately lead to the standardization of the classification of raw silk by mechanical tests. The report will be distributed also to the raw silk producing countries, where it will be transcribed and offered to the reeler for practical testing.

A review of the silk industry for 1921 would not be complete if it were to omit mention of the International Silk Exposition which was held in New York City in February. It has been well said that there are not two silk industries, one in the Orient and one in America, but that the operations carried on in these two widely separated portions of the globe for the manufacture of silk are one and a part of the same industry. This thought was exemplified in the International Silk Exposition. Reelers from Japan and China came to participate, bringing with them reeling girls and exhibits to demonstrate the methods of sericulture, and American manufacturers gave a working exhibition of the operations carried on in this country. At special exhibits to the trade the reeler's problems were discussed and likewise the manufacturer's difficulties were demonstrated in visits to the mills of the industry. Conferences of this nature tend to alleviate differences which may arise in trade and to strengthen the bonds of fellowship.

As an educational movement for the silk industry the exposition was a tremendous success. It had in the first place the co-operation of all silk producing and manufacturing countries. Aided by their knowledge and the museums of the United States, the history of the industry for many centuries was typified, and the advancement made by modern manufacturing methods was demonstrated. The stimulation of the industry from a business standpoint insured the success of the National Silk Week, which was held throughout the country three weeks after the exposition.

Plans have been formulated for a second exposition in 1923 which will be held for ten consecutive days, Feb. 5 to 15, under the auspices of the Silk Association of America and the Silk Travelers' Association, Inc. The policy of exhibiting for the new exposition will follow the same lines as in the previous exhibit, when individual interests were submerged to allow for the successful portrayal of the general idea of silk.

Record of Fire Losses

Year	Total	January	February	March	April	May	June	July	August	September	October	November	December
11 mos. 1921	\$304,747,400	\$35,319,950	25,888,850	\$28,581,100	\$22,178,900	\$23,956,800	\$29,000,700	33,355,750	\$25,829,000	\$26,502,400	\$27,955,350	\$26,178,600	
1920	330,855,625	37,012,750	26,631,500	27,597,700	22,108,750	25,440,300	25,745,900	25,135,825	17,930,800	25,630,050	28,331,100	28,093,350	41,197,600
1919	269,000,775	29,446,325	26,891,950	22,201,900	15,484,750	16,516,300	20,475,750	20,198,600	24,526,000	29,083,500	13,358,400	23,450,800	27,366,500
1918	305,736,335	15,737,750	12,333,750	75,412,300	13,434,300	20,198,600	24,537,000	24,890,600	20,545,900	20,108,900	20,273,980	20,688,155	37,575,100
1917	267,560,640	26,360,300	20,198,025	26,384,450	14,101,990	21,751,100	16,143,050	15,513,270	24,968,800	18,597,225	17,523,000	29,587,660	26,431,770

The Promise of the Banking Year

By Wilbur F. Wamsley



WHEN the final record of the year 1921 is inscribed on the pages of financial history and a retrospective view may be taken of the manner in

which the banking institutions of the country, and more particularly the Federal Reserve System, functioned during the precarious year just closed, it will be quite evident to the student of finance that the twelve-month period was the most eventful in the history of the Reserve System, as well as in the history of most of the member banks, and that the results of the year's operations proved, quite conclusively, that the Reserve System could contract just as smoothly as it expanded. It has taken an exceptionally fine bit of steering between Scylla and Charybdis, it is true. Here and there throughout the country, in agricultural regions particularly, a few institutions have been unable to negotiate the rapids. The wonder is that there were not more such mishaps. In the main, however, as one examines the banking situation at the close of a year that has been nothing more or less than a period of determined and concentrated drives on frozen credits and unliquid assets, there cannot but come a comfortable feeling of security in the stability and strength of the Federal Reserve System and its component parts, and in the ability of these institutions to weather any sort of a financial storm which the future may hold, having ridden safely through the one just past, and emerged watertight and with flying colors.

It must be borne in mind that the peak of inflation was reached little more than a year ago. The orgy of extravagance, of expansion and over-expansion, of high wages and higher costs, had just been checked. The pendulum had not fairly started its long downward swing, which, in truth, has lasted most of the year. There had been some pressure exerted by the banks to liquidate frozen loans, but it was not the sort of pressure that brings immediate results. As an example of this, the volume of loans at the Federal Reserve Banks at the start of 1921 was \$3,130,014,000, as compared with \$3,421,976,000 at the

Bank Clearings

(The Chronicle)

Year.	January.	February	March	April
1921..	\$33,593,227,206	\$26,632,472,624	\$31,009,596,613	\$28,899,888,782
1920..	41,678,793,871	33,301,965,390	41,326,857,691	39,668,543,476
1919..	32,428,137,754	25,808,147,986	30,092,846,875	30,610,755,295
1918..	26,547,613,299	22,255,063,757	26,083,747,067	26,481,162,631
1917..	25,641,505,405	21,630,773,327	24,974,665,314	25,013,247,979
1916..	20,138,687,541	18,292,704,969	20,744,243,671	19,375,627,782
1915..	13,483,433,873	11,912,182,657	13,848,400,164	15,013,083,834

Year.	May	June	July	August
1921..	\$28,587,983,121	\$30,076,659,040	\$28,148,463,737	\$27,356,518,675
1920..	36,833,951,356	38,443,203,678	37,667,265,762	34,442,310,240
1919..	33,196,526,667	34,254,611,450	37,513,314,549	34,708,905,706
1918..	28,266,664,518	27,318,479,871	28,644,220,441	28,158,320,021
1917..	26,317,806,472	26,735,988,226	25,665,860,039	25,095,593,770
1916..	20,729,814,500	20,653,997,436	19,426,430,703	19,414,028,024
1915..	14,626,775,839	14,122,200,044	14,929,402,551	14,271,230,069

Year.	September	October	November	December
1921..	\$28,287,035,006	\$30,213,919,480	\$30,462,138,989	\$.....
1920..	36,082,318,886	38,856,282,973	36,089,846,179	37,723,293,277
1919..	35,607,338,896	41,829,995,356	39,350,218,392	42,384,095,765
1918..	26,375,382,533	32,064,945,921	29,849,359,287	30,809,017,117
1917..	24,029,814,500	28,258,604,345	27,225,955,580	26,530,548,755
1916..	22,854,901,746	25,726,597,413	26,814,813,751	27,293,700,999
1915..	15,763,585,903	20,151,704,101	19,384,998,300	20,302,782,107

Maximum 1920 \$452,114,632,779
Minimum 1914 \$155,245,118,234
Ten Years' Record

Year.	Total for Country.	Change.	Total at New York	Change
11 mos. 1921	\$323,267,903,273	+	\$ 243,135,013,364	+
1920..	452,114,632,779	+27.5	235,802,634,887	+ 0.3
1919..	417,784,894,691	+20.6	178,533,248,782	+24.2
1918..	332,353,976,463	+ 7.9	177,404,965,589	+ 0.6
1917..	306,940,363,712	+14.6	159,580,648,590	+ 1.0
1916..	261,855,773,663	+28.2	110,564,392,634	+31.3
1915..	187,809,779,542	+17.3	83,018,580,016	+24.9
1914..	155,245,118,234	- 8.6	94,634,281,984	-12.3
1913..	169,815,700,600	- 2.4	100,743,967,262	- 6.1
1912..	173,952,914,911	+ 8.6	92,372,812,735	+ 9.1
1911..	160,229,773,666	- 2.4	97,274,500,093	- 5.0
1910..	164,095,229,999	- 1.0	103,588,738,321	- 6.1
1909..	165,838,141,330	+25.2	79,275,880,256	+30.7
1908..	132,408,849,136	- 8.8	87,182,168,381	- 9.1
1907..	145,025,733,493	- 9.3	104,675,828,656	-16.7
1906..	159,905,717,339	+11.0	93,822,060,202	+11.6
1905..	143,827,448,441	+27.7	68,649,418,673	+36.7
1904..	112,559,013,015	+ 3.0	65,970,337,955	+ 4.1
1903..	109,209,187,764	- 7.4	76,328,189,165	-13.6
1902..	118,023,298,740	- 0.4	79,427,685,842	- 3.9
1901..	118,410,015,182	+37.6	52,634,201,865	+50.9
1900..	86,070,549,683	- 8.5		-13.4

maximum. Figures from the same source furnish a further example of what has occurred in the last twelve months. Total loans have been reduced in that period to little more than \$1,500,000,000. The borrowings of member banks from the Federal Reserve Banks on Dec. 30, 1920, stood at \$2,719,134,000. On Dec. 21, 1921, they stood at \$1,224,703,000, a sheer reduction of 55 per cent., every dollar of which represented a loan repaid to the borrowing bank and an obligation discharged.

Back of these cold figures is the dramatic story of a year in which merchants, bankers, business men, leaders of industry of all sorts, employers of labor, laborers themselves; in short, every one who has turned over a dollar has been obliged to shorten sail, to spend more slowly, to pay off or reduce obligations and, in many other ways, to aid in bringing back the purchasing power of the dollar in goods and service. In many respects, particularly from the viewpoint of the banker, it has not been a pleasant year. It will be remembered chiefly as the year in which there was the stern duty of liquidation to be performed—and in which it was performed.

THE chief signposts of deflation may be said to have been the reduction in the rediscount rate of the Federal Reserve Banks and the accompanying decline in the market rates of interest. These were the outward signs that progress was being made. The reduction of the rediscount rate in the Federal Reserve Bank of New York—which is typical of practically all other institutions of the system—was from 7 per cent. to 4½ per cent., accomplished in a number of progressive stages, as the brake of the high rates no longer was necessary. The cost of money has proportionately declined. Call and time funds now may be had at 5 per cent., as compared with 6 per cent. to 7 per cent. one year ago, when the pendulum's downward swing had started.

The upward trend of the ratio of the twelve banks of the Reserve System, and of the combined ratio of the system, has been maintained, practically without a break in its continuity, during the entire twelve months. Two factors were mainly responsible. One was the country-wide price decline, which, coupled with the diminishing volume of business, required smaller and smaller amounts of credit to finance current transactions, and

Monthly Record of United States Foreign Trade

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
1921													11 mos.
Exports	\$654,271,423	\$486,281,597	\$386,680,346	\$340,364,106	\$329,709,579	\$336,958,412	\$320,708,574	\$371,935,229	\$325,773,521	\$346,000,000	\$295,500,000	\$.....	\$4,194,182,857
Imports	208,796,989	214,529,680	251,969,241	254,579,425	204,911,186	185,679,893	178,636,711	194,767,564	179,282,568	183,000,000	211,300,000	.....	2,267,453,257
Excess Exp'ts	445,474,434	271,751,917	134,711,105	85,784,681	124,798,393	151,278,519	142,071,863	177,167,735	146,490,958	163,000,000	84,200,000	.....	1,926,729,605
1920													
Exports	\$722,063,790	\$645,145,225	\$819,556,037	\$684,319,392	\$745,523,223	\$629,376,757	\$651,136,478	\$578,182,691	\$604,866,259	\$751,211,370	\$676,528,311	\$720,286,774	\$8,228,016,307
Imports	473,823,869	467,402,320	523,923,236	495,738,571	431,004,944	552,605,534	537,118,871	513,111,488	363,290,301	333,195,758	321,209,055	266,057,443	5,278,481,490
Excess Exp'ts	248,239,921	177,742,905	295,632,801	188,580,821	314,518,279	76,771,223	114,017,507	65,071,203	241,595,958	418,015,612	355,319,256	454,229,331	2,949,534,817
1919													
Exports	\$622,036,726	\$585,097,012	\$603,141,648	\$714,800,137	\$603,967,025	\$928,379,203	\$568,687,515	\$646,054,425	\$595,214,266	\$631,618,449	\$740,013,585	\$681,415,999	\$7,920,425,990
Imports	212,992,644	235,124,274	267,596,289	272,956,949	328,925,593	292,915,543	343,746,070	307,293,078	435,448,747	401,845,150	424,810,272	380,710,323	3,904,364,932
Excess Exp'ts	409,044,082	349,972,738	335,545,359	441,843,188	275,041,432	635,463,660	224,941,445	338,761,347	259,765,519	229,773,299	315,203,313	300,705,676	4,116,061,058
1918													
Exports	\$504,797,306	\$411,361,970	\$522,900,238	\$500,442,906	\$550,924,791	\$483,799,399	\$507,467,769	\$527,013,916	\$550,395,994	\$501,860,550	\$522,236,594	\$565,886,112	\$6,149,087,545
Imports	233,942,081	207,715,540	242,162,017	278,981,327	322,852,898	260,350,071	241,877,758	273,002,914	261,668,644	246,764,906	251,008,037	210,886,517	3,031,212,710
Excess Exp'ts	270,855,225	203,646,430	280,738,221	221,461,579	228,071,893	223,449,328	265,590,011	254,011,002	288,727,350	255,095,644	271,228,557	354,999,595	3,117,874,835
1917													
Exports	\$610,231,474	\$467,683,406	\$553,988,239	\$530,252,295	\$552,795,022	\$575,210,049	\$373,002,887	\$490,009,171	\$456,005,947	\$543,232,000	\$488,193,185	\$593,864,280	\$6,231,244,976
Imports	241,707,282	199,479,996	270,218,139	253,916,966	280,706,164	306,622,939	225,926,352	267,854,767	236,168,898	221,239,405	220,564,550	227,911,497	2,952,467,955
Excess Exp'ts	368,524,192	268,203,410	283,770,100	276,335,329	272,088,858	268,587,110	147,076,535	222,154,404	219,837,049	321,992,595	267,627,635	365,952,783	3,278,777,021
1916													
Exports	\$330,036,410	\$401,783,974	\$410,742,034	\$398,568,532	\$474,803,637	\$464,685,956	\$444,716,964	\$510,167,438	\$515,007,408	\$492,813,918	\$517,900,000	\$523,233,780	\$5,482,641,101
Imports	184,350,942	193,935,117	213,589,785	218,236,397	229,188,947	245,795,438	182,722,938	199,316,480	164,038,614	178,658,730	177,000,000	204,834,188	2,391,635,335
Excess Exp'ts	145,685,468	207,848,857	197,152,249	180,332,135	245,614,680	218,890,518	261,994,026	310,850,958	350,968,794	314,155,188	340,900,000	318,399,592	3,091,005,766
1915													
Exports	\$267,879,313	\$299,805,869	\$296,611,852	\$294,745,913	\$274,218,142	\$268,547,416	\$268,974,610	\$261,025,230	\$300,676,822	\$328,030,231	\$331,144,527	\$359,301,274	\$3,550,915,392
Imports	122,148,317	125,123,391	157,982,016	160,576,106	142,284,551	157,695,140	143,244,737	141,804,202	151,236,026	149,172,729	164,319,169	171,841,665	1,778,605,855
Excess Exp'ts	145,730,996	174,682,478	138,629,836	134,169,807	131,933,291	110,852,276	125,729,873	119,221,028	149,440,796	178,858,052	166,825,358	187,459,609	1,772,309,538
1914													
Exports	\$204,066,603	\$173,920,145	\$187,499,234	\$162,552,570	\$161,732,619	\$157,072,044	\$154,138,947	\$110,367,494	\$156,052,333	\$194,711,170	\$205,878,333	\$245,632,558	\$2,113,624,050
Imports	154,742,923	148,044,776	182,555,304	173,762,114	164,281,515	157,529,450	159,677,291	129,767,890	139,710,611	138,080,520	126,467,062	114,656,545	1,789,276,001
Excess Exp'ts	49,323,680	25,875,369	4,943,930	*11,209,544	*2,548,896	*457,406	*5,338,444	*19,400,396	16,341,722	56,630,650	79,411,271	130,976,013	324,438,019
1913													
Exports	\$227,032,930	\$193,996,942	\$187,426,711	\$199,813,438	\$194,607,422	\$163,404,916	\$160,990,778	\$187,909,020	\$218,240,001	\$271,861,464	\$245,539,042	\$233,195,628	\$2,484,018,292
Imports	163,063,438	149,913,918	155,455,498	146,194,461	133,723,713	131,245,877	139,061,770	137,651,553	171,084,843	132,949,302	148,236,536	184,025,571	1,792,596,480
Excess Exp'ts	63,969,492	44,083,024	31,981,218	53,618,977	60,883,700	32,159,039	21,929,008	50,257,467	47,155,158	138,912,162	97,302,506	49,170,057	691,421,812

*Excess of imports.

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which, in turn, permitted member institutions to reduce and in many cases entirely pay off their indebtedness at the Federal Reserve Banks. The other was the steady importation of gold from all parts of the world, practically all of which has found its way into the vaults of the Reserve System. During the year approximately \$700,000,000 was added to the stock of gold in this country through the process of importation.

With such a background of stability and strength, and with sinews now relaxed from the strain of holding the load of business and industry at the maximum, and with this business and industry slowly but surely reviving from a year of debt-paying, contraction and search for an equilibrium, a forward look into the new year is one which may be taken without encountering many of the fears and doubts which encompassed the advent of 1921. Probably the most cheerful and optimistic sign which may be found in the entire financial field is the continued ease of the money markets of all kinds and the strenuous efforts to find employment for the surplus, which has marked the last quarter, at least, of the old year. It has made itself felt particularly in the bond market, where a veritable scramble for standard securities has occurred, and in which bonds with a moderately high yield, of unquestioned safety and long maturity, have been in extraordinarily keen demand. It has made itself felt in the call money market, in the time money market, in the market for bankers' acceptances and for Treasury bills, which have been rapidly snapped up, as offered, by the investing public and by the banks, which, in many cases, have experienced difficulty in keeping at work the surplus of idle funds which now tend to back up at the financial centres.

THE measure of service the banking system of the country will be able to return to those who support it during the coming year will be gauged exactly by the rapidity with which business and industry revive and demand the accommodations which the banks are organized to provide. The last two or three months of the old year witnessed a gradual livening up of trade and industry—some of it seasonal, to be sure, but some of it founded on the solid foundation of renewed demand.

There are yet many clouds on the horizon. There remains a great deal of frozen credit which will thaw only under the influence of the warm winds of rising prices. The agricultural districts, in particular, have experienced a difficult year, with declining commodity prices on the one hand, with almost stationary prices for finished materials which must be bought, and with restricted credits, brought about by these conditions, with which to work. There is no doubt, though, that even in these districts conditions are much improved over a year ago, and there is increased activity reported from all of them. Foreign trade is in far from a satisfactory state, a situation which has been brought about not alone

Commercial Failures							
(Dun's Review)							
1921	Number.	Liabilities.	1920	Number.	Liabilities.		
January	1,895	\$52,136,631	January	569	\$7,240,032		
February	1,641	60,852,449	February	492	9,763,142		
March	1,336	67,408,909	March	566	12,699,325		
April	1,487	38,567,769	April	504	13,224,135		
May	1,356	57,066,471	May	547	10,826,277		
June	1,320	34,639,375	June	674	32,990,965		
July	1,444	42,774,153	July	681	21,906,412		
August	1,562	42,904,409	August	673	28,372,895		
September	1,466	37,020,837	September	677	29,554,288		
October	1,713	53,058,659	October	923	38,914,659		
November	1,988	53,469,839	November	1,050	30,758,130		
December			December	1,525	58,871,539		
1919	Number.	Liabilities.	1918	Number.	Liabilities.		
January	673	\$10,736,398	January	1,178	\$19,278,787		
February	602	11,489,183	February	980	12,829,182		
March	629	13,595,471	March	1,142	17,672,331		
April	543	11,450,462	April	905	14,271,849		
May	531	11,956,651	May	880	13,134,672		
June	485	9,482,721	June	804	10,606,741		
July	452	5,507,010	July	786	9,789,572		
August	468	5,932,393	August	720	7,984,760		
September	473	8,791,319	September	674	17,407,130		
October	463	6,871,966	October	660	13,980,306		
November	551	9,177,321	November	570	13,815,166		
December	581	8,300,342	December	683	12,249,483		
1917	Number.	Liabilities.	1916	Number.	Liabilities.		
January	1,540	\$18,283,120	January	2,009	\$25,863,286		
February	1,165	16,617,883	February	1,688	18,744,165		
March	1,232	17,406,096	March	1,690	16,885,295		
April	1,069	12,587,213	April	1,399	18,382,637		
May	1,296	11,771,891	May	1,482	19,466,436		
June	1,186	18,055,163	June	1,227	11,929,341		
July	1,137	17,240,424	July	1,207	11,647,499		
August	1,149	18,085,207	August	1,394	20,128,709		
September	963	11,903,051	September	1,154	11,569,078		
October	1,082	12,812,012	October	1,240	10,775,654		
November	981	13,635,605	November	1,251	14,104,621		
December	1,055	14,043,716	December	1,252	16,745,274		
TEN YEARS' RECORD.							
		Maximum.			Minimum.		
Number.....		22,156			6,451		
		In 1915.			In 1919		
Liabilities..		\$357,908,859			\$113,291,237		
		In 1914.			In 1919.		
The percentage of failures to the number of firms in business in the United States is given herewith:							
Year.	Number of Failures.	Number of Business Concerns.	Per Cent. of Failures.	Year.	Number of Failures.	Number of Business Concerns.	Per Cent. of Failures.
11 mo. 1921	17,208		.49	1908	15,690	1,447,554	1.08
1920	8,881	1,821,409	.38	1907	11,725	1,418,075	.82
1919	6,451	1,710,909	.38	1906	10,682	1,392,949	.77
1918	9,982	1,708,061	.58	1905	11,520	1,357,455	.85
1917	13,885	1,733,225	.80	1904	12,199	1,320,172	.92
1916	16,985	1,711,194	1.00	1903	12,069	1,281,481	.94
1915	22,156	1,674,486	1.32	1902	11,615	1,253,172	.93
1914	18,280	1,655,496	1.10	1901	11,002	1,219,242	.90
1913	16,037	1,616,517	.99	1900	10,774	1,174,300	.92
1912	15,452	1,564,279	.98	1899	9,337	1,147,595	.81
1911	13,441	1,525,024	.81	1898	12,186	1,105,830	1.10
1910	12,652	1,515,143	.80	1897	13,351	1,058,521	1.26
1909	12,924	1,486,389	.80	1896	15,088	1,151,579	1.31
				1895	13,197	1,209,282	1.09

by the financial exhaustion of European countries, and their extremely restricted buying power, but by the lack here at home of adequate machinery whereby American exports may be financed for a period of time which will give the debtor merchant the opportunity to turn

over his goods and remit the proceeds to his creditor. With but few exceptions, the Edge law banks have failed to fill this void. Numerous schemes have been proposed, ranging from a world bank to the issuance of merchandise bonds, backed by the countries which

would buy here. Some of them, at least, probably will be put to the test during the coming year, in the hope of alleviating a condition which appears to be growing from bad to worse. One hopeful sign is to be discerned in the appreciation, in the last quarter of the year, of the exchange of most of the principal countries, as measured in terms of the dollar. It has partly removed one of the obstacles which has blocked the path of free and unrestricted foreign trade. It will not be entirely removed, of course, until some of the countries of Europe lift themselves by their own bootstraps with currency reforms.

NO doubt is expressed by those who have studied the banking and business situation of the country that another cycle of recovery has been entered, and the cycle of depression and liquidation completed. This is reflected in a number of ways—in the tremendous reductions in bank loans, the utilization and final marketing of raw materials purchased at the peak of prices even though losses have been sustained thereby, the increased rate of operations of the basic industries, the continued ease of money. The scars of war have not entirely healed, to be sure. Economic forces, disturbed and disrupted during the war, and in the period immediately thereafter, by such artificialities as price control, huge Government loans and the practical elimination of the law of supply and demand, require the element of time to acquire again the habit of correct and normal functioning.

Settlement of some of the vexing problems, problems which in the long run affect every individual and his interests as well as each nation, appears to be an event of the not far-distant future. The Conference on the Limitation of Armament has made long strides in this direction; the debts of Germany to the Allies and the debts of the Allies to the United States are under consideration, with the probability of a conclusion being reached, on some of them at least, in the course of the new year. The bettering of conditions in every nation and the bettering of relations between nations which may be expected as the outcome of the settlement of these problems will have their final and personal benefits in the reduction of taxation.

The banking system of the United States has passed through a period of adverse circumstances in a manner which has attracted the attention of the whole world. The supremacy of the American dollar has been even more firmly established by the happenings and developments of the last twelve months. Loans have been made to half a dozen foreign Governments through the flotation of bond issues here, and no less than seven additional countries are negotiating for loans here in the new year. The revival of industry and business, slow and tedious though it may be, is as inevitable as tomorrow's sun. It is a struggle for equilibrium, the proper balance between income and outgo, both

Monthly Record of British Foreign Trade

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
1921													11 mos.
Exports	£92,756,094	£68,221,731	£66,808,961	£59,867,585	£43,088,418	£38,152,238	£43,172,399	£51,346,307	£55,247,578	£62,265,379	£62,894,842		£ 643,821,532
Imports	117,050,783	96,973,711	93,741,654	89,995,504	86,308,308	88,182,481	80,757,174	88,581,040	87,118,507	84,741,852	89,258,795		1,002,709,809
1920													
Exports	£105,879,909	£85,964,130	£103,699,381	£106,251,692	£119,319,422	£116,352,350	£137,451,904	£114,903,335	£117,455,913	£112,295,474	£119,364,994	£96,630,523	£1,335,569,027
Imports	183,342,988	170,434,526	176,567,079	167,129,955	166,414,032	170,265,687	163,126,786	153,343,305	152,757,136	149,631,058	144,260,183	142,785,245	1,940,057,980
1919													
Exports	£47,343,181	£46,914,681	£53,108,496	£58,482,412	£64,344,632	£64,562,465	£65,315,691	£74,773,278	£66,500,628	£79,061,145	£87,119,531	£90,858,233	£798,384,373
Imports	134,546,436	107,073,399	105,772,289	112,065,823	135,612,488	122,874,390	153,065,760	148,832,393	148,580,572	153,500,507	143,545,201	169,602,637	1,635,071,895
1918													
Exports	£41,665,935	£39,099,481	£36,002,315	£40,071,466	£44,967,221	£45,026,231	£43,644,398	£43,522,237	£40,152,143	£42,820,724	£43,218,879	£38,282,035	£498,473,065
Imports	98,995,772	99,029,078	107,223,220	119,833,433	125,907,284	101,544,719	109,139,238	110,179,501	97,995,688	117,629,808	116,770,580	116,191,851	1,320,440,167
1917													
Exports	£46,860,542	£37,287,486	£44,111,131	£35,799,466	£43,437,256	£43,651,663	£49,883,635	£49,803,715	£43,244,194	£50,757,054	£43,382,335	£37,140,514	£525,358,991
Imports	90,592,967	70,947,686	81,145,870	84,532,766	87,620,456	86,078,742	90,124,819	100,557,618	86,272,433	94,258,263	109,753,091	84,769,722	1,066,654,433
1916													
Exports	£36,757,167	£36,335,782	£37,598,110	£36,817,839	£47,024,411	£47,274,563	£46,323,057	£47,720,323	£43,477,677	£44,715,248	£42,488,254	£39,928,460	£506,460,891
Imports	74,935,741	67,335,579	86,115,869	75,716,204	83,792,730	86,927,680	76,732,443	76,091,439	77,440,183	81,159,873	88,934,806	75,381,306	950,563,853
1915													
Exports	£28,247,592	£26,176,937	£30,176,066	£32,169,733	£33,618,992	£33,233,568	£34,721,511	£32,438,855	£32,308,432	£31,968,965	£35,639,166	£33,947,519	£384,647,336
Imports	67,246,391	65,200,472	75,462,049	73,638,582	71,600,894	76,008,588	75,723,767	69,400,919	70,286,237	67,816,406	71,622,274	70,326,915	854,333,494

The Federal Reserve System has entirely proved its worth, and has demonstrated, conclusively, that it can be used as an instrument of contraction as well as expansion. In the words of W. P. G. Harding, Governor of the Federal Re-

serve Board, it should not be expected to accomplish the impossible. "It is not a panacea for all economic and financial ills," he recently declared, "and it cannot, however skillful its administration may be, prevent periods of depression in the future, although it can do much to modify them. Other nations, such as Great Britain and France, with their great central banking institutions,

have always had their years of prosperity and their periods of depression, although they have been free from the money panics which we formerly had in this country as a result of our inadequate banking system, and which we would, no doubt, have had in the most aggravated degree a year or so ago but for the efficiency and stabilizing influence of the Federal Reserve System."

Sugar's Readjustment

By Frank C. Lowry

Of E. Atkins & Co.

CONSIDERING its magnitude, it is probable that no industry has equaled sugar in the extent of its "folly" or the resultant violence of its readjustment. In 1914 the world's production was about

equal to consumption. Costs were low, profits small, and profits very largely depended upon volume. Raw sugars were selling at 2 cents to 2½ cents delivered refining ports, and even after the costs had been enhanced by the duty of 1 cent per pound, refined sugar could be bought by distributors at 4 cents to 4½ cents per pound. Then came the war. Continental Europe had, for years, been producing more beet sugar than it consumed, disposing of the surplus in the export market. Those who were dependent upon this supply found it no longer obtainable, and were compelled to look to unusual sources to cover their requirements. This demand fell chiefly upon Cuba; Java, on account of the tonnage situation, being too far away. Cuba responded by increasing her crop from 2,500,000 tons to 4,000,000 tons, thus becoming the largest sugar producing country in the world.

Producers and refiners in the United States and Cuba enjoyed a large and profitable business, but prices did not advance to an unreasonable level before our Food Administration in 1917 took entire charge of the industry, not only for the United States but also in Cuba. The acquiescence on the part of Cuba was, of course, entirely voluntary as they were not bound by our laws. Complete price-fixing by the Government continued until Jan. 1, 1920. If then we had had complete control all undoubtedly would have been better off.

As it was, the Government "demobilized" the Food Administration, but in its place undertook a partial control of sugar through the activities of the Department of Justice, acting under the Leaver act, prohibiting profiteering. This means that there was drawn into the sugar situation a group of men who, unfortunately, were unfamiliar with sugar conditions or business practices, and, while they unquestionably attempted to perform their duties conscientiously, it was not surprising that they were overwhelmed by the task for which they were in no way equipped.

Alarmed by the sensational reports of another sugar shortage, the daily press in the early part of 1920 was filled with statements, official and otherwise, to the effect that there would certainly not be enough sugar to go around and that neither consumers or handlers of sugar must "hoard" or "profiteer." The result was that they did both. We had had many "bull" markets before, and dire predictions of shortages by members of the trade but, heretofore, this has been what the lawyers would call "interested" testimony and, accordingly, was discounted to some extent by prospective buyers. Never before were the "bulls" aided in publicity by a department of the Government acting in a neutral capacity which, at the same time, imposed restrictions that checkmated the ordinary nullifying activities of what would have been the opposing forces. In consequence we saw for a short time raw sugars selling at 22½ cents, an advance of 1,000 per cent. over the prewar prices, and 24.4 per cent. over the highest price fixed by the Food Administration. The inevitable result followed. Prices de-

clined rapidly in the last six months of 1920 and, while Jan. 1, 1921, saw values not far from those fixed by the Food Administration, they were still above normal. In consequence the tendency throughout the last year has been downward.

While distributors have not suffered so much, producers in 1921 made further losses. Chiefly because crops were harvested and sugar made under high cost conditions, and with a surplus production resulting from war stimulation, it has not been possible to dispose of all the available supplies. In consequence, there will be a considerable carry-over of high cost sugars in Cuba and the United States on Jan. 1, 1922, and the extent of the owners' loss cannot be fully determined until these are finally liquidated.

So much for the past, let us now give some consideration to the future.

While it is a fact that, with the new crop coming on, unsold stocks in Cuba and the United States are today larger than we have ever previously experienced, it is also true that the new year opens with sugar selling at a low point in its history and much below the present cost of production. There is also no world's surplus. Had there been no war and consumption and production increased at a normal rate, the world would today be using approximately 22,000,000 tons of sugar, yet the estimated production of cane and beet sugar for 1922 is under 16,000,000 tons. Changed economic conditions, chiefly in Europe, have cut down this consumption, but the people are not doing without sugar because they do not care for it, and can be relied upon to resume its use just as fast as it is possible. The declining markets

in the last eighteen months have stopped buying on the part of distributors and consumers. In consequence, producers throughout the world have been required to carry the entire load and, unquestionably, invisible stocks are today at a very low ebb.

Sugar values here are now the lowest in the world. Consequently all countries should be attracted here as buyers, thus reversing the situation of 1921 when, because we were above the world value, every one was disposed to sell us a part of their supplies. So far as the domestic market is concerned, the advance in tariff rates, effective in the emergency tariff and proposed in the Fordney bill makes sugar for the consumer relatively higher than it otherwise would be, and so the low in bond price is not completely reflected in the price to the consumer. This cannot be helped as long as the law stands as it is.

World's prices are so low that there can be no question but that if they remain at this level production will be curtailed. On the other hand, buyers feeling confident that they cannot lose anything but may gain by taking on supplies will be encouraged to make purchases. This situation should develop in the coming months. When it does it means that today's apparent surplus can very easily be absorbed and, while it is impossible to determine the extent of the latent buying power, it might very easily assume sufficient proportion to bring about a considerable advance in price as the supply diminishes. This would certainly be so if, as we go along, unfavorable conditions make it necessary to reduce existing crop estimates. In any event we should look forward to a large volume of business in 1922 with a readjustment in costs and selling prices that will again establish the sugar industry on a legitimate basis.

Wheat—Year's Grain Markets—Rye

March				May				May				July			
	High	Low		High	Low			High	Low			High	Low		
Jan. 8.	1.77½	1.07½		1.71½	1.61½			Jan. 8.	1.49¾	1.44					
Jan. 15.	1.84¼	1.72		1.75½	1.64½			Jan. 15.	1.57	1.49			1.40	1.33¾	
Jan. 22.	1.78	1.64		1.70	1.54			Jan. 22.	1.53½	1.43½			1.34½	1.28	
Jan. 29.	1.71½	1.58½		1.62½	1.48			Jan. 29.	1.49½	1.38½			1.31½	1.18	
Feb. 5.	1.64½	1.48½		1.53½	1.42½			Feb. 5.	1.40½	1.28½			1.19½	1.09½	
Feb. 12.	1.68½	1.52½		1.56½	1.43½			Feb. 12.	1.41	1.29½			1.24	1.12	
Feb. 19.	1.75½	1.62½		1.67½	1.52½			Feb. 19.	1.47	1.38½			1.31½	1.23½	
Feb. 26.	1.73½	1.64		1.63½	1.56½			Feb. 26.	1.45½	1.39½			1.29	1.21½	
Mar. 5.	1.74	1.65		1.64½	1.54½			Mar. 5.	1.47½	1.40½			1.31	1.23½	
Mar. 12.	1.70½	1.59		1.62½	1.50½			Mar. 12.	1.46	1.39½			1.29½	1.18	
Mar. 19.	1.66½	1.52		1.52½	1.41½			Mar. 19.	1.40½	1.34			1.20½	1.13½	
Mar. 26.	1.57½	1.49		1.46½	1.39			Mar. 26.	1.39	1.33			1.18	1.01½	
April 2.	1.60½	1.63		1.45½	1.33½			Apr. 2.	1.38	1.27½			1.14	1.02½	
April 9.	..	..		1.40½	1.33½			Apr. 9.	1.31½	1.27½			1.06½	1.01½	
April 16.	..	..		1.34½	1.19½			Apr. 16.	1.30½	1.12½			1.04	.94½	
April 23.	..	..		1.32½	1.20½			Apr. 23.	1.25½	1.14½			1.01	.94½	
April 30.	..	..		1.32½	1.24½			Apr. 30.	1.29½	1.19			1.03½	.93	
May 7.	..	..		1.50	1.32			May 7.	1.44½	1.30½			1.03½	.96	
May 14.	..	..		1.46	1.36½			May 14.	1.41	1.34½			1.12½	1.04½	
May 21.	..	..		1.66½	1.43			May 21.	1.53½	1.39			1.22½	1.09½	
May 28.	..	..		1.85	1.61			May 28.	1.65	1.50½			1.30½	1.21	
June 4.	..	..		1.87	1.71			June 4.	1.68½	1.66			1.34	1.22½	
June 11.	..	..		..	..			June 11.	..	..			1.32	1.21½	
June 18.	..	..		..	..			June 18.	..	..			1.39½	1.19	
June 25.	..	..		..	..			June 25.	..	..			1.25½	1.15½	
July 2.	..	..		..	..			July 2.	..	..			1.23½	1.14½	
July 9.	..	..		..	..			July 9.	..	..			1.20	1.12	
July 16.	..	..		..	..			July 16.	..	..			1.34	1.16½	
July 23.	..	..		..	..			July 23.	..	..			1.33½	1.20½	
July 30.	..	..		..	..			July 30.	..	..			1.32½	1.25	
Aug. 6.	..	..		..	..			Aug. 6.	..	..			..	..
Aug. 13.	..	..		..	..			Aug. 13.	..	..			..	..
Aug. 20.	..	..		..	..			Aug. 20.	..	..			..	..
Aug. 27.	..	..		..	..			Aug. 27.	1.06	1.03			1.12	1.00½	
Sept. 3.	..	..		..	..			Sep. 3.	1.09	1.06½			1.04	1.00½	
Sept. 10.	..	..		..	..			Sep. 10.	1.19	1.11½			1.10	1.03½	
Sept. 17.	..	..		..	..			Sep. 17.	1.14	1.10½			1.09	1.04	
Sept. 24.	..	..		..	..			Sep. 24.	1.14	1.09			1.06½	1.01½	
Oct. 1.	..	..		..	..			Oct. 1.	1.09½	1.01			1.01½	1.01½	
Oct. 8.	..	..		..	..			Oct. 8.	1.03	.90			1.01½	.95½	
Oct. 15.	..	..		..	..			Oct. 15.	.97	.91½			..	..
Oct. 22.	..	..		..	..			Oct. 22.	.95	.85½			..	..
Oct. 29.	..	..		..	..			Oct. 29.	.90	.85½			..	..
Nov. 5.	..	..		..	..			Nov. 5.	.88½	.76½			..	..
Nov. 12.	..	..		..	..			Nov. 12.	.85½	.78½			..	..
Nov. 19.	..	..		..	..			Nov. 19.	.87½	.79			..	..
Nov. 26.	..	..		..	..			Nov. 26.	.91½	.83½			..	..
Dec. 3.	..	..		..	..			Dec. 3.	.93	.86			..	..
Dec. 10.	..	..		..	..			Dec. 10.	.91½	.86½			..	..
Dec. 17.	..	..		..	..			Dec. 17.	.91	.87			..	..
Dec. 24.	..	..		..	..			Dec. 24.	.92	.87½			..	..
Dec. 31.	..	..		..	..			Dec. 31.	.91½	.86½			..	..
Dec. 31.	..	..		..	..			Dec. 31.	..	..			..	..

JAN

Hope of the Grain Trade

By Joseph P. Griffin
President of the Chicago Board of Trade

Yield of the Principal Crops

Year	Corn Bushels	Wheat Bushels	Oats Bushels	Barley Bushels	Rye Bushels	Cotton Bales	Potatoes Bushels
1921	3,232,367,000	787,128,000	1,526,055,000	202,024,000	69,318,000	12,987,000	430,458,000
1920	2,858,509,000	934,265,000	1,231,754,000	161,345,000	88,909,000	11,420,763	355,773,000
1919	2,502,665,000	921,438,000	1,538,124,000	256,225,000	91,041,000	12,040,532	411,860,000
1918	3,065,233,000	636,655,000	1,592,740,000	211,759,000	62,933,000	11,302,375	442,108,000
1917	2,566,927,000	636,318,000	1,251,837,000	182,309,000	48,862,000	11,449,930	286,953,000
1916	2,994,793,000	1,025,801,000	1,549,030,000	228,851,000	54,050,000	11,191,820	359,721,000
1915	2,672,804,000	891,017,000	1,141,060,000	194,953,000	42,779,000	16,134,930	409,921,000
1914	2,446,988,000	763,380,000	1,121,768,000	178,189,000	41,381,000	14,156,486	331,525,000
1913	3,124,746,000	730,267,000	1,418,337,000	223,824,000	35,664,000	13,703,421	420,647,000
1912	2,531,488,000	621,338,000	922,298,000	160,240,000	33,119,000	15,692,701	292,737,000
1911	2,886,260,000	635,121,000	1,186,341,000	173,832,000	34,897,000	11,608,616	349,032,000
1910	2,772,376,000	737,189,000	1,007,353,000	170,284,000	32,239,000	10,004,949	376,537,000
1909	2,668,651,000	664,602,000	807,156,000	166,756,000	31,851,000	13,241,795	278,985,000
1908	2,592,320,000	634,087,000	754,443,000	153,597,000	31,566,000	11,107,179	297,942,000
1907	2,927,416,091	735,260,970	964,904,522	178,916,484	33,374,833	13,273,809	308,038,382
1906	2,707,993,540	692,979,489	953,216,157	136,651,020	28,485,952	10,575,017	260,741,294
1905	2,467,480,934	552,399,517	894,595,552	139,748,958	27,241,515	13,438,012	332,830,300
1904	2,244,176,925	637,821,835	784,094,199	131,861,391	29,363,416	9,851,129	247,127,880
1903	2,523,648,312	670,063,008	987,842,712	134,954,023	33,630,592	10,630,945	284,632,787
1902	1,522,519,891	748,460,218	736,808,724	109,932,924	30,344,830	9,509,745	187,598,087
1901	2,105,102,516	522,229,505	874,464,912	64,896,001	25,069,512	10,123,027	210,926,897

NEW sign posts to prosperity are apparent. Old-fashioned American courage is coming to the surface. This rising tide of faith and confidence is mirrored in many industries.

Courage is driving out the fear that has been shackling production—a fear engendered as much by political as by economic events.

General readjustment of price levels is going forward in a more orderly manner, which is a most hopeful sign. This will result in gradual lifting of the burden of price inequalities. It will stimulate buying in the basic industries by both producers and consumers, and likewise further stimulate production and absorb the army of idle men and women.

To quicken the nation's march toward prosperity there should be a reduction in freight rates and revision of taxation laws in a manner that would encourage rather than discourage investment. Increase in production efficiency and lowering of costs will not alone assure return to proper industrial conditions. Freight rates and tax laws constitute a barrier of paramount importance. Permanent improvement, too, depends in a large measure upon the future purchasing power of foreign nations.

Turning specifically to the grain trade it may be said that the last eighteen months have constituted one of the darkest periods in history.

From the day price deflation hit agricultural products the grain trade has struggled as never before against the elements that tend to upset the natural operation of the marketing machinery.

These menacing elements have included widespread and usually selfish criticism of the whole grain distributing system; introduction in legislatures and in Congress of a score of proposed laws with the single purpose of wrecking the marketing system and substituting experimental methods; intemperate marketing by farmers at critical periods, and the withholding of grain, on the advice of professional organizers, at times when the surplus could, in a measure, have been absorbed at greater profit to the farmer.

In the face of these destructive tactics the exchanges continued operation.

In later years when producers view 1921 in the retrospect, they will realize, as many already do, that the grain exchanges performed a remarkable economic service. They made possible a ready market for the grain grower—a market with prices based on world supply and demand—at a time when wool growers and producers of some other commodities were absolutely without a market, and as a result were plunged into financial disaster.

Fortunately for the producers, as well as for the whole grain trade, the sweeping provisions of the many regulatory measures were not enacted into law. But the constant battle to prevent such eventualities kept the entire trade in a turmoil throughout the year. It can readily be seen that such unsettled, unnatural conditions in the market must, in a measure at least, operate to the disadvantage of the producer as well as the distributor.

Competent speculation, always recognized by highest authorities as an essential to the economic distribution of grain, has been virtually driven out of the market. The result may be found in a study of conditions during the Autumn months. Country bankers were forcing

farmers to liquidate and pay their debts. Farmers were becoming panicky. They rushed their grain to market in a frenzied manner. The movement was extremely large in spite of the fact that we did not have an unusually large crop. The tremendous marketing was in excess of the combined purchasing power of our domestic consumers, foreign Governments and speculators. Speculation always has been a bolster to prices. But it had been largely killed off, and its absence was indeed a serious blow to the producer during the heavy marketing season.

THE grain trade has been harassed by law-making bodies. Like many other lines of business it dreads the groups and "bloccs" that attempt to drive through class legislation and write into the statute books laws that discriminate against the many in favor of the few.

So the grain trade's greatest hope is that 1922 will see a more sympathetic attitude by lawmaking bodies toward business generally. With this co-operation the exchanges will strive to maintain the high standard of efficiency which has made possible the distribution of grain at a lower cost between pro-

ducer and consumer than exists in any other staple commodity.

The Capper-Tincher law, to regulate exchanges is now in effect. All of its provisions do not now apply to the Chicago Board of Trade because some members desired to test the law. Nevertheless, the officers of the Chicago Board of Trade and of other exchanges have pledged their support to the Government in carrying out the provisions of the law as long as it is judiciously administered. What the full effect of that law will be cannot now be determined. The year 1922 will decide.

Columbia's Promising Market

In ESPIE the fact that Colombia is the nearest of the South American markets to the United States and the bulk of its exports, such as coffee, hides, &c., is shipped to this country, its commercial and intellectual intercourse in the past was mainly with Europe, says Trade Commissioner P. L. Bell of the Department of Commerce, in his handbook of Colombia, made public today by the Bureau of Foreign and Domestic Commerce.

Investment of capital, satisfactory service and attention to local requirements on the part of European merchants and lack of interest on the part of American business men explain the predominance of European influence in the business life of the country up to the beginning of the World War, says the Trade Commissioner.

As an illustration of European influence, Mr. Bell says that upon receipt of news of the armistice many Colombian merchants immediately canceled American orders by cable in anticipation of the resumption of shipments from Europe. European goods did not materialize, however, and, in the opinion of the Trade Commissioner, American business men now have an opportunity to build up a very satisfactory and permanent trade, despite temporary depression at present. He says that Colombian merchants are interested in taking on permanent lines of American goods, and that the business element of the country is looking to the United States as a source of capital with which to develop natural resources, transportation, badly needed public utilities, domestic industries, &c.

Oats—Year's Grain Markets—Corn

January				May				July			
High Low				High Low				High Low			
Jan. 8...	.60%	.67%	.68%	Jan. 15...	.70%	.70%	.71%	Jan. 22...	.71%	.71%	.71%
Jan. 15...	.60%	.68%	.68%	Jan. 22...	.71%	.72%	.68%	Jan. 29...	.63%	.59%	.60%
Jan. 22...	.63%	.59%	.60%	Jan. 29...	.63%	.68%	.65%	Feb. 5...	.60	.59	.60%
Jan. 29...	.63%	.59%	.60%	Feb. 5...	.60%	.64%	.60%	Feb. 12...	.62%	.61%	.60%
Feb. 5...	.60	.59	.60%	Feb. 12...	.62%	.64%	.60%	Feb. 19...	.63%	.61%	.60%
Feb. 12...	.62%	.61%	.60%	Feb. 19...	.63%	.64%	.60%	Feb. 26...	.63%	.61%	.60%
Feb. 19...	.63%	.61%	.60%	Feb. 26...	.63%	.64%	.60%	Mar. 5...	.63%	.61%	.60%
Feb. 26...	.63%	.61%	.60%	Mar. 5...	.63%	.64%	.60%	Mar. 12...	.63%	.61%	.60%
Mar. 5...	.63%	.61%	.60%	Mar. 12...	.63%	.64%	.60%	Mar. 19...	.63%	.61%	.60%
Mar. 12...	.63%	.61%	.60%	Mar. 19...	.63%	.64%	.60%	Mar. 26...	.63%	.61%	.60%
Mar. 19...	.63%	.61%	.60%	Mar. 26...	.63%	.64%	.60%	Apr. 2...	.64%	.58%	.62
Mar. 26...	.63%	.61%	.60%	Apr. 2...	.64%	.58%	.62	Apr. 9...	.61	.59%	.64%
Apr. 2...	.64%	.58%	.62	Apr. 9...	.61	.59%	.64%	Apr. 16...	.60%	.54%	.64%
Apr. 9...	.61	.59%	.64%	Apr. 16...	.60%	.54%	.64%	Apr. 23...	.61%	.56	.64%
Apr. 16...	.60%	.54%	.64%	Apr. 23...	.61%	.56	.64%	Apr. 30...	.61%	.55%	.63%
Apr. 23...	.61%	.56	.64%	Apr. 30...	.61%	.55%	.63%	May 7...	.61%	.57%	.61
Apr. 30...	.61%	.55%	.63%	May 7...	.61%	.57%	.61	May 14...	.61%	.59	.61%
May 7...	.61%	.57%	.61	May 14...	.61%	.59	.61%	May 21...	.61%	.59	.61%
May 14...	.61%	.59	.61%	May 21...	.61%	.59	.61%	May 28...	.63%	.58%	.63%
May 21...	.61%	.59	.61%	May 28...	.63%	.58%	.63%	June 4...	.65%	.63%	.65%
May 28...	.63%	.58%	.63%	June 4...	.65%	.63%	.65%	June 11...	.65%	.61%	.65%
June 4...	.65%	.63%	.65%	June 11...	.65%	.61%	.65%	June 18...	.65%	.61%	.65%
June 11...	.65%	.61%	.65%	June 18...	.65%	.61%	.65%	June 25...	.65%	.61%	.65%
June 18...	.65%	.61%	.65%	June 25...	.65%	.61%	.65%	July 2...	.63	.57%	.63
June 25...	.65%	.61%	.65%	July 2...	.63	.57%	.63	July 9...	.62%	.58%	.62%
July 2...	.63	.57%	.63	July 9...	.62%	.58%	.62%	July 16...	.66	.60%	.66
July 9...	.62%	.58%	.62%	July 16...	.66	.60%	.66	July 23...	.64%	.63	.64%
July 16...	.66	.60%	.66	July 23...	.64%	.63	.64%	July 30...	.65%	.63	.65%
July 23...	.64%	.63	.64%	July 30...	.65%	.63	.65%	Aug. 6...	.66%	.62%	.66%
July 30...	.65%	.63	.65%	Aug. 6...	.66%	.62%	.66%	Aug. 13...	.60%	.55%	.60%
Aug. 6...	.66%	.62%	.66%	Aug. 13...	.60%	.55%	.60%	Aug. 20...	.58%	.53%	.58%
Aug. 13...	.60%	.55%	.60%	Aug. 20...	.58%	.53%	.58%	Aug. 27...	.55%	.51%	.55%
Aug. 20...	.58%	.53%	.58%	Aug. 27...	.55%	.51%	.55%	Sep. 3...	.53%	.52%	.53%
Aug. 27...	.55%	.51%	.55%	Sep. 3...	.53%	.52%	.53%	Sep. 10...	.53%	.53%	.53%
Sep. 3...	.53%	.52%	.53%	Sep. 10...	.53%	.53%	.53%	Sep. 17...	.53%	.53%	.53%
Sep. 10...	.53%	.53%	.53%	Sep. 17...	.53%	.53%	.53%	Sep. 24...	.53%	.53%	.53%
Sep. 17...	.53%	.53%	.53%	Sep. 24...	.53%	.53%	.53%	Oct. 1...	.53%	.53%	.53%
Sep. 24...	.53%	.53%	.53%	Oct. 1...	.53%	.53%	.53%	Oct. 8...	.53	.52%	.53
Oct. 1...	.53%	.53%	.53%	Oct. 8...	.53	.52%	.53	Oct. 15...	.53	.52	.53
Oct. 8...	.53	.52%	.53	Oct. 15...	.53	.52	.53	Oct. 22...	.53	.50%	.53
Oct. 15...	.53	.52	.53	Oct. 22...	.53	.50%	.53	Oct. 29...	.54%	.51%	.54%
Oct. 22...	.53	.50%	.53	Oct. 29...	.54%	.51%	.54%	Nov. 5...	.54%	.50%	.54%
Oct. 29...	.54%	.51%	.54%	Nov. 5...	.54%	.50%	.54%	Nov. 12...	.53%	.51%	.53%
Nov. 5...	.54%	.50%	.54%	Nov. 12...	.53%	.51%	.53%	Nov. 19...	.53%	.51%	.53%
Nov. 12...	.53%	.51%	.53%	Nov. 19...	.53%	.51%	.53%	Nov. 26...	.53%	.51%	.53%
Nov. 19...	.53%	.51%	.53%	Nov. 26...	.53%	.51%	.53%	Dec. 3...	.53%	.53%	.53%
Nov. 26...	.53%	.51%	.53%	Dec. 3...	.53%	.53%	.53%	Dec. 10...	.54%	.53	.54%
Dec. 3...	.53%	.53%	.53%	Dec. 10...	.54%	.53	.54%	Dec. 17...	.53%	.52%	.53%
Dec. 10...	.54%	.53	.54%	Dec. 17...	.53%	.52%	.53%	Dec. 24...	.52%	.57%	.52%
Dec. 17...	.53%	.52%	.53%	Dec. 24...	.52%	.57%	.52%	Dec. 31...	.55%	.52%	.55%
Dec. 24...	.52%	.57%	.52%	Dec. 31...	.55%	.52%	.55%				
Dec. 31...	.55%	.52%	.55%								

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LABOR must be the keynote of recovery if out of the jangle of these days is to come industrial and commercial harmony. There are many discordant notes to be silenced, but the underlying theme of the song of mart and bank and factory is work. The future of prices and the future of wages are one, and the outcome of the efforts to attune the varying economic strains to the norm depends upon how far the toilers of this country are willing to go in doing their share in this era of reconstruction and readjustment.

Capital and raw materials and finished products are variants of labor. The stored labor is capital; raw materials, substances on which labor has done only a little, such as taking them out of the ground or out of the forest; the finished products are labor at its high note.

In all periods of business depression business still continues. Its voice is faint, its rhythm slow, but none the less it does not disappear. Even in these days of stress the number of failures is not as large as a stranger in the land might expect after hearing about the discouraged state of some industries. A large percentage of the normal proceeds, and it is announced that basic business is better. There is money in the banks in larger sums than might be expected in

view of the situation, but there is a lack of money in circulation. Who will sound the bugle which will cause it to come out of hiding?

Only through cheaper prices can the people be induced to buy. As long as prices are too high the population will use its old machines and wear its old clothes, and make its old hats do another season. Let the tempting price appear, however, and the wants may be supplied. Despite the fact that the war still rankles and there are tariffs and ocean rates to be considered, the Germans are already invading these markets with gloves, steel and iron, chemicals and many other commodities, because they are offering wares which are cheaper largely on account of the lower wages of the artisans who brought them into being.

The manufacturer and the merchant, in order to start the cycle which will make business go around once more, must start money in circulation with the magic of low prices. Once that is done the demand increases, then comes greater production, then higher wages and then tense business activity. The economic history of the United States is filled with instances which show how the peaks of high wages and high prices coincide, and also how, as a rule, low wages and low prices are closely connected.

To sense what real wages are we must consider them in terms of the goods which may be obtained by them. One of

the most difficult problems in modern economics for the trade unionist to grasp is that which relates to the actual purchasing power of the dollar. For five centuries prior to 1800 the real wage was practically stationary, and then began contrasts between the wage and what it would buy at various periods.

In an elaborate study of "Price Changes and Business Prospects" recently made by Colonel Leonard P. Ayres, Vice President of the Cleveland Trust Company, is a diagram based on the wholesale prices of commodities for the last 110 years, and also a curve which shows the wages of labor through the same period. The statistics are those of Ralph G. Hurlin of the Russell Sage Foundation.

They reveal, as charted, that the country has undergone three great increases in the prices of commodities as a result of wars. The first peak records the participation of this nation in the European upheaval early in the nineteenth century, which grew out of the efforts of Napoleon to impose his will and new dynasties upon the Old World. This was in reality a struggle which affected this country in much the same way as did the cataclysm a century later. Then came the Civil War, which shook the foundations of the Republic. The World War, which threw industry into chaos, is still profoundly affecting the economic conditions in the United States.

About a century ago—that is, 1820—the average weekly wage of skilled arti-

sans was \$7 a week. The rate rose steadily for four decades and just before the Civil War as capable a mechanic as Elias Howe Jr., the inventor of the sewing machine, had only \$11 a week with which to support his family. Wages during the War of the Rebellion were about \$15 a week for skilled men, and again there was a very large increase in 1920, when able machinists and carpenters and painters and blacksmiths were receiving on an average \$42 a week. The wages of common or unskilled labor during this century followed along on a lower line, and showed the same variations. The skilled laborer throughout these periods was getting 80 per cent. more than the untrained toiler. After the Civil War there was still a large increase in the cost of commodities, and wages continued unusually high, just as in 1920 wages reached their peak, and in the year 1921, just closed, started on the down grade.

Between the period following the Civil War and that now with us there is a comparison which is an important equation in present-day problems. Although from the close of the Civil War until 1896 there was a sharp decline in the wholesale prices of goods, it is found that the wages of artisans, and even of unskilled laborers, did not decline nearly so much. Prices up to 1896 fell 55 per cent., while the wages of skilled workers dropped only 9 per cent. From that date until 1915 the wholesale prices went up 51 per cent., while wages had

Continued on page 105

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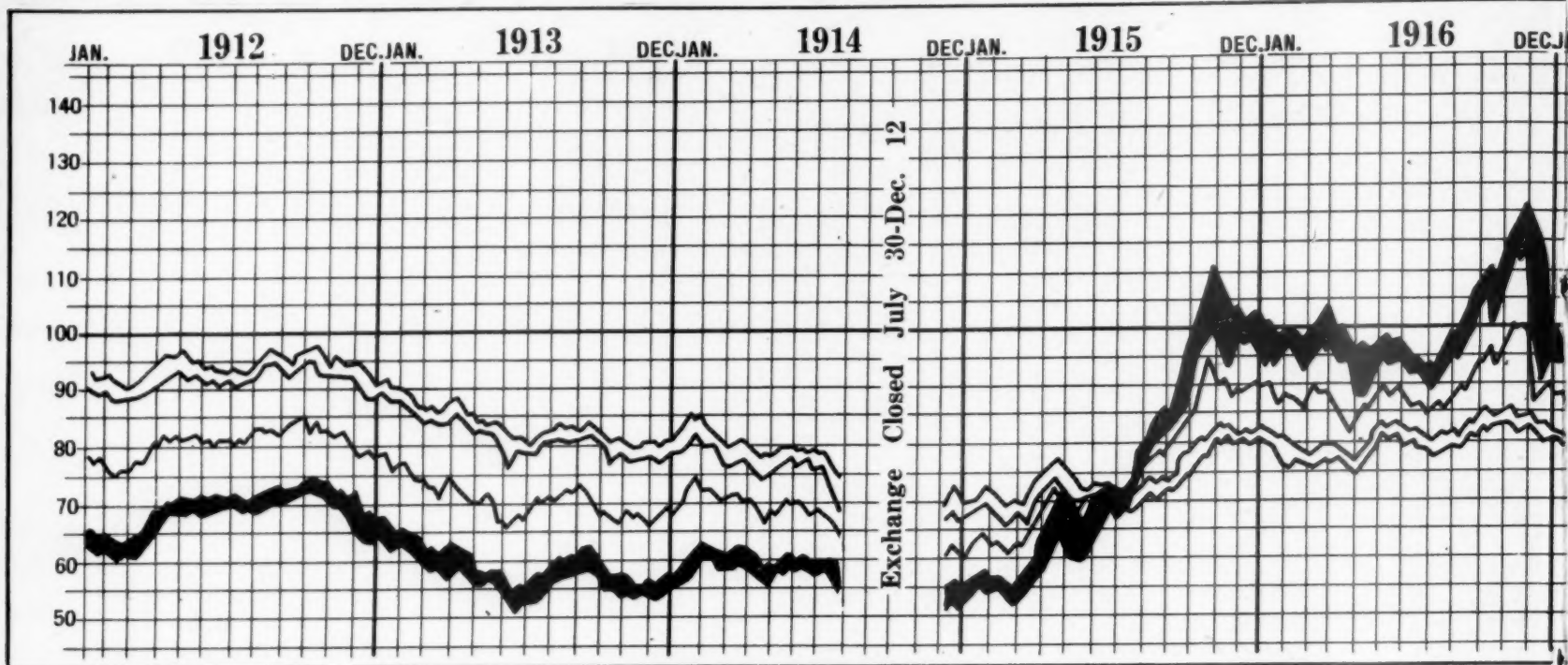
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Ten-Year Profile of Average Prices

Stocks—The black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week



Stock Market Transactions—Stocks (Shares)

Year	Total	January	February	March	April	May	June	July	August	September	October	November	December
1921	173,557,985	17,231,900	10,595,500	16,272,000	15,818,900	17,957,700	19,016,400	9,845,000	10,991,567	12,806,604	10,068,297	15,331,930	17,622,187
1920	232,646,600	19,954,300	21,893,200	29,058,300	28,624,300	16,985,000	9,634,800	12,786,300	14,318,700	16,134,500	14,364,200	23,542,800	25,350,200
1919	320,046,100	11,910,800	12,366,300	21,917,400	29,220,000	35,167,900	33,824,700	35,004,100	24,919,900	24,222,300	37,529,500	29,592,400	24,370,800
1918	146,768,000	14,112,400	11,689,200	8,458,000	7,575,700	21,411,500	11,842,900	8,489,800	6,921,500	8,122,300	20,756,400	15,213,900	12,174,400
1917	184,259,652	16,423,790	13,626,116	18,420,308	14,279,320	19,535,103	18,990,619	12,791,008	11,565,310	13,695,528	17,434,893	14,712,975	12,784,682
1916	231,261,504	15,940,261	12,204,911	15,133,010	12,534,426	16,402,236	11,209,235	9,184,441	14,603,251	29,850,699	27,980,554	34,506,981	31,711,499

Bonds—Average of forty listed issues.

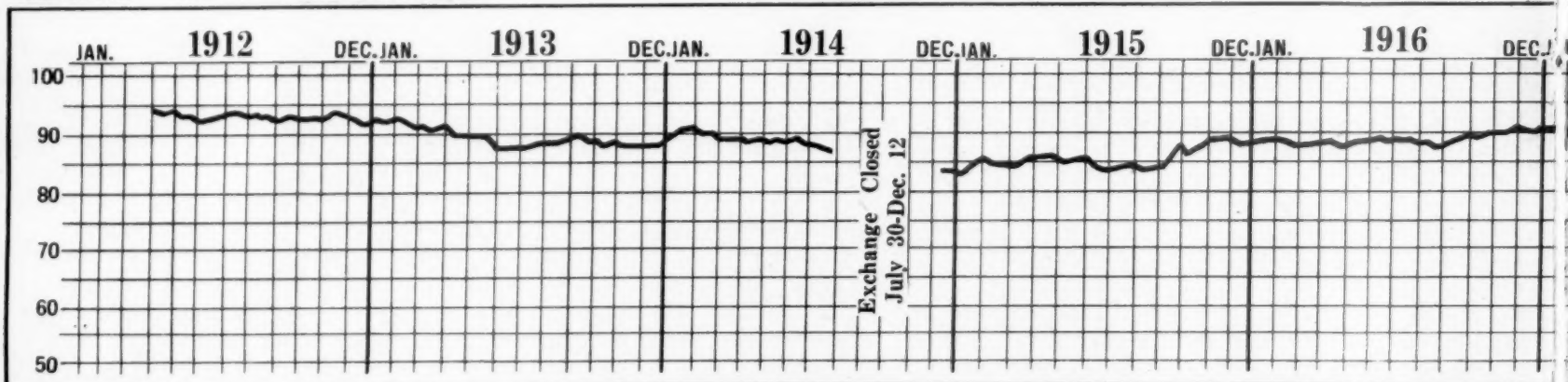
Ten Years' Record

Maximum in 1919

Minimum in 1914

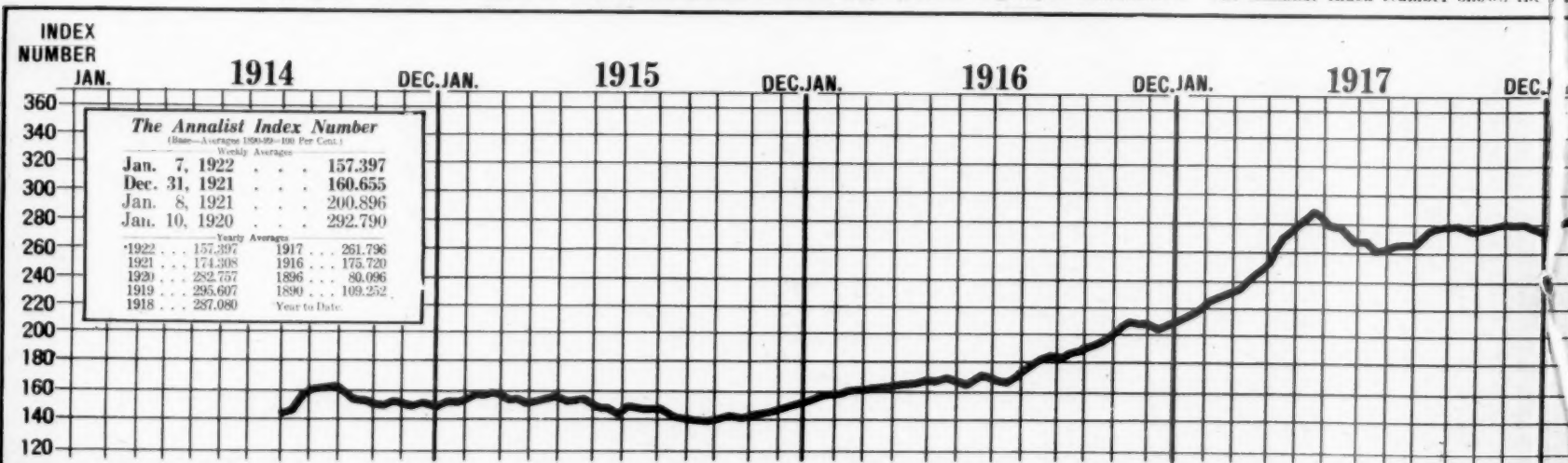
320,046,100

47,899,573



The Food Cost of Living—Annals

An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the



The Annalist Index Number

(Base—Average 1904-1913=100 Per Cent.)

Yearly Averages

Jan. 7, 1922 157.397

Dec. 31, 1921 160.655

Jan. 8, 1921 200.896

Jan. 10, 1920 292.790

Yearly Averages

1922 157.397

1921 174.308

1920 282.757

1919 295.607

1918 287.080

Year to Date

1914

SEPT.	AUG.
5 162.46	1 141.52
12 162.22	8 144.69
19 160.69	15 155.50
26 157.73	22 158.52
OCT.	29 160.36
3 153.68	
10 152.08	
17 150.09	
24 149.19	
31 148.19	
NOV.	
7 148.10	
14 151.81	
21 150.44	
28 149.68	
DEC.	
5 146.08	
12 146.94	
19 146.71	
26 147.40	

1915

JAN.	MAY	SEPT.
2 147.80	1 155.14	4 138.70
9 150.00	8 154.97	11 137.094
16 151.53	15 152.65	18 136.17
23 150.95	22 153.75	25 136.64
30 152.23	29 153.10	OCT.
FEB.	JUNE	2 138.07
6 155.94	5 149.97	9 139.72
13 157.94	12 147.17	16 142.93
20 156.46	19 145.68	23 141.53
27 156.06	26 144.26	30 140.83
MAR.	JULY	NOV.
6 154.03	3 146.16	6 142.49
13 153.70	10 150.22	13 144.40
20 154.27	17 148.88	20 144.81
27 152.40	24 147.12	27 145.82
APR.	AUG.	DEC.
3 151.91	7 145.17	4 147.46
10 152.78	14 145.17	11 148.94
17 153.23	21 142.12	18 149.23
24 154.94	28 139.44	25 149.11

1916

JAN.	MAY	SEPT.
1 151.20	6 168.32	2 182.51
8 152.32	13 167.84	9 185.88
15 153.81	20 168.53	16 184.58
22 159.12	27 168.70	23 186.09
FEB.	JUNE	30 186.20
5 157.45	3 165.24	7 186.84
12 158.12	10 164.13	14 187.04
19 161.35	17 165.83	21 189.82
26 158.61	24 167.34	28 196.51
MAR.	JULY	OCT.
4 158.32	1 170.00	4 200.60
11 161.731	8 170.13	11 201.99
18 163.00	15 169.98	18 206.92
25 164.19	22 168.89	29 210.14
APR.	AUG.	DEC.
1 164.61	5 170.93	2 200.388
8 165.28	12 175.73	9 208.038
15 166.00	19 177.44	16 206.068
22 166.11	26 180.713	23 205.292
29 166.50		30 206.331

1917

JAN.	MAY	SEPT.
6 206.880	5 275.954	1 267.641
13 209.840	12 280.995	8 268.458
20 213.410	19 288.164	15 273.006
27 214.400	26 290.400	22 276.798
FEB.	JUNE	29 279.396
3 215.455	3 283.456	6 280.154
10 219.580	9 276.532	13 280.507
17 225.973	16 279.944	20 280.205
24 239.330	23 276.129	27 277.484
31 246.536	30 272.786	OCT.
MAR.	JULY	2 280.154
3 232.548	7 264.289	9 278.006
10 233.152	14 265.614	16 276.804
17 235.397	21 267.114	23 277.830
24 238.875	28 261.254	30 279.248
31 246.536	APR.	NOV.
7 248.793	4 262.429	1 278.006
14 258.971	11 264.708	8 280.295
21 270.033	18 267.592	15 280.876
28 274.492	25 268.552	22 279.194
	DEC.	29 279.015

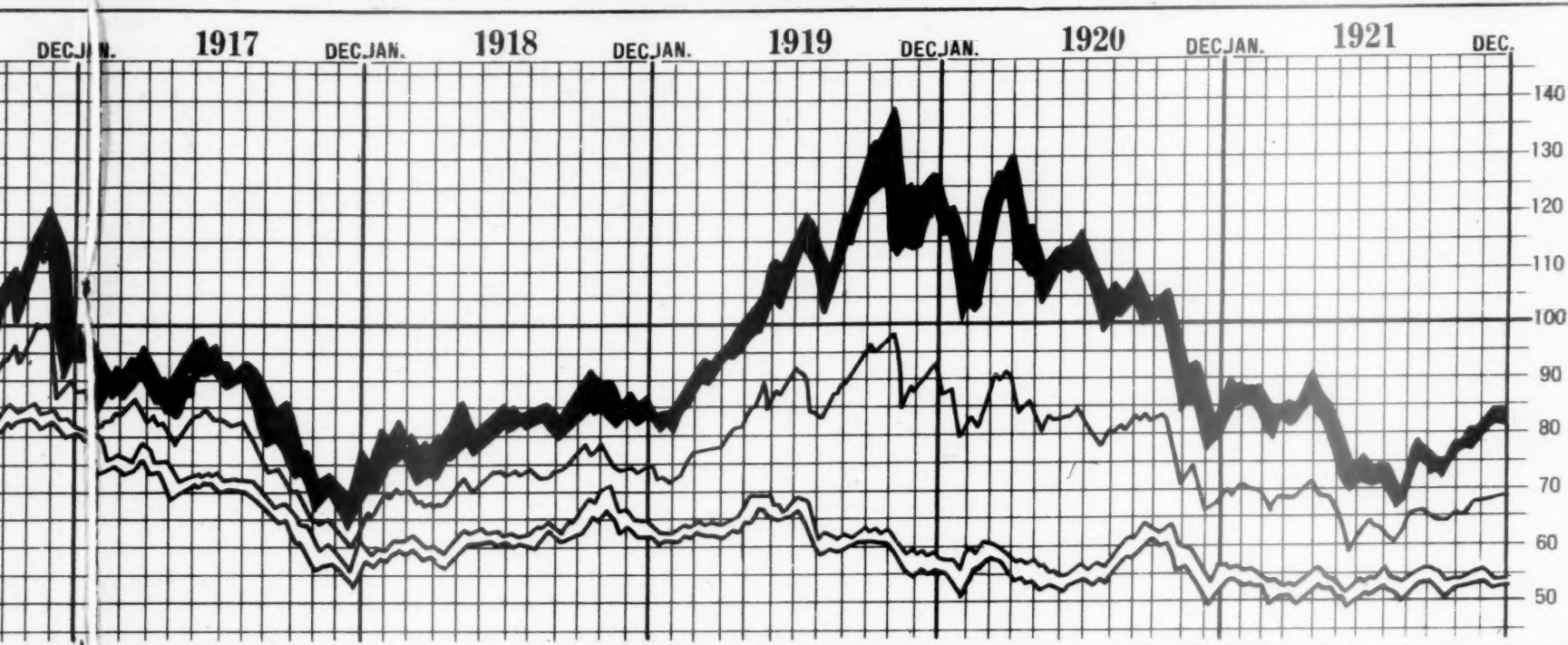
1918

JAN.	MAY	SEPT.
5 287.641	4 280.876	1 279.015
12 280.876	11 280.295	8 276.804
19 277.830	18 279.248	15 277.484
26 279.396	25 276.129	22 276.798
FEB.	JUNE	29 279.396
3 279.396	3 272.786	6 280.154
10 276.532	9 276.532	13 280.507
17 279.944	16 279.944	20 280.205
24 276.129	23 276.129	27 277.484
31 272.786	30 272.786	OCT.
MAR.	JULY	2 280.154
3 232.548	7 264.289	9 278.006
10 233.152	14 265.614	16 276.804
17 235.397	21 267.114	23 277.830
24 238.875	28 261.254	30 279.248
31 246.536	APR.	NOV.
7 248.793	4 262.429	1 278.006
14 258.971	11 264.708	8 280.295
21 270.033	18 267.592	15 280.876
28 274.492	25 268.552	22 279.194
	DEC.	29 279.015

JAN

Prices on the New York Stock Exchange

Each week the highest and lowest daily average price of the twenty-five industrials and the white area the corresponding figure for twenty-five rails.



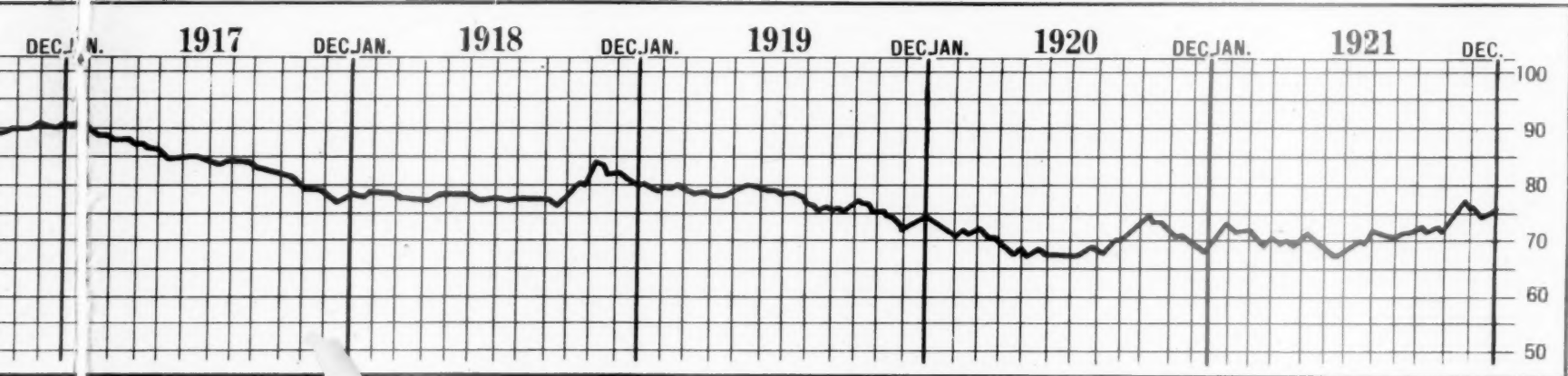
Stock Market Transactions—Bonds (Par Value)

Year	Total	January	February	March	April	May	June	July	August	September	October	November	December
1921	\$3,500,320,650	\$293,486,000	\$220,314,000	\$222,990,000	\$227,712,000	\$241,200,000	\$309,873,000	\$242,763,200	\$227,806,450	\$337,552,700	\$347,020,700	\$411,534,600	\$410,068,000
1920	3,887,623,000	352,085,000	298,336,000	306,209,000	341,912,000	366,216,000	312,122,000	230,476,000	205,524,000	281,753,000	327,575,000	318,264,000	547,151,000
1919	3,697,630,000	263,121,000	232,623,000	254,944,000	293,777,000	279,433,000	241,456,000	263,518,000	243,175,000	276,920,000	324,766,000	361,967,000	661,930,000
1918	1,975,238,500	103,197,000	82,073,500	120,752,500	124,827,500	160,116,500	138,203,000	113,761,500	150,395,000	169,776,000	216,946,000	234,020,000	361,170,000
1917	1,052,455,900	125,398,800	78,273,000	74,652,500	96,506,500	76,493,500	57,613,500	63,836,100	67,147,500	83,459,000	118,667,500	97,716,500	112,691,500
1916	1,127,329,250	115,547,500	83,351,000	80,810,700	78,278,250	98,580,500	57,854,500	67,650,000	84,719,300	97,375,000	144,875,500	121,579,000	96,708,000

Ten Years' Record

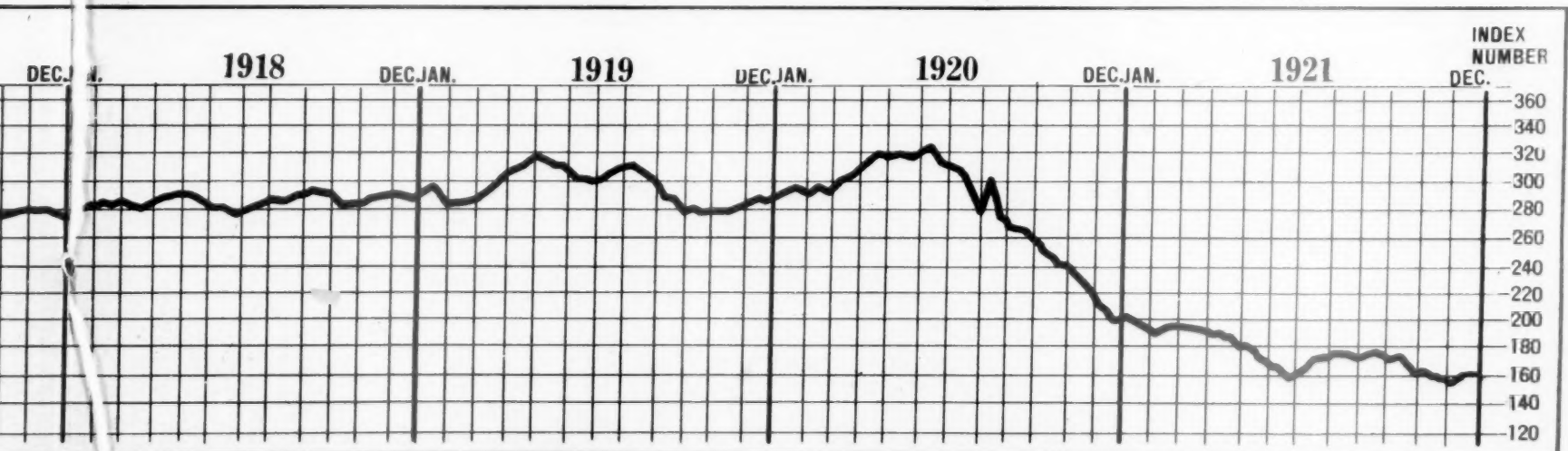
Maximum in 1920
\$3,887,623,000

Minimum in 1914
\$469,898,100



Index Number—Weekly Averages

Shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.



1918

JAN.	MAY	SEPT.
1 275.48	4 293.383	7 292.649
12 275.57	11 290.991	14 294.276
19 278.96	18 288.030	21 295.635
26 283.72	25 284.908	28 294.638
FEB.	JUNE	OCT.
3 284.31	1 282.777	5 290.197
10 287.0	8 279.285	12 284.213
17 285.1	15 281.758	19 282.245
24 286.1	22 281.180	26 281.489
MAR.	JULY	NOV.
1 288.45	1 283.380	1 283.380
8 287.028	8 283.572	8 283.572
15 286.430	15 281.168	15 288.625
22 284.916	22 285.474	22 287.238
29 283.931	29 286.605	29 290.477
APR.	AUG.	DEC.
1 285.848	1 289.825	1 292.113
8 288.81	8 289.814	8 292.682
15 287.376	15 287.376	15 291.220
22 290.021	22 290.021	22 289.444
29 292.110		

1919

JAN.	MAY	SEPT.
1 293.171	3 319.917	6 288.955
11 297.503	10 318.558	13 285.602
18 299.142	17 316.856	20 280.279
25 291.476	24 313.041	27 278.465
FEB.	JUNE	OCT.
1 281.493	1 305.430	4 283.013
8 280.793	8 301.485	11 281.993
15 281.723	15 302.275	18 277.025
22 282.662	22 301.485	25 277.130
MAR.	JULY	NOV.
1 283.640	1 309.961	1 278.518
8 287.461	8 301.085	8 279.328
15 291.794	15 306.633	15 281.457
22 297.961	22 307.763	22 282.486
29 303.161	29 309.050	29 282.405
APR.	AUG.	DEC.
1 305.551	1 313.647	1 285.680
8 311.804	8 311.188	8 285.784
15 311.801	15 309.820	15 289.067
22 315.815	22 303.709	22 287.741
29 299.324		

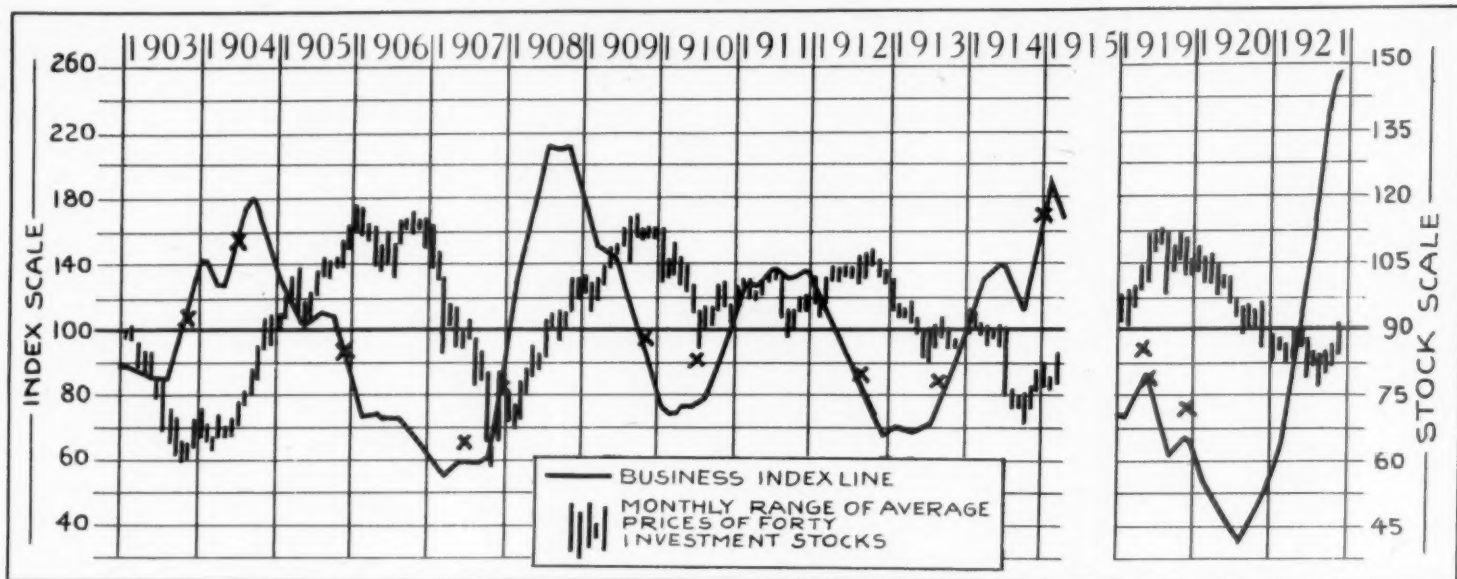
1920

JAN.	MAY	SEPT.
3 289.983	1 320.569	4 267.773
10 292.790	8 319.330	11 267.057
17 294.935	15 321.898	18 268.109
24 297.664	22 322.084	25 266.205
31 296.783	29 320.252	
FEB.	JUNE	OCT.
7 293.784	5 323.310	2 261.692
14 289.402	12 329.177	9 251.817
21 296.672	19 318.274	16 247.145
28 290.157	26 313.853	23 240.048
MAR.	JULY	NOV.
6 290.331	3 315.958	1 243.405
13 298.094	10 308.435	8 238.557
20 298.909	17 307.680	15 233.317
27 304.278	24 305.234	22 222.896
APR.	AUG.	DEC.
3 306.301	1 280.596	1 147.46
10 307.585	8 280.397	8 148.94
17 321.000	15 305.893	15 149.23
24 323.240	22 273.765	22 149.11
	29 273.381	

1921

JAN.	MAY	SEPT.
1 291.117	7 172.371	3 174.551
10 290.896	14 171.755	10 174.389
19 290.867	21 169.097	17 175.454
28 195.647	28 167.805	24 175.086
FEB.	JUNE	OCT.
5 186.930	4 164.034	1 173.153
12 184.853	11 164.862	8 170.484
19 185.147	18 163.831	15 168.470
26 180.709	25 159.855	22 163.582
MAR.	JULY	NOV.
5 196.322	2 161.154	1 163.167
12 194.536	9 159.130	8 162.400
19 193.623	16 167.719	15 160.581
26 188.463	23 170.863	22 158.281
APR.	AUG.	DEC.
2 187.492	1 174.283	1 156.820
9 186.144	8 176.514	8 160.233
16 181.915	15 177.694	15 161.739
23 179.893	22 176.372	22 164.246
30 177.089	29 174.213	29 160.715
		31 160.655

The Annalist Business Index Line



The last forecast given by The Annalist Business Index Line was in November, 1920, when it was predicted that the long downward movement which had obtained since November, 1919, would terminate in a rally which would yield to another relapse, the final upward movement starting somewhat later. Apparently this movement began in September of last year.

Financial Transactions

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stock, shares.....	3,401,881	4,733,398	3,401,881	4,733,398
Sales of bonds, par value.....	\$74,887,150	\$82,519,350	\$74,887,150	\$82,519,350
Average price of 50 stocks.....	High 68.61 Low 66.63	High 70.92 Low 67.06	High 68.61 Low 66.63	High 70.92 Low 67.06
Average price of 40 bonds.....	High 75.28 Low 75.01	High 69.84 Low 68.80	High 75.28 Low 75.01	High 69.84 Low 68.80
Average net yield of ten high-priced bonds.....	4.835%	5.398%	4.835%	5.398%
New security issues.....	\$23,075,000	\$3,925,000	\$23,075,000	\$3,925,000

BAROMETRICS

The State of Credit

FOREIGN GOVERNMENT SECURITIES

	Last Week.	Previous Week.	Year to Date.	Same Week 1921.
British Cons. 2½%.....	49½@48½	49½@48½	47 @44½	47 @44½
British 5%.....	91½@91¼	91½@91¼	83½@83¼	83½@83¼
British 4½%.....	83½@83¼	83½@83¼	77½	77½
French rentes (in Paris).....	54.50@54.20	54.75@54.00	54.50@54.20	58.40@57.70
French War Loan (in Paris).....	80.20	80.20	80.20	85.20

Potentials of Productivity and Measure of Business Activity

THE METAL BAROMETER

	—End of November.—	—End of October.—
United States Steel orders, tons.....	1921. 4,250,542 1920. 9,021,080	1921. 4,250,542 1920. 9,021,080
Daily pig iron capacity, tons.....	*75,196	*87,222
Pig iron production, tons.....	\$1,649,086	\$2,633,268
*End of November. †Month of December. ‡Month of November.		

ALIEN MIGRATION

	Oct. 1921.	Sept. 1921.	Aug. 1921.	July 1921.	June 1921.	May 1921.	April 1921.
Inbound.....	45,000	45,000	48,000	50,000	57,803	78,000	64,000
Outbound.....	40,000	45,000	50,000	40,000	40,000	30,000	18,000
Balance.....	+5,000	+18,000	+10,000	+10,833	+48,000	+48,000	+46,000

GROSS RAILROAD EARNINGS

	Third Week in December, 1921.	Second Week in December, 1921.	First Week in December, 1921.	Month of October, 1921.	From Jan. 1 to Oct. 31, 1921.
1921.....	\$12,981,310	\$12,637,534	\$13,245,646	\$535,296,042	\$4,672,851,364
1920.....	17,143,586	18,549,807	18,644,887	641,827,109	5,082,819,687
Gain or loss.....	-\$4,162,276	-\$4,912,273	-\$5,399,241	-\$106,531,066	-\$410,168,323
	-24.28%	-26.48%	-28.39%	-19.39%	-8.60%

SUMMARY OF IDLE CARS AND CAR LOADINGS

	Nov. 26, 1921.	Nov. 19, 1921.	Nov. 12, 1921.	Nov. 5, 1921.	Oct. 29, 1921.	Oct. 22, 1921.
Idle cars.....	443,101	373,640	312,640	265,023	264,700	294,404
Dec. 24, 1921.						
Car loadings.....	665,927	727,003	742,926	747,454	673,827	786,671

COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended Jan. 7, 1922.	Week Ended Jan. 8, 1921.	Week Ended Jan. 8, 1920.	Week Ended Jan. 9, 1919.	Week Ended Jan. 10, 1918.
Total Over \$5,000.....	112	122	64	52	25
East.....	182	121	134	60	22
South.....	114	81	59	31	13
West.....	38	18	42	25	9
Pacific.....	38	18	42	25	9
Fin. Dist. 540.....	333	379	208	125	55
Canada.....	73	45	14	11	5

FAILURES BY MONTHS

	December, 1921.	December, 1920.	December, 1919.	December, 1918.	December, 1917.
Number.....	2,444	1,525	1,052	884	6,451
Liabilities.....	\$87,562,382	\$58,871,539	\$927,401,883	\$295,121,965	\$113,291,257

BUILDING PERMITS (BRADSTREET'S)

	November, 1921.	October, 1921.	November, 1920.	October, 1920.	November, 1919.	October, 1919.
142 Cities.....	142 Cities.	142 Cities.	142 Cities.	142 Cities.	142 Cities.	142 Cities.
\$125,000,000.....	\$154,612,811	\$154,612,811	\$89,371,011	\$149,445,247	\$151,566,814	\$151,566,814

The Week in the Money and Exchange Market

COST OF MONEY—NEW YORK

	Call Loans.	Time Loans.	Six Mos.	Com. Dis.
Last week.....	5½@3½	6 @4½	5 @4½	5½@5
Previous week.....	6 @4½	5½@5	5½@5	5½@5
Year to date.....	5½@3½	5 @4½	5 @4½	8 @7½
Same week, 1921.....	7½@7	8 @7½	8 @7½	8 @7½
Same week, 1920.....	10	8½@7	8½@7	6

BANK CLEARINGS

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding years.

	1922.	P.C.	1921.	P.C.
Last week.....	\$7,460,000,000	-23.8	\$9,790,000,000	+0.1
Previous week.....	\$6,084,000,000	-0.3	\$7,696,000,000	-19.8
Year to date.....	7,460,000,000	-23.8	9,790,000,000	+0.1
*1921. †1920.				

BAR GOLD AND SILVER

	Bar Gold	Bar Silver	Bar Silver
Last week.....	988 409 978 00	34½@34½	65¢ @64½¢
Previous week.....	988 166 978 100	35½@35½	60½@61½¢
Year to date.....	988 409 978 00	34½@34½	65¢ @64½¢
Same week, 1921.....	1175 116 112 20	32½@32½	68½@68½¢
Same week, 1920.....	70	79½@79½	\$1.37@1.31

New York funds in Montreal were quoted at \$63.82@46.87 premium. The discount on Montreal funds in New York was from \$60.00@44.78. The week's range of exchange on the principal foreign centres last week compared as follows:

	Normal	Last Week.	Prev. Week.	Yr. 1921.	Same Wk., 1921.	Last Week.	Prev. Week.	Yr. 1921.	Same Wk., 1921.
Exchange.	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.
4.8065—London.....	4.20½ 4.17	4.21½ 4.18½	4.24½ 4.21½	3.53½ 3.53½	4.21½ 4.17½	4.22½ 4.19½	4.24½ 4.21½	3.54 3.54	3.66 3.54
19.28—Paris.....	8.05½ 7.93½	8.14½ 8.14½	7.98 8.81	5.80 6.02½	7.94 8.05½	7.94 8.05½	8.81½ 8.81½	5.80½ 5.80½	6.03 6.13
19.28—Belgium.....	7.72½ 7.61	7.74½ 7.64½	8.77 6.12	6.34 6.12	7.73 7.61½	7.75 7.65	8.78 8.78	6.13 6.13	6.13 6.13
19.28—Switzerland.....	19.40 19.30	19.52 19.48	19.54 15.22	15.45 15.22	19.42 19.32	19.42 19.32	19.54 19.54	15.22 15.22	15.50 15.22
19.28—Italy.....	4.33 4.20½	4.47 4.19½	5.60 5.40	3.31 3.40	4.33½ 4.21	4.47½ 4.20½	5.61 5.61	3.41 3.41	3.41 3.41
20.20—Holland.....	36.85 36.50	36.50 36.50	36.95 31.90	31.25 30.91	36.55 37.00	36.56 37.00	36.95 36.95	31.95 31.95	31.95 31.95
19.30—Greece.....	4.40 4.35	4.30 4.30	7.70 7.45	7.10 7.45	4.45 4.45	4.45 4.45	7.75 7.75	4.45 4.45	7.50 7.24
19.30—Spain.....	14.90 14.83	15.03 14.83	15.03 14.83	15.03 14.83	15.03 14.83	15.03 14.83	15.03 14.83	14.83 14.83	14.83 14.83
26.80—Copenhagen.....	19.95 19.85	20.15 19.85	20.95 15.15	15.15 15.15	20.00 19.90	20.30 19.90	21.00 21.00	15.60 15.60	15.60 15.60
26.80—Stockholm.....	24.95 24.65	25.20 24.65	25.00 20.95	20.95 20.95	25.00 25.00	25.25 25.25	25.25 25.25	20.10 20.10	20.10 20.10
26.80—Christiania.....	15.80 15.45	16.13 15.80	19.60 11.70	16.40 15.35	15.85 15.85	16.18 15.85	19.65 11.75	16.45 16.45	15.60 15.60
51.44—Russia.....	25 16	25 16	15 67½	15 67½	25 25	25 25	15 15	25 25	25 25
48.60—Bombay.....	28.06 27.875	28.00 27.875	27.625 29.00	23.125 27.25	28.00 28.00	28.125 28.125	27.75 27.75	28.00 28.00	28.00 28.00
48.60—Calcutta.....	28.06 28.00	28.00 28.00	27.625 29.00	23.125 27.25	28.00 28.00	28.125 28.125	27.75 27.75	28.00 28.00	28.00 28.00
78.00—Hongkong.....	55.875 55.125	55.125 55.125	54.75 59.00	41.50 59.00	57.00 57.00	55.50 55.50	59.10 59.10	57.10 57.10	57.10 57.10
.....—Peking.....	78.50 78.50	80.50 78.50	88.25 84.50	84.50 81.50	79.00 79.00	80.60 79.00	88.35 84.10	84.00 84.00	84.00 84.00
108.32—Shanghai.....	74.75 74.50	76.25 74.75	83.00 78.00	78.00 75.00	74.75 74.75	76.50 74.75	83.50 78.50	78.50 78.50	78.50 78.50
49.83—Kobe.....	47.875 47.875	47.875 47.875	48.625 47.875	48.625 47.875	48.00 48.00	48.00 48.00	48.00 48.00	47.875 47.875	48.50 48.50
49.83—Yokohama.....	47.875 47.875	47.875 47.875	48.50 47.875	48.50 47.875	48.00 48.00	48.00 48.00	48.00 48.00	47.875 47.875	48.50 48.50
50.00—Manila.....	49.50 47.75	47.75 47.75	50.00 45.00	45.00 45.00	49.75 49.75	48.00 48.00	50.25 45.25	46.25 46.25	45.75 45.75
42.44—Buen. Aires.....	33.50 33.375	33.50 33.375	33.375 35.625	28.25 34.375	33.625 33.625	33.50 33.50	35.75 28.375	34.50 34.50	35.75 35.75
33.35—Rio.....	12.75 12.75	13.00 12.75	16.125 10.375	14.875 14.375	13.00 12.875	13.125 12.875	16.25 10.50	15.00 15.00	14.875 14.875
23.83—Germany.....	54½ 49	56½ 53½	1.87 33	1.38½ 1.38½	54½ 49½	57 53½	1.87 1.38½	1.39 1.39	1.39 1.39
20.46—Austria.....	04 03½	04½ 04½	04 03½	04 03½	04 03½	05 04½	1.82 03½	03½ 03½	03½ 03½
20.26—Yugoslavia.....	38 36½	39½ 38½	38 36½	38 36½	38 36½	38 36½	38 36½	38 36½	38 36½
20.26—Czechoslovakia.....	1.62½ 1.54	1.48 1.48	1.40 1.60	1.31 1.14	1.64 1.55	1.49 1.41	1.60 1.41	1.15 1.15	1.15 1.15
19.30—Belgrade.....	1.32 1.40	1.58 1.58	1.52 3.61	1.05 2.75	1.53 1.42	1.53 1.53	3.62 1.06	2.80 2.80	2.80 2.80
19.30—Finland.....	1.93 1.86	1.98 1.98	1.95 3.60	1.20 3.60	1.94 1.89	1.98 1.98	3.65 1.21	3.05 3.05	3.05 3.05
19.30—Rumania.....	83½ 80	85 85	70½ 1.85	1.47 1.32	1.32 1.32	84½ 80½	85½ 71	1.86 1.86	1.34 1.34

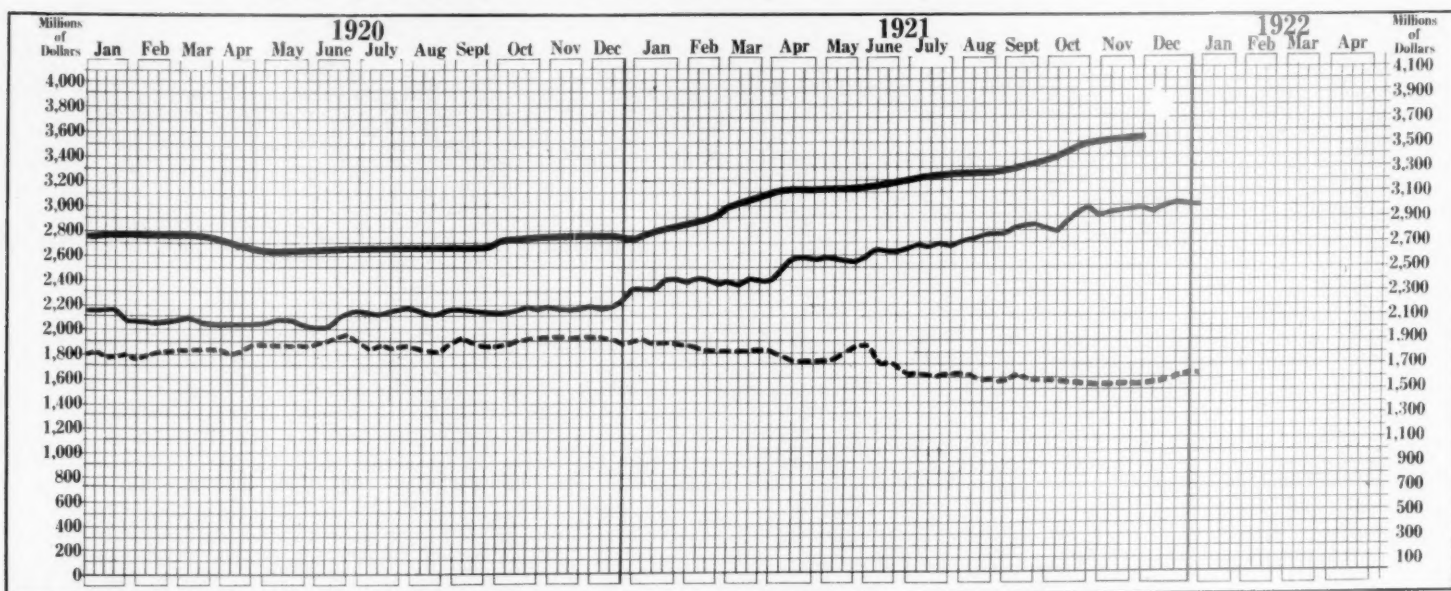
FOREIGN AND DOMESTIC EXCHANGE RATES

The discount on Montreal funds in New York was from \$60.00@44.78. The week's range of exchange on the principal foreign centres last week compared as follows:

	1921.	November, 1920.	November, 1919.	November, 1918.	November, 1917.
Exports.....	\$295,500,000	\$676,528,311	\$4,191,246,358	\$7,507,729,533	\$7,507,729,533
Imports.....	211,300,000	321,200,000	2,272,070,200	5,072,424,047	5,072,424,047
Excess of exports.....	\$84,200,000	\$355,319,250	\$1,919,176,140	\$2,435,305,486	\$2,435,305,486

JAN

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, Jan. 7				Bank Clearings				By Telegraph to The Annalist			
Central Reserve Cities		Last Week		Year to Date		Year to Date		Last Week		Year to Date	
	1922	1921		1922	1921				1922	1921	
New York	\$4,277,370,182	\$5,571,205,369		\$4,277,370,182	\$5,571,205,369		Buffalo	\$38,582,453	\$50,631,744	\$38,582,453	\$50,631,744
Chicago	494,024,236	678,323,745		494,024,236	678,323,745		Cincinnati	53,494,314	73,629,771	53,494,314	73,629,771
Total, 2 C. R. cities	\$4,771,394,418	\$6,249,529,114		\$4,771,394,418	\$6,249,529,114		Columbus, Ohio	13,362,300	17,996,800	13,362,300	17,996,800
Decrease	23.6%			23.6%			Denver	19,675,607	26,690,654	19,675,607	26,690,654
Other Federal Reserve Cities											
Atlanta	\$44,501,072	\$58,239,665		\$44,501,072	\$58,239,665		Los Angeles	96,720,000	96,720,000	96,720,000	96,720,000
Boston	304,000,000	405,733,370		304,000,000	405,733,370		Louisville	24,973,177	29,777,583	24,973,177	29,777,583
Cleveland	89,352,383	162,244,106		89,352,383	162,244,106		Milwaukee	28,140,229	35,291,268	28,140,229	35,291,268
Kansas City, Mo.	131,825,380	184,213,291		131,825,380	184,213,291		New Orleans	57,110,289	52,830,553	57,110,289	52,830,553
Minneapolis	57,034,500	83,133,069		57,034,500	83,133,069		Omaha	30,179,093	45,227,118	30,179,093	45,227,118
Philadelphia	408,000,000	532,913,711		408,000,000	532,913,711		Seattle	29,483,215	33,212,857	29,483,215	33,212,857
San Francisco	133,700,000	175,900,000		133,700,000	175,900,000		Washington	18,992,220	21,498,907	18,992,220	21,498,907
Total, 7 cities	\$1,168,413,235	\$1,602,377,212		\$1,168,413,235	\$1,602,377,212		Total, 11 cities	\$410,712,897	\$482,076,255	\$410,712,897	\$482,076,255
Decrease	27.09%			27.09%			Decrease	14.8%		14.8%	
Total, 9 cities				Total, 20 cities				Total, 20 cities			
Total, 9 cities	\$5,939,807,753	\$7,851,906,326		\$5,939,807,753	\$7,851,906,326		Decrease	23.8%		\$6,350,520,650	\$8,333,982,581
Decrease	24.3%			24.3%					23.8%	23.8%	

Actual Condition Statements of the Federal Reserve Banks Jan. 4

Dist. 1. Boston	Dist. 2. New York	Dist. 3. Philadelphia	Dist. 4. Cleveland	Dist. 5. Richmond	Dist. 6. Atlanta	Dist. 7. Chicago	Dist. 8. St. Louis	Dist. 9. Minneapolis	Dist. 10. Kansas City	Dist. 11. Dallas	Dist. 12. San Francisco
Gold reserve	\$241,618,000	\$1,070,031,000	\$218,236,000	\$235,223,000	\$60,804,000	\$449,641,000	\$96,926,000	\$58,605,000	\$65,623,000	\$29,663,000	\$280,268,000
Rediscouts	20,260,000	153,604,000	62,977,000	44,138,000	38,451,000	24,453,000	61,191,000	20,299,000	7,225,000	18,165,000	18,015,000
Bills on hand	65,428,000	257,369,000	98,105,000	118,195,000	92,910,000	94,447,000	196,720,000	60,169,000	48,913,000	70,665,000	88,939,000
Due members	114,904,000	713,943,000	100,049,000	131,625,000	52,281,000	47,975,000	234,789,000	65,326,000	41,446,000	67,456,000	120,320,000
Notes in circulation	200,425,000	663,073,000	196,866,000	212,472,000	105,793,000	129,193,000	412,361,000	94,222,000	56,674,000	68,577,000	239,434,000
Ratio reserve	80.1%	79.3%	74.1%	69.9%	42.0%	42.2%	79.3%	66.1%	59.0%	51.3%	76.8%

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES—	Jan. 4, 1922	Dec. 28, 1921	Jan. 7, 1921
Gold and gold certificates	\$377,675,000	\$380,911,000	\$250,135,000
Gold settlement fund—Federal Reserve Board	507,836,000	534,069,000	405,344,000
Gold with foreign agencies			3,300,000
Total gold held by banks	\$885,511,000	\$915,010,000	\$659,079,000
Gold with Federal Reserve agents	1,902,912,000	1,846,369,000	1,264,762,000
Gold redemption fund	86,875,000	108,221,000	156,441,000
Total gold reserves	\$2,875,298,000	\$2,869,600,000	\$2,080,282,000
Legal tender notes, silver, &c.	134,504,000	122,600,000	196,596,000
Total reserves	\$3,009,802,000	\$2,992,200,000	\$2,276,848,000
Bills discounted: Secured by U. S. Government obligations	477,456,000	487,193,000	1,104,536,000
All other	635,111,000	692,640,000	1,502,813,000
Bills bought in open market	126,865,000	114,240,000	234,759,000
Total bills on hand	\$1,239,432,000	\$1,294,073,000	\$2,842,108,000
United States bonds and notes	48,675,000	50,472,000	26,121,000
U. S. certificates of indebtedness: One-year certificates (Pittman act)	113,000,000	119,500,000	259,375,000
All other	69,435,000	62,472,000	2,410,000
Municipal warrants	379,000	334,000	
Total earning assets	\$1,470,921,000	\$1,535,851,000	\$3,130,014,000
Bank premises	35,203,000	35,015,000	17,359,000
Five per cent. redemption fund against Federal Reserve Bank notes	7,926,000	7,896,000	12,349,000
Uncollected items	638,462,000	559,796,000	744,111,000
All other resources	14,103,000	20,578,000	5,087,000
Total resources	\$5,176,417,000	\$5,151,306,000	\$6,186,408,000
LIABILITIES—			
Capital paid in	\$103,203,000	\$103,186,000	\$90,808,000
Surplus	215,523,000	213,824,000	202,039,000
Reserved for Government franchise tax	416,000	57,444,000	
Deposits: Government	68,307,000	71,634,000	25,592,000
Member banks—Reserve account	1,731,374,000	1,696,018,000	1,795,343,000
All other	29,457,000	26,872,000	25,847,000
Total deposits	\$1,829,138,000	\$1,794,524,000	\$1,846,782,000
Federal Reserve notes in actual circulation	2,465,316,000	2,443,497,000	3,270,923,000
F. R. Bank notes in circulation, net liability	53,880,000	84,548,000	213,552,000
Deferred availability items	523,293,000	458,969,000	532,556,000
All other liabilities	15,648,000	25,323,000	21,651,000
Total liabilities	\$5,176,417,000	\$5,151,306,000	\$6,186,408,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	71.1%	71.1%	*46.4%
Ratio of gold reserves to Federal Reserve notes in circulation after setting aside 35 per cent. against deposit liabilities	98.5%	97.2%	*52.1%

*Calculated on basis of net deposits and Federal Reserve notes in circulation.

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities

	New York		Chicago	
	Dec. 28	Dec. 21	Dec. 28	Dec. 21
Number of reporting banks	68	68	51	51
Loans secured by U. S. Govt. obligations	\$179,626,000	\$178,758,000	\$50,242,000	\$51,632,000
Loans secured by stocks and bonds	1,244,203,000	1,253,676,000	331,546,000	324,300,000
All other loans and discounts	2,173,301,000	2,197,832,000	680,291,000	697,267,000
Total loans and discounts	3,597,130,000	3,630,264,000	1,062,079,000	1,073,199,000
U. S. bonds owned (exclusive of bonds borrowed)	315,821,000	312,652,000	22,334,000	22,393,000
U. S. Victory notes	80,352,000	79,506,000	11,027,000	12,008,000
U. S. Treasury notes	116,004,000	116,004,000	3,311,000	3,246,000
U. S. cts. of indebtedness	116,234,000	82,511,000	16,720,000	19,713,000
Other bonds, stocks and secur's	553,742,000	553,222,000	171,943,000	173,125,000
Loans, discounts, investm'ts, &c.	4,746,425,000	4,774,159,000	1,287,414,000	1,303,704,000
Reserve bal. with F. R. Bank	582,432,000	602,797,000	121,635,000	127,176,000
Cash in vault	97,208,000	102,481,000	35,387,000	34,676,000
Net demand deposits	4,216,994,000	4,248,744,000	863,050,000	876,759,000
Time deposits	501,517,000	284,068,000	313,413,000	311,833,000
Government deposits	93,422,000	108,168,000	29,800,000	29,805,000
Bills payable	91,830,000	109,915,000	2,685,000	2,695,000
Bills rediscounted	39,449,000	47,645,000	47,153,000	50,261,000
All Reserve Cities				
Number of reporting banks	277	277	212	212
Loans secured by U. S. Govt. obligations	\$360,161,000	\$363,049,000	\$85,093,000	\$86,128,000
Loans secured by stocks and bonds	2,280,639,000	2,276,969,000	466,072,000	467,972,000
All other loans and discounts	4,786,318,000	4,847,059,000	1,429,998,000	1,430,565,000
Total loans and discounts	7,427,118,000	7,487,107,000	1,981,163,000	1,984,665,000
U. S. bonds owned (exclusive of bonds borrowed)	504,851,000	502,399,000	224,462,000	223,415,000
U. S. Victory notes	111,651,000	113,608,000	39,421,000	38,905,000
U. S. Treasury notes	95,064,000	128,545,000	16,066,000	16,808,000
U. S. cts. of indebtedness	168,773,000	146,402,000	31,452,000	34,161,000
Other bonds, stocks and secur's	1,156,442,000	1,156,282,000	580,733,000	580,782,000
Loans, discounts, investm'ts, &c.	9,463,879,000	9,534,494,000	2,873,317,000	2,878,736,000
Reserve bal. with F. R. Bank	939,238,000	980,091,000	184,635,000	188,804,000
Cash in vault	196,132,000	198,128,000	64,572,000	62,777,000
Net demand deposits	7,208,658,000	7,272,718,000	1,549,617,000	1,554,923,000
Time deposits	1,404,580,000	1,351,146,000	921,464,000	918,086,000
Government deposits	195,078,000	222,536,000	39,334,000	43,849,000
Bills payable	148,966,000	168,285,000	68,246,000	69,779,000
Bills rediscounted	242,318,000	260,395,000	96,061,000	96,534,000
All Other Reporting Banks				
Number of reporting banks	317	319		
Loans secured by United States Government obligations	\$67,266,000	\$67,173,000		
Loans secured by stocks and bonds	418,770,000	420,138,000		
All other loans and discounts	1,325,017,000	1,330,263,000		
Total loans and discounts	1,811,053,000	1,817,574,000		
U. S. bonds owned (exclusive of bonds borrowed)	220,957,000	220,489,000		
U. S. Victory notes	19,587,000	20,104,000		
U. S. Treasury notes	14,409,000	13,231,000		
U. S. certificates of indebtedness	22,630,000	25,863,000		
Other bonds, stocks and securities	352,850,000	352,043,000		
Loans, discounts, investments, &c.	2,442,386,000	2,449,304,000		
Reserve balance with Federal Reserve Bank	143,234,000	138,820,000		
Cash in vault	78,065,000	80,391,000		
Net demand deposits	1,416,162,000	1,420,594,000		
Time deposits	617,889,000	667,686,000		
Government deposits	22,661,000	25,117,000		
Bills payable	43,746,000	43,025,000		
Bills rediscounted	97,884,000	104,803,000		

Total Sales \$3,401,861

*Last quarterly payment in stock. †Partly extra. ‡Including 4 per cent. extra in stock. §Last quarterly payment in scrip. xEx dividend.

Week Ended January 7 **Total Sales \$74,887,150 Par Value**

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Continued on Page 79

Transactions on the New York Curb

WEEK ENDED JAN. 7, 1922

Trading by Days

	Industrials	Oils	Mining	Bonds	Marks
Monday.....					
Tuesday.....	61,740	217,117	233,410	\$935,000	
Wednesday.....	52,449	218,150	175,510	1,012,000	51,000
Thursday.....	44,275	220,936	165,753	1,052,000	100,000
Friday.....	53,334	315,066	174,200	1,110,000	11,000
Saturday.....	31,815	110,093	122,500	1,091,000	
Totals.....	243,613	1,169,404	871,373	\$5,200,000	162,000

INDUSTRIALS

Range, 1922	High	Low	Sales	High	Low	Last	Ch'ge	Net
2 1/2	15,700	Acme Coal	2	1 1/2	1 1/2	1 1/2	- 1/4	
5 1/2	11,900	Acme Packing	50	4 1/2	4 1/2	4 1/2	- 1/4	
2 1/2	1,900	Alas Rubber rts.	2 1/2	1 1/2	1 1/2	1 1/2	- 1/4	
19 1/2	100	Allied Packers	5 1/2	5 1/2	5 1/2	5 1/2	+ 1/4	
5	2 1/2	200 Allied Packers cfs.	5 1/2	5 1/2	5 1/2	5 1/2	+ 1/4	
10	100	3,100 Am For Trading	100	100	100	100	- 0.03	
		100 Amal Leather	9	9	9	9		
32 1/2	20	100 Am Hawaiian SS	20	20	20	20	- 1	
1	70	1,100 Bradley Firefig.	78	74	74	74	- 5	
1 1/2	1 1/2	200 Bradley Pfg pf.	1 1/2	1 1/2	1 1/2	1 1/2		
1 1/2	1	200 Audubon Chem	1 1/2	1 1/2	1 1/2	1 1/2		
1	70	9,700 Br-Am Tob, coup	13 1/2	12 1/2	12 1/2	12 1/2	+ 1/4	
13 1/2	11	1,000 Br-Am Tob, reg.	13 1/2	12 1/2	12 1/2	12 1/2	+ 1/4	
40	10	100 Beaverboard	8 1/2	8 1/2	8 1/2	8 1/2		
108	75	1,700 Buddy Buda, Inc.	60	45	60	60	+ 30	
3 1/2	2 1/2	1,022 Cal Cr Fruit	6 1/2	5	5	5	- 1 1/2	
7 1/2	3 1/2	1,100 Car Light & Pow.	84	81	81	81	+ 0.03	
6	1 1/2	1,325 Carlisle Tire	2 1/2	2 1/2	2 1/2	2 1/2		
2	30	100 Chalmers Mot cfs	1	1	1	1	- 1/4	
3 1/2	1	20,400 Chicago Nipple	3 1/2	2 1/2	3 1/2	3 1/2	+ 1 1/2	
50	20 1/2	200 Cleveland Motor	20 1/2	20	20 1/2	20 1/2		
50	20 1/2	118 Com'wealth Fin.	47	47	47	47	- 3	
		100 Colorado Power	9 1/2	9 1/2	9 1/2	9 1/2		
8 1/2	4 1/2	1,700 Con Motors	6 1/2	6	6 1/2	6 1/2	+ 1/4	
1 1/2	40	500 Den & R G pf.	50	38	38	38	- 0.07	
20 1/2	13	6,800 Durant Motor	20 1/2	25 1/2	25 1/2	25 1/2	- 1/2	
14 1/2	10 1/2	46,800 DurMot of Ind. w	10 1/2	8 1/2	9 1/2	9 1/2	- 1	
80 1/2	29 1/2	18 D. L. & W. Coal	87	87	87	87		
90 1/2	6 1/2	2,000 Earl Motors, Inc.	6	2	5	5	- 1 1/2	
21	7 1/2	100 Farrell Coal	18 1/2	18 1/2	18 1/2	18 1/2	- 1 1/2	
17 1/2	13 1/2	600 Gibson-How	17	15 1/2	15 1/2	15 1/2	- 1	
15 1/2	12 1/2	600 Georges Clothes Co.	15 1/2	15 1/2	15 1/2	15 1/2		
50	30 1/2	2,600 Glen Alden Coal	43 1/2	42	42 1/2	42 1/2	- 1 1/2	
6 1/2	3	1,200 Goldwyn Picture	4 1/2	4 1/2	4 1/2	4 1/2	+ 1/4	
20 1/2	1	2,900 Goodyear T & R	11 1/2	9 1/2	10	10	- 2 1/2	
52	22	1,600 G'dy'r T & R pf.	20 1/2	24	24	24	- 1 1/2	
180 1/2	130	429 Gillette R Razor	178	169	178	178	+ 1 1/2	
2 1/2	1	400 Grant Motor	1 1/2	1 1/2	1 1/2	1 1/2	- 1/4	
2 1/2	30	2,200 Hayden Chem.	30	1	1	1	- 1/4	
14 1/2	2 1/2	900 Intercont Rubber	7	6	6	6	- 1/4	
12 1/2	2 1/2	2,000 Libby	6	4 1/2	6	6	+ 1/4	
10 1/2	6 1/2	396 Imp Tob G B, Inc	10 1/2	10 1/2	10 1/2	10 1/2		
18 1/2	13 1/2	1,100 Int Prop Vt r w	15	13 1/2	13 1/2	13 1/2		
4	30	1,000 Locomobile	40	40	40	40		
20	1 1/2	3,100 Lincoln Motor	2 1/2	2 1/2	2 1/2	2 1/2	- 1/4	
4	1 1/2	300 Mercer Motor	5	5	5	5		
40	10	7,000 Motor Prod.	50	50	50	50		
10	6	225 Nat'l Leather	9	8 1/2	9	9	+ 1	
2 1/2	1 1/2	800 Nat'l Leather stdp.	2 1/2	1 1/2	2 1/2	2 1/2	+ 1/4	
3 1/2	1 1/2	100 Paige Det w L	11 1/2	11 1/2	11 1/2	11 1/2		
1 1/2	40	700 No Am Pulp & P.	2 1/2	2 1/2	2 1/2	2 1/2	+ 1/4	
12	4 1/2	200 Packard Motor	7	7	7	7	- 0.02	
1 1/2	30	1,600 Parsons Auto Assn.	10	15 1/2	15 1/2	15 1/2	+ 0.02	
18	2 1/2	1,200 Philip Morris	6 1/2	6 1/2	6 1/2	6 1/2	+ 1/4	
43	1 1/2	400 Perle's T & M	34 1/2	34 1/2	34 1/2	34 1/2		
3 1/2	1 1/2	100 Per T & R, new	2 1/2	2 1/2	2 1/2	2 1/2	+ 1/4	
2 1/2	1 1/2	6,400 Radio Co.	2 1/2	2 1/2	2 1/2	2 1/2		
2 1/2	1 1/2	3,500 Radio Co pf.	2 1/2	2 1/2	2 1/2	2 1/2	+ 1/4	
8	2 1/2	100 Rockaway Roll M.	2 1/2	2 1/2	2 1/2	2 1/2		
39	31	1,600 Reynolds Tob, B.	37 1/2	36	37 1/2	37 1/2	+ 1/4	
3 1/2	1 1/2	300 Saguenay P & P.	1 1/2	1 1/2	1 1/2	1 1/2	+ 1/4	
12	1 1/2	6,700 Southern Coal	1 1/2	1 1/2	1 1/2	1 1/2	+ 1/4	
29	10	100 Swift Int'l	22	22	22	22	- 1/4	
100	100	130 Swift & Co.	93	92	92	92		
3 1/2	2	3,600 Sweets Co of Am.	3	2 1/2	2 1/2	2 1/2	- 1/4	
72	58	275 Todd Shipyards	71	70	70	70	- 1	
1 1/2	50	1,000 Tenn. Ry. & L.	1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2	
1 1/2	10	1,000 United Film	16	16	16	16		
7 1/2	3 1/2	7,400 Tob Prod Exp.	4 1/2	3 1/2	3 1/2	3 1/2	- 1/4	
2 1/2	1	18,200 Triangle Prof Shar.	1 1/2	1 1/2	1 1/2	1 1/2	- 1/4	
3 1/2	4 1/2	7,700 U N Retail Candy.	5	4 1/2	4 1/2	4 1/2	- 1/4	
1 1/2	80	4,100 U S Light & Heat	87	73	78	78	- 0.09	
2	95	300 U S L & Heat pf.	1 1/2	1 1/2	1 1/2	1 1/2	+ 1/4	
1 1/2	10	16,000 U S Ship Corp.	10	10	10	10	+ 0.02	
12	12	200 U S M C & S.	1	1	1	1		
1 1/2	10	10,000 U S SS Corp.	14	12	12	12	- 1	
11 1/2	5	4,100 West End Chem.	88	75	80	80	- 0.08	
2 1/2	50	300 Wayne Coal	1 1/2	1 1/2	1 1/2	1 1/2	+ 1/4	
25 1/2	5	100 Willys Corp lat pf	7	7	7	7	+ 1/4	

MISCELLANEOUS OILS

Range, 1922	High	Low	Sales	High	Low	Last	Ch'ge	Net
1 1/2	20	1,300 Allen Oil	50	44	50	50	+ 0.05	
20	20	4,500 Allied Oil	63	62	62	62		
42	20	3,500 Allied Oil, new	20	20	20	20	- 0.04	
36	14	2,100 Am Fuel Oil	48	45	48	48		
12 1/2	4 1/2	2,500 Ark Nat Gas	2 1/2	2 1/2	2 1/2	2 1/2	+ 1/4	
2 1/2	15	14,300 Boone Oil	25	21	22	22	- 1 1/2	
1 1/2	44	37,100 Boston & Wyo Oil	78	72	74	74	- 0.02	
32 1/2	12 1/2	100 British-Am Oil	30	30	30	30	- 1/4	
10 1/2	3 1/2	10,000 Carb Syndicate	4 1/2	3 1/2	3 1/2	3 1/2	- 1/4	
22 1/2	10 1/2	2,400 Cities Service	197	166	167	167	- 19	
31 1/2	11 1/2	775 Cities Service pf.	53	53	53	53	- 3	
6 1/2	3 1/2	12,530 Cities Serv bks sh	21 1/2	17 1/2	18 1/2	18 1/2	- 3	
6 1/2	30	980 Cities Service pf B	5	5	5	5		
128	104 1/2	225 Contl Pet	2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2	
6	3 1/2	400 Cosden pf, old	4 1/2	4 1/2	4 1/2	4 1/2		
4 1/2	1 1/2	2,600 Creole Syndicate	2 1/2	1 1/2	1 1/2	1 1/2	- 1/4	
10 1/2	6 1/2	6,000 Cushing Pet	6 1/2	6 1/2	6 1/2	6 1/2	- 0.01	
20	95	3,500 Elk Basin Pet	6 1/2	6 1/2	6 1/2	6 1/2	- 0.07	
1 1/2	45	300 Engrs Pet un r.	63	62	62	62	- 0.03	
1 1/2	26	1,300 Edmonds Oil & R.	57	52	52	52	- 0.03	
2 1/2	1	11,000 Engrs Pet	58	51	58	58	+ 0.02	
2 1/2	1	11,000 Federal Oil	1 1/2	1 1/2	1 1/2	1 1/2	- 1/4	
9 1/2	2 1/2	700 Fenland Oil	9 1/2	9 1/2	9 1/2	9 1/2		
24	1	300 Granada Oil	2 1/2	2 1/2	2 1/2	2 1/2	- 1/4	
2 1/2	33	9,000 Gulland Oil	1 1/2	1 1/2	1 1/2	1 1/2	- 1/4	
2 1/2	33	13,400 Glen Rock Oil	1 1/2	1 1/2	1 1/2	1 1/2	- 1/4	
1 1/2	60	7,000 Harvey Crude Oil	65	60	60	60	- 1/4	
14	6 1/2	4,000 Hudson Oil	11	10	10	10	- 0.01	
8	5 1/2	42,900 Imp Oil of Del.	10	8 1/2	9 1/2	9 1/2	+ 1/4	
		400 Imp Oil of Del pf.	6 1/2	6	6	6		
		2,400 Int'l Pet	15 1/2	15 1/2	15 1/2	15 1/2		

Range, 1922

High	Low	Sales	High	Low	Last	Ch'ge
1 1/2	30	800 Keystone R. Dev.....	86	78	86	-.04
18 1/2	15 1/2	4,250 Kirby Pet.....	18	14 1/2	14 1/2	-.39
21	.02	8,000 Lance Crk Royal.....	.08	.06	.07	-.01
3 1/2	1	2,300 Livingston Oil.....	1 1/2	1 1/2	1 1/2	..
1 1/2	.40	15,900 Lyons Pet.....	.66	.61	.61	-.01
4 1/2	2	100 Margay Oil.....	2	2	2	..
30	10 1/2	7,800 Maracabo Oil.....	21 1/2	18 1/2	20 1/2	- 1 1/2
1 1/2	1 1/2	1,600 Marine Oil.....	2	1 1/2	1 1/2	..
22	.05	14,600 Meridian Oil.....	.12	.10	.11	-.01
15 1/2	6 1/2	3,400 Merritt Oil Corp.....	9 1/2	8 1/2	8 1/2	-.06
2	.39	33,200 Mexico Oil.....	1 1/2	1 1/2	1 1/2	+ 1/4
6 1/2	.75	200 Mex Panuco.....	1 1/2	1 1/2	1 1/2	..
..	..	100 Mountain & Gulf.....	.70	.70	.70	..
..	..	7,000 Mutual Oil.....	.6 1/2	.6	.6 1/2	..
13 1/2	5	1,900 Mountain Prod.....	10 1/2	0 1/2	10	- 3/4
3 1/2	1 1/2	1,900 No Am O & R.....	2 1/2	2	2 1/2	- 1/4
12	10	69,300 Noble Oil & Gas.....	19	14	15	-.04
30	12	1,000 Northwest Oil.....	20	20	20	-.03
.06	.01	500 Okmulgee Prod.....	.01	.01	.01	..
2 1/2	.64	123,700 Omar O & G, new.....	.82	.75	.78	-.01
7	3 1/2	500 Pennock Oil.....	5 1/2	5	5 1/2	+ 1/4
05	25	300 Producers & Ref.....	5 1/2	5 1/2	5 1/2	..
101	95	730 Pure Oil 8 1/2 pf.....	100	99 1/2	101	..
1 1/2	.45	3,940 Red Rock O & G.....	.55	.40	.50	-.06
7 1/2	4 1/2	2,300 Ryan Cons.....	6	5 1/2	5 1/2	..
15 1/2	5 1/2	6,100 Salt Creek Prod.....	14 1/2	12 1/2	13	- 1 1/2
3 1/2	2 1/2	7,500 Sapulpa Ref.....	3 1/2	3 1/2	3 1/2	- 1/4
2 1/2	.75	100 Seaboard O & G.....	1	1	1	..
13 1/2	5 1/2	44,500 Simms Pet.....	12 1/2	10 1/2	11	- 1 1/2
9 1/2	2 1/2	21,500 Skelly.....	5 1/2	4 1/2	5 1/2	+ 1/4
04	.03	1,000 Southwest Oil.....	.02	.02	.02	- 0.01
7 1/2	1 1/2	4,550 Sou P & R.....	5	3 1/2	4 1/2	- 1/4
9 1/2	.42	100 Spencer Pet.....	1 1/2	1 1/2	1 1/2	- 1/4
07	.03	1,000 Stanton Oil (n.).....	.63	.63	.63	..
1	.40	2,000 Texan Ranger.....	.62	.62	.62	..
1	40	91,600 Texas Oil & Land.....	.73	.66	.73	+ 0.03
14 1/2	10 1/2	200 Tidal Osage.....	12 1/2	11 1/2	11 1/2	-.01
10 1/2	5	200 Texas Chief Oil.....	9 1/2	9 1/2	9 1/2	..
15	.40	600 Victoria Oil.....	.60	.85	.85	- 10.0
1 1/2	.04	250 Vulcan Oil.....	.51	.51	.51	..
50	.21	3,000 West States Oil.....	.30	.26	.26	-.04
24 1/2	15 1/2	800 W L E O & R.....	24	23 1/2	24 1/2	..
5	1 1/2	4,300 Wilcox Oil & Gas.....	2 1/2	2 1/2	2 1/2	..
2	.37	800 Woodburn Oil.....	.75	.70	.75	+ 0.08
95	.08	379,000 Y Oil & Gas.....	.38	.27	.36	+ 0.07

Dividends Declared, Awaiting Payment

STEAM RAILROADS.

Company.	Rate.	Pay- able.	Books Close.
A. Top. & S. F. pf. 2 1/2	Q Feb. 1	*Dec. 30	
Atch., Top. & S. F. pf. 1 1/2	Q Mar. 1	Jan. 31	
Atlantic Coast Line Co. 3/4	Q Jan. 10	Dec. 23	
Canada Southern 1 1/2	Q Feb. 1	Dec. 30	
Del. Lack. & Western 1 1/2	Q Jan. 20	Jan. 7	
Del. Lack. & Western 2 1/2	Q Jan. 20	Jan. 7	
C. C. & St. L. pf. 1 1/2	Q Jan. 20	Dec. 30	
Detroit River Tunnel 3/4	Q Jan. 16	Jan. 9	
Great Northern 1 1/2	Q Feb. 2	*Dec. 31	
Chicago & N. W. pf. 1 1/2	Q Jan. 16	Dec. 22	
Do pf. 3/4	Q Jan. 16	Dec. 22	
C. St. P. M. & O. 2 1/2	Q Feb. 20	Feb. 1	
Do pf. 3/4	Q Feb. 20	Feb. 1	
Lehigh Valley 87 1/2	Q Jan. 7	Dec. 17	
Do pf. 1 1/2	Q Jan. 7	Dec. 17	
Louisville & Nashville 3/4	Q Feb. 10	Jan. 16	
Little Schuyl. Nav. R.			
R. & C. 1 1/2	Jan. 14	Jan. 14	
Mahoning Coal R. R. 1 1/2	Feb. 1	Jan. 16	
Do pf. 1 1/2	Feb. 1	Jan. 16	
Michigan Central 1 1/2	Jan. 28	Dec. 30	
Morris & Essex 1 1/2	Jan. 3	Dec. 9	
Mobile & Birm. pf. 2 1/2	Jan. 1	Dec. 1	
Norfolk & Western 1 1/2	Jan. 16	*Dec. 31	
Northern Securities 1 1/2	Jan. 10	Dec. 27	
Norfolk & Western pf. 1 1/2	Q Feb. 18	Jan. 31	
Phila. & Trenton 2 1/2	Q Jan. 10	Dec. 30	
N. Y. Central 1 1/2	Q Feb. 1	Dec. 30	
Pres. Marq. prior pf. 1 1/2	Q Feb. 1	Dec. 30	
Pitts. & West Va. pf. 1 1/2	Q Feb. 28	Feb. 1	
Reading 1 1/2	Q Feb. 9	Jan. 17	
Do 2d pf. 1 1/2	Q Jan. 12	Dec. 20	
U. N. J. R. R. & C. 2 1/2	Q Jan. 10	Dec. 20	

STREET RAILWAYS.

Carolina P. & L. 1 1/2	Q Feb. 1	Jan. 18	
Consol. Trac. N. J. 2 1/2	Q Jan. 16	Dec. 31	
Duquesne Light 1 1/2	Q Jan. 1	Dec. 31	
El Paso Elec. pf. 3/4	Q Jan. 16	Dec. 20	
Kentucky Securities pf. 1 1/2	Q Jan. 16	Dec. 20	
Manchester T. L. & P. 2 1/2	Q Jan. 16	Dec. 20	
Monon. P. & Ry. pf. 3/4	Q Jan. 7	Dec. 31	
Phila. & Western 1 1/2	Q Jan. 16	Dec. 20	
Puget Sound P. & L. pf. 1 1/2	Q Jan. 16	Dec. 20	
Mil. El. Ry. & L. pf. 1 1/2	Q Jan. 31	Jan. 20	
Ottumwa Ry. & L. pf. 1 1/2	Q Jan. 14	Dec. 31	
Philadelphia Co. 1 1/2	Q Jan. 31	Jan. 16	
Virginia Ry. & L. pf. 1 1/2	Q Feb. 1	Jan. 16	
West Penn. Ry. 7/8 pf. 1 1/2	Q Feb. 1	Jan. 16	
W. Penn. T. & W. P. pf. 1 1/2	Q Feb. 15	Jan. 16	
W. Penn. T. & W. P. pf. 1 1/2	Q Feb. 15	Jan. 16	
West Penn. Power pf. 1 1/2	Q Feb. 1	Jan. 16	

BANK STOCK.

Commonwealth 5	Jan. 14	Dec. 31	
Trust Companies 1 1/2	Q Dec. 31	*Dec. 20	
Equitable 4	Ex. Jan. 10	*Dec. 23	

FIRE INSURANCE.

Continental 22.50	S. Jan. 10	Dec. 31	
Fidelity-Phenix 20	Jan. 10	Dec. 31	

INDUSTRIAL AND MISCELLANEOUS.

Alliance Realty 2	Q Jan. 17	Jan. 9	
Alliance Realty 1 1/2	Ex. Jan. 17	Jan. 9	
Allis-Chalmers 1 1/2	Q Feb. 15	Jan. 24	
Am. Cigar 2	Q Feb. 1	Jan. 14	
Amalgamated Oil 75c	Q Jan. 16	Dec. 31	
Am. Coal 1 1/2	Q Jan. 16	Dec. 31	
Am. Glue pf. 1 1/2	Q Jan. 25	Jan. 10	
Am. Ice 1 1/2	Q Jan. 25	Jan. 10	
Do pf. 1 1/2	Q Jan. 25	Jan. 10	
Am. Laundry Mach. pf. 1 1/2	Q Jan. 15	Jan. 6	
Am. Light & Traction 1 1/2	Q Jan. 13	Jan. 13	
Do pf. 1 1/2	Q Feb. 1	Jan. 13	
Am. Shipbuilding 1 1/2	Q Feb. 1	Jan. 14	
Am. Shipbuilding 2 1/2	Ex. Feb. 1	Jan. 14	
Do pf. 1 1/2	Q Feb. 1	Jan. 14	
Associated Dry Goods 1 1/2	Q Feb. 1	Jan. 14	
Do 1st pf. 1 1/2	Q Mar. 1	Feb. 4	
Do 2d pf. 1 1/2	Q Mar. 1	Feb. 4	
Art. Metal Construction 2 1/2	Q Jan. 31	Jan. 13	
Atlantic Refining pf. 1 1/2	Q Jan. 1	Jan. 16	
Baragay Sugar pf. 3/4	Q Jan. 15	Jan. 5	
Bayuk Bros. 1st & 2d pf. 2 1/2	Q Jan. 15	*Dec. 31	
Beech Nut Pack. pf. B. 1 1/2	Q Jan. 15	*Jan. 1	
Borden Co. 1 1/2	Q Feb. 1	Feb. 1	
British-Am. 1 1/2	Final Jan. 18		
British-Am. Tobacco 4	Int. Jan. 18		
British Empire Steel 1st			
pf. Series B. 1 1/2	Q Feb. 1	Jan. 14	
Bush Terminal 2 1/2	Q Jan. 15	Jan. 6	
Bush Terminal 3 1/2	Q Jan. 15	Jan. 6	
Do pf. 1 1/2	Q Jan. 15	Jan. 6	
Brown Shoe pf. 1 1/2	Q Jan. 15	Jan. 20	
Central Coal & Coke 1 1/2	Q Jan. 15	Dec. 31	
Do pf. 1 1/2	Q Jan. 15	Dec. 31	
Cent. Oil & G. Store pf. 1 1/2	Q Feb. 1	Jan. 24	
Chicago Ry. Equipment 2	Q Dec. 31	Dec. 20	
Chi. Pneumatic Tool 1 1/2	Q Jan. 25	*Jan. 14	
Cleve. Cliffs Iron 35c	Q Jan. 25	*Jan. 13	
Corn Products Refining 50c	Q Jan. 20	Jan. 3	
Corn Products Refining 50c	Ex. Jan. 20	Jan. 3	
Do pf. 1 1/2	Q Jan. 20	Jan. 3	
Commonwealth Edison 2 1/2	Q Feb. 1	Jan. 13	
Cosden & Co. (no par) 62 1/2	Q Feb. 1	*Jan. 3	
Do (par \$5) 12 1/2	Q Jan. 31	Jan. 14	
Cruible Steel 1 1/2	Q Jan. 31	Jan. 14	
D. L. & W. Coal 41.25	Q Jan. 16	Dec. 31	
Du P. Chem. com. & pf. 25c	Q Feb. 6	Jan. 25	
Eagle-Picher Lead pf. 1 1/2	Q Jan. 16	Jan. 5	
E. Bay Water 3 1/2	Q Feb. 31	Jan. 16	
Edison El. Ld. Boston 3 1/2	Q Feb. 3	Jan. 16	
Elec. Utilities pf. 1 1/2	Q Jan. 16	Jan. 7	
Eureka Pipe Line 2 1/2	Q Feb. 1	Jan. 16	

Company.	Rate.	Pay- able.	Books Close.
Fajardo Sugar 1 1/2	Q Feb. 1	Jan. 20	
Fall River Gas Works 3/4	Q Feb. 1	Jan. 16	
Federal Acceptance pf. 2 1/2	Q Jan. 15	Jan. 1	
Federal Sugar Ref. 1 1/2	Q Feb. 1	*Jan. 20	
Do pf. 1 1/2	Q Feb. 1	*Jan. 20	
General Motors pf. 1 1/2	Q Feb. 1	Jan. 14	
Do 65c deb. 1 1/2	Q Feb. 1	Jan. 14	
Globe-Wernicke 1 1/2	Q Feb. 15	Dec. 31	
Halle Bros. 1st & 2d pf. 1 1/2	Q Jan. 31	Jan. 24	
Hamilton Woollen 3/4	Q Jan. 10	Dec. 31	
Homestake Mining 2 1/2	Q Jan. 25	Jan. 20	
Int. Paper Co. pf. 1 1/2	Q Jan. 15	Jan. 9	
Ingersoll-Rand 1 1/2	Q Jan. 31	Jan. 14	
Kelly-Spigg. Tire pf. 2 1/2	Q Feb. 15	Feb. 1	
Lima Locomotive pf. 1 1/2	Q Feb. 1	*Jan. 16	
Kelsey Wheel pf. 1 1/2	Q Feb. 1	Jan. 20	
Mason Tire & R. pf. 1 1/2	Q Jan. 20	*Dec. 31	
Mexican Seaboard Oil 1 1/2	Q Jan. 16	Jan. 10	
Miami Copper 50c	Q Feb. 15	*Feb. 1	
Swift Refining 1 1/2	Q Feb. 1	Jan. 16	
Mountain St. Power pf. 1 1/2	Q Jan. 30	Dec. 31	
Nova Scotia S. & C. pf. 2 1/2	Q Jan. 16	Jan. 7	
Otis Elevator 2 1/2	Q Jan. 16	*Dec. 31	
Do pf. 1 1/2	Q Jan. 16	*Dec. 31	
Procter & Gamble 1 1/2	Q Jan. 14	*Dec. 24	
Do pf. 1 1/2	Q Jan. 14	*Dec. 24	
Phillips-Jones pf. 1 1/2	Q Feb. 1	Jan. 20	
Pittsburgh Coal 1 1/2	Q Jan. 25	*Jan. 13	
Do pf. 1 1/2	Q Jan. 25	*Jan. 13	
Pul. Service Nor. Ill. 1 1/2	Q Jan. 1	Jan. 14	
Do pf. 1 1/2	Q Jan. 1	Jan. 14	
Shell Trans. & Trading 1 1/2	Q Jan. 21	Jan. 13	
Simmons Co. pf. 1 1/2	Q Feb. 1	Jan. 15	
Swift Steel 1st & 2d pf. 2 1/2	Q Feb. 21	Feb. 1	
Swift International 1 1/2	Q Feb. 21	Feb. 1	
Tobacco Products 1 1/2	Q Jan. 15	Jan. 31	
Trucon Steel 1 1/2	Q Jan. 16	*Jan. 5	
Transue & Williams 50c	Q Jan. 15	*Jan. 5	
United States Mining 1 1/2	Q Jan. 15	*Jan. 30	
U. S. Can. 1 1/2	Q Jan. 15	Dec. 30	
Do pf. 1 1/2	Q Jan. 15	Dec. 30	
U. S. Rubber pf. 2 1/2	Q Jan. 31	*Jan. 16	
Weber & Heilbroner 50c	S. Dec. 30	*Dec. 27	
W. Grocers' Canada pf. 1 1/2	Q Jan. 15	Dec. 31	
Western St. G. & E. pf. 1 1/2	Q Jan. 14	*Jan. 6	
Worthington Pump 1 1/2	Q Jan. 16	*Jan. 6	

*Holders of record; books do not close.

Out-of-Town Markets

Boston

Sales	High	Low	Last	Net Chg.
200 Alaska G. M. 24	24	24	24	0
5 Allouez 24	24	24	24	0
155 Ahmeek 63	60	60	60	+ 2 1/2
20 Am. Zinc 13	12 1/2	12 1/2	12 1/2	0
321 Anaconda 34	34	34	34	- 1 1/2
100 Arctic 34	34	34	34	0
539 Arizona Com'l 9 1/2	8 1/2	8 1/2	8 1/2	- 1 1/2
400 Atopitas 1 1/2	1 1/2	1 1/2	1 1/2	0
25 Bingham 13	13	13	13	- 1 1/2
34 Calumet 26 1/2	26 1/2	26 1/2	26 1/2	- 1 1/2
137 Calumet & Hecla 27 1/2	27 1/2	27 1/2	27 1/2	- 1 1/2
5 Chile Copper 26 1/2	26 1/2	26 1/2	26 1/2	- 1 1/2
100 Chile 15 1/2	15 1/2	15 1/2	15 1/2	- 1 1/2
3,885 Carson Hill 12 1/2	12 1/2	12 1/2	12 1/2	0
336 Copper Range 37 1/2	37 1/2	37 1/2	37 1/2	- 1 1/2
352 Daly West 2 1/2	2 1/2	2 1/2	2 1/2	0
1,085 Davis-Daly 6 1/2	6 1/2	6 1/2	6 1/2	+ 1 1/2
1,220 East Butte 11	10 1/2	10 1/2	10 1/2	- 1 1/2
100 Hancock 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
830 Helvelia 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
10 Insp Copper 3 1/2	3 1/2	3 1/2	3 1/2	- 1 1/2
1,770 Island Creek 9 1/2	9 1/2	9 1/2	9 1/2	- 1 1/2
51 Island Creek 9 1/2	9 1/2	9 1/2	9 1/2	- 1 1/2
10 Isle Royale 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
64 Keweenaw 1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2
100 Kerr Lake 3 1/2	3 1/2	3 1/2	3 1/2	- 1 1/2
10 La Salle 1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2
275 La Salle 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
415 Mayflower O. C. 3 1/2	3 1/2	3 1/2	3 1/2	- 1 1/2
35 Miami 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
650 Miami Valley 1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2
400 Michigan 5 1/2	5 1/2	5 1/2	5 1/2	- 1 1/2
206 Mohawk 5 1/2	5 1/2	5 1/2	5 1/2	- 1 1/2
685 New Cornelia 18	17	17	17	- 1 1/2
855 Nipissing 7	6 1/2	6 1/2	6 1/2	- 1 1/2
110 Nevada Copper 1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2
14 New River 37	37	37	37	- 1 1/2
80 New River 37	37	37	37	- 1 1/2
1,045 North Butte 13 1/2	12 1/2	12 1/2	12 1/2	- 1 1/2
15 Old Dominion 23 1/2	23 1/2	23 1/2	23 1/2	- 1 1/2
30 Osceola 30 1/2	30 1/2	30 1/2	30 1/2	- 1 1/2
275 Pond Creek Coal 1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2
79 Quincy 4 1/2	4 1/2	4 1/2	4 1/2	- 1 1/2
125 Ray Cons 14 1/2	14 1/2	14 1/2	14 1/2	- 1 1/2
245 St. Mary's Land 4 1/2	4 1/2	4 1/2	4 1/2	- 1 1/2
270 Seneca Copper 22	21	21	21	- 1 1/2
100 South Ural 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
175 Superior Copper 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
275 Superior & Boston 1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2
3,335 Trinity 3 1/2	3 1/2	3 1/2	3 1/2	- 1 1/2
500 Tuolumne 3 1/2	3 1/2	3 1/2	3 1/2	- 1 1/2
100 Union Land 3 1/2	3 1/2	3 1/2	3 1/2	- 1 1/2
163 U. S. Smelting 3 1/2	3 1/2	3 1/2	3 1/2	- 1 1/2
345 U. S. Smelting pf. 45	45	45	45	- 1 1/2
1,755 Utah Apex 3 1/2	3 1/2	3 1/2	3 1/2	- 1 1/2
465 Utah Con 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
1,175 Utah Metal 1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2
35 Utah Copper 6 1/2	6 1/2	6 1/2	6 1/2	- 1 1/2
10 Victoria 2 1/2	2 1/2	2 1/2	2 1/2	- 1 1/2
1,300 Winona 40	30	30	30	- 1 1/2
25 Wolverine 10 1/2	10 1/2	10 1/2	10 1/2	- 1 1/2

239 Boston & Albany 133 130 132 132 - 1 1/2

Sales	High	Low	Last	Net Chg.
233 Boston Elevated 7 1/2	7 1/2	7 1/2	7 1/2	- 1 1/2
1 Boston Elev. pf. 95	95	95	95	- 1 1/2
300 Boston & Maine 15 1/2	15 1/2	15 1/2	15 1/2	- 1 1/2
1 Chi J. & S. Y. 130	130	130	130	- 1 1/2
10 Maine Central 54	54	54	54	- 1 1/2
105 Maine Central 31	31	31	31	- 1 1/2
212 N. Y. N. H. & H. 15 1/2	15 1/2	15 1/2	15 1/2	- 1 1/2
25 Old Colony 58	57	57	57	- 1 1/2
10 Rutland 15 1/2	15 1/2	15 1/2	15 1/2	- 1 1/2
657 West End 50	49	49	49	- 1 1/2

MIDDLE STATES OIL CORPORATION

347 MADISON AVENUE

NEW YORK CITY

January 1, 1922

Stockholders Middle States Oil Corporation:—

New Year's Greeting:

As your corporation is closing its fifth and beginning its sixth year of operation it is interesting to note the results so far accomplished and the prospects for the future.

Beginning about five years ago with eleven stockholders and with \$610,000 capital outstanding and assets inventoried at \$610,000, we approach the end of the fifth year's operation with capital stock outstanding \$14,750,000, assets inventoried at \$62,161,782 (last statement), number of stockholders above 17,000, and debts none (other than current operating expenses of less than \$40,000).

This has been accomplished by strictly limiting your corporation's activities to the production of crude oil and things incident thereto, and by observing rules that we believe to be necessary to stability and safety, with three essentials observed, namely,—

1. To spend your money in proven territory.
2. To keep within pipe-line territory, where economical means of transportation are available—the best assurance of a sure market and a fair price for your product.
3. To keep out of debt and avoid paying extravagant commissions for financial aid.

RETURNS TO STOCKHOLDERS. During this five-year period, beginning with the eighth month of operation and continuing fifty-two months to this date you have received—

Total cash dividend payments.....	57%
Total of eight stock allotments.....	192%

This means that even if you had sold all your stock allotments as low as par, your total money income during five years would be 249%, or an average of 49.8% per annum.

As there has been no occasion for selling your stock allotments as low as par, you will realize that your average annual income has materially exceeded 50%.

We look with pride upon the fact that for the last three years upon the New York markets (the last two and a quarter years on the New York Stock Exchange) there has always been an active market—unusual for a corporation with small capital—whereon your stock could be invariably converted into money, should the stockholder's needs or desires so require.

Through the long period of reconstruction after the war with demoralized financial conditions to a degree hitherto unknown, and when all stocks were greatly depressed and practically all selling much below both their intrinsic and par values—your stock—one of a very few—was always marketable above par. This was largely due to your confidence in the fact that all of the assets of the company belong, unencumbered and free from indebtedness, to you as stockholders, and that your regular dividends were maintained and never decreased, in spite of the reduction in the price of Mid-Continent oil from \$3.50 to \$1.00 per barrel.

To the accomplishment of these results your management has devoted most constant and careful effort, and to you the management desires to express most grateful appreciation for your loyalty and unwavering support.

Unity of purpose and action between the stockholders and management having made the last five years a period of remarkable progress notwithstanding adverse conditions, we bespeak for the future greater prosperity under continued unity of action.

You are now well organized and your business has reached a magnitude wherein the influence of your greater corporation will command increased respect and attain results not possible with a smaller corporation.

PLANS FOR THE FUTURE. Looking to the beginning of the sixth year of your operation the management, having in mind economy and efficiency as the keynote of your past success, finds your company (1) complete owner of five subsidiary operating companies, (2) approximately 89% owner of three additional subsidiary companies, and (3) affiliated with Imperial Oil Corporation in the ownership of large oil

producing properties under a total outstanding capital stock as follows:

Middle States Oil Corporation	\$14,750,000
Outstanding stock of three subsidiaries (exclusive of approximately 89% already owned by Middle States Oil Corporation)	1,426,931
Imperial Oil Corporation, common and preferred, total	7,800,000

Total outstanding capital stock

\$23,976,931
The plan recently submitted to you provides for the reduction of the above outstanding capital from \$23,976,931 to \$21,978,851, leaving Middle States Oil as the only outstanding stock. This will amount to a capital stock reduction of \$1,998,080, so that instead of speaking of our plan as an *increase* of capital stock you will note it is an actual *decrease* of approximately \$2,000,000, with a consequent saving of dividends on this decreased amount. Computed at the present annual minimum rate of 12% there will be a net saving to you of approximately \$240,000 per year.

Thus Middle States Oil Corporation will have complete ownership of the portions of properties heretofore deducted for subsidiary companies' stocks outstanding, including complete ownership of Imperial Oil Corporation's properties, scheduled in the last statement at \$19,794,183.

In the former statement to you the dividend to be saved by capital reduction was mentioned as \$130,000, but this computation included dividends on \$892,000 par value of Middle States stock recently recommended to be issued for the purpose of acquiring remaining minor interests in different properties now largely owned by Middle States Oil Corporation or Imperial Oil Corporation. The additional earnings resulting from the acquisition of these outstanding interests will vastly more than offset the dividend requirements on this \$892,000 of stock, so that your real dividend saving should be considered \$240,000 annually. Besides, these outstanding interests will add their value to the appraisal of Middle States properties as well as their proportion of the earnings which, of course, at present are going to the people owning these outstanding interests.

Your other economies, such as taxation and general expenses, will add at least \$150,000 to this \$240,000, making a total saving of \$390,000 per annum, and this does not include considerable saving that will result in the various oil fields from consolidated operation of properties.

With this consolidation of all properties, Middle States Oil Corporation should easily be maintained as one of the largest producers of crude oil in the Mid-Continent Oil Fields and by far the lowest capitalized, rated upon the volume of production, of any of the Companies engaged in like business.

As we now look upon the future Middle States Oil Corporation should continue from year to year yielding to its stockholders a most satisfactory income, probably increasing, and happily combined with continued stability and safety.

In response to our recent proposal you have, as on all former occasions, responded so promptly and cordially that we desire to express to you our great appreciation of your ready approval of our recommendations; and let us hope we may not only justify your approval in the future but that you may continue to give us your cordial and prompt cooperation.

Sincerely,

MIDDLE STATES OIL CORPORATION,

By P. D. Saklatvala,
President.

C. N. Haskell,
Chairman of the Board.

JAN

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For Closer Co-operation Between the United States and Mexico

Never in the history of the American continent has there been a better opportunity for the development of closer relations between Mexico and the United States, the two wealthiest countries in America.

More co-operation is imperative to accomplish such purposes.

Mexico is not only prepared to co-operate; it wishes this co-operation in earnest.

GUARANTIES TO FOREIGNERS

PRESIDENT OBREGON, of Mexico, in a recent speech delivered before a group of representative American visitors, said these significant words:

"Tell your fellow citizens that Mexico opens her doors to all the nations of the earth; and that in this new era of prosperity we welcome all those who wish to live in harmony and friendship with the Mexican people."

Again, in a statement given out to explain his programme as head of the Mexican Government, he said that he aimed, among other things, at "Absolute compliance with the provisions of the law, giving every guarantee for the lives and interests of Mexicans and foreigners."

Also, "Frank hospitality to all the business men who come and continue to come with the purpose of making large investments. At the same time Mexico will give them every possible help for the development of their enterprises."

MEXICO FULFILLS HER OBLIGATIONS

Mexico, in the short term of a few months after that statement was published, has complied with the essential parts of the programme, and has done everything in its power to promote the reconstruction of the country.

AMERICANS COMMEND MEXICO

This fact is recognized by all foreigners—especially Americans who have investigated the situation. All of them, also, are in favor of closer co-operation between the two countries, in order to develop Mexico on the basis of mutual advantage, confidence and co-ordinated work. In other words, team work.

MEXICAN LAW ACCEPTABLE

A. W. HALSEY, Secretary of the Board of Foreign Missions of the Presbyterian Church, in a written statement declared a short time ago:

"Our work has not been handicapped by any provisions of the Mexican Constitution. We obey the laws and have not found them irksome."

MINING MEN ALSO CONFIDENT

MILES M. CARPENTER, a mining engineer, after a recent visit to Mexico, declared:

"Both the Government and the people of Mexico realize the need for foreign capital and enterprise in the development of their country. They promise all legitimate assistance and co-operation to any new industry, and their treatment of foreign enterprises gives weight to their words."

OLE HANSON FINDS INVESTMENTS SAFE

OLE HANSON, the famous Mayor of Seattle, who is also a keen-eyed business man, wrote as follows after his last visit to Mexico:

"Mexico needs help and not condemnation. It needs the friendship of my country. Mexico is an immense storehouse of natural resources and only awaits capital and intelligence to exploit them."

MEXICAN CREDIT GOOD

MR. GRAFTON GREENOUGH, Vice-President of the Baldwin Locomotive Works, in a letter recently published, said in reference to the dealings of his co-members of the Chamber of Commerce of Philadelphia with Mexico:

"While I am not at liberty to pass on the details, I may say that several of the members agreed with one of our group who stated that their payments had been more promptly met by customers in Mexico than by those in any other of the Latin-American countries, which shows that the people of Mexico are responding to reviving conditions to a surprising degree."

VERY SMALL LOSSES IN MEXICO

MR. REAGAN HOUSTON, member of one of the biggest general merchandise firms in Texas, wrote recently as follows:

"We feel very much encouraged in our Mexican business owing to the fact that while times have been unusually hard in Mexico for the past six months, yet we have come through in remarkably good shape on our credits; in fact, have found them better than in this country as far as losses are concerned, and we believe this constitutes a real test of our credit policy and gives us a feeling of greater security for the future than we have ever had."

SECRETARY SAUNDERS, of the American Chamber of Commerce, today says strongly the "MEXICAN CREDITS ARE GOOD."

FINANCIAL AGENCY OF MEXICAN GOVERNMENT,
120 Broadway, New York City

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"A better

commercially already has added to the volume of trade between the people of the United States and Mexico

Mexico is now the best customer of the United States.

Direct Railway Connection with Northern and Central Mexico an invaluable advantage to trade.

Regular steamer sailings to Mexican ports in the Gulf and in the Pacific insure transportation.

Mexico is the only country outside of the United States with a firm gold monetary standard.

Exchange rates with Mexico are now the firmest in the world.

All these facts explain the wonderful development of trade between Mexico and the United States.

See the increase in exports from the United States to Mexico.

Fiscal year ending June 30,	Goods sold to Mexico by U. S.	Fiscal year ending June 30,	Goods sold to Mexico by U. S.
1911-12	\$52,847,129	1916-17	\$79,004,597
1912-13	54,303,424	1917-18	106,893,653
1913-14	38,748,793	1918-19	119,962,982
1914-15	34,164,447	1919-20	143,788,047
1915-16	47,945,519	1920-21	267,209,366

Exports to Mexico more than doubled in the last fiscal year, a year of world-wide depression.

In the poorest year, in 1915, when Mexico was torn by civil war, she purchased American goods valued at over \$34,000,000.

The exports to Mexico in the first eight months of 1921 show an increase of 53 per cent. over the same period of the previous year.

In eight months of 1920, Mexico imported \$3,419,000 worth of cotton fabrics.

In the same period of 1921, Mexico imported \$7,350,000 worth of cotton fabrics.

In the same period of this year, Mexico bought 4,753 passenger automobiles and 1,073 motor trucks. Mexico has taken first place in the list of purchasers of American-made motor cars.

Mexico has a population of over 15,000,000, all of which are prospective buyers of American goods, provided commercial facilities are granted, and better understanding is established between the two countries.

Mexico is the best producer of raw materials for the United States.

The American manufacturer cannot expect to take full advantage of the Mexican market, unless Mexican raw material is bought in exchange and American money is invested in the development of the country.

Mexico has unlimited natural resources.

The diversity of climate makes it possible to grow any kind of natural products.

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understanding''

Mexico has fourth place as producer of gold in the world. Its yearly output of gold is printed on this page.

SILVER

Year.	Kilos.	Value.
1908.....	2,208,945,227	\$75,591,747.86
1909.....	2,261,827,736	75,341,481.89
1910.....	2,268,706,345	78,361,117.16
1911.....	2,386,241,277	82,391,468.54
1912.....	2,566,313,000	101,010,079.68
1913.....	1,538,488,000	69,476,311.68
1914.....	810,645,925	45,703,388.30
1915.....	712,598,569	22,959,925.89
1916.....	926,142,340	37,879,221.71
1917.....	1,306,988,132	71,100,154.38
1918.....	1,944,541,614	109,672,147.03
1919.....	2,049,897,884	145,276,263.04
1920.....	2,073,476,282	143,266,542.36
1921. (10 mos.)	1,621,772,137	58,812,622.86

Mexico is the fifth largest producer of copper. Its production for the last 13 years is given here.

Other industrial metals, such as lead, zinc, quicksilver, antimony, etc.; mineral substances, as graphite, mica; precious and semi-precious stones, pearls, diamonds; marble and onyx, are found in the highly mineralized land of Mexico.

PETROLEUM

Year.	Barrels.
1911.....	12,552,798
1912.....	16,558,215
1913.....	25,696,291
1914.....	26,235,403
1915.....	32,910,508
1916.....	40,545,712
1917.....	55,292,770
1918.....	63,828,326
1919.....	80,557,229
1920.....	153,797,036
1921 (ten months)	149,533,530

Grain is grown in the tablelands. The Yaqui Valley can produce, if properly developed, sufficient grain to supply all tropical America, where wheat, barley, oats, etc., cannot be grown.

The wealth in tropical products is immense.

Rubber, potash, hides, cotton, cocoanut, dyes, turpentines, are other materials which Mexico can produce in large amounts and which find a ready market in the United States.

And only a fraction of the fertile lands is cultivated!

GOLD

Year.	Kilos.	Value.
1908.....	31,908,941	\$42,545,148.30
1909.....	34,811,214	48,706,450.23
1910.....	36,529,929	46,414,835.96
1911.....	36,626,364	48,835,029.91
1912.....	34,092,000	45,455,886.36
1913.....	25,290,000	33,719,715.70
1914.....	8,634,960	11,513,251.22
1915.....	7,357,994	9,810,634.14
1916.....	11,748,385	15,664,474.17
1917.....	23,543,119	31,390,746.86
1918.....	25,312,549	33,749,980.96
1919.....	23,586,764	31,448,940.04
1920.....	22,969,587	30,626,040.77
1921. (10 mos.)	17,493,089	23,323,953.57

Mexico has produced two-thirds of the silver in the world. It shares with the United States the first place in the production of silver. Her annual production is given in the table at the right.

COPPER

Year.	Kilos.	Value.
1908.....	33,301,505,753	\$17,982,813.11
1909.....	36,019,877,903	18,009,938.95
1910.....	46,877,834,931	18,516,744.80
1911.....	54,578,849,637	22,923,116.85
1912.....	73,617,000,000	52,268,070.00
1913.....	52,815,000,000	84,268,100.00
1914.....	36,337,000,000	3,041,000.00
1915.....	30,969,000,000	62,606,580.80
1916.....	28,411,248,361	84,268,144.08
1917.....	50,985,922,972	61,183,107.57
1918.....	70,223,454,000	33,525,273.07
1919.....	52,172,234,000	23,536,440.00
1920.....	49,192,401,000	39,537,781.51
1921. (10 mos.)	12,352,924,000	7,363,817.90

In less than ten years Mexico has climbed to second place in the production of petroleum. Twenty years ago the production of oil was only 10,345 barrels. Ten years later it had increased to twelve and a half million barrels. In the last ten years it has increased over one thousand per cent. The accompanying table shows the wonderful development of the oil industry in Mexico, without parallel in the world.

And only a small portion of the oil fields has been developed!

AGRICULTURE

The average production is:

Corn.....	3,300,000 tons
Wheat.....	500,000 tons
Beans.....	400,000 tons
Chick peas.....	60,000 tons
Sugar.....	2,000,000 tons
Henequen.....	150,000 tons
Cacao.....	6,500,000 pounds
Coffee.....	110,000,000 pounds
Vanilla beans..	300,000 pounds
Tobacco.....	40,000,000 pounds

Mexico

is the best field for American investments

No country in the world offers such variety of soil, suitable for all kinds of agricultural undertakings and for cattle raising. Nor does any country offer better industrial possibilities.

According to the best authorities, only one-fourth of the fertile land is under cultivation, and but a small percentage of this under proper methods.

There are about 247,000,000 acres of undeveloped agricultural land, which with irrigation and proper farming methods can be converted into rich producing fields.

The price of farming land is ridiculously low.

There are about 25,000,000 acres of government lands which can be purchased at a nominal price.

The farmers of the world are just awakening to the possibilities of Mexico as an agricultural country.

Seventy thousand Mennonites are ready to move into Mexico in mass, making the most important colonization enterprise that any country has seen.

Mexico has immensely wealthy forests, where timber, hardwoods, such as mahogany, cedar, ebony, etc., are found in plenty.

There are over 25,000 mines, covering an area of 800,000 acres, registered in the government records. The large majority of them require capital for development, and under proper management and working system will increase many fold the mineral production of the country.

The average production of oil in Mexico per well in 1920 was 1,800 barrels per day.

Compare this with the average production of 4.9 barrels per well daily in the United States.

With an investment of about \$425,000,000 (according to figures of the Department of Commerce of the United States), the Mexican oil fields have produced over 600,000,000 barrels, which, at the market price, more than covers the total investment.

With cheap labor, with abundance of raw material, with the proximity to the United States, which is the greatest market in the world now, Mexico needs only American capital and enterprise to take a leading place among the modern countries.

With money at from 15% to 20%, Mexico offers an excellent field for investment, right at the door of the United States.

Rickard Has Paid More Than \$535,317.15 Taxes on Garden

State Benefited to Extent of \$101,067.67

In the fifteen months Tex Rickard has held the reins over Madison Square Garden—August 2, 1920, to December 22, 1921—he has collected for the United States Government and poured into the coffers of the State of New York and City of New York more than half a million dollars in taxes.

This amount is said to be a record tax return by any amusement corporation in the world, proving the far-sightedness of the promoter, who not only saved the amphitheatre for sport but for the first time in many years made a paying proposition out of it.

Of the grand total tax paid of \$535,317.15, the State of New York benefited to the extent of

\$101,067.67 for taxes on boxing and wrestling contests alone.

In addition to this great return, Rickard paid \$300,000 in taxes for the Dempsey-Carpentier world's heavyweight championship bout, which was held at Jersey City last July.

Next in importance was the wonderful attendance at all exhibitions, including boxing and wrestling shows, which totals 2,337,127.

During that space of time Rickard staged several boxing and wrestling championships, opened the largest swimming pool in the world, put his shoulder behind amateur sport, including swimming and boxing, and popularized professional basketball.

Madison Square Garden Sporting Club, Inc.
Madison Square Garden Corporation
G. L. RICKARD

By
FRANK E. COULTRY,
Asst. Treas.

A Survey of the Year in the Financial District

Stocks

THE stock market of 1921 will be remembered as one of two distinct phases. One of these phases was that of liquidation, with steadily declining prices, as the necessities for cash made such liquidation imperative. The other was a period of accumulation and recovery which started during the latter part of the year and which has carried on with only intermittent periods of irregularity through the year's final month. It was not until the month of September that security markets gave signs that the worst of the liquidation was over. The signal for this recovery from the laws established in June was the decided easing of money of all classes, the cessation of forced selling and the fact that, here and there, throughout the country, investors turned to the open market with funds for employment. This was particularly emphasized in the bond market, where standard investments have appreciated from 5 to 10 points, but it was no less a factor in the stock market and, as a matter of fact, continues to be the market's guide.

Taken as a whole, the stock market has come through the exceedingly precarious year of 1921 in remarkable fashion. The early part of the year was replete with unfavorable news. Dividends were slashed right and left, in many cases, from the senior as well as the junior issues. Losses, made necessary by the slump in trade, and the writing down of high-priced inventories to current levels, were written off in remorseless fashion. The financial record of most industrial corporations for the entire twelve months will not be a series of cheerful documents. Nevertheless, the decline in the latter part of 1920 so far discounted these unfavorable developments that, when the pressure of liquidation was removed from the market in the latter part of 1921, the result was an immediate upturn, which has spread gradually to the entire list and which put stocks, at the year's close, within a point or so of the highest mark reached in the entire twelve months.

The last half of the year has been called a "specialty market." Special stocks, taken in hand by pools organized in their behalf, advanced vigorously and buoyantly. It was this which gave the market on many days of the year its tinge of irregularity, for traders and investors feel very much disposed to differentiate in their purchases, to leave strictly alone the stocks of such corporations as are still in difficulty, and to look with favor only on those corporations that have come through a bad period in sound shape. One of the notable features in the latter part of the year was the advance in the rail stocks, which, unlike the industrials, moved more or less in a group. This movement was propelled by rather favorable earnings statements, made public from month to month, by the fact that railroads as a whole are utilizing the last measure of economy, and are able to make financial statements which, in comparison with those of the same period of 1920, exhibit some very remarkable gains.

Business and industry in the United States have not by any means recovered their equilibrium. The basic industries, taken as a whole, are operating at ap-

proximately one-quarter of capacity. Wages have declined, it is true, but this economy has been offset in measure by the writing down of inventories and in the slow and measured pace of demand. The outlook for the new year is not a particularly bright one so far as the stock market is concerned. Such advances as have been recorded recently have been not alone in discount of the end of liquidation, but in forecast of improvement during the next few months. This anticipated improvement is yet to materialize, and it can come through but one channel, increased business activity all along the line, the re-employment of idle plants and idle men, the more rapid transformation of raw materials into finished products, and the subsequent improvement in earnings statements which means, eventually, the resumption of dividends which have been passed.

Speculation, most of the year, was entirely in the hands of professional operators who were able, in many cases, to manipulate the market for their own ends. The public is not in the market, and has not been to any great extent in the twelve months of the year. The mind of the public at the moment ap-

pears more intent on investment than on speculation, and a day on which 1,000,000 shares or more have been turned over on the floor of the New York Stock Exchange has been a rarity, generally marking the culmination of a movement, either up or down. The advance in prices in the last two or three months of the year, of course, attracted a considerable following for the stocks which led the upturn. In comparison with former markets of the same sort this following has been a meagre one, indeed, satisfied in the main with a few speculative points profit and not caring particularly whether this profit was garnered from the up or the down side of the market.

The immediate future of the stock market is extremely difficult to forecast because of the great number of factors which may be enumerated both for and against the establishment of a definite trend. Certainly much depends on the resumption of normal business activity and the turning of present deficits or, at best, small gains, into larger profits. A number of very prominent Stock Exchange firms recently have sug-

Stock Market Averages

1921

RAILROADS (25 STOCKS)						Year's Range					
High	Date	Low	Date	Last	Ch'ge	High	Date	Low	Date	Last	
Jan. 55.82	13	53.42	5	54.39	+ .36	1921	56.54	Nov. 20	47.50	June 21	53.75
Feb. 54.78	9	52.93	4	53.74	- .65	1920	63.55	Nov. 4	48.33	Dec. 21	54.03
March 54.08	5	49.79	12	51.78	- 1.96	1919	68.78	May 27	49.49	Feb. 13	56.87
April 53.00	27	49.52	14	52.28	- .50	1918	70.73	Nov. 12	56.94	Jan. 15	62.65
May 56.18	10	52.20	25	53.15	+ .45	1917	82.22	Jan. 2	52.06	Dec. 26	59.81
June 53.81	2	47.59	21	52.56	- .59	1916	85.70	Nov. 8	74.83	Apr. 22	80.57
July 54.95	28	51.74	16	54.70	+ 2.14	1915	82.85	Mar. 4	60.13	Feb. 24	82.33
Aug. 56.09	3	50.87	24	53.10	- 1.69	1914	89.94	Jan. 23	66.35	July 30	68.04
Sept. 55.20	14	52.28	1	54.65	+ 1.52	1913	91.42	Jan. 9	75.82	June 10	79.70
Oct. 55.01	1	50.93	17	53.21	- 1.47	1912	87.28	Oct. 4	98.89	Dec. 16	90.27
Nov. 56.54	29	53.00	1	55.89	+ 2.68	1911	99.61	June 26	84.40	Sept. 23	91.37
Dec. 56.44	1	53.15	23	53.75	- 2.14						

INDUSTRIALS (25 STOCKS)						Year's Range					
High	Date	Low	Date	Last	Ch'ge	High	Date	Low	Date	Last	
Jan. 80.50	20	80.57	3	87.40	+ 5.50	1921	90.00	May 6	66.24	Aug. 25	83.26
Feb. 80.07	17	83.87	24	84.66	- 2.74	1920	120.83	Apr. 8	76.55	Dec. 22	81.90
March 86.87	23	79.81	15	83.45	- 1.21	1919	138.12	Nov. 5	80.37	Feb. 10	123.23
April 89.00	27	81.66	4	87.79	+ 4.34	1918	91.55	Oct. 16	71.31	Jan. 15	84.14
May 90.60	6	82.03	31	82.36	- 5.43	1917	96.74	Jan. 4	62.81	Dec. 20	71.95
June 83.68	2	66.12	21	73.40	- 8.96	1916	119.30	Nov. 20	86.60	July 15	85.83
July 76.50	7	71.20	9	72.77	- .58	1915	109.97	Oct. 23	51.85	Feb. 24	100.78
Aug. 74.66	3	66.24	25	70.77	- 2.05	1914	61.68	Jan. 31	48.48	July 30	52.56
Sept. 78.59	14	69.96	1	75.67	+ 4.90	1913	67.08	Jan. 9	50.27	June 10	56.34
Oct. 78.50	29	72.16	17	76.76	+ 1.00	1912	74.00	Sept. 30	71.74	Feb. 1	66.18
Nov. 81.23	29	76.28	1	79.41	+ 2.65	1911	69.76	June 5	54.75	Sept. 25	63.83
Dec. 84.08	15	79.01	1	83.26	+ 3.85						

COMBINED AVERAGE (50 STOCKS)						Year's Range					
High	Date	Low	Date	Last	Ch'ge	High	Date	Low	Date	Last	
Jan. 72.33	11	67.09	5	70.89	+ 2.93	1921	73.13	May 6	58.35	June 21	68.50
Feb. 71.72	17	68.81	24	69.20	- 1.89	1920	94.07	Apr. 8	62.70	Dec. 22	67.90
March 70.78	23	64.90	12	67.61	- 1.59	1919	90.50	Nov. 5	69.73	Jan. 21	89.69
April 70.95	29	65.69	14	70.03	- 2.42	1918	80.16	Nov. 12	64.12	Jan. 15	73.39
May 73.13	6	67.23	25	67.75	- 2.28	1917	90.46	Jan. 4	57.47	Dec. 20	65.88
June 68.74	2	58.35	21	62.98	- 4.77	1916	101.51	Nov. 20	80.91	Apr. 22	88.22
July 65.60	7	61.54	15	63.76	- 1.78	1915	94.13	Oct. 22	58.90	Feb. 24	91.50
Aug. 65.37	3	58.57	25	61.93	- 1.83	1914	73.30	Jan. 31	57.47	July 30	60.20
Sept. 66.94	14	61.12	1	65.16	+ 3.23	1913	79.25	Jan. 9	65.00	June 10	68.00
Oct. 66.13	29	61.54	17	64.98	- .18	1912	85.82	Sept. 30	75.75	Feb. 1	78.20
Nov. 68.88	29	64.64	1	67.05	+ 2.67	1911	84.11	June 24	60.57	Sept. 25	77.00
Dec. 69.20	15	66.81	23	68.50	+ .85						

BOND AVERAGES

Year 1921

(FORTY BONDS)

High	Date	Low	Date	Last	Ch'ge	Net
Jan. 71.00	20	68.90	3	70.98	+ 2.32	
Feb. 70.15	1	70.15	25	70.15	- .88	
March 70.19	1	69.57	14	70.03	- .12	
April 70.01	2	69.52	26	69.63	- .40	
May 70.35	9	69.31	25	69.32	- .31	
June 69.10	1	67.56	20	68.58	- .76	
July 70.95	29	68.96	1	70.95	+ 2.37	
Aug. 71.18	3	70.05	30	70.30	- .60	
Sept. 71.87	26	70.53	1	71.62	+ 1.32	
Oct. 71.70	11	70.69	18	71.52	- .10	
Nov. 76.31	29	71.61	1	76.07	+ 4.55	
Dec. 75.90	1	74.93	23	75.27	- .80	

Year's Range

	High	Date	Low	Date	Last
1921.....	76.31	Nov. 29	67.56	June 20	75.27
1920.....	73.14	Oct. 21	65.57	May 20	68.66
1919.....	70.05	June 2	71.05	Dec. 7	72.00
1918.....	82.36	Nov. 12	75.63	Sept. 27	73.78
1917.....	80.47	Jan. 20	74.24	Dec. 20	70.80
1916.....	80.18	Nov. 27	86.19	Apr. 29	88.64
1915.....	87.62	Mar. 24	81.52	Jan. 2	86.67
1914.....	89.42	Feb. 4	81.42	Dec. 2	81.20
1913.....	92.81	Jan. 10	93.45	Dec. 18	86.64

Bonds

THE record of the bond market in 1921 is one of striking achievement, of experiments resulting in failure, only to be superseded by new attempts, until, finally, undiscouraged efforts were rewarded with success.

The year was born in an atmosphere charged with pessimism. In the latter half of 1920 great industries had stored up tremendous stocks awaiting the demand they felt sure was to come from European countries, and steamship companies competed actively with each other to obtain ships to carry this unparalleled volume of traffic. Then gradually came the realization that, while industry was correct in anticipating this demand, Europe could not pay American prices. In this country high wages and the consequent volume of purchases had stimulated every one, from manufacturer to retailer, to carry huge inventories.

When the demand in America began to diminish, the banks became uneasy about the large sums which had been advanced to carry these inventories, and they began to press for liquidation of their loans. Bankers advanced funds only after the closest scrutiny, and then only for short periods at high rates. Factories were closed down; railroads, instead of clamoring for new equipment, were storing idle cars. Investors, before purchasing bonds, were showing more interest than usual in whether principal and interest were payable in gold, and, finally, at the close of the year, ominous whisperings of ruin and panic were heard on every side. Prices for bonds of every class were falling. Railroad issues, which had enjoyed a short boom after the Interstate Commerce Commission had increased rates, were exceptionally weak. Atchison, Topeka & Santa Fé general 4s sold on Dec. 23, 1920, at 72½. Reading general 4s at 75 on Dec. 23 and Northern Pacific prior lien 4s at 71½ on the same day. A few other quotations at the close on Dec. 31, 1920, such as American Telephone and Telegraph collateral trust 4s, 1923, 72½; American Smelting and Refining first 5s, 1947, 74; New York Telephone first and general 4½s, 1939, 75½; United States Liberty first 3½s, 91; second 4½s, 85.10, and fourth 4½s, 85.20, are eloquent testimony of the general feeling of uncertainty prevailing at the last year's inception.

As the year progressed, however, encouraging developments appeared. Labor, becoming more plentiful, increased tremendously in efficiency. Liquidation of inventories went on apace, and though in its progress it made deep inroads into the accumulated surplus of years of a good many strong companies, and completely destroyed a few of the weaker ones, it served its purpose in demonstrating the strength of the former and establishing a basis for renewed confidence. Railroad earnings, while rarely even approximating the per cent. return on their valuation allowed the Interstate Commerce Commission, showed encouraging increases in net income. Money became easier, Federal Reserve rates falling in the course of several cuts from 7 per cent. to 4½ per cent. Foreign Governments, after coming through several desperate crises, showed, with the notable exception of Germany, general

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STOCKS (Shares)				RAILROAD AND MISCELLANEOUS BONDS				GOVERNMENT BONDS			
1921.	1920.	1919.		1921.	1920.	1919.		1921.	1920.	1919.	
Jan. 15,976,258	19,654,316	11,634,661		Jan. \$92,228,500	\$53,393,000	\$40,487,000		Jan. \$203,260,600	\$308,387,000	\$236,263,500	
Feb. 10,146,705	21,729,604	12,032,494		Feb. 53,672,000	47,581,500	28,232,000		Feb. 171,183,350	252,545,000	209,813,500	
Mar. 15,907,353	25,795,351	21,174,184		Mar. 65,226,800	54,737,000	36,292,500		Mar. 162,000,330	254,651,050	222,648,050	
Apr. 15,273,370	27,976,046	27,067,129		Apr. 70,254,500	44,324,000	45,590,500		Apr. 160,357,200	297,413,650	253,845,800	
May 17,032,150	16,379,813	34,236,574		May 76,604,500	48,733,000	70,954,500		May 165,840,700	318,017,250	219,050,680	
June 18,173,778	9,197,411	32,828,116		June 60,289,900	37,639,000	50,519,500		June 250,394,805	195,249,650	219,378,250	
July 9,295,124	12,395,316	34,170,891		July 75,256,500	42,215,500	43,072,500		July 167,099,700	185,249,650	217,882,850	
Aug. 10,991,567	13,698,070	24,136,692		Aug. 72,428,000	50,693,000	32,524,000		Aug. 155,045,450	154,954,350	237,807,000	
Sep. 12,806,604	15,316,737	23,876,388		Sep. 90,707,000	81,231,500	30,649,000		Sep. 246,767,700	203,821,450	257,186,000	
Oct. 12,282,567	13,613,562	36,846,384		Oct. 85,345,500	96,823,000	54,074,000		Oct. 261,518,400	231,615,050	305,997,250	
Nov. 15,351,930½	22,157,168	29,973,738		Nov. 143,411,500	90,224,000	52,333,500		Nov. 267,896,100	228,969,600	305,997,250	
Dec. 17,622,187	23,829,102	24,262,205		Dec. 145,453,550	127,364,500	127,281,500		Dec. 271,886,650	513,856,500	561,801,925	
Total 170,839,593½	224,733,496½	310,886,450		Total \$1,030,907,850	\$785,761,000	\$612,016,500		Total \$2,483,250,985	\$3,241,285,900	\$3,154,966,835	

JAN

A Survey of the Year in the Financial District

Exchange

ENERGETIC attack on the problems which face Europe, and a disposition to meet and grapple with disorganized conditions and set them right, and to win back, by hard work and economy, to the pre-war conditions of undisturbed economic and financial machinery, appears at the moment to be the thought foremost in the minds of leaders in this country and abroad. It is this sincere tackling of the difficult problem with bare hands which has had a sympathetic reflection in the foreign exchange markets during recent months. The foreign exchanges, of course, are deeply involved with the national problems under consideration at the moment. Their ramifications extend far beyond even national relations. The foreign exchanges are involved in the condition of foreign trade, in the demoralization of currencies of many of the European countries, in the state of home industries and in the energy and application of the people of each country.

It is rather a reflection of this determination to grapple with the problems—typified mainly in the Conference for the Limitation of Armament here and the Financial and Economic Conference abroad—that is back of recent enhancement of the value of exchanges, rather than to any strides which have been made in the direction of the ultimate goal, although undoubtedly long and important strides already have been taken.

A glance at the position of the exchanges of the principal countries of the world one year ago, in comparison with the quotations of today, presents some extremely remarkable changes, changes which in the most part represent a bettering of conditions in the several countries and which represent a firmer grip on its own affairs by each nation. The year 1921 started with exchanges in the doldrums. Sterling was quoted at approximately \$3.80, and other principal exchanges were at proportionate levels. Liquidation and depression which characterized conditions in the United States at the early part of the year were general in other countries as well. Industries, abroad as well as here, were restricted to the production of hand-to-mouth necessities, such as would be immediately purchased and paid for. Labor troubles became apparent.

But from this gloomy beginning there has come about a change, a moderate change, to be sure, but nevertheless one in which the silver lining is visible through the clouds. It has had its international reflection in an enhancement in the purchasing power of the currencies of most of the principal European countries. In this very enhancement, too, is to be found the most encouraging sign of the future for the countries whose industries and business were in the very depths at the start of last year. Abroad, as here, there has been a slow but sure revival. The employment problem is less acute than it was six months ago. Living costs are declining to a point where they will meet the wage scale. Foreign trade, to a limited degree, is picking up.

The year 1921 as a whole, it may be safely said, has been one of violent actions and reactions. The exchanges have been ruled by interior and exterior developments in a manner which, under

normal circumstances, is foreign to the generally slow moving and placid movements.

One of the reasons for this has been the problem of reparations and the actual payment by Germany of the first instalment of her obligations to the Allies. It furnished a hectic page of financial history in which Germany, through a skillful assault on all exchanges in financial centres of the world, was able to trade her paper marks for the currencies of other countries, which, in turn, were used as instruments of payment. The amount of the obligation discharged during the year was one billion gold marks. Quietly and without ostentation, until a few days before the actual payments were to be made, bankers for Germany exchanged her marks abroad for what they would bring in dollars, sterling, francs and lire. Still the need was great, and throwing caution to the winds Germany went into all markets and sold heavily against her own currency, rocking the exchanges of the principal European countries in a manner which caused a high degree of concern, and which brought down on her own head the censure of her creditor nations everywhere. Further payments by Germany to the Allies are still to be made. Another instalment of her debt is due during the early part of 1922. Present indications point to the belief that the payment date will be postponed. Certain it is that German bankers will never again be permitted to go into the foreign exchange markets in the destructive manner in which they proceeded during a part of 1921, whipping down values at will, and, in effect, making the creditor nation pay the bill out of its own pocket.

Central European countries represent the most perplexing and complex foreign problems. Their exchanges have declined to almost infinitesimal points, as the printing presses have turned out more notes. Germany's financial situation presents the striking example of the demoralization of currency of a great country by note issue. Similarly situated are Austria, Poland and adjacent countries whose financial structures have been weakened in like manner. The Russian ruble, of course, has long since gotten entirely out of hand, and is practically without value as measured in goods and services outside of the boundaries controlled by the Soviet. The problem of how these inflated currencies are to be reduced or contracted to their normal size without

financial chaos is perplexing. If anything, the problem has been made more difficult by the developments of the year which has just closed. Certainly it has brought a solution no nearer. There is no panacea for the financial ills of middle Europe in sight at the moment.

The problem of the obligations of foreign governments to the United States was the subject of serious consideration in the last year and these obligations, no doubt, represent one of the greatest questions which will be the subject of study in the present year. The balance of trade in favor of the United States and against her debtors is so very large that even though such payments could be made by the debtor nations, the settlements proposed are deemed by many students of finance to be inadvisable until time and the gradual revival of trade have had the opportunity again to adjust balances to a point at least approximating the pre-war status. At the moment, the American dollar is at a premium in every country in the world with one exception. This exception is Switzerland, made rich by the hoarding of her gold and because of the fact that she is a natural depository for valuables of all sorts brought from belligerent countries by which she was hemmed in during the war.

The shipment of gold continued without interruption through the entire year. Approximately \$700,000,000 was added to our stock of gold in the twelve-month period just ended. In ordinary times, the shipment of such vast quantities of metal would have been quite enough to have steadied the exchanges of the countries from which the shipments were received. But many phases of international relations as well as many economic laws within each country continue sadly out of joint. Whether or not the shipment of this gold has had its rightful effect upon the exchanges is open to debate.

The record of sterling during the year has been a peculiar one of depression and buoyancy, most of its gains, as well as the gains recorded in the exchanges which, in the main, move with it, having been recorded since the first of August. Prior to that time the exchange markets felt the pressure of restricted foreign trade and desultory business in all parts of the world. The settlement of many internal problems abroad, the close approach of the settlement of the Irish problem and the proximity of the assembly of nations for a Conference for

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Money

PROBABLY the year's most important development, from a financial viewpoint, has been the gradual lowering of the rate for all classes of money, and its cause, the plethora of idle funds which have gravitated naturally to the financial centres, with orders that lucrative employment be found for them. It has not been one class of money alone that has thus dipped to levels considered normal in pre-war days; it has been practically all of them. Call and time loans on approved collateral, commercial paper rates and bankers' acceptances, all have experienced the sharp competition which a surplus of funds seeking employment always brings, and the rates, at the close of the year, ranged from 1 per cent. to 2 per cent. lower than at its start.

There were two causes for the turn in the tide from the period of tight money—such as 1920 proved to be—to a period of easy money. One of them, and, of course, the more important, was the vast reservoir of funds released, here, there and everywhere, by the drastic liquidation which occurred in the early part of the year. The second cause was the unusual one of lack of uses for such a surplus of credit. Industry and business, proceeding at a slow and measured pace, needed less than half—about a quarter, it is estimated by some authorities—of the capital required to operate the same industries and businesses in 1919, when inflation was at its peak, when prices and wages were high and when vast sums were required to meet payrolls, satisfy bills for quantities of high-priced raw materials and otherwise meet the swollen expenses of heavily extended plants.

Conditions have changed considerably. The basic industries are operating at one-half to a quarter of capacity. This is approximately the pace, too, of all business. Consequently, much less credit is needed to turn such wheels as are moving. The surplus—and a vast and unwieldy surplus it is, too—has flowed to the money centres in a golden and never-ending stream.

One of the best examples of the manner in which money rates have dropped is to be found in the call market. The average rate for call funds during the year was 5.97 per cent., as compared with the average of 7.75 per cent. for the previous year. During the latter part of the year, particularly, call funds have been in ample supply, as was evidenced by the average of 5.6 per cent. for July, 5.5 per cent. for August, 5.1 per cent. for September, 5.2 per cent. for October, 5 per cent. for November and 5.1 per cent. for December. The year developed an "outside" market for call money, to which the surplus drifted when requirements of the official market, on the New York Stock Exchange, had been supplied. A differential, which ranged from one-half of 1 per cent. to a full 1 per cent. below the going market rate, generally resulted in the loans made in this outside market.

Fixed period money, as call money, exhibited an easy tendency, and at the close of the year it was possible to get blocks of practically any size, on approved collateral, at 5 per cent. Time loans, secured by Liberty bond collateral, dropped as low as 4½ per cent. in No-

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Stock Exchange Market Records 1921

STOCKS		
	1921.	1920.
Largest month	18,173,778 (June)	28,795,351 (Mar.)
Smallest month	9,295,124 (July)	9,197,411 (June)
Largest week	5,527,695 (May 7)	8,708,092 (Apr. 24)
Smallest full week	1,737,715 (July 23)	1,897,365 (June 26)
Largest day	1,251,888 (July 23)	2,010,634 (Apr. 21)
Smallest day	252,281 (July 23)	245,143 (June 29)
Largest Saturday	581,500 (Apr. 30)	875,910 (Jan. 3)
Smallest Saturday	98,610 (July 16)	126,460 (Aug. 14)
Million share days	16	80
Largest number of issues traded in (day)	419 (Dec. 30)	424 (Dec. 30)
Largest number of issues traded in (week)	547 (Dec. 31)	595 (Dec. 31)

BONDS		
	1921.	1920.
Largest month	\$411,534,600 (Nov.)	\$562,210,500 (Dec.)
Smallest month	\$225,037,350 (Feb.)	\$14,991,350 (Aug.)
Largest week	\$99,482,800 (Dec. 10)	\$146,693,450 (Dec. 31)
Smallest full week	\$1,843,500 (Aug. 27)	\$46,879,150 (July 24)
Largest day	\$26,866,150 (Nov. 4)	\$38,233,100 (Dec. 30)
Smallest day	\$1,155,000 (Apr. 21)	\$7,915,000 (July 22)
Largest Saturday	\$13,312,500 (Nov. 26)	\$10,133,200 (Sep. 25)
Smallest Saturday	\$2,710,000 (Aug. 27)	\$2,660,900 (July 24)

STATE BONDS				NEW YORK CITY BONDS				TOTAL ALL BONDS			
	1921.	1920.	1919.		1921.	1920.	1919.		1921.	1920.	1919.
Jan. ..	.....	\$13,000	\$78,000	Jan. ..	\$22,400	\$622,000	\$315,000	Jan. ..	\$205,713,100	\$362,415,000	\$277,145,500
Feb. ..	.....	26,000	815,500	Feb. ..	202,000	263,000	261,000	Feb. ..	225,037,350	300,415,500	239,122,000
Mar. ..	.....	65,500	213,000	Mar. ..	218,000	725,000	417,000	Mar. ..	227,445,130	310,178,550	259,570,550
Apr. ..	\$21,000	18,000	343,959	Apr. ..	291,000	483,000	339,500	Apr. ..	230,953,700	342,238,650	300,119,789
May ..	1,000	22,000	258,000	May ..	295,000	273,000	557,000	May ..	242,741,200	367,045,250	291,720,100
June ..	.....	40,000	44,000	June ..	330,000	287,000	548,000	June ..	311,014,705	319,741,350	243,201,550
July ..	.....	347,000	102,000	July ..	251,000	144,000	748,000	July ..	242,763,200	237,956,150	263,498,750
Aug. ..	.....	237,000	18,000	Aug. ..	333,000	107,000	314,000	Aug. ..	227,806,450	214,991,350	250,747,850
Sep. ..	.....	873,000	85,000	Sep. ..	78,000	552,000	378,000	Sep. ..	337,552,700	286,477,950	289,921,000
Oct. ..	.....	1,210,000	82,000	Oct. ..	157,000	275,000	682,000	Oct. ..	347,020,700	331,725,050	308,024,000
Nov. ..	.....	52,000	21,000	Nov. ..	227,000	357,000	519,500	Nov. ..	411,534,600	319,634,600	358,671,250
Dec. ..	.....	1,000	.....	Dec. ..	723,000	676,000	394,000	Dec. ..	418,063,000	562,219,500	681,475,425
Total.	\$22,000	\$2,904,500	\$2,000,489	Total.	\$3,132,400	\$4,764,000	\$5,471,000	Total.	\$3,517,870,836	\$3,955,036,900	\$3,763,217,741

Money

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January and December, and here, as in the other departments of the money market, the competition to keep funds employed was keen and aggressive. Commercial paper rates, an unquestioned barometer of credit conditions, dipped to 5 per cent. in the closing months of the year, as compared with an 8 per cent. rate, frequently quoted at the start of the period. The volume of offerings in the bill market, as well as in the commercial paper market, was curtailed as a result of industrial unsettlement. There was a disposition, during the entire year, to examine names carefully, and only paper which could be classed as prime was in any sort of demand. The rates for ninety-day eligible bills of this character have gradually worked lower in sympathy with the repeated reductions in the bank rate and the open market money quotations.

A factor of importance in the market was the lack of demand for brokers' loans, the natural sequence of a year in which the stock market had not been particularly active. It has been estimated that in the late Summer of 1921 Wall Street brokers' loans fell to the lowest ebb in eight years, \$500,000,000. The peak was reached just at the conclusion of the bull market of 1919, when the public, engulfed in a wave of speculation, had purchased stocks of all sorts without rime or reason. It was estimated at that time that the high point for brokers' loans reached the total of \$1,700,000,000. In the last three months of 1921, renewed activity in the stock and bond markets, with consequent rising prices, increased borrowings of this class, although they were but slightly more than the minimum.

The steady lowering of the Federal Reserve discount rate to its present point of 4½ per cent. for the Reserve Bank of New York, with reductions, although in many cases not so drastic, in other districts of the country, was prompted by the enormous decline in demand for rediscounts and the steady inflow of gold from abroad. The downward trend of the New York rate started in May, and by easy stages it came down from the 7 per cent. rate which obtained at that time to the present one of 4½ per cent. Boston and Philadelphia districts have a similar rate, while it is 5 per cent. in seven districts, Cleveland, Richmond, Chicago, St. Louis, Kansas

City, Atlanta and San Francisco. A 5½ per cent. rate remains in Minneapolis and Dallas, centre of agricultural regions.

A reflection of easier money conditions is to be found in the investment market, with an increased demand for bonds at mounting prices. Good offerings of municipal, railway equipment, public utility and industrial securities have been snapped up eagerly by the buying public, and the bond dealers have experienced some difficulty in keeping their shelves filled. The market for old and seasoned bonds, too, has experienced the stimulus of easier conditions in the money market and a backlog of surplus funds. Advances of 5 to 10 points have been recorded all along the line, with trading in all issues listed on the New York Stock Exchange averaging approximately \$20,000,000 per day during the last three months. Liberty bonds and Victory notes have formed a prominent feature of the day to day trading, under a demand formed by gov-

ernmental purchases and the buying of big blocks by estates, institutions and individuals.

The future of the money market is difficult to estimate because of its far-flung ramifications. The re-establishment of business and industry at a normal pace, anticipated in the early Spring, will take up much of the slack now apparent. The tremendous oversubscription of Treasury certificates of indebtedness at 4½ and 4½ per cent. signifies, to the minds of most bankers, only the temporary lack of other employment for money awaiting enticement into commercial and industrial channels. Just how long this situation will continue to exist is a problem for the prophets. One guess is about as good as another. So long, however, as there is such keen competition in the money markets of the United States to keep at work dollars which had flowed to the centres seeking employment, just so long will rates continue at their present low level.

Exchange

Continued from Preceding Page

the Limitation of Armament stirred the market to activity during the month, and since that time the exchanges of European countries—with the exception of Germany, Austria, Poland and their immediate neighbors—have been on the upgrade, with a steadily maintained trend which did not appear possible at the start of the year, or even so late as mid-summer. The range of sterling for the year presents a remarkable graph—a maximum gain from the year's low of \$3.53, recorded in January, to the high of \$4.23½, established in the latter part of December. Francs, too, have followed much the same course, although the movement in francs has not been so wide or erratic as that of sterling. From the low of \$0.579 in early January, francs advanced to the high point of \$0.834 during the latter part of December. These gains, of course, were not established in continuous fashion. Sterling, for instance, crossed the \$4 mark in May, again declined, and did not again see that point until the latter part of November. The same may be said of francs and of the other principal European exchanges.

One of the important factors in the foreign exchange market, not a new one to be sure, but one which has grown to considerable proportions in the last year or so, is the tremendous amount of speculation in foreign exchanges, particularly in the older countries of Europe. From this source developed much of the purchasing power which put sterling through the \$4 mark in November, and which has kept it at a level considerably higher than that figure in the last two months.

The future of the foreign exchange market is entwined with the future of business and industry here and abroad, with the ability of all countries to pick up the thread of business where it was broken by the crash of liquidation and depression, and to knot it in solid and substantial fashion. Europe must grapple with and solve the problems of inflated currencies, disproportionate budgets, unemployment and foreign and domestic trade. Hope that better progress toward this goal may be made now than was made in the many months that have passed since the armistice is justified by the recently announced plan for an economic and financial conference in March of practically all the world powers.

Money Rates in New York—1921

		ON CALL RENEWS		60 DAYS		90 DAYS		6 MONTHS	
		High	Low	High	Low	High	Low	High	Low
Jan. 8	.....	7	6	7	6	7	6	7	6
Jan. 15	.....	7	6	7	6	7	6	7	6
Jan. 22	.....	7	6	7	6	7	6	7	6
Jan. 29	.....	7	6	7	6	7	6	7	6
Feb. 5	.....	7	6	7	6	7	6	7	6
Feb. 12	.....	7	6	7	6	7	6	7	6
Feb. 19	.....	7	6	7	6	7	6	7	6
Feb. 26	.....	7	6	7	6	7	6	7	6
Mar. 5	.....	7	6	7	6	7	6	7	6
Mar. 12	.....	7	6	7	6	7	6	7	6
Mar. 19	.....	7	6	7	6	7	6	7	6
Mar. 26	.....	7	6	7	6	7	6	7	6
Apr. 2	.....	7	6	7	6	7	6	7	6
Apr. 9	.....	7	6	7	6	7	6	7	6
Apr. 16	.....	7	6	7	6	7	6	7	6
Apr. 23	.....	7	6	7	6	7	6	7	6
Apr. 30	.....	7	6	7	6	7	6	7	6
May 7	.....	7	6	7	6	7	6	7	6
May 14	.....	7	6	7	6	7	6	7	6
May 21	.....	7	6	7	6	7	6	7	6
May 28	.....	7	6	7	6	7	6	7	6
June 4	.....	7	6	7	6	7	6	7	6
June 11	.....	7	6	7	6	7	6	7	6
June 18	.....	7	6	7	6	7	6	7	6
June 25	.....	7	6	7	6	7	6	7	6
July 2	.....	7	6	7	6	7	6	7	6
July 9	.....	7	6	7	6	7	6	7	6
July 16	.....	7	6	7	6	7	6	7	6
July 23	.....	7	6	7	6	7	6	7	6
July 30	.....	7	6	7	6	7	6	7	6
Aug. 6	.....	7	6	7	6	7	6	7	6
Aug. 13	.....	7	6	7	6	7	6	7	6
Aug. 20	.....	7	6	7	6	7	6	7	6
Aug. 27	.....	7	6	7	6	7	6	7	6
Sept. 3	.....	7	6	7	6	7	6	7	6
Sept. 10	.....	7	6	7	6	7	6	7	6
Sept. 17	.....	7	6	7	6	7	6	7	6
Sept. 24	.....	7	6	7	6	7	6	7	6
Oct. 1	.....	7	6	7	6	7	6	7	6
Oct. 8	.....	7	6	7	6	7	6	7	6
Oct. 15	.....	7	6	7	6	7	6	7	6
Oct. 22	.....	7	6	7	6	7	6	7	6
Oct. 29	.....	7	6	7	6	7	6	7	6
Nov. 5	.....	7	6	7	6	7	6	7	6
Nov. 12	.....	7	6	7	6	7	6	7	6
Nov. 19	.....	7	6	7	6	7	6	7	6
Nov. 26	.....	7	6	7	6	7	6	7	6
Dec. 3	.....	7	6	7	6	7	6	7	6
Dec. 10	.....	7	6	7	6	7	6	7	6
Dec. 17	.....	7	6	7	6	7	6	7	6
Dec. 24	.....	7	6	7	6	7	6	7	6
Dec. 31	.....	7	6	7	6	7	6	7	6

Weekly Foreign Exchange Rates—1921

LONDON				PARIS				ITALY				GERMANY				SPAIN				AUSTRIA			
Week Ended		Demand		Cables		Demand		Cables		Demand		Cables		Demand		Cables		Demand		Cables			
		High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low		
Jan. 8	.....	3.65	3.53	3.60	3.54	6.02	5.80	6.03	5.80	3.51	3.40	3.52	3.41	1.38	1.33	1.39	1.34	13.47	13.15	24	22	
Jan. 15	.....	3.76	3.71	3.77	3.72	6.18	5.97	6.19	5.97	3.53	3.44	3.54	3.45	1.50	1.42	1.51	1.43	13.55	13.21	22	20	
Jan. 22	.....	3.77	3.73	3.78	3.74	6.96	6.17	6.96	6.17	3.61	3.48	3.62	3.49	1.69	1.58	1.70	1.59	13.52	13.35	26	18	
Jan. 29	.....	3.89	3.77	3.89	3.78	7.38	6.83	7.38	6.83	3.78	3.58	3.79	3.60	1.87	1.72	1.87	1.73	14.00	13.68	31	28	
Feb. 5	.....	3.89	3.79	3.89	3.79	7.23	6.83	7.23	6.83	3.83	3.62	3.83	3.63	1.63	1.57	1.63	1.57	14.05	13.93	28	26	
Feb. 12	.....	3.89	3.80	3.89	3.80	7.02	7.02	7.02	7.02	3.83	3.62	3.83	3.62	1.63	1.57	1.63	1.57	14.05	13.94	28	26	
Feb. 19	.....	3.92	3.84	3.92	3.85	7.49	7.04	7.49	7.04	3.73	3.65	3.73	3.65	1.74	1.62	1.75	1.63	14.23	13.94	25	23	
Feb. 26	.....	3.88	3.84	3.89	3.85	7.30	7.08	7.30	7.08	3.63	3.63	3.63	3.63	1.62	1.50	1.63	1.50	14.02	13.85	23	22	
Mar. 5	.....	3.90	3.86	3.91	3.87	7.24	7.10	7.24	7.10	3.68	3.64	3.68	3.64	1.62	1.56	1.63	1.56	13.96	13.83	22	21	
Mar. 12	.....	3.91	3.85	3.91	3.85	7.26	6.99	7.26	6.99	3.70	3.64	3.71	3.64	1.61	1.51	1.68	1.51	14.00	13.89	20	19	
Mar. 19	.....	3.91	3.88	3.92	3.88	7.04	6.80	7.07	6.80	4.11	3.67	4.12	3.68	1.61	1.56	1.61	1.56	14.04	13.88	23	20	
Mar. 26	.....	3.91	3.90	3.92	3.91	6.99	6.91	6.99	6.91	4.02	3.84	4.02	3.85	1.67	1.56	1.67	1.56	14.04	13.95	20	18	
Apr. 2	.....	3.93	3.90	3.94	3.91	7.05	6.91	7.06	6.91	4.19	3.88	4.19	3.89	1.61	1.58	1.61	1.58	14.05	13.94	26	23	
Apr. 9	.....	3.92	3.87	3.93	3.88	7.14	6.97	7.14	6.98	4.43	4.13	4.43	4.14	1.63	1.61	1.64	1.61	14.02	13.90	28	27	
Apr. 16	.....	3.92	3.89	3.93	3.89	7.15	7.06	7.15	7.06	4.95	4.45	4.95	4.46	1.63	1.56	1.64	1.56	14.02	13.90	31	29	
Apr. 23	.....	3.94	3.92	3.95	3.92	7.36	7.16	7.36	7.16	4.88	4.66	4.88	4.67	1.60	1.59	1.69	1.59	13.99	13.84	29	25	
Apr. 30	.....	3.96	3.94	3.97	3.94	7.75	7.37	7.75	7.37	4.90	4.70	4.90	4.70	1.60	1.46	1.60	1.46	13.98	13.90	27	23	
May 7	.....	3.98	3.96	3.99	3.96	8.36	7.75	8.37	7.75	5.16	4.81	5.16	4.82	1.56	1.50	1.56	1.51	14.03	13.96	20	16	
May 14	.....	4.00	3.97	4.00	3.98	8.63	8.13	8.63	8.13	5.70	5.01	5.70	5.01	1.82	1.48	1.83	1.48	13.96	12.45	20	16	
May 21	.....	4.00	3.99	4.01	3.99	8.81	8.42	8.81	8.43	5.60	5.32	5.60	5.32	1.77	1.64	1.77	1.64	13.96	13.40	27	20	
May 28	.....	3.97	3.86	3.98	3.87	8.68	8.15	8.69	8.15	5.50	5.18	5.50	5.18	1.68	1.57	1.68	1.57	13.50	13.01	25	20	
June 4	.....	3.92	3.84	3.92	3.84	8.50	8.20	8.51	8.21	5.36	5.10	5.36	5.10	1.59	1.54	1.60	1.55	13.28	13.03	24	20	
June 11	.....	3.81	3.69	3.82	3.70	8.13	7.80	8.14	7.80	5.00	4.65	5.00	4.65	1.54	1.42	1.54	1.42	13.01	12.75	22	18	
June 18	.....	3.82	3.73	3.83	3.73	8.27	7.89	8.28	7.89	5.15	4.96	5.15	4.96	1.47	1.38	1.48	1.38	13.33	12.85	21	17	
June 25	.....	3.79	3.72	3.80	3.73	8.23	7.97	8.23	7.97	5.07	4.74	5.08	4.75	1.47	1.34	1.47	1.34	13.45	13.08	19	15	
July 2	.....	3.76	3.72	3.77	3.72	8.09	7.97	8.09	7.97	5.01	4.88	5.01	4.89	1.39	1.31	1.40	1.32	13.27	12.90	19	17	
July 9	.....	3.72	3.66	3.73	3.66	8.02	7.82	8.02	7.83	4.91	4.63	4.92	4.64	1.37	1.28	1.37	1.31	13.02	12.69	18	15	
July 16	.....	3.65	3.61	3.65	3.62	7.89	7.72	7.90	7.73	4.73	4.45	4.73	4.45	1.27	1.19	1.27	1.20	12.75	12.55	17	14	
July 23	.....	3.61	3.57	3.61	3.58	7.79	7.72	7.80	7.72	4.57	4.34	4.57	4.34	1.31	1.28	1.32	1.29	13.00	12.79	16	13	
July 30	.....	3.58	3.55	3.58	3.56	7.73	7.54	7.74	7.55	4.37	4.08	4.38	4.08	1.28	1.27	1.29	1.22	12.84	12.67	15	12	
Aug. 6	.....	3.60	3.56	3.61	3.59	7.77	7.61	7.78	7.62	4.33	4.19	4.34	4.19	1.24	1.20	1.25	1.21	12.89	12.75	12	9	
Aug. 13	.....	3.72	3.68	3.73	3.64	8.02	7.74	8.02	7.74	4.54	4.34	4.54	4.35	1.26	1.16	1.26	1.16	13.20	12.88	11	8	
Aug. 20	.....	3.66	3.63	3.67	3.63	7.82	7.66	7.82	7.66	4.40	4.27	4.41	4.28	1.22	1.06	1.22	1.07	13.03	12.86	10	7	
Aug. 27	.....	3.65	3.63	3.71	3.65	7.81	7.69	7.82	7.69	4.32	4.18	4.32	4.18	1.24	1.12	1.25	1.12	13.00	12.80	9	6	
Sep. 3	.....	3.71	3.68	3.75	3.69	7.88	7.76	7.89	7.76	4.56	4.28	4.56	4.28	1.19	1.13	1.20	1.13	13.17	12.99	13	10	
Sep. 10	.....	3.74	3.69	3.74	3.69	7.70	7.43	7.70	7.43	4.43	4.29	4.43	4.29	1.09	0.98	1.09	0.98	13.12	12.94	13	10	
Sep. 17	.....	3.74	3.68	3.75	3.69	7.28	6.90	7.28	6.90	4.18	3.98	4.18	3.98	1.02	0.90	1.02	0.90	13.07	12.92	10	7	
Sep. 24	.....	3.74	3.70	3.75	3.70	7.20	6.97	7.20	6.97	4.24	4.14	4.24	4.14	0.90	0.90	0.90	0.90	13.05	13.00	09	06	
Oct. 1	.....	3.73	3.71	3.73	3.71	7.20	7.06	7.20	7.06	4.15	3.94	4.15	3.94	0.88	0.78	0.89	0.78	13.10	12.99	08	05	
Oct. 8	.....	3.66	3.60	3.66	3.60	7.31	7.06	7.31	7.06	4.04	3.96	4.04	3.96	0.83	0.78	0.83	0.78	13.24	13.00	07	04	
Oct. 15	.....	3.69	3.63	3.69	3.63	7.35	7.18	7.35	7.18	4.06	3.83	4.07	3.83	0.84	0.66	0.84	0.66	13.50	13.30	05	02	
Oct. 22	.....	3.68	3.63	3.68	3.63	7.35	7.15	7.36	7.15	3.97	3.87	3.97	3.87	0.89	0.52	0.70	0.52	13.42	13.10	04	01	
Oct. 29	.....	3.66	3.60	3.67	3.61	7.22	7.05	7.23	7.05	4.00	3.90	4.01	3.90	0.62	0.54	0.63	0.54	13.42	13.25	03	00	
Nov. 5	.....	3.94	3.90	3.95	3.91	7.40	7.31	7.41	7.31	4.17	4.00	4.18	4.00	0.69	0.59	0.69	0.59	13.55	13.32	05	02	
Nov. 12	.....	3.94	3.93	3.95	3.93	7.36	7.20	7.36	7.21	4.22	4.08	4.22	4.08	0.49	0.33	0.44	0.33	14.11	13.32	04	01	
Nov. 19	.....	4.00	3.93	4.01	3.94	7.21	7.14	7.21	7.14	4.21	4.04	4.21	4.04	0.28	0.28	0.28	0.28	13.87	13.70	03	00	
Nov. 26	.....	3.99	3.97	4.00	3.98	7.20	6.91	7.21	6.91	4.16	4.02	4.16	4.02	0.34	0.23	0.37	0.23	13.99	13.69	03	00	
Dec. 3	.....	4.07	3.97	4.08	3.98	6.88	6.88	7.40	6.88	4.41	4.04	4.42	4.05	0.49	0.36	0.50	0.36	14.14	13.83	03	00	
Dec. 10	.....	4.14	4.04	4.15	4.05	7.33	7.32	7.83	7.32	4.46	4.26	4.47	4.26	0.55	0.41	0.59	0.42	14.49	14.02	04	01	
Dec. 17	.....	4.24	4.15	4.24	4.16	8.34	7.85	8.35	7.84	4.81	4.50	4.82	4.50	0.61	0.49	0.61	0.50	15.30	14.54	05	02	
Dec. 24	.....	4.21	4.18	4.22	4.18	8.13	7.88	8.13	7.88	4.82	4.61	4.82	4.61	0.50	0.40	0.50	0.40	15.00	14.80	05	02	
Dec. 31	.....	4.21	4.18	4.22	4.18	7.98	7.88	8.13	7.88	4.47	4.19	4.47	4.19	0.44	0.35	0.44	0.35	15.03	14.80	04	01	
Year's range	4.24	3.53	4.24	3.54	8.81	7.08	8.81	7.08	5.70	3.40	5.70	3.41	1.87	0.33	1.87	0.33	15.30	12.46	31	00		

Stocks

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gested the purchase of seasoned preferred stocks for the long pull. There are many signs on the horizon which tend to bear out the accuracy of their forecasts. At the same time it probably will be many a long month before Wall Street experiences another bull market of the size and volume of the market of 1919 which preceded the era of deflation. Taken as a whole the most important event of the entire year of 1921 from the stock market standpoint was the completion of the forced selling of securities, many of which had been in strong boxes and portfolios for years. This phase has been absolutely ended. We have had a taste, at least, of the phase of accumulation, with moderately higher prices, conservative opinion is neither bullish nor bearish on the stock market, but anticipates a quarter in which irregularity will predominate and in which all eyes will be turned to the advent of Spring to bring business back to its normal stride.

It is an old axiom of Wall Street that the ticker does not lie. If this be true, then the leading corporations engaged in the basic industries are in very much better condition at the start of 1922 than they were at the start of 1921. Most of these stocks exhibit net gains for the year, which range from a few points on up the scale to 25 or so. It is rather a singular development, too, that the advances recorded for the year, as a whole, were piled up, practically without exception, in the final quarter of the old year.

An examination of the action of particular stocks and groups of stocks during the twelve-month period furnishes an accurate index to the developments within the industry at the time, and proves again the assertion that stock market prices may be accepted as a barometer of industrial and business conditions throughout the country. An example of this is to be found in the year's record of United States Steel common, the generally accredited market leader. This stock has traveled over a range of 14 points between the high and the low marks. Its low of 70 1/4 was recorded in the early Summer, when the pressure of liquidation against the market was of daily occurrence, and when, coincidentally, steel operations were at the very lowest ebb of the year. Since that point was reached there has

been a gradual appreciation in the price, as economies of operation have been put into effect and as new orders have been received. These were on a moderate scale, of course, in keeping with the slow pace of industry in general, but, nevertheless, they have been in considerably larger volume than was reported in the midsummer season. What has been true of United States Steel common has been true of practically every standard stock of the group.

Particular events within the industry itself have played some extremely important parts in the market operations of some of the groups. In the oil industry, the rapid drop of the price, in a long succession of dizzy declines, to the point where crude oil brought but \$1 per barrel in the field, had its reflection in extremely low prices for oil stocks of every class and calibre. For some of the corporations this disruption of the industry and cessation of drilling and exploration

operations by the weaker ones was a blessing in disguise. It offered the opportunity for the buying up, in wholesale quantities, of both oil above ground and proven acreage in the fields, at prices which coincided with the needs of the seller. It is needless to say that these purchases, made by the strong corporations at a period when the whole industry appeared to the outsider to be for sale, now offer the opportunity, if converted into cash at the current market prices, for some extremely handsome profits. In the oil group, lowest prices were encountered in midsummer. The shares of many corporations sold on a receivership basis. They pressed against the market from every conceivable direction, and quotations, in comparison with some of those at which the same stocks had sold in the Fall of 1919, appeared ridiculous. Late Summer brought a rapid rightabout face. Eng-

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Bonds

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improvement in both industrial and financial conditions.

The combined effects of these forces resulted, very naturally, in a strong, active market. Price fluctuations were wide, following general developments. When, however, one considers the huge volume of new issues alone that were absorbed in the course of the year it seems a miracle that the market should show the buoyant strength displayed in the year's closing months.

A survey of the year by months, analyzing the factors for improvement or depression, and noting their effect on the market is extremely interesting.

January, 1921, saw a marked tendency toward higher quotations in the bond market, in spite of a decided falling off in the volume of transactions. Total bond sales for the month on the New York Stock Exchange aggregated \$299,622,600, compared with about \$562,000,000 in December. Investors seemed to be making their position as secure as possible, with the United States Government issues and municipals leading in the advances. Railroad, industrial and public utility bonds made little headway. Dividends cut or passed completely, and in some instances imperative necessity for new financing which could only be accomplished by bond issues at high interest rates, turned investment funds toward the Government issues. The foreign Government list was strong throughout the month. A new issue of \$30,000,000 Belgian 8s was floated with great success.

New issues were brought out in large volume, mostly municipals. Offerings of \$30,000,000 American Agricultural Chemical Company 7 1/2s and \$12,000,000 Grand Trunk Railway fifteen-year 6 1/2s were well received.

February saw some slight reactions after the general advance made in the previous month. In very few instances, however, did prices recede to the previous low figures. By the end of the month quotations, except in the railroad list, had regained their losses and stood at about the opening levels. Business generally was sluggish, unemployment was on the increase and commodity prices falling. Quotations for copper fell to 12 1/2 cents per pound in spite of aggressive efforts on the part of large producers to stimulate the foreign demand.

London Money and Discounts—1921

	MONEY		SHORT BILLS		3 MONTHS		EXCH. ON LON.	
	High	Low	High	Low	High	Low	High	Low
Jan. 1	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Jan. 15	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Jan. 22	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Jan. 29	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Feb. 5	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Feb. 12	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Feb. 19	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Feb. 26	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Mar. 5	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Mar. 12	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Mar. 19	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Mar. 26	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Apr. 2	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Apr. 9	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Apr. 16	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Apr. 23	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Apr. 30	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
May 7	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
May 14	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
May 21	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
May 28	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
June 4	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
June 11	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
June 18	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
June 25	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
July 2	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
July 9	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
July 16	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
July 23	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
July 30	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Aug. 6	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Aug. 13	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Aug. 20	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Aug. 27	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Sept. 3	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Sept. 10	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Sept. 17	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Sept. 24	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Oct. 1	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Oct. 8	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Oct. 15	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Oct. 22	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Oct. 29	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Nov. 5	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Nov. 12	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Nov. 19	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Nov. 26	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Dec. 3	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Dec. 10	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Dec. 17	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Dec. 24	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100
Dec. 31	8.00	7.90	6.00	5.90	6.00	5.90	610 0/100	610 0/100

Weekly Foreign Exchange Rates—1921

Week Ended	COPENHAGEN		STOCKHOLM		CHRISTIANIA		BELGIUM		HOLLAND		SWITZERLAND	
	Demand	Cables	Demand	Cables	Demand	Cables	Demand	Cables	Demand	Cables	Demand	Cables
Jan. 8	16.53	15.53	16.60	15.60	20.05	20.05	21.00	20.10	16.40	15.53	6.31	6.12
Jan. 15	17.65	17.20	17.70	17.25	21.35	21.30	21.00	21.35	17.50	17.00	6.52	6.37
Jan. 22	19.60	18.65	19.65	18.10	21.50	21.55	21.40	19.35	17.45	19.10	7.50	7.27
Jan. 29	20.10	19.70	20.65	19.30	22.00	21.60	21.65	19.60	18.40	19.65	18.45	17.99
Feb. 5	19.50	19.10	19.55	19.15	21.90	21.90	18.60	18.25	18.65	18.30	7.51	7.31
Feb. 12	18.90	18.50	19.00	18.60	22.30	21.90	18.60	17.90	17.90	17.90	7.53	7.38
Feb. 19	18.67	17.95	18.45	18.00	22.57	22.30	22.58	18.60	17.25	18.65	17.30	7.59
Feb. 26	18.20	18.00	18.25	18.05	22.40	22.25	22.45	17.60	17.25	17.65	17.30	7.52
Mar. 5	17.90	17.10	17.95	17.15	22.35	22.25	22.40	17.10	16.20	17.15	16.25	7.54
Mar. 12	17.20	16.10	17.25	16.15	22.65	22.32	22.70	16.25	15.50	16.30	15.55	7.50
Mar. 19	17.35	17.00	17.40	17.05	23.05	22.60	23.10	16.15	15.90	16.20	15.95	7.51
Mar. 26	17.40	17.35	17.45	17.40	23.35	23.12	23.40	16.15	16.10	16.20	16.15	7.29
Apr. 2	18.28	17.85	18.33	17.40	23.50	23.35	23.55	16.25	16.10	16.30	16.15	7.35
Apr. 9	18.25	17.85	18.30	17.90	23.63	23.40	23.68	16.05	16.00	16.10	16.05	7.42
Apr. 16	18.25	17.85	18.30	17.90	23.83	23.60	23.85	16.25	15.65	16.25	16.00	7.43
Apr. 23	18.10	17.95	18.15	18.00	23.65	23.40	23.68	15.95	15.92	16.05	15.92	7.44
Apr. 30	18.17	17.95	18.22	18.00	23.43	23.25	23.48	15.80	15.55	15.85	15.60	7.52
May 7	18.20	18.15	18.25	18.20	23.50	23.30	23.60	15.60	15.50	15.65	15.55	7.73
May 14	18.25	17.87	18.30	17.92	23.65	23.45	23.70	16.60	15.70	16.65	15.75	8.20
May 21	18.25	18.00	18.30	18.05	23.68	23.50	23.73	16.10	15.92	16.15	15.97	8.30
May 28	18.05	17.65	18.10	17.70	23.40	22.95	23.45	15.75	15.20	15.80	15.25	8.55
June 4	17.80	17.70	17.85	17.75	22.97	22.80	23.00	15.35	15.15	15.40	15.20	8.39
June 11	17.40	17.00	17.45	17.05	22.47	22.20	22.52	14.95	14.50	15.00	14.55	8.13
June 18	17.20	16.90	17.25	16.95	22.45	22.10	22.50	14.45	14.35	14.70	14.40	8.09
June 25	17.25	16.92	17.30	16.97	22.35	22.25	22.40	14.60	14.25	14.65	14.30	8.03
July 2	17.10	16.75	17.15	16.80	22.40	22.10	22.45	14.40	14.20	14.45	14.25	8.03
July 9	16.80	16.27	16.85	16.32	21.80	21.52	21.85	14.15	13.75	14.20	13.80	7.68
July 16	16.10	15.55	16.15	15.60	21.32	21.02	21.37	13.30	13.30	13.30	13.30	7.68
July 23	15.30	14.95	15.35	15.00	20.95	20.65	21.00	12.90	12.45	12.95	12.70	7.68
July 30	15.20	15.05	15.25	15.10	20.47	20.07	20.52	12.85	12.75	12.90	12.80	7.53
Aug. 6	15.40	15.10	15.45	15.15	20.50	20.25	20.55	12.85	12.65	12.90	12.70	7.46
Aug. 13	15.95	15.85	16.00	15.90	21.00	20.85	21.05	12.95	12.75	13.00	12.80	7.71
Aug. 20	16.41	16.15	16.46	16.19	21.38	21.10	21.43	13.08	13.00	13.12	13.05	7.60
Aug. 27	17.10	16.52	17.14	16.56	21.77	21.43	21.82	13.45	13.20	13.50	13.25	7.53
Sept. 3	17.95	17.15	18.00	17.20	21.75	21.60	21.80	13.81	13.21	13.85	13.25	7.64
Sept. 10	17.60	17.10	17.65	17.15	21.57	21.35	21.62	13.14	12.96	13.18	13.00	7.62
Sept. 17	17.75	17.65	17.80	17.70	21.85	21.60	21.90	13.05	12.90	13.08	12.85	7.69
Sept. 24	17.75	17.68	17.80	17.73	21.95	21.80	22.00	13.00	12.75	13.00	12.75	7.11
Oct. 1	17.93	17.75	17.98	17.80	22.40	22.10	22.45	12.60	12.20	12.62	12.35	7.11
Oct. 8	18.70	18.03	18.75	18.08	22.00	22.25	22.05	12.10	12.10	12.15	11.75	7.07
Oct. 15	19.25	19.00	19.30	19.05	23.40	23.00	23.45	13.20	12.15	13.25	12.20	7.22
Oct. 22	19.30	19.05	19.35	19.10	23.30	23.05	23.35	13.10	12.30	13.25	13.00	7.17
Oct. 29	19.25	19.00	19.30	19.05	23.20	22.90	23.25	13.40	13.13	13.45	13.18	7.17
Nov. 5	18.80	18.57	18.85	18.62	23.10	22.70	23.15	12.75	13.88	13.45	13.92	7.17
Nov. 12	18.70	17.90	18.75	17.95	23.07	23.00	23.12	12.05	14.90	13.70	14.95	7.04
Nov. 19	18.65	18.30	18.70	18.35	23.35	23.12	23.40	12.15	14.45	14.10	14.50	6.98
Nov. 26	18.45	18.40	18.50	18.45	23.50	23.52	23.55	12.37	14.25	14.05	14.30	6.80
Dec. 3	18.60	18.45	18.65	18.50	23.80	23.80	23.80	14.50	15.00	14.75	15.00	6.50
Dec. 10	18.80	18.70	18.85	18.75	24.20	24.15	24.25	14.40	15.48	14.80	15.48	6.50
Dec. 17	19.00	19.00	19.05	19.05	24.80	24.80	24.85	15.40	15.40	15.05	15.05	7.97
Dec. 24	20.95	20.03	21.00	20.08	25.40	25.40	25.45	15.05	15.05	15.05	15.05	7.61
Dec. 31	20.15	19.85	20.20	19.90	25.20	25.40	25.25	15.85	15.85	16.15	15.85	7.74
Year's range	20.95	15.05	20.65	15.00	25.20	20.05	25.25	19.60	11.70	19.65	11.75	8.77

Stocks

Continued from Preceding Page

land came to the United States and purchased a few ship loads of oil. Increased demand all along the line developed as rapidly and quietly as it had ceased. Supplies were running low and must needs be replenished. A little oil moved, and then in larger quantity. Prices advanced 50 cents a barrel in the field. The stock market quickly took notice of the changed conditions, and, before the second advance was recorded in oil prices, the volatile stocks of this group were up one to more than a dozen points.

The rubber and leather groups, although they exhibit at present quotations advances from the lows of the year, show but very modest changes from the quotations at the close of 1920. The same may be said of the motor stocks with a very few particular exceptions, and with the accessory stocks, which rightfully belong to this group. There has been revival in the industries, of course. They are all of them very far from prostrate. But the readjustment has not progressed to such an extent as is to be found in the steel industry, in the oil industry, or half a dozen others which might be mentioned.

The year has been one of waiting for the copper stocks, although such substantial securities as Anaconda and Utah exhibit gains, as compared at the end of 1921 with the end of 1920, of more than fifteen points each. The situation in the copper industry is peculiar to that industry alone. No attempt is being made by the leading corporations to produce new metal. Such activity as has been attempted in the year has been confined to the disposition of old stocks already above ground. Leaders of the industry take the position that they can well afford to allow the metal to remain in the ground under present conditions of high mining costs and low quotations.

Railroad stocks have been beset by a complexity of conditions which have tended, in the main, to depress the stocks of the group rather than to aid them toward higher levels. Between unadjusted rail rates, slack and spotty traffic, the readjustment of employees' wages and unadjusted compensation, each one of them a factor, as it developed, to pull and haul, one way or the other, against quotations for stocks of the group, it is small wonder that in the main the railroad stocks are about at the point where

the opening of the year found them. There have been some moderate gains, of course, because of particular developments within the corporation itself. This was true in the case of the Lackawanna, whose divorce of its coal properties has been a factor in considerable stock market activity.

The elimination of dividends right and left, reduced operations and restricted profits have been the rule rather than the exception. It is the junior issue, of course, which suffers first in any period of depression and diminished earning power. The upturn of the last three months, however, has demonstrated conclusively that no further stock will be dumped overboard regardless of the price it will bring. That is of the past, and the page has been turned. Those who have had occasion to buy stocks in the last two or three months, even the stocks of corporations whose directors have decided to pass the dividends, have found that the floating supply is not large and

that, in most cases, offers for a block of any proportions have invariably resulted in higher quotations.

Some very good judges of the stock market have predicted that 1922 will be a year of mergers, a year when many corporations of a class or engaged in the same industry will be obliged to combine for their own self-preservation. It is very patent that the Government no longer looks on industrial combinations with the eye of wrath. If, as predicted, it is to be a year of mergers, then each merger undoubtedly will be used as the basis for the sharp bidding up of stocks of the corporations expected to be united. Such a "merger market" followed the depression of 1907, and that all of the mergers were not successful and that, as a matter of fact, few of them were of outstanding importance, mattered no whit to Wall Street. Merger rumors had the effect at least of turning the market squarely about and establishing it firmly on an upward trend.

Bonds

Continued from Preceding Page

Plans were then formed for a consolidation of the unsold copper on hand, and the Copper Export Association floated its issue of 8 per cent. serial notes, secured on 400,000,000 pounds of the metal at 10 cents per pound. The loan was successfully offered through a New York banking syndicate and the copper temporarily withdrawn from the market. Several drastic reductions in the price of crude petroleum were made, and production in this commodity was heavily curtailed. The railroad situation became more discouraging as the month progressed. The number of idle cars increased considerably, and, due to the falling off in traffic while wages remained at their old high figure, earnings statements showed alarming deficits. As a result of this condition railroad securities suffered severe declines.

The volume of new issues was a prominent market feature, flotations aggregating about \$225,000,000 having been offered. A few of the larger ones were \$12,000,000 Tidewater Oil Company 6 1/2s at 98 1/4; \$35,000,000 Gulf Oil Corporation 7s at 98; \$15,000,000 Chicago & Northwestern 6 1/2s at 99 1/4; \$24,000,000 Republic of Chile twenty-year 8s at 99, and the \$40,000,000 Copper Export Association 8s mentioned above.

Trading on the Exchange was very light, total bond sales for the month being \$226,900,000.

The early days of March witnessed a change in Administration at Washington, and some optimism was exhibited over the strong new Cabinet and the prospect of a change in both our foreign and domestic policies. It took only a few weeks, however, to prove that the trouble was more deep-seated than that. The process of deflation went on, unemployment became more widespread and the labor unions were adamant in their refusals to permit wage reductions. The railroads were in a sorry plight. The volume of traffic was decreasing at an alarming rate, and the roads could not even reduce wages and take their chances on a strike, for the Labor Board would not permit it. The Erie did reduce both salaries and wages in February, but had been called sharply to account. In March other roads, notably the Pennsylvania and New York Central, submitted readjustment plans to the employees. The employees, of course, disap-

Bar Gold and Silver—1921

LONDON.				LONDON.				NEW YORK.			
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
Jan. 8.....	115 1/2	115 1/2	112 1/2	42 1/2	40 1/2	68 1/2	67 1/2	42 1/2	40 1/2	68 1/2	67 1/2
Jan. 15.....	112 1/2	112 1/2	108 1/2	40 1/2	39 1/2	67 1/2	66 1/2	40 1/2	39 1/2	67 1/2	66 1/2
Jan. 22.....	109 1/2	109 1/2	105 1/2	40 1/2	39 1/2	67 1/2	66 1/2	40 1/2	39 1/2	67 1/2	66 1/2
Jan. 29.....	108 1/2	108 1/2	104 1/2	40 1/2	39 1/2	67 1/2	66 1/2	40 1/2	39 1/2	67 1/2	66 1/2
Feb. 5.....	107 1/2	107 1/2	103 1/2	37 1/2	36 1/2	63 1/2	62 1/2	37 1/2	36 1/2	63 1/2	62 1/2
Feb. 12.....	107 1/2	107 1/2	103 1/2	37 1/2	36 1/2	63 1/2	62 1/2	37 1/2	36 1/2	63 1/2	62 1/2
Feb. 19.....	105 1/2	105 1/2	101 1/2	35 1/2	34 1/2	61 1/2	60 1/2	35 1/2	34 1/2	61 1/2	60 1/2
Feb. 26.....	105 1/2	105 1/2	101 1/2	35 1/2	34 1/2	61 1/2	60 1/2	35 1/2	34 1/2	61 1/2	60 1/2
Mar. 5.....	106 1/2	106 1/2	102 1/2	36 1/2	35 1/2	62 1/2	61 1/2	36 1/2	35 1/2	62 1/2	61 1/2
Mar. 12.....	106 1/2	106 1/2	102 1/2	36 1/2	35 1/2	62 1/2	61 1/2	36 1/2	35 1/2	62 1/2	61 1/2
Mar. 19.....	106 1/2	106 1/2	102 1/2	36 1/2	35 1/2	62 1/2	61 1/2	36 1/2	35 1/2	62 1/2	61 1/2
Mar. 26.....	106 1/2	106 1/2	102 1/2	36 1/2	35 1/2	62 1/2	61 1/2	36 1/2	35 1/2	62 1/2	61 1/2
Apr. 2.....	104 1/2	104 1/2	100 1/2	34 1/2	33 1/2	60 1/2	59 1/2	34 1/2	33 1/2	60 1/2	59 1/2
Apr. 9.....	104 1/2	104 1/2	100 1/2	34 1/2	33 1/2	60 1/2	59 1/2	34 1/2	33 1/2	60 1/2	59 1/2
Apr. 16.....	104 1/2	104 1/2	100 1/2	34 1/2	33 1/2	60 1/2	59 1/2	34 1/2	33 1/2	60 1/2	59 1/2
Apr. 23.....	104 1/2	104 1/2	100 1/2	34 1/2	33 1/2	60 1/2	59 1/2	34 1/2	33 1/2	60 1/2	59 1/2
Apr. 30.....	104 1/2	104 1/2	100 1/2	34 1/2	33 1/2	60 1/2	59 1/2	34 1/2	33 1/2	60 1/2	59 1/2
May 7.....	103 1/2	103 1/2	99 1/2	33 1/2	32 1/2	59 1/2	58 1/2	33 1/2	32 1/2	59 1/2	58 1/2
May 14.....	103 1/2	103 1/2	99 1/2	33 1/2	32 1/2	59 1/2	58 1/2	33 1/2	32 1/2	59 1/2	58 1/2
May 21.....	102 1/2	102 1/2	98 1/2	32 1/2	31 1/2	58 1/2	57 1/2	32 1/2	31 1/2	58 1/2	57 1/2
May 28.....	102 1/2	102 1/2	98 1/2	32 1/2	31 1/2	58 1/2	57 1/2	32 1/2	31 1/2	58 1/2	57 1/2
June 4.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
June 11.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
June 18.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
June 25.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
July 2.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
July 9.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
July 16.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
July 23.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
July 30.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Aug. 6.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Aug. 13.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Aug. 20.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Aug. 27.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Sept. 3.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Sept. 10.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Sept. 17.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Sept. 24.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Oct. 1.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Oct. 8.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Oct. 15.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Oct. 22.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Oct. 29.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Nov. 5.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Nov. 12.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Nov. 19.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Nov. 26.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Dec. 3.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Dec. 10.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Dec. 17.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Dec. 24.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2
Dec. 31.....	101 1/2	101 1/2	97 1/2	31 1/2	30 1/2	57 1/2	56 1/2	31 1/2	30 1/2	57 1/2	56 1/2

Weekly Foreign Exchange Rates—1921

SOUTH AMERICA—Buenos Aires						S. A.—Rio de Janeiro						GREECE						INDIA—Bombay						INDIA—Calcutta						PHILIPPINES—Manila					
Week	Demand.			Cables.			Demand.			Cables.			Demand.			Cables.			Demand.			Cables.			Demand.			Cables.							
Ended,	High.	Low.		High.	Low.		High.	Low.		High.	Low.		High.	Low.		High.	Low.		High.	Low.		High.	Low.		High.	Low.									
Jan. 8.....	34.375	33.625		34.50	33.75		14.875	15.00		14.375	14.875		7.45	7.19		7.70	7.24		27.75	28.00		28.00	26.50		27.75	28.00		28.00	26.50		46.00	45.25		46.25	45.75
Jan. 15.....	34.375	34.50		35.75	34.625		15.75	15.125		15.875	15.25		7.60	7.25		7.5	7.30		29.00	27.75		29.25	28.00		29.00	27.75		29.25	28.00		46.00	46.00		46.25	46.25
Jan. 22.....	35.00	34.625		35.125	34.75		15.25	15.00		15.375	15.125		7.55	7.38		7.60	7.43		29.00	29.00		29.50	29.25		29.00	29.00		29.50	29.25		46.00	46.00		46.50	46.25
Jan. 29.....	35.625	35.125		35.75	35.25		15.625	14.75		15.75	14.875		7.70	7.50		7.75	7.55		24.00	28.50		29.25	29.00		29.00	28.50		29.25	29.00		46.75	46.00		46.50	46.25
Feb. 5.....	35.625	35.125		35.75	35.25		15.25	14.875		15.375	15.00		7.55	7.00		7.60	7.05		23.50	27.25		29.75	27.50		29.50	27.50		29.75	27.50		47.50	47.00		47.75	47.25
Feb. 12.....	35.625	35.125		35.75	35.25		15.25	14.875		15.375	15.00		7.15	6.90		7.25	6.95		23.50	27.25		29.75	29.75		29.50	28.50		29.75	29.75		47.50	47.50		47.75	47.75
Feb. 19.....	35.50	34.625		35.625	34.75		16.75	17.25		16.75	17.375		7.75	7.25		7.80	7.40		29.50	28.75		29.75	29.00		29.50	28.75		29.75	29.00		47.75	47.50		47.875	47.75
Feb. 26.....	35.375	35.06		35.50	35.18		16.125	15.625		16.25	15.75		8.00	7.45		8.05	7.50		28.25	27.00		28.50	27.50		28.25	27.00		28.50	27.50		47.75	47.75		48.00	48.00
Mar. 5.....	35.125	34.75		35.25	34.875		15.875	15.50		16.00	15.625		7.50	7.45		7.55	7.50		27.25	26.75		27.75	27.00		27.25	26.25		27.50	27.00		47.75	47.75		48.00	48.00
Mar. 12.....	34.875	34.625		35.00	34.75		17.025	14.75		17.15	14.875		7.55	7.55		7.60	7.50		26.75	26.75		27.00	27.00		26.75	26.75		27.00	27.00		47.75	47.75		48.00	47.25
Mar. 19.....	34.375	33.75		34.50	33.875		14.875	13.875		15.00	14.00		7.62	7.52		7.67	7.57		27.75	27.00		28.00	27.25		27.75	27.00		28.00	27.25		47.00	46.00		46.25	46.25
Mar. 26.....	34.00	34.00		34.25	34.125		15.00	14.875		15.125	15.00		7.58	7.53		7.63	7.58		25.50	25.50		25.75	25.75		25.50	25.50		25.75	25.75		46.25	46.00		46.25	46.25
Apr. 2.....	34.00	33.75		34.125	33.375		17.00	14.375		15.125	14.50		7.75	7.55		7.80	7.60		26.00	25.00		26.25	25.25		26.00	25.00		26.25	25.25		46.00	46.00		46.25	46.25
Apr. 9.....	33.625	32.375		33.75	32.50		14.375	13.625		14.50	13.75		7.50	7.23		7.55	7.28		26.00	25.75		26.25	26.00		26.00	25.75		26.25	26.00		46.00	46.00		46.25	46.25
Apr. 16.....	32.25	32.125		32.875	32.25		14.125	13.50		14.25	13.625		7.28	6.85		7.33	6.90		25.75	25.75		26.00	26.00		25.75	25.75		26.00	26.00		46.25	46.00		46.50	46.25
Apr. 23.....	32.125	31.875		33.75	33.125		13.375	13.125		13.50	13.25		6.95	6.47		7.00	6.52		26.00	26.00		26.50	26.50		26.00	26.00		26.50	26.50		46.00	46.00		46.25	46.25
Apr. 30.....	31.875	31.50		32.00	31.625		13.875	13.275		14.00	13.50		6.60	6.00		6.65	6.05		26.00	25.75		26.25	26.00		26.00	25.75		26.25	26.00		46.00	46.00		46.25	46.25
May 7.....	31.625	29.875		31.75	30.00		13.625	13.25		13.75	13.375		6.10	5.90		6.15	5.95		26.25	26.00		26.50	26.25		26.25	26.00		26.50	26.25		46.50	46.00		46.75	46.25
May 14.....	33.625	29.75		33.75	29.875		13.50	13.70		13.625	13.625		5.70	5.75		5.75	5.80		26.50	26.25		26.75	26.50		26.50	26.25		26.75	26.50		47.00	47.50		47.25	47.25
May 21.....	31.625	31.00		31.75	31.125		13.75	13.25		13.875	13.75		5.70	5.50		5.75	5.45		26.50	26.00		26.75	26.25		26.50	26.00		26.75	26.25		46.50	46.00		46.75	46.25
May 28.....	33.25	32.00		33.375	32.125		13.625	13.50		13.75	13.625		5.50	5.59		5.53	5.42		25.75	25.50		26.00	25.75		25.75	25.50		26.00	25.75		46.50	46.00		46.75	46.25
June 4.....	32.50	31.625		33.625	31.75		13.775	13.25		13.50	13.375		6.25	5.78		6.28	5.81		25.25	25.25		25.50	25.50		25.25	25.25		25.50	25.50		46.00	46.00		46.25	46.25
June 11.....	31.75	31.00		31.875	31.125		13.125	12.125		13.25	12.25		6.25	6.10		6.40	6.15		25.25	24.50		25.50	25.00		25.25	24.50		25.50	25.00		46.00	46.00		46.25	46.25
June 18.....	30.875	30.50		31.00	30.625		12.375	11.875		12.50	12.00		6.35	6.15		6.40	6.20		25.00	25.00		25.50	25.25		25.00	25.00		25.50	25.25		46.00	46.00		46.25	46.25
June 25.....	30.375	30.375		30.375	30.375		11.125	10.50		11.25	10.625		6.35	6.00		6.40	6.05		25.00	24.625		25.25	24.875		25.00	24.625		25.25	24.875		46.00	46.00		46.25	46.25
July 2.....	30.25	30.125		30.375	30.25		11.00	10.75		11.125	10.625		5.67	5.80		6.10	5.83		24.25	24.00		24.25	24.00		24.25	24.00		24.25	24.00		46.00	46.00		46.25	46.25
July 9.....	29.625	29.625		29.75	29.50		10.75	10.625		10.875	10.625		5.77	5.69		5.70	5.59		23.50	23.25		23.50	23.25		23.25	23.00		23.50	23.25		46.00	46.00		46.25	46.25
July 16.....	29.50	29.125		29.625	29.25		10.625	10.375		10.75	10.50		5.62	5.62		5.65	5.50		23.95	23.62		24.00	23.50		23.62	23.375		24.00	23.50		46.00	45.50		46.25	45.75
July 23.....	28.875	28.25		28.95	28.375		10.95	10.375		10.75	10.50		5.60	5.48		5.63	5.51		24.00	23.00		24.25	23.25		24.00	23.00		24.25	23.25		46.00	46.00		46.25	46.25
July 30.....	29.50	28.375		29.625	28.50		11.75	10.50		11.875	10.625		5.62	5.32		5.65	5.55		23.75	23.125		24.00	23.25		23.75	23.125		24.00	23.25		46.50	46.00		46.75	46.25
Aug. 6.....	29.00	28.625		29.125	28.75		12.50	12.00		12.625	12.125		5.57	5.32		5.60	5.55		23.50	23.50		23.75	23.75		23.50	23.50		23.75	23.75		48.00	48.00		48.25	48.25
Aug. 13.....	30.625	29.625		30.75	29.75		12.25	11.75		12.375	11.875		5.72	5.37		5.75	5.60		24.50	24.25		24.75	24.50		24.50	24.25		24.75	24.50		48.00	48.00		48.25	48.25
Aug. 20.....	29.875	29.375		30.00	29.50		12.375	12.25		12.50	12.375		5.65	5.62		5.68	5.65		25.50	24.50		25.75	24.75		25.50	24.50		25.75	24.75		48.50	48.00		48.75	48.25
Aug. 27.....	30.50	29.875		30.75	30.125		12.125	12.00		12.25	12.125		5.57	5.57		5.60	5.60		26.50	25.75		26.75	26.00		26.50	25.75		26.75	26.00		48.50	48.50		48.75	48.75
Sep. 3.....	30.375	29.75		30.50	29.875		12.375	12.00		12.50	12.125		5.78	5.68		5.83	5.73		26.25	26.00		26.50	26.25		26.25	26.00		26.50	26.25		49.00	48.50		49.25	48.75
Sep. 10.....	30.125	30.875		30.25	30.25		12.75	12.875		12.875	12.625		5.73	5.70		5.80	5.75		26.25	26.00		26.50	26.25		26.25	26.00		26.50	26.25		49.00	48.50		49.25	48.75
Sep. 17.....	31.75	30.25		32.50	30.75		13.00	12.75		13.125	12.875		5.73	5.25		5.74	5.27		26.00	26.00		26.50	26.75		26.00	26.00		26.50	26.75		49.00	49.00		49.25	49.25
Sep. 24.....	31.00	30.25		31.25	30.50		13.00	12.50		13.25	13.00		5.12	4.80		5.12	4.80		28.00	27.00		28.25	27.25		28.00	27.25		28.25	27.25		49.00	49.00		49.25	49.25
Oct. 1.....	32.875	31.875		33.00	32.00		13.25	12.75		13.375	12.875		5.00	4.90		5.05	4.92		28.25	27.50		28.50	27.75		28.25	27.50		28.50	27.75		49.00	49.00		49.25	49.25
Oct. 8.....	33.125	32.625		33.25	32.75		13.125	12.75		13.25	12.875		4.90	4.30		4.95	4.35		27.50	27.125		27.75	27.25		27.50	27.125		27.75	27.25		49.00	49.00		49.25	49.25
Oct. 15.....	33.00	31.875		33.125	32.075		13.125	12.875		13.25																									

proved, and the proposals had to await their turn before the board.

Prices for Liberties advanced fractionally, municipals and public utilities remained unchanged with little activity, while railroad and industrial issues both lost ground. Practically the only large advance made during the month was in the quotations for American Telephone and Telegraph issues. The dividend increase on that company's stock from 8 per cent. to 9 per cent. per annum was the cause. Sales on the Exchange for the month were about the same as in February, totaling approximately \$228,450,000.

In April the first encouraging signs of improvement in the financial situation were manifested. They were slight and almost overwhelmed by the weight of pessimistic opinion caused by the increase in unemployment, the continued fall of commodity prices and the almost daily publication of the passing of dividends. Viewed in the light of later developments, however, they stand out as definite turning points in the course of events. Of these signs, the most important was the easing of money rates. The Federal Reserve Bank of Boston reduced its rediscount rate from 7 per cent. to 6 per cent., and, while the New York institution made no change, the bank rates for sixty and ninety day money fell from 7 per cent. to 6½ per cent., and for five and six months' funds from 6½ per cent. to 6¼ per cent. In addition to this, the number of idle freight cars decreased considerably. Earnings statements of the railroads, too, reflecting more efficient operation, were better than those published in March.

New issues were offered in large volume, the total being swelled by the \$230,000,000 Northern Pacific-Great Northern joint 6½ per cent. issue at 96½, and \$30,000,000 Goodyear Tire and Rubber first mortgage 8s at 99.

Volume of trading was light and quotations were irregular, with few large changes in either direction. Public utility issues were inactive as a whole, though a good deal of interest was shown in hydro-electric properties, as their earnings were not influenced to so great an extent by wages, coal, &c. Industrials were spotty, advances being recorded when earnings showed improvement and declines when they were adverse. Transactions on the New York Stock Exchange totaled about \$233,000,000.

Several incidents of importance occurred

in May, mostly of a constructive character. Of these probably the most noteworthy was a general reduction in the Federal Reserve Bank rates throughout the country, bringing the rate to 6 per cent.

On May 11 the German Government yielded to the ultimatum of the Allied Council and began at once to arrange for the first payments to be made on her reparations account. The various allied exchanges became strong immediately.

Wage reductions in all industries continued, notably in the United States Steel Corporation as the sequel to cuts in prices for their products. The Railroad Labor Board announced the opinion that conditions justified a reduction in wages and promised to arrive at decisions on wage disputes in time to make new rates effective July 1. Railroad bonds responded at once to this development.

Added impetus was given to the market for rails by the earnings statements for April, which were published about the middle of the month. These statements, with few exceptions, showed decided improvement over those for March. Toward the end of the month, however, announcements of new dividend cuts and general lack of confidence in the roads sent the market off, so that by the close of the month most issues showed a small decline. Public utilities and industrials held their prices fairly well in a market conspicuous for its general dullness.

New issues were heavy. The feature in this line for the month was the offering by a large syndicate headed by P. Morgan & Co. of \$100,000,000 Republic of France 20-year 7½s at 95. These bonds set a new standard in popular appeal, combining a high coupon rate with the much desired non-callable feature, in a long term issue.

On June 1 the Railroad Labor Board, pursuant to its new policy, announced in May, published the announcement that it had authorized wage reductions averaging 12 per cent. This decision embraced practically every class of employee on all of the Class 1 roads, and entailed a saving estimated at \$400,000,000 per year. After various hearings the new rates were declared effective as of July 1.

Aside from the above mentioned proceedings very little of importance occurred. The deflation process with its dividend cuts and increase in unemployment continued its course. Trading in bonds was somewhat heavier than the previous month, but prices sagged generally.

July saw the new railroad wage rate put into effect. Although there was a good deal of opposition on the part of the unions the new rates were accepted subject to a vote of the men concerned, to be taken in September.

Later in the month President Harding announced definitely his opposition to the Soldiers' Bonus bill.

With these two disturbing factors settled, for the time being at least, the bond market seemed to take a new lease on life. As the month progressed money rates declined considerably, and on the 21st the Federal Reserve Bank reduced its discount rate from 6 per cent. to 5½ per cent. This latter action gave the market the stimulus it needed and a broad demand throughout the entire list resulted. Gratifying advances were made in all the well secured issues, the rails, of course, showing the largest gains.

New offerings were made in moderate volume, probably the most important of which was \$25,000,000 Canadian Northern Railway 25-year 6½s at 96½, one of the first offerings of its kind to yield less than 7 per cent. These bonds were quickly absorbed and by the end of the month were selling at 98½.

The financial situation underwent little change in August. The unemployment situation became so grave that the Secretary of Labor took steps toward the adoption of measures for its alleviation. That this condition caused some alarm among investors is shown by the fact that total sales of bonds on the New York Stock Exchange for the month aggregated only \$116,908,000.

Quotations held well, due mostly to continued ease in the money market. Toward the end of the month the news of an application for a receiver for the Interborough Rapid Transit Company

Foreign Government Securities—1921

	BRITISH Cons. 4½%		BRITISH Cons. 4½%		PARIS Rentes	
	High	Low	High	Low	High	Low
Jan. 8.....	77½	77	77½	77	58½	58
Jan. 15.....	77½	77	77½	77	58½	58
Jan. 22.....	77½	77	77½	77	58½	58
Jan. 29.....	77½	77	77½	77	58½	58
Feb. 5.....	77½	77	77½	77	58½	58
Feb. 12.....	77½	77	77½	77	58½	58
Feb. 19.....	77½	77	77½	77	58½	58
Feb. 26.....	77½	77	77½	77	58½	58
Mar. 5.....	77½	77	77½	77	58½	58
Mar. 12.....	77½	77	77½	77	58½	58
Mar. 19.....	77½	77	77½	77	58½	58
Mar. 26.....	77½	77	77½	77	58½	58
Apr. 2.....	77½	77	77½	77	58½	58
Apr. 9.....	77½	77	77½	77	58½	58
Apr. 16.....	77½	77	77½	77	58½	58
Apr. 23.....	77½	77	77½	77	58½	58
Apr. 30.....	77½	77	77½	77	58½	58
May 7.....	77½	77	77½	77	58½	58
May 14.....	77½	77	77½	77	58½	58
May 21.....	77½	77	77½	77	58½	58
May 28.....	77½	77	77½	77	58½	58
June 4.....	77½	77	77½	77	58½	58
June 11.....	77½	77	77½	77	58½	58
June 18.....	77½	77	77½	77	58½	58
June 25.....	77½	77	77½	77	58½	58
July 2.....	77½	77	77½	77	58½	58
July 9.....	77½	77	77½	77	58½	58
July 16.....	77½	77	77½	77	58½	58
July 23.....	77½	77	77½	77	58½	58
July 30.....	77½	77	77½	77	58½	58
Aug. 6.....	77½	77	77½	77	58½	58
Aug. 13.....	77½	77	77½	77	58½	58
Aug. 20.....	77½	77	77½	77	58½	58
Aug. 27.....	77½	77	77½	77	58½	58
Sept. 3.....	77½	77	77½	77	58½	58
Sept. 10.....	77½	77	77½	77	58½	58
Sept. 17.....	77½	77	77½	77	58½	58
Sept. 24.....	77½	77	77½	77	58½	58
Oct. 1.....	77½	77	77½	77	58½	58
Oct. 8.....	77½	77	77½	77	58½	58
Oct. 15.....	77½	77	77½	77	58½	58
Oct. 22.....	77½	77	77½	77	58½	58
Oct. 29.....	77½	77	77½	77	58½	58
Nov. 5.....	77½	77	77½	77	58½	58
Nov. 12.....	77½	77	77½	77	58½	58
Nov. 19.....	77½	77	77½	77	58½	58
Nov. 26.....	77½	77	77½	77	58½	58
Dec. 3.....	77½	77	77½	77	58½	58
Dec. 10.....	77½	77	77½	77	58½	58
Dec. 17.....	77½	77	77½	77	58½	58
Dec. 24.....	77½	77	77½	77	58½	58
Dec. 31.....	77½	77	77½	77	58½	58

Weekly Foreign Exchange Rates—1921

Week Ended	JAPAN—Kobe				JAPAN—Yokohama				CHINA—Hongkong				CHINA—Peking				CHINA—Shanghai				POLAND			
	Demand	High	Low	Cables	Demand	High	Low	Cables	Demand	High	Low	Cables	Demand	High	Low	Cables	Demand	High	Low	Cables	Demand	High	Low	Cables
Jan. 8.....	48.375	48.375	48.25	48.50	48.375	48.375	48.25	48.50	50.00	50.00	50.10	50.10	84.50	81.50	84.60	81.60	78.00	75.00	78.50	75.50	13	12	13½	12½
Jan. 15.....	48.25	48.125	48.375	48.25	48.25	48.125	48.375	48.25	57.00	56.50	57.10	56.60	83.50	80.75	83.60	80.75	77.00	74.25	77.50	74.75	12½	12	13	12½
Jan. 22.....	48.25	48.25	48.375	48.375	48.25	48.25	48.375	48.375	57.00	56.00	57.10	56.10	83.50	82.00	83.60	82.10	76.00	69.75	76.50	70.25	12½	12	13	12½
Jan. 29.....	48.50	48.375	48.75	48.50	48.50	48.375	48.75	48.50	56.50	52.00	56.60	52.10	82.50	77.00	82.60	77.10	70.50	64.00	71.00	64.50	12½	12	13	12½
Feb. 5.....	48.625	48.625	48.75	48.75	48.625	48.625	48.75	48.75	52.50	48.50	52.60	48.60	76.00	69.50	76.10	69.60	67.00	66.50	67.50	67.50	12½	12	13	12½
Feb. 12.....	48.625	48.625	48.75	48.75	48.625	48.625	48.75	48.75	49.25	48.75	49.35	48.85	72.00	72.00	72.10	72.10	67.00	66.00	67.50	66.50	12½	12	13	12½
Feb. 19.....	48.625	48.625	48.75	48.75	48.625	48.625	48.75	48.75	49.25	49.00	49.35	49.10	72.00	71.50	72.10	71.60	67.00	66.00	67.50	66.50	12½	12	13	12½
Feb. 26.....	48.625	48.375	48.75	48.50	48.625	48.375	48.75	48.50	48.50	48.50	48.60	48.60	70.50	70.50	70.60	70.60	63.50	59.00	64.00	59.50	12½	12	13	12½
Mar. 5.....	48.375	48.375	48.50	48.50	48.375	48.375	48.50	48.50	48.00	44.50	48.10	44.60	69.00	64.50	69.10	64.60	77.00	75.00	77.50	75.50	12½	12	13½	12½
Mar. 12.....	48.375	48.375	48.50	48.50	48.375	48.375	48.50	48.50	45.25	45.00	45.35	45.10	65.00	65.00	65.10	65.10	59.50	59.50	60.00	60.00	12½	12	13	12½
Mar. 19.....	48.125	48.125	48.375	48.25	48.125	48.125	48.375	48.25	47.50	46.25	47.60	46.35	68.00	66.50	68.10	66.60	62.50	61.00	63.00	61.50	12½	12	13	12½
Mar. 26.....	48.125	48.125	48.25	48.25	48.125	48.125	48.25	48.25	49.25	48.00	49.35	48.10	69.00	68.50	69.00	68.60	64.00	63.00	64.50	63.50	12½	12	13	12½
Apr. 2.....	48.125	48.125	48.50	48.25	48.125	48.125	48.50	48.25	48.25	48.00	48.35	48.10	69.00	68.50	69.10	68.60	63.50	63.00	64.00	63.50	12½	12	13	12½
Apr. 9.....	48.25	48.00	48.50	48.25	48.25	48.00	48.50	48.25	49.25	47.75	49.35	47.85	69.00	68.50	69.00	68.60	63.50	63.00	64.00	63.50	12½	12	13	12½
Apr. 16.....	48.125	48.00	48.375	48.25	48.125	48.00	48.375	48.25	52.50	50.50	52.60	50.60	72.00	70.00	72.10	70.10	66.00	64.00	67.50	64.50	12½	12	13	12½
Apr. 23.....	48.25	48.00	48.50	48.25	48.25	48.00	48.50	48.25	51.00	50.50	51.10	50.60	73.00	72.00	73.10	72.10	67.00	66.00	67.50	66.50	12½	12	13	12½
Apr. 30.....	48.25	48.25	48.50	48.50	48.25	48.25	48.50	48.50	51.00	51.00	51.10	51.10	73.00	73.00	73.10	73.10	67.00	67.00	67.50	67.50	12½	12	13	12½
May 7.....	48.375	48.25	48.625	48.50	48.375	48.25	48.625	48.50	52.25	51.25	52.35	51.35	73.50	73.50	73.60	73.60	67.50	67.50	68.00	68.00	12½	12	13	12½
May 14.....	48.375	48.375	48.50	48.50	48.375	48.375	48.50	48.50	52.25	51.00	52.35	51.25	73.50	73.50	73.60	73.60	67.50	67.50	68.00	68.00	12½	12	13	12½
May 21.....	48.375	48.25	48.625	48.50	48.375	48.25	48.625	48.50	51.00	49.25	51.25	49.35	73.50	72.00	73.60	72.10	67.50	66.00	68.00	66.50	12½	12	13	12½
May 28.....	48.25	48.125	48.50	48.375	48.25	48.125	48.375	48.25	50.00	49.75	50.10	49.85	72.00	72.00	72.10	72.10	66.00	66.00	66.50	66.50	12½	12	13	12½
June 4.....	48.25	48.25	48.50	48.50	48.25	48.25	48.50	48.50	49.75	49.75	49.85	49.85	72.25	71.50	72.35	71.60	66.75	65.50	67.25	66.75	12½	12	13	12½
June 11.....	48.25	48.00	48.50	48.25	48.25	48.00	48.50	48.25	49.75	49.75	49.85	49.85	72.25	72.25	72.35	72.35	67.50	66.75	68.00	67.25	12½	12	13	12½
June 18.....	48.00	47.875	48.25	48.125	48.00	47.875	48.125	48.00	50.00	49.50	50.10	49.60	73.00	72.00	73.10	72.10	69.00	67.50	69.50	68.00	12½	12	13	12½
June 25.....	48.00	47.875	48.25	48.00	48.00	47.875	48.25	48.00	50.00	50.00	50.10	50.10	72.50	72.50	72.60	72.60	69.00	69.00	69.50	69.50	12½	12	13	12½
July 2.....	48.00	48.00	48.50	48.00	48.00	48.00	48.50	48.00	50.50	50.00	50.60	50.10	73.00	72.25	73.10	72.25	70.00	68.50	70.50	69.00	12½	12	13	12½
July 9.....	48.00	48.00	48.25	48.25	48.00	48.00	48.25	48.00	51.00	49.50	51.10	49.60	73.50	72.50	73.60	72.50	70.50	69.50	71.00	70.00	12½	12	13	12½
July 16.....	48.00	47.90	48.25	48.25	48.00	48.00	48.25	48.00	51.00	49.50	51.10	49.60	73.50	72.50	73.60	72.50	70.50	69.50	71.00	70.00	12½	12	13	12½
July 23.....	48.00	48.00	48.25	48.25	48.00	48.00	48.25	48.00	50.50	50.50	50.60	50.60	74.25	72.00	74.35	72.00	71.00	69.00	72.50	71.00	12½	12	13	12½
July 30.....	48.375	48.125	48.625	48.375	48.375	48.125	48.625	48.375	51.25	50.50	51.35	50.60	75.00	73.50	75.10	73.60	72.00	70.50	72.50	71.00	12½	12	13	12½
Aug. 6.....	48.50	48.375	48.75	48.625	48.50	48.375	48.75	48.625	51.00	50.50	51.10	50.60	74.50	73.00	74.60	73.00	71.50	70.50	72.00	71.00	12½	12	13	12½
Aug. 13.....	48.50	48.375	48.75	48.625	48.50	48.375	48.75	48.625	51.75	50.50	51.85	50.60	75.00	72.50	75.25	72.75	72.00	69.50	72.50	70.00	12½	12	13	12½
Aug. 20.....	48.50	48.50	48.75	48.75	48.50	48.50	48.75	48.75	51.75	51.00	51.85	51.10	76.00	74.25	76.50	74.75	72.50	71.00	73.00	71.50	12½	12	13	12½
Aug. 27.....	48.50	48.375	48.75	48.625	48.50	48.375	48.75	48.625	51.50	50.75	51.60	50.85	76.00	74.25	76.10	74.35	72.50	71.00	73.00	71.50	12½	12	13	12½
Sep. 3.....	48.50	48.375	48.625	48.625	48.50	48.375	48.625	48.50	52.00	51.00	51.60	51.10	76.00	74.05	76.10	74.15	72.00	71.00	72.50	71.50	12½	12	13	12½
Sep. 10.....	48.50	48.375	48.625	48.625	48.50	48.375	48.625	48.50	52.00	51.50	51.60	51.10	76.25	74.00	76.35	74.10	73.50	72.00	74.00	72.50	12½	12	13	12½
Sep. 17.....	48.50	48.50	48.75	48.75	48.50	48.50	48.75	48.75	52.00	52.00	53.10	52.60	76.50	74.50	76.75	74.75	73.50	72.50	74.50	73.50	12½	12	13	12½
Sep. 24.....	48.50	48.25	48.75	48.50	48.50	48.25	48.75	48.50	55.25	53.50	55.35	53.10	81.75	78.75	81.85	78.75	78.00	75.00	78.00	75.00	12½	12	13	12½
Oct. 1.....	48.125	48.00	48.375	48.25	48.125	48.00	48.375	48.25	58.00	55.00	58.10	55.10	87.00	85.00	87.10	85.10	83.00	81.00	83.50	81.10	12½	12	13	12½
Oct. 8.....	48.00	47.43	48.25	47.56	48.00	47.43	48.25	47.56	58.00	56.375	58.10	56.30	87.00	86.00	87.10	86.10	83.00	81.25	83.50	81.50	12½	12	13	12½
Oct. 15.....	47.375	47.312	47.50	47.327	47.375	47.312	47.50	47.327	58.125	58.125	58.50	58.25	88.25	88.25	88.35	88.35	81.25	80.75	81.50	81.00	12½	12	13	12½
Oct. 22.....	47.50	47.375	47.625	47.50	47.50	47.375	47.625	47.50	58.125	58.125	58.25	58.25	88.25	88.00	88.35	88.10	80.75	78.25	81.00	78.50	12½	12	13	12½
Oct. 29.....	47.875	47.812	48.00	47.837	47.875	47.812	48.00	47.837	57.75	55.25	57.875	55.50	88.00	84.00	88.10	84.10	80.50	76.75	81.00	76.625	12½	12	13	12½
Nov. 5.....	47.875	47.75	48.00	47.875	47.875	47.75	48.00	47.875	56.125	54.25	56.25	54.50	85.00	84.00	85.10	84.10	78.75	76.75	79.00	77.00	12½	12	13	12½
Nov. 12.....	47.875	47.875	48.00	47.875	47.875	47.875	48.00	47.875	54.625	53.50	54.75	53.75	83.00	82.25	83.60	82.35	76.75	75.25	78.50	75.75	12½	12	13	12½
Nov. 19.....	47.93	47.875	48.00	48.00	47.93	47.875	48.00	48.00	54.875	53.00	55.00	54.00	83.00	82.00	84.00	82.75	76.75	75.00	78.50	75.75	12½	12	13	12½
Nov. 26.....	47.875	47.875	48.00	48.00	47.875	47.875	48.00	48.00	55.50	54.125	55.75	54.25	83.50	82.50	84.00	83.00	76.00	75.00	78.00	77.00	12½	12	13	12½
Dec. 3.....	47.875	47.875	48.00	48.00	47.875	47.875	48.00	48.00	55.00	54.375	55.24	54.50	84.50	83.50	84.60	83.60	77.75	76.50	78.00	76.75	12½	12	13	12½
Dec. 10.....	47.875	47.875	48.00	48.00	47.875	47.875	48.00	48.00	54.375	53.375	54.50	53.50	82.25	80.00	82.35	80.10	76.75	75.75	77.00	76.00	12½	12	13	12½

caused a sudden drop in quotations for that company's bonds, but they recovered in a few days. French Government issues, particularly the 8s, sold off fractionally, due to a sensational decline in marks, with consequent fears of Germany's inability to meet her approaching reparations payment.

September stands out in bold relief as the first month in which definite indications of returning prosperity were exhibited. First of all prices for finished steel products advanced early in the month, indicating an increased demand in that barometric industry. Of no less importance was a meteoric rise in the price of cotton, which gave the Southern farmers a good price for their holdings, and enabled them to liquidate their bank loans and other obligations, which in many cases were long overdue. Added to this was a further reduction in the Federal Reserve rediscount rate from 5½ per cent. to 5 per cent.

Each of these events was reflected in quotations on the bond market and the cumulative effect was a decided advance throughout the list. United States Government issues were the first to respond, but municipal and corporation issues were not far behind. Bond sales on the New York Stock Exchange for the month aggregated about \$334,000,000, just twice the volume for August.

In October the main topic of the financial world was the threatened railroad strike. After several conferences between the union heads and the Labor Board the strike order was recalled on Oct. 27. The offering of \$200,000,000 United States Treasury certificates, bearing a 4½ per cent. rate for six months' maturity and 4½ per cent. for those running for about one year, recalled the issue brought out in September carrying 5½ per cent and 5 per cent. coupons and illustrated the general market trend for the month. When announcement was made that the new issue had been oversubscribed 300 per cent., disappointed subscribers placed their idle funds in Liberties, causing striking advances in all issues.

Among the industrial corporations the oils and coppers displayed the greatest improvement. Several advances were made in the price of petroleum, Pennsylvania crude being marked up to \$3.50 a barrel, compared with \$2.25 at the end of September. The increasing demand for copper forced the price of that commodity up ½ cent a pound during the month. Steel, however, was dull, the price for rails being reduced

Canadian Rates—1921											
NEW YORK FUNDS IN MONTREAL											
PREMIUM PER \$1,000											
		High.	Low.			High.	Low.			High.	Low.
Jan. 8.	8.	\$177.50	\$155.37½	July 9.	9.	\$137.50	\$133.12				
Jan. 15.	15.	152.50	145.00	July 16.	16.	143.75	140.00				
Jan. 22.	22.	143.75	136.25	July 23.	23.	136.87	132.50				
Jan. 29.	29.	132.50	110.00	July 30.	30.	112.50	112.34				
Feb. 5.	5.	127.50	117.50	Aug. 6.	6.	112.00	112.00				
Feb. 12.	12.	135.00	129.37½	Aug. 13.	13.	118.44	118.44				
Feb. 19.	19.	135.00	128.75	Aug. 20.	20.	113.16	109.18				
Feb. 26.	26.	148.12	137.93	Aug. 27.	27.	111.00	110.93				
Mar. 5.	5.	177.50	177.50	Sept. 3.	3.	110.00	110.31				
Mar. 12.	12.	145.00	140.00	Sept. 10.	10.	118.75	111.87				
Mar. 19.	19.	140.25	140.31	Sept. 17.	17.	121.25	116.87				
Mar. 26.	26.	138.12	133.75	Sept. 24.	24.	117.50	111.00				
Apr. 2.	2.	126.87	125.62	Oct. 1.	1.	118.75	110.00				
Apr. 9.	9.	124.37	116.25	Oct. 8.	8.	110.62	109.68				
Apr. 16.	16.	124.37	123.12	Oct. 15.	15.	109.75	109.25				
Apr. 23.	23.	129.37	121.87	Oct. 22.	22.	96.25	91.25				
Apr. 30.	30.	122.50	118.75	Oct. 29.	29.	90.00	85.62				
May 7.	7.	117.50	109.37	Nov. 5.	5.	85.62	85.00				
May 14.	14.	120.00	108.75	Nov. 12.	12.	98.75	85.00				
May 21.	21.	118.12	113.75	Nov. 19.	19.	97.50	91.87				
May 28.	28.	124.37	118.12	Nov. 26.	26.	90.25	95.00				
June 4.	4.	120.25	120.62	Dec. 3.	3.	94.37	89.37				
June 11.	11.	126.25	118.75	Dec. 10.	10.	80.37	83.12				
June 18.	18.	126.00	121.87	Dec. 17.	17.	86.25	78.75				
June 25.	25.	140.00	128.12	Dec. 24.	24.	72.50	67.50				
July 2.	2.	177.50	108.75	Dec. 31.	31.	61.87	49.37				

MONTREAL FUNDS IN NEW YORK											
DISCOUNT PER \$1,000											
		High.	Low.			High.	Low.			High.	Low.
Jan. 8.	8.	\$150.74	\$137.46	July 9.	9.	\$120.88	\$117.48				
Jan. 15.	15.	132.32	126.63	July 16.	16.	125.38	122.50				
Jan. 22.	22.	125.20	119.91	July 23.	23.	112.00	111.13				
Jan. 29.	29.	116.99	90.09	July 30.	30.	110.625	110.00				
Feb. 5.	5.	113.00	105.00	Aug. 6.	6.	110.72	110.687				
Feb. 12.	12.	119.37½	113.75	Aug. 13.	13.	105.94	98.75				
Feb. 19.	19.	115.37	111.56	Aug. 20.	20.	101.63	99.375				
Feb. 26.	26.	125.20	122.80	Aug. 27.	27.	90.14	90.10				
Mar. 5.	5.	150.74	90.50	Sept. 3.	3.	90.80	90.18				
Mar. 12.	12.	126.63	120.80	Sept. 10.	10.	105.62	101.63				
Mar. 19.	19.	127.58	123.04	Sept. 17.	17.	108.13	104.64				
Mar. 26.	26.	121.76	117.97	Sept. 24.	24.	105.15	99.10				
Apr. 2.	2.	117.50	111.60	Oct. 1.	1.	98.09	90.90				
Apr. 9.	9.	110.61	104.14	Oct. 8.	8.	91.42	90.37				
Apr. 16.	16.	117.00	107.00	Oct. 15.	15.	85.24	84.67				
Apr. 23.	23.	108.63	106.63	Oct. 22.	22.	85.62	85.62				
Apr. 30.	30.	109.13	106.15	Oct. 29.	29.	82.50	78.87				
May 7.	7.	105.14	98.59	Nov. 5.	5.	78.87	78.34				
May 14.	14.	107.14	98.08	Nov. 12.	12.	89.87	78.12				
May 21.	21.	105.65	102.13	Nov. 19.	19.	88.83	84.14				
May 28.	28.	110.62	105.75	Nov. 26.	26.	87.80	84.75				
June 4.	4.	110.12	107.50	Dec. 3.	3.	86.24	82.04				
June 11.	11.	112.10	108.15	Dec. 10.	10.	82.18	76.74				
June 18.	18.	112.10	108.64	Dec. 17.	17.	78.40	73.12				
June 25.	25.	122.81	113.57	Dec. 24.	24.	67.70	63.23				
July 2.	2.	150.74	90.50	Dec. 31.	31.	58.27	47.05				

from \$47 to \$40 per ton. Prices for securities of these classes, however, advanced briskly in sympathy with advances in rails and Government issues, in spite of the new issues which were offered in large volume throughout the entire month.

November stands out as one of the greatest months the bond market has ever experienced. While there was little amelioration of the unemployment situation, and only a small improvement was noted in business generally, there were so many developments of a constructive nature that the bond market registered unparalleled advances.

Of foremost importance probably was the Conference for Limitation of Armament at Washington. Added to this development was a reduction in the dis-

count rate of the New York Federal Reserve Bank from 5 per cent. to 4½ per cent.

In response to these new factors the investment demand, which had been growing stronger in August, became insistent, and quotations for all classes of securities soared. New issues were poured into the market, but they could not keep pace with the rapid advances. Offerings of securities were oversubscribed before the price or coupon rate was known, and older bonds of corporations bringing out new issues advanced to meet the lower yields instead of selling off, as is usual in such instances. The volume of trading on the New York Stock Exchange increased noticeably, transactions totaling almost \$410,000,000 being completed.

A few comparative quotations illus-

trate the radical changes effected in prices for bonds of all classes. United States Liberty fourth 4½s, which sold on Nov. 1 at 93.02, sold on the 30th at 97.88. New York City 4½s jumped from 94 to 94½; Atchison, Topeka & Santa Fé general 4s advanced 5 points, to 85½; Canadian Northern 6½s closed the month up 5 points, at 108; Southern Pacific refunding 4s advanced 3, to 78½; Duquesne Light 6s went from 96 to 100½; American Smelting and Refining first 5s jumped 5½, to 87½, and New York Telephone 6s of 1949 gained 5½, to 101½.

The market activity, so pronounced throughout the entire month of November, showed signs of abatement during the first week in December. By the middle of the second week, owing primarily to the outpouring of new issues and a decided tightening in the money market, the steady three months' advance was checked. Later profit-taking sales by investors, many of whom had seen quotations for their securities advance 10 to 15 points, and sales to establish losses for income-tax purposes, caused a slight setback, but the strong undertone was still very much in evidence when well-secured new issues were offered at attractive prices. This sluggish condition lasted only a short while, for in the closing week the market returned to its old form. Prices throughout the entire list advanced briskly, most issues regaining a large part of the losses sustained in the previous week, while several, notably Victory 4½s at 100.10, broke through to record high prices.

The year closed with a general air of optimism as its prevailing note. It is true that there were a few reminders of the difficulties encountered during the year, such as the continued financial distress in the shipping business and the insolvency of the Ingersoll Watch Company just at the year's close. On the other hand, however, the decrease in the number of unemployed, the resumption of dividends by several public utility and industrial corporations, the general improvement in railroad earnings and the announcement by at least one large corporation of its intention of redeeming a large block of its notes at a substantial premium, have established firmly in the investor's mind such confidence in the future that it hardly seems possible that just twelve months ago some of our country's ablest men were looking forward with much anxiety to a period of dire financial stress, if not utter ruin.

Weekly Foreign Exchange Rates—1921

Week Ended.	RUSSIA (Currency)				CZECHOSLOVAKIA				FINLAND				BELGRADE				RUMANIA				JUGOSLAVIA			
	100 Rubles.	High.	Low.		High.	Low.	High.	Low.	Cables.	High.	Low.		Demand.	Cables.	High.	Low.	Demand.	Cables.	High.	Low.	Demand.	Cables.	High.	Low.
Jan. 8.	67½	43½	50	40	1.14	1.14	1.15	1.15	3.00	3.00	3.05	3.05	2.75	2.75	2.80	2.80	1.32	1.32	1.34	1.34	.68	.68	.69	.69
Jan. 15.	66	45	50	40	1.21	1.21	1.21½	1.21½	2.80	2.80	2.85	2.85	2.73	2.73	2.74	2.74	1.34	1.34	1.35	1.35	.69	.69	.70	.70
Jan. 22.	60	47½	50	40	1.38	1.38	1.39	1.39	2.85	2.85	2.90	2.90	2.80	2.80	2.85	2.85	1.36	1.36	1.37	1.37	.70	.72	.72	.72
Jan. 29.	62½	50	50	42½	1.38	1.38	1.38½	1.38½	3.00	3.00	3.05	3.05	2.95	2.95	3.00	3.00	1.48	1.48	1.49	1.49	.74	.74	.74½	.74½
Feb. 5.	62½	50	50	42½	1.25	1.25	1.27	1.27	3.00	3.00	3.05	3.05	2.92	2.92	2.92	2.92	1.41	1.41	1.42	1.42	.72	.72	.72½	.72½
Feb. 12.	60	50	50	40	1.29	1.29	1.30	1.30	3.40	3.40	3.45	3.45	2.85	2.85	2.87	2.87	1.40	1.40	1.39½	1.39½	.72	.72	.73	.73
Feb. 19.	50	45	60	50	1.25	1.25	1.27	1.27	3.40	3.40	3.42	3.42	2.80	2.80	2.82	2.82	1.34½	1.34½	1.35½	1.35½	.70	.70	.72	.72
Feb. 26.	52	45	47	40	1.25	1.25	1.27	1.27	3.10	3.10	3.15	3.15	2.78	2.78	2.80	2.80	1.36	1.36	1.38	1.38	.70	.70	.71	.71
Mar. 5.	60	45	50	42½	1.32	1.32	1.33	1.33	2.97	2.77	2.98	2.82	2.90	2.75	2.95	2.76	1.40	1.33	1.41	1.33	.73	.68	.74	.68½
Mar. 12.	55	35	50	40	1.33	1.25½	1.34	1.26	2.95	2.80	3.00	2.85	2.78	2.75	2.79	2.80	1.40	1.36	1.41	1.37	.68½	.70	.70	.70
Mar. 19.	62½	51	50	47½	1.32½	1.31	1.33½	1.32	3.00	2.85	3.05	2.70	2.98	2.76	3.03	2.77	1.38	1.36	1.39	1.37	.72	.70	.73	.70½
Mar. 26.	70	50	60	49	1.34½	1.31	1.35	1.31½	2.80	2.60	2.85	2.65	2.92	2.80	2.93	2.90	1.38	1.37	1.39	1.38	.75	.72	.75½	.73
Apr. 2.	65	48	57½	46	1.33½	1.32	1.34	1.32½	2.65	2.60	2.70	2.65	2.85	2.82	2.86	2.83	1.39	1.37	1.40	1.38	.71	.70½	.72	.71
Apr. 9.	52	45	50	40	1.36½	1.34½	1.37	1.35½	2.60	2.48	2.65	2.53	2.80	2.80	2.87	2.81	1.50	1.42	1.50½	1.43	.71½	.69½	.72	.70
Apr. 16.	43	35	41	33	1.40½	1.30	1.41	1.39½	2.46	2.35	2.48	2.33	2.86	2.86	2.87	2.86	1.62	1.54	1.70	1.55	.72	.71½	.72	.72
Apr. 23.	42	35	39	32	1.39	1.32½	1.39½	1.33	2.40	2.20	2.45	2.21	2.89	2.85	2.87	2.86	1.63	1.54	1.64	1.55	.71½	.71	.72	.71½
Apr. 30.	38	34	36	32	1.39	1.35	1.39½	1.35½	2.35	2.28	2.36	2.29	2.85	2.86	2.87	2.87	1.63½	1.50	1.64	1.60	.71½	.71	.72	.72
May 7.	39	33	37	31	1.40	1.38½	1.40½	1.39	2.30	2.18	2.31	2.19	3.02	2.90	3.03	2.97	1.68	1.65	1.69	1.66	.75	.72½	.75½	.73
May 14.	39	32	34	30	1.40	1.39½	1.40½	1.40	2.30	2.25	2.31	2.26	3.05	2.95	3.06	2.96	1.65	1.68	1.69	1.69	.76	.75½	.76½	.74
May 21.	38	32	36	30	1.40	1.39½	1.40½	1.40	2.30	2.25	2.31	2.26	3.05	2.95	3.06	2.96	1.63	1.78	1.64	1.79	.76	.73	.80½	.74
May 28.	35	26	33	25	1.48	1.46	1.48½	1.46½	2.30	2.10	2.31	2.11	3.60	3.20	3.01	3.21	1.72	1.68½	1.73	1.69½	.90	.81	.90½	.81½
June 4.	30	24	27	23	1.47½	1.46	1.47½	1.46	2.20	2.08	2.21	2.09	3.20	3.08	3.25	3.09	1.67½	1.65	1.68	1.66	.80	.77½	.80½	.78
June 11.	26	18	25	17	1.44	1.38	1.44½	1.38½	2.08	1.85	2.09	1.86	3.00	2.90	3.01	2.91	1.63	1.54	1.64	1.55	.76	.71	.76½	.71
June 18.	23	18	21	17	1.41	1.35½	1.41½	1.36	1.85	1.70	1.86	1.71	2.82	2.70	2.83	2.71	1.54	1.49½	1.55	1.49½	.71	.69½	.71½	.70
June 25.	20	17	22	17	1.40	1.36½	1.40½	1.37	1.70	1.60	1.71	1.61	2.84	2.70	2.85	2.71	1.58	1.55½	1.59	1.56	.71	.68½	.71½	.69
July 2.	25	24	22	20	1.36½	1.34	1.37	1.34½	1.75	1.65	1.76	1.66	2.80	2.68	2.81	2.69	1.55½	1.51	1.56	1.51½	.68½	.67	.68	.67½
July 9.	25	18	23	18	1.34½	1.33	1.72	1.73	1.68	1.60	1.70	1.61	2.72	2.72	2.73	2.73	1.51	1.48½	1.51	1.49½	.67	.66½	.67½	.66
July 16.	23	15	20	12	1.31	1.30½	1.71	1.71	1.66	1.60	1.71	1.61	2.66	2.66	2.67	2.67	1.48	1.48½	1.48½	1.48½	.66	.65	.66½	.65
July 23.	15	10	14	68	1.32	1.29	1.33	1.33	1.70	1.68	1.72	1.70	2.58	2.52	2.60	2.54	1.38	1.36	1.38	1.36	.61	.61	.61½	.61
July 30.	18	12	15	11	1.28½	1.26	1.30½	1.27	1.70	1.54	1.72	1.58	2.48	2.25	2.50	2.26	1.32	1.25½	1.34	1.26½	.63	.63	.65	.63½
Aug. 6.	35	14	25	13	1.27	1.25	1.29	1.26	1.56	1.55	1.58	1.57	2.30	2.25	2.35	2.26	1.28	1.25½	1.29	1.26½	.57	.56	.62½	.56½
Aug. 13.	35	18	25	14	1.28	1.24½	1.29	1.25	1.55	1.50	1.56	1.51	2.50	2.40	2.51	2.41	1.34	1.29	1.35	1.29½	.63	.60	.63½	.60½
Aug. 20.	30	20	18	15	1.22	1.16	1.23	1.17	1.55	1.50	1.56	1.51	2.40	2.32	2.41	2.33	1.26½	1.22	1.27	1.23	.59½	.57½	.60	.58
Aug. 27.	30	20	17	14	1.20½	1.16½	1.21	1.17	1.55	1.50	1.56	1.51	2.35	2.25	2.36	2.26	1.22	1.20	1.23	1.21	.59½	.56	.57½	.56½
Sep. 3.	30	17½	17	12	1.22	1.19½	1.24	1.20	1.53	1.50	1.56	1.51	2.26	2.24	2.28	2.25	1.22	1.19	1.24	1.20	.56	.55½	.57	.56½
Sep. 10.	30	16	12	12	1.22	1.20	1.21	1.21	1.55	1.50	1.56	1.51	2.22	2.20	2.26	2.01	1.12	.95½	1.14	.96	.55½	.49½	.56½	.50
Sep. 17.	30	15	14	10	1.24	1.20½	1.24	1.20	1.52	1.50	1.56	1.51	1.92	1.92	1.93	1.87	.68½	.97½	1.06	.80	.48	.49½	.54	.41
Sep. 24.	30	20	11	68	1.20	1.12½	1.24	1.13	1.65	1.65	1.66	1.66	1.92	1.80	1.93	1.81	.68½	.88½	.86	.86	.47½	.45	.48	.45½
Oct. 1.	30	20	11	67	1.07	1.02	1.08	1.02½	1.55	1.45	1.56	1.45	1.90	1.78	1.91	1.70	.92	.97	.90	.93	.44½	.44	.47½	.45
Oct. 8.	30	20	60	65	1.08	1.04½	1.06	1.05	1.56	1.50	1.57	1.51	1.76	1.60	1.77	1.61	.88	.85	.86	.86	.44	.40	.44½	.40½
Oct. 15.	30	20	68	67½	1.09½	1.08½	1.10	1.09	1.57	1.50	1.58	1.51	1.67	1.55	1.68	1.55	.88	.77	.80	.77½	.44	.40	.44½	.40½
Oct. 22.	30	20	68½	65	1.08	1.05½	1.08½	1.05	1.65	1.60	1.66	1.61	1.52	1.40	1.53	1.41	.75½	.67½	.76	.68	.38	.34	.35½	.34
Oct. 29.	30	20	67½	65	1.05	.97½	1.06	.98½	1.60	1.57	1.61	1.58	1.40	1.33	1.41	1.24	.73½	.66½	.75	.67½	.34	.33½	.34½	.33½
Nov. 5.	30	20	11	69½	1.01	.93	1.02	.94	1.80	1.60	1.81	1.61	1.36	1.25	1.37	1.28	.66	.50	.67	.50½	.34	.31½	.34½	.32
Nov. 12.	35	20	12	68½	1.12	1.03½	1.13	1.04½	2.00	1.87	2.01	1.88	1.36	1.05	1.37	1.06	.80	.47	.80½	.47½	.34	.26	.34½	.26½
Nov. 19.	30	20	68½	60	1.10	1.08	1.11	1.09	2.05	1.95	2.06	1.96	1.52	1.44	1.53	1.46	.80	.68	.91	.69	.38	.34½	.38½	.35
Nov. 26.	30	20	69	68	1.08	1.05	1.09	1.06	2.04	1.92	2.05	1.93	1.50	1.30	1.60	1.31	.90	.82	.91	.69	.34	.29	.36	.30
Dec. 3.	30	20	11	67½	1.09	1.03½	1.12	1.04½	1.90	1.70	1.91	1.71	1.51	1.36	1.57	1.37	.77½	.72	.80	.78	.34	.29	.36	.30
Dec. 10.	30	20	11	67½	1.18	1.09½	1.19	1.10½	1.90	1.85	1.91	1.85	1.33	1.46	1.54	1.47	.80	.82	.78	.72½	.37½	.34	.38½	.35
Dec. 17.	30	20	11	68½	1.24½	1.21	1.25½	1.22	1.95	1.90	1.96	1.91	1.64	1.56	1.65	1.57	.84½	.80	.80	.80	.38½	.34	.39½	.37½
Dec. 24.	30	17½	10	68½	1.39	1.24	1.40½	1.25	1.90	1.95	1.97	1.96	1.50	1.56	1.60	1.57	.87	.76	.87½	.76½	.38	.31	.42	.40
Dec. 31.	25	10	66½	1.48	1.40	1.49	1.41	1.38	1.95	1.99	1.96	1.96	1.58	1.52	1.56	1.53	.85	.70½	.85½	.71	.39½	.38	.40	.39½
Year's range.	70	10	60	65	1.60	1.31	1.60½	1.41	3.00	3.05	3.15	3.12	3.65	1.05	3.25	1.06	1.85	.47	1.86	.47½	.90	.28	.90½	.26½

New York Stock Exchange Transactions - 1921

Range for 1920	High	Low	Last Dividend	Per Cent	Amount	STOCKS	Open	High	Date	Low	Date	Last	Change	Bid	Asked	Sales
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	12,000,000	ADAMS EXPRESS	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	13,163,000	Advance Rumely	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	11,952,000	Advance Rumely	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	13,163,000	Air Reduction	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	10,000,000	Ajao Rubber (\$50)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	7,500,000	Alaska Gold Mines (\$10)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	13,907,440	Alaska Juneau G. M. (\$10)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	3,300,000	Allegheny & Western	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	22,901,000	All American Cables	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	2,000,000	Alliance Realty	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	2,166,741	Allied Chemical & Dye (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	18,808,000	Allied Chemical & Dye pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	24,500,000	Allis-Chalmers Manufacturing pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	15,729,000	Allis-Chalmers Manufacturing pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	5,000,000	Amalgamated Sugar 1st pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	23,322,100	American Agricultural Chemical pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	28,455,200	American Agricultural Chemical pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	4,495,700	American Bank Note (\$50)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	4,956,620	American Bank Note pf. (\$50)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	15,000,000	American Beet Sugar Co.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	5,000,000	American Beet Sugar pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	96,000	American Bosch Magneto (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	150,000	American Brake Shoe & Foundry new (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	9,000,000	American Brake Shoe & Foundry pf. new	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	41,233,300	American Can	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	11,233,300	American Can Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	30,000,000	American Car & Foundry	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	155,958	American Car & Foundry pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	20,257,100	American Chief (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	10,198,000	American Chief (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	5,278,370	American Cotton Oil Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	18,000,000	American Express	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	12,271,100	American Express	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	12,548,300	American Hide & Leather Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	7,161,400	American Ice	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	14,920,000	American Ice pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	19,000,000	American International	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	2,826,000	American International	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	16,750,000	American Linsco Co.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	16,750,000	American Linsco Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	25,000,000	American Locomotive Co.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	25,000,000	American Locomotive pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	55,000	American Malt and Grain, sta. (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	55,000	American Malt and Grain (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	13,808,227	American Malt and Grain (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	12,500,000	American Safety Razor (\$25)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	7,900,000	American Shipbuilding	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	699,243	American Ship and Commerce (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	69,998,000	American Smelting and Refining Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	50,000,000	American Smelting and Refining Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	9,642,800	American Smelters pf. A.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	11,000,000	American Snuff	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	3,953,800	American Snuff pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	20,801,000	American Steel Foundry (sh.)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	8,481,300	American Steel Foundry pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	45,000,000	American Sugar Refining Co.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	45,000,000	American Sugar Refining Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	14,447,400	American Sumatra Tobacco	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	1,965,500	American Sumatra Tobacco pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	14,000,000	American Telegraph and Cable	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	541,465,600	American Telegraph and Telephone Co.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	40,242,400	American Tobacco Co.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	40,300,000	American Tobacco, Class B	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	51,975,700	American Tobacco Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	6,338,500	American Water Works and Electric	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	3,966,900	American Water Works and Electric 1st pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	7,248,000	American Water Works Electric partic. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	7,948,000	American Woolen Co.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	40,000,000	American Woolen Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	61,800	American Woolen Co. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	12,500,000	American Writing Paper Co.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	4,828,000	American Zinc, Lead and S. pf. (\$25)	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	2,414,000	American Zinc, Lead and S. pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	3,250,000	Ann Arbor	Open	High	Dec. 7	Low	Jan. 3	50	+25	104 1/2	11	68,880
46 1/2	46 1/2	46 1/2	Dec. 1, '17	1	4,000,000	Ann Arbor pf.	Open	High	Dec. 7	Low	Jan. 3	50	+25</			

New York Stock Exchange Transactions—1921—Continued

Range for 1920		Last Dividend		Amount		STOCKS.		Open.		High.		Low.		Net		Closing.		Total	
High.	Low.	Date.	Per Cent.	Per. Div.	Stock Capital.	Stock Listed.	Chicago, Milwaukee & St. Paul.	Open.	High.	Date.	Low.	Date.	Last.	Change.	Hld.	Asked.	Sales.	Total	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900	116,274,900	Chicago, Milwaukee & St. Paul pf.	129	131	Jan. 12	129	Dec. 23	129	+10	183	19	271,850	271,850	
11.44	11.44	Sept. 1, '17	17	2	116,274,900</														

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New York Stock Exchange Transactions—1921—Continued

Range		Last Dividend		Amount		STOCKS		Range		Last		Net		Closing		Year's	
High	Low	Paid	Per Cent	Stock	Capital	Open	High	Date	Low	Date	Change	Change	Asked	Total			
105	100 1/4	Nov. 1, '21	1%	12,000,000	Kress (S. H.) Co.	75	94	Dec. 30	70	Sept. 16	94	1	92	115	300		
91 1/4	85	Jan. 31, '21	1%	3,397,000	Kress (S. H.) Co. pf.	101	101	Feb. 11	101	Feb. 11	101	1	100	115	287,346		
57 1/2	53	Mar. 31, '21	1%	35,108,500	LACKAWANNA STEEL	40	57 1/2	May 17	40	June 3	47 1/2	+ 6 1/4	46	44 1/4	19,200		
24 1/4	8 1/4	Mar. 15, '08	1%	11,840,000	Lake Erie & Western	14	14 1/4	Jan. 12	10	May 11	12	12	12	12 1/2	10,650		
40 1/4	16	Jan. 15, '08	1%	11,840,000	Lake Erie & Western pf.	23 1/2	30	Dec. 20	17 1/2	Aug. 25	20	+ 1 1/2	28 1/2	30	13,725		
38 1/4	15 1/4	Jan. 1, '21	50c	100,000	Lue Rubber & Tire (sh.)	18	30	Dec. 7	17 1/2	Jan. 14	25 1/2	+ 8 1/2	28	30	15,900		
56 1/4	39 1/4	Dec. 7, '22	87 1/2%	16,498,400	Liggett & Myers (\$50)	139	164	Dec. 17	138 1/4	Jan. 22	160	+ 25 1/2	158	160	460,960		
209 1/2	127 1/2	Dec. 1, '21	1%	11,177,900	Liggett & Myers, Class B.	140	164	Dec. 22	137	April 27	164	+ 39	155	164	18,450		
155 1/2	125	Jan. 2, '22	1%	22,512,900	Liggett & Myers pf.	97 1/2	110	Nov. 28	97 1/2	Jan. 3	104	+ 8 1/2	107	106	3,928		
110 1/2	90	Dec. 1, '21	1%	4,350,000	Lima Locomotive	74	102	Dec. 16	61	Aug. 18	97 1/2	+ 36	97 1/2	100	9,847		
...	...	Nov. 1, '21	1%	2,865,000	Lincoln Locomotive pf.	77 1/2	102	Dec. 16	61	Aug. 25	100	+ 38 1/2	101	105	2,300		
26	14 1/2	May 31, '21	50c	1,090,380	Loew's, Inc. (sh.)	15	21 1/2	Mar. 28	10	June 7	13 1/2	+ 1 1/2	13 1/2	14	862,800		
29	14 1/2	May 31, '21	50c	1,450,000	Loft, Inc. (sh.)	11 1/2	12 1/2	Jan. 10	7 1/2	Aug. 25	9 1/2	+ 1 1/2	9 1/2	9 1/2	149,700		
70	25	Jan. 31, '21	1%	6,948,000	Loose-Wiles Biscuit	31	42	Jan. 31	30	Aug. 25	30 1/4	+ 6 1/4	36	38	26,100		
100	38 1/2	Jan. 1, '22	1%	4,488,200	Loose-Wiles Biscuit 2d pf.	93 1/4	98 1/4	Apr. 28	93 1/4	Jan. 10	96 1/4	+ 28 1/4	90 1/4	97	1,100		
115 1/4	100	Nov. 1, '21	1%	2,000,000	Loose-Wiles Biscuit 2d pf.	100	100	Mar. 11	94 1/4	Jan. 23	90	+ 4 1/2	90	110	8,400		
138 1/4	120 1/4	Jan. 3, '22	1%	2,410,000	Loose-Wiles Biscuit 2d pf.	100	100	Feb. 28	93 1/4	Aug. 25	150 1/4	+ 14 1/2	150	151	1,800		
110 1/4	97	Jan. 3, '22	1%	11,306,700	Lorillard (P. I. Co. pf.)	100	111	Dec. 2	100	June 5	110	+ 13	106	112	4,005		
112 1/4	94	Aug. 10, '21	3 1/2%	72,000,000	Louisville & Nashville	107 1/2	118	July 6	97	Apr. 14	109 1/2	+ 8 1/2	108 1/2	109 1/2	58,400		
69 1/4	56	Jan. 3, '22	1%	41,380,400	MACKAY COMPANIES	59 1/2	72	Dec. 23	59 1/2	Jan. 3	71	+ 13	71 1/2	75	6,428		
64 1/4	56	Jan. 3, '22	1%	50,000,000	Mackay Companies pf.	57	62	Dec. 2	55	June 7	59 1/2	+ 2 1/2	57 1/2	60	6,015		
45	8	Jan. 2, '22	1%	100,000	Matheson Alkali (sh.)	40	40	Jan. 18	30	Jan. 17	40	+ 10	40	40	4,700		
80 1/4	45	Jan. 2, '22	1%	3,000,000	Matheson Alkali (sh.)	40	40	Jan. 18	30	Jan. 17	40	+ 10	40	40	3,185		
151 1/2	63	Jan. 2, '22	1%	10,000,000	Manati Sugar	68	89 1/2	Jan. 21	62 1/2	Oct. 6	32 1/2	+ 15 1/2	32	32 1/2	5,160		
102	80	Jan. 3, '22	1%	3,300,000	Manati	92	93	Jan. 24	92	Jan. 20	93 1/2	+ 7	90	90	200		
65 1/4	38 1/4	Jan. 3, '22	1%	5,173,000	Manhattan Elevated gtd.	49	58 1/2	Jan. 25	32	Dec. 14	36 1/2	+ 1 1/2	36 1/2	36 1/2	83,540		
...	...	Jan. 3, '22	1%	5,000,000	Manhattan Beach	49	58 1/2	Jan. 25	32	Dec. 14	36 1/2	+ 1 1/2	36 1/2	36 1/2	83,540		
35 1/2	10	Jan. 2, '21	3 1/2%	1,000,000	Manhattan Shurt list pf.	100	100	Nov. 22	100	Nov. 13	100 1/2	+ 14 1/2	100 1/2	104 1/2	41,000		
...	...	Jan. 2, '22	1%	1,000,000	Manhattan Shurt list pf.	100	100	Nov. 22	100	Nov. 13	100 1/2	+ 14 1/2	100 1/2	104 1/2	41,000		
69	12	...	...	81,136	Marlin-Rockwell (sh.)	17 1/2	19 1/2	Jan. 14	5	Oct. 24	6	- 9	5	9	13,296
...	...	...	...	792,379	Marland Oil (sh.)	21 1/2	30 1/2	Nov. 12	12 1/2	Aug. 16	26 1/2	+ 1 1/2	26	27	116,350
...	...	...	...	9,491,200	Market Street Railway	3	7	May 10	2 1/2	Dec. 20	3 1/2	+ 1 1/2	3 1/2	4	13,550
...	...	...	...	8,728,000	Market Street Railway prior pf.	4	4 1/2	May 10	2 1/2	Dec. 20	3 1/2	+ 1 1/2	3 1/2	4	13,550
...	...	...	...	4,497,800	Market Street Railway 2d pf.	16	18 1/2	May 10	12	Aug. 29	14	+ 2 1/2	14	17	11,400
...	...	...	...	4,095,600	Market Street Railway 2d pf.	7	8 1/2	May 11	4 1/4	Aug. 25	6	+ 1 1/2	5 1/2	6 1/2	5,325
...	...	...	...	77,295	Martin-Parry (sh.)	14	22	Dec. 30	13	Sept. 21	21 1/2	+ 7 1/2	21 1/2	21 1/2	21,900
...	...	...	...	5,885,700	Matheson Alkali (\$50)	15 1/2	24	Nov. 26	11 1/2	Aug. 20	22	+ 6	22	22 1/2	21,845
...	...	...	...	3,410,000	Maxwell Motors, Class A	10	15 1/2	Dec. 7	3	June 3	14 1/2	+ 1 1/2	13 1/2	14	20,350
...	...	...	...	3,410,000	Maxwell Motors, Class B	10	15 1/2	Dec. 7	3	June 3	14 1/2	+ 1 1/2	13 1/2	14	20,350
...	...	...	...	3,410,000	Maxwell Motors c. d. sta. as.	2	3 1/2	Jan. 13	1/2	Aug. 6	1 1/4	+ 1/4	1 1/4	1 1/4	10,700
...	...	...	...	3,410,000	Maxwell Motors 1st pf. c. d. sta. as.	9 1/4	9 1/4	Jan. 13	3 1/2	Aug. 6	1 1/4	+ 1/4	1 1/4	1 1/4	10,700
...	...	...	...	3,410,000	Maxwell Motors 2d pf. c. d. sta. as.	3	3	June 29	2 1/2	Aug. 1	2 1/2	+ 1/2	2 1/2	2 1/2	8,600
...	...	...	...	28,000,000	Maxwell Motors Stores	68 1/2	114	Dec. 19	65 1/2	Aug. 1	108 1/4	+ 41 1/2	107 1/2	110	97,450
...	...	...	...	6,000,000	May Department Stores	95	100	Dec. 19	95	May 18	109	+ 14 1/2	108	110	1,855
...	...	...	...	40,657,300	Mexican Petroleum	158 1/2	167 1/2	Jan. 15	84 1/2	Aug. 25	113 1/2	+ 44 1/2	113 1/2	114	9,477,900
...	...	...	...	12,000,000	Mexican Petroleum pf.	94	94	Jan. 11	70	Oct. 15	80 1/2	+ 8 1/2	83	88	5,400
...	...	...	...	3,735,570	Miami Copper (\$5)	15 1/2	28	Dec. 16	13 1/2	Jan. 3	27 1/2	+ 1 1/2	27 1/2	27 1/2	1,000
...	...	...	...	15,728,000	Michigan Central	28	28	Aug. 22	28	Aug. 22	28	+ 1	28	28	1,000
...	...	...	...	100,000,000	Middle States Oil (\$50)	31 1/2	33 1/2	Jan. 4	22	Jan. 21	27 1/2	+ 4	27 1/2	27 1/2	636,400
...	...	...	...	14,712,380	Middle States Oil (\$10)	31 1/2	33 1/2	Jan. 4	22	Jan. 21	27 1/2	+ 4	27 1/2	27 1/2	636,400
...	...	...	...	24,728,000	Middle States Oil (\$10)	1 1/2	1 1/2	Jan. 10	1/2	Jan. 13	1 1/2	+ 1	1 1/2	1 1/2	2,001,630
...	...	...	...	25,208,900	Minn. & St. L. (new)	12 1/2	14 1/2	May 9	4 1/2	Dec. 30	5 1/2	+ 1 1/2	5 1/2	6	104,700
...	...	...	...	12,000,000	Minn. St. P. & S. M.	73	74 1/2	Nov. 30	63	Aug. 24	65 1/2	+ 2 1/2	65 1/2	66	26,925
...	...	...	...	12,000,000	Minn. St. P. & S. M. pf.	73	74 1/2	Nov. 30	63	Aug. 24	65 1/2	+ 2 1/2	65 1/2	66	26,925
...	...	...	...	1,221,400	Minn. St. P. & S. M. pf.	56	59 1/2	Dec. 2	53	Sept. 16	57	+ 3	61	64	2,100
...	...	...	...	63,300,300	Missouri, Kansas & Texas	2 1/2	3 1/2	Nov. 22	1	Dec. 23	1	+ 1	1	1 1/2	236,300
...	...	...	...	213,000,000	Missouri, Kansas & Texas pf.	4 1/2	5 1/2	Jan. 2	2	Dec. 28	2 1/2	+ 1/2	2 1/2	2 1/2	53,900
...	...	...	...	...	Missouri, Kansas & Texas pf., w. l.	2 1/2	3 1/2	Nov. 22	1	Dec. 23	1	+ 1	1	1 1/2	236,300
...	...	...	...	80,400,700	Missouri Pacific	20 1/2	23 1/2	Mar. 12	17 1/2	Mar. 12	17 1/2	+ 2 1/2	17 1/2	17 1/2	300,770
...	...	...	...	63,001,300	Missouri Pacific pf.	40 1/2	49 1/2	Nov. 28	33 1/2	Mar. 11	45 1/2	+ 1 1/2	45 1/2	46	467,400
...	...	...	...	9,633,300	Montana Power	53 1/2	64	Dec. 30	43	Aug. 2	64 1/2	+ 10 1/2	64 1/2	64 1/2	20,400
...	...	...	...	9,700,000	Montana Power pf.	93	93	Nov. 29	92 1/2	Oct. 15	100	+ 7 1/2	100	100	4,300
...	...	...	...	1,067,150	Morris & Essex (\$50)	65	65	July 11	65	July 11	65	+ 1	65	65	345
...	...	...	...	100,000	Mullins Body (sh.)	21	25 1/2	Jan. 11	18	Sept. 8	20 1/2	+ 2 1/2	20 1/2	21	25,550
...	...	...	...	1,000,000	Mullins Body 8% pf.	88	88	June 14	88	June 14	88	+ 2 1/2	88	88	100
...	...	...	...	16,000,000	NASH, CHAT. & ST. LOUIS	98	100 1/2	Dec. 8	98	Aug. 10	100 1/2	+ 2 1/2	101 1/2	110	700
...	...	...	...	25,000,000	N. Acme Co. (\$50)	27	30	Jan. 10	10 1/2	Dec. 27	10 1/2	+ 1 1/2	10 1/2	11	116,000
...	...	...	...	...	National Amalgam & Chem. pf.	48	93	Jan. 11	47 1/2	Jan. 11	47 1/2	+ 1 1/2	47 1/2	47 1/2	2,800
...	...	...	...	100,000,000	National Amalgam & Chem. pf. Ch. Gen. Co.	48	93	Jan. 10	47 1/2	Jan. 11	47 1/2	+ 1 1/2	47 1/2	47 1/2	2,800
...	...	...	...	29,236,000	National Biscuit Co.	102	124 1/2	Dec. 7	102	Jan. 4	126 1/2	+ 20 1/2	123 1/2	126 1/2	38,100
...	...	...	...	24,804,500	National Biscuit Co. pf.	106	120	Jan. 26	115	Aug. 25	114	+ 9	113	113 1/2	15,688
...	...	...	...	12,000,000	National Cloak & Suit	26	35 1/2	Jan. 18	15	Sept. 13	25	+ 10	26	28	21,000
...	...	...	...	4,180,000	National Cloak & Suit pf.	55 1/2	70	May 10	44 1/2	Oct. 19	70	+ 10 1/2	69	70	14,000
...	...	...	...	250,000	National Condit. & Candy (sh.)	11 1/2	18 1/2	Feb. 14	11 1/2	Feb. 14	18 1/2	+ 7 1/2	18 1/2	18 1/2	99,475
...	...	...	...	15,591,600	National Enam. & Stamping	92	95	Feb. 14	26	Aug. 25	36 1/2	+ 14 1/2	36 1/2	37	138,120
...	...	...	...	10,000,000	National Enam. & Stamping pf.	92	95	Mar. 5	89	June 11	95	+ 7 1/2	95	92 1/2	2,436
...	...	...	...	20,655,500	National Lead Co.	87	87	Dec. 13	67 1/2	June 28	87	+ 18	88 1/2	87	60,550
...	...	...	...	24,367,600	National Lead Co. pf.	101	108	May 4	100	June 20	108	+ 8	108	108	8,500
...	...	...	...	10,821,000	National Ry. of Mexico 1st pf.	7	4 1/2	Feb. 7	2 1/2	Dec. 22	3	+ 1 1/2	3	4	91,000
...	...	...	...	124,065,300	Nevada Copper (\$5)	10	15 1/2	Dec. 12	9	Mar. 31	14 1/2	+ 5 1/2	14 1/2	15 1/2	22,700
...	...	...	...	12,235,900	New Orleans, Texas & Mexico	60	77 1/2	Feb. 17	46	June 21	56 1/2	+ 3 1/2	56 1/2	57	59,600
...	...	...	...	10,000,000	New York Air Brake	80									

New York Stock Exchange Transactions—1921—Continued

Range for 1920		Last Dividend		Amount		STOCKS		Open		High		Date		Low		Date		Net		Closing		Year's Total	
High	Low	Date	Per Cent	Per Share	Stock	Capital	Stock Listed	Open	High	Date	Low	Date	Low	Date	Low	Date	Change	High	Asked	Total	Year's Total		
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000	1,000,000	1,000,000	80	80	Jan. 1	77	Nov. 2	70	70	70	70	70	70	70	70	70	70	
100.00	85.00	Jan. 1, '21	2	1	1,000,000																		

Foot Notes

High and low prices are based on sales of 100-share lots, except in special instances where an asterisk (*) indicates that the price given is for less than that amount. †Including the amount of New York Central Railroad stock listed. ‡Payable in scrip. §Payable in stock. ¶Payable in preferred stock. x Ex dividend.

	Amount.	Kind.
American Shipbuilding	24%	Extra
Atlantic Terminal	24%	Strip
Columbia Graphopoulos	1%	Stock
Corn Prod. Ref.	1%	Extra
Eastman Kodak	7%	Extra
N. Y., Chicago & St. Louis 2d pf. 5% from 1918		
Income and 25% from 1919 income.		
Ott. Electric Corp.	20%	Extra
Pacific Mail	50c	Extra
Pure Oil Co.	50c	Extra
Texas Gulf Sulphur.	50c	Stock
Union Pacific Coal & Oil	20c	Stock
Am. Hirsch Magneto paid 20% in stock July 15,		

American La France Fire Engine paid on common 15% in preferred stock June 1, 1921.
American Steel Foundries paid \$4 in common stock on common Dec. 31, 1920.
American Steel Foundries paid \$2 in common stock on common stock May 29, 1920.

Alb. & Susq. paid 1½% extra on Jan. 10, not included in amount given in preceding table.
American Tobacco paid on common 75% in Class B stock on Aug. 1, 1920, and on common and common B Aug. 15, 1921, \$1.00 in common stock of the Mengel Co.

Drown Shoe common paid 37-5% in common stock on July 1, 1920.
Central of N. J. paid special dividends of 2% on June 30, 1920, and 2% on Feb. 25 and June 30, 1921.
Chandler Motor paid 33-3% in stock June 10, 1920.
Columbia Gas and Electric paid 1% extra in cash Jan. 25, 1921.
Consolidated Cigar paid 15% in common stock on common on Nov. 1, 1920.
Crutcher paid 20% in stock April 30, 1920, 12-3% in stock July 31, 1920, and 14-2-7% in stock on Aug. 31, 1920.
Delaware, Lackawanna & Western paid 100% in stock on Aug. 20, 1921.

Eastman Kodak paid on common 10% extra in cash June 1 and 5% in cash July 1 and Nov. 1, 1921.

Endicott-Johnson paid 10% in stock on common June 10, 1920.

General Motors paid May 1, Aug. 2 and Nov. 1, 1920, 1-10 of a share on new common.

General Chemical paid 20% in stock May 1, 1920

International Harvester paid 12 1/2% in common

stock on common Sept. 15, 1920, and 2% in common stock on Jan. 25 and July 25, 1921.

International Motor Truck paid 100% in stock
May 11, 1920.

Kelly-Springfield Tire paid on common May 1
Aug. 2 and Nov. 1, 1920, and Feb. 1, 1921, 3%

in common stock.
Kresge (S. S.) Co. paid on common 54% in com-

Manhattan Electric Supply Company paid 10% in

May Department Stores paid on common 33 1-3%

Mexican Petroleum paid on common 10% in com-
mon stock July 10, 1920.

Middle States Oil paid 20% in stock March 1, 1920,
and 50% in stock July 10, 1920.

National Aniline and Chemical paid 4% in common stock on Oct. 9, 1920.

Ohio Fuel Supply paid 2% extra in Victory loan notes.

Owens Bottle paid on common 5% in common stock on July 1, 1920, and 50% in common stock

Pan American Petroleum and Transp. paid on

common and Class B Stock \$5 in Class B stock on July 10, 1920.

Pierce Oil common paid 21½% in common stock on July 1 and Oct. 1, 1920.

Pure Oil paid 50c. in common stock Sept. 1, 1920.
Savage Arms paid 5% extra on Jan. 15, and

April 30, in addition to the regular quarterly payments of 1½%.
Sears, Roebuck & Co. paid 40% in common stock on common July 15, 1920.

Sinclair Cons. Oil paid 2% in stock July 15, Oct. 15, 1920, and Jan. 15, 1921.

South Porto Rico Sugar paid 10% in common stock on common Aug. 6, 1909.

Studebaker Corporation paid 33 1-3% in stock on
May 5, 1920.

Texas Company paid 10% in stock March 31, 1921.
Texas Pacific Coal and Oil paid 2% in stock Sept.

Union Bag and Paper paid 50% in stock May '90

United Cigar Stores paid 10% in common stock

United Retail Stores paid 5% in stock Aug. 16.

United States Rubber paid 12½% in stock Feb. 19.

United Cigar Stores paid 10% in stock April 1.

United Fruit paid 100% in stock Jan. 15, 1921.

Virginia Iron, Coal and Coke paid 10% in stock
Nov. 1, 1920.

Weyman-Bruton Co. paid on common 20% in common stock Dec. 28, 1921.

Woolworth (F. W.) Company paid 50% in common stock June 1, 1920.

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COMMONWEALTH FINANCE CORPORATION

Consolidated Balance Sheet
As of September 30, 1921

ASSETS		
CURRENT ASSETS		\$9,264,025.78
Cash	\$ 208,434.88	
Other Current Items	9,055,590.90	
FURNITURE & FIXTURES	19,423.43	
REAL ESTATE	56,666.97	
PREPAID ITEMS, ORGANIZATION EXPENSES AND GOOD WILL	5,000.083.55	
TOTAL ASSETS		\$14,340,199.73
LIABILITIES		
CURRENT LIABILITIES	\$1,623,824.50	
PREFERRED CAPITAL STOCK	6,771,400.00	
COMMON CAPITAL STOCK	4,872,190.00	
SURPLUS & RESERVES	1,072,785.23	
		\$14,340,199.73

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New York Stock Exchange
Bond Transactions
1921

Year's	Description of Issue	High Date	Low Date	Year's
\$400,000	ADAMS EXPRESS 4s, 1948	78 Dec 6	50 1/2 Jan 4	75 + 10
8,000	Ala. Great Southern 5s, 1948	65 Apr 11	82 May 16	88 1/2 + 24
95,000	Alas. C. M. conv. deb. 6s, 1925	109 Feb 10	10 July 9	12 + 2
43,000	do conv. deb. 6s, Series B, 1920	104 Jan 19	89 Dec 10	8 1/2 + 10
87,000	Albany & Susq. con. gd. 3 1/2s, 1946	78 Dec 15	68 1/2 July 1	7 1/2 + 7 1/2
27,000	Alleg. Valley gen. rtd. g. 4s, 1942	84 Mar 30	80 Apr 22	84 + 10
7,000	Alleg. & Western 1st 4s, 1948	80 May 22	71 May 19	80 1/2 + 10
20,000	Ala. Mid. 1st rtd. g. 5s, 1928	95 1/2 Jan 13	91 Jan 3	95 1/2 + 4 1/2
444,000	Am. Ag. Chemical 1st cv. 5s, 1928	98 1/2 Jan 20	88 Jan 4	95 1/2 + 7 1/2
3,314,000	do 1st ref. s. f. 7 1/2s, 1911	102 1/2 Nov 29	92 1/2 June 21	100 1/2 + 10 1/2
328,000	Am. Cotton Oil 20-year deb. 5s, 1940	84 1/2 Dec 2	65 June 3	80 + 10 1/2
100,000	Am. Crock & L. Co. gtd. g. 5s, 1921	103 1/2 Dec 1	103 1/2 Dec 1	103 1/2 + 10 1/2
5,917,000	Am. Sm. & Ref. 1st 5s, 1917	89 Dec 17	77 Apr 4	87 1/2 + 10
3,000,000	Am. Sugar Ref. 6s, when issued	98 1/2 Dec 27	98 1/2 Dec 27	98 1/2 + 10 1/2
4,396,000	Am. T. & T. col. f. 4s, 1925	89 1/2 Dec 1	73 1/2 Jan 3	87 + 14 1/2
5,319,000	do col. trust 5s, 1940	92 1/2 Nov 22	73 1/2 Jan 3	92 1/2 + 14 1/2
305,000	do ex. g. 4s, 1930	85 1/2 Dec 7	65 Jan 3	81 + 18 1/2
529,000	do 20-year cv. 4 1/2s, due 1933	97 1/2 Nov 21	80 Jan 3	94 1/2 + 14 1/2
13,928,500	do conv. 6s, 1925	112 Nov 21	94 1/2 Jan 3	108 1/2 + 14 1/2
9,000	Am. W. W. & E. 20-year 5 1/2s, 31	70 Nov 12	61 1/2 Oct 10	69 + 8 1/2
434,000	Am. Writing Paper 7s of 1930	80 Nov 26	67 Mar 18	83 1/2 + 8 1/2
195,000	Am. Arbor 1st g. 4s, 1905	60 1/2 Jan 12	58 Jan 12	58 + 10
2,461,000	Arm. & Co. 1st mfg. 40-yr. 7 1/2s, 20	88 Nov 30	77 Jan 6	87 + 12
9,396,500	A. T. & S. Fe Ry. gen. g. 4s, 1905	89 1/2 Nov 26	73 1/2 Jan 18	86 + 10 1/2
72,000	do registered	86 Nov 28	73 1/2 Jan 10	82 1/2 + 10 1/2
336,000	do rtd. g. 4s, 1906	79 1/2 Dec 16	67 1/2 Mar 18	78 1/2 + 8 1/2
1,430,000	do do stamped	80 Dec 16	68 Mar 12	79 + 10 1/2
465,000	do 50-year cv. g. 4s, 1950	80 Dec 16	67 1/2 June 27	76 + 10 1/2
840,000	do 4 1/2 cv. bds., 1s of 1910 due 1930	93 Dec 30	79 Apr 11	90 + 12 1/2
161,000	do E. Okla. Div. 1st g. 4s, 1928	92 Nov 29	80 Jan 11	91 + 7 1/2
140,000	do Rocky Mt. 1st 4s, 1904	76 Nov 15	63 Jan 3	73 1/2 + 10 1/2
244,000	do Trans. S. L. 4s, 1908	82 1/2 Dec 23	72 1/2 Jan 1	82 1/2 + 10 1/2
443,000	do Cal. At. 1st and ref. mfg. 4 1/2s	88 1/2 Dec 29	77 Jan 2	87 1/2 + 10 1/2
41,000	At. Birm. 20-year 1st g. 4s, 1934	63 1/2 Mar 19	58 1/2 Nov 23	59 + 10 1/2
92,000	At. & Chart. A. L. 1st 4s, 1914	92 1/2 Dec 30	77 1/2 Jan 11	87 1/2 + 10 1/2
1,270,000	Atl. C. L. R. R. 1st con. 4s, 1952	85 1/2 Dec 29	73 1/2 Jan 8	85 1/2 + 10 1/2
531,000	do 10-year, sec. 7 1/2s, notes, 1913	107 Nov 18	90 May 20	104 1/2 + 10 1/2
249,000	do gen. and unfin. 4 1/2s, 1944	88 1/2 Nov 30	72 1/2 Jan 1	84 1/2 + 10 1/2
1,470,000	do Louis. & N. col. 2 1/2s, 1952	78 1/2 Nov 28	69 1/2 May 27	70 1/2 + 10 1/2
2,408,000	Atlantic Fruit ex. deb. 7s, 1931	75 Jan 10	61 Jan 29	67 + 10 1/2
140,000	Atlantic & Ind. rtd. g. 4s, 1908	75 1/2 Nov 30	64 Jan 4	70 + 10 1/2
6,000	do 2d 4s, 1908	57 Dec 4	57 Dec 4	57 + 10 1/2
5,081,000	Atl. Ref. 10-year g. deb. 6 1/2s, 1931	100 Nov 10	88 1/2 Feb 8	94 1/2 + 10 1/2
10,000	Atlantic & Wash. 1st g. 4s, 1910	67 1/2 Jan 18	67 1/2 Jan 18	67 1/2 + 10 1/2
1,074,000	Atlas Powder 15-year con. g. 7 1/2s, 1936	100 Dec 1	90 Aug 17	100 1/2 + 10 1/2
1,000	Austin & N. W. g. 5s, 1951	84 Jan 7	80 Jan 7	84 + 10 1/2
74,000	BALDWIN LOCOM. 1st mfg. s. f. 5s, 70	79 1/2 Dec 10	72 Jan 19	76 1/2 + 10 1/2
3,254,000	Balt. & Ohio p. r. L. R. 5s, 1925	79 1/2 Jan 1	70 1/2 Jan 1	79 1/2 + 10 1/2
3,000	do registered	79 1/2 Jan 1	70 1/2 Jan 1	79 1/2 + 10 1/2
4,849,000	do g. 5s, 1948	80 Nov 28	64 1/2 June 27	77 + 10 1/2
1,000	do do g. 4s, 1948, registered	80 Nov 28	64 1/2 June 12	77 + 10 1/2
8,617,000	do 20-year cv. 4 1/2s, 1950	79 Nov 29	65 Mar 12	74 1/2 + 10 1/2
4,041,000	do ref. and gen. 4 1/2s, 1940	79 Nov 29	65 Mar 12	74 1/2 + 10 1/2
5,649,000	do 10-year temp. 6s, 1929	97 1/2 Nov 29	87 1/2 Apr 11	95 1/2 + 10 1/2
31,000	do Pats. June 1st 6s, 1922	97 1/2 Oct 11	97 1/2 Oct 14	97 1/2 + 10 1/2
2,230,000	do Phil. J. & M. Div. 1st g. 3 1/2s, 1925	80 Nov 25	68 1/2 Jan 4	80 + 10 1/2
2,737,000	do P. L. & W. V. 5 1/2s, 1928, 31	70 1/2 Nov 28	61 1/2 June 29	73 + 10 1/2
1,736,000	do S. & P. Div. 1st 4s, 1928	88 Nov 17	78 July 7	88 1/2 + 10 1/2
1,085,000	do T. & C. 1st ref. 4s, 1929	63 1/2 Nov 29	50 1/2 Jan 23	63 1/2 + 10 1/2
10,000	Heaven Creek 1st 4s, 1930	80 Dec 9	81 1/2 Mar 19	80 + 10 1/2
2,000	Bell & C. 1st 4s, 1925	91 May 26	84 May 26	91 + 10 1/2
4,380,000	Bell Tel. of Pa. 1st and ref. 4s, 1919	10 Nov 16	100 1/2 Jan 10	100 1/2 + 10 1/2
1,222,000	Bell Tel. of Pa. 1st and ref. 4s, 1924	10 Nov 16	100 1/2 Jan 10	100 1/2 + 10 1/2
800,000	do 20-yr. 1st and ref. 7 1/2s, SA, 192	92 1/2 Dec 28	77 Jan 3	91 1/2 + 10 1/2
1,088,000	do gen. and unfin. 4 1/2s, 1930	80 Dec 10	74 1/2 Jan 21	80 + 10 1/2
68,000	Booth Fish. deb. s. f. 6s, 1920	67 1/2 Oct 24	67 1/2 Oct 24	67 1/2 + 10 1/2
7,000	Bos. & N. Y. A. L. 1st gtd 4s, 1945	61 Nov 4	58 Oct 18	60 + 10 1/2
1,200,000	Brooklyn City 1st 4s, 1931	94 1/2 Dec 29	81 Jan 1	92 1/2 + 10 1/2
167,000	B. & O. 1st and ref. 4s, 1911	51 Dec 29	37 Jan 7	44 + 10 1/2
4,900,000	Brooklyn Edison gen. 5s, 1949	92 1/2 Dec 8	76 Jan 11	84 + 10 1/2
221,000	do gen. 6s, 1930	100 Dec 28	87 Jan 21	93 1/2 + 10 1/2
450,000	do gen. 7s, Series A, 1930	93 1/2 May 17	80 Jan 17	86 1/2 + 10 1/2
1,122,000	do gen. 7s, Series B, 1930	108 1/2 Dec 9	93 1/2 Jan 6	100 1/2 + 10 1/2
765,000	B. R. T. 20-year mfg. 5s, 1914	35 Nov 25	22 1/2 Jan 6	28 1/2 + 10 1/2
241,000	do effs. of deposit	33 Dec 3	22 1/2 Jan 2	27 1/2 + 10 1/2
104,000	do 1st ref. cv. 4s, 2002	40 Dec 20	25 Jan 5	32 1/2 + 10 1/2
3,000	do do effs. of deposit	29 Dec 20	25 Jan 5	27 1/2 + 10 1/2
2,124,500	do 7s, 1921	61 1/2 Nov 28	40 1/2 Jan 2	55 1/2 + 10 1/2
1,865,500	do 7s, 1921, effs. of deposit	60 1/2 Nov 28	40 1/2 Jan 2	55 1/2 + 10 1/2
2,205,000	do do stamped	59 1/2 Nov 28	38 Jan 8	53 1/2 + 10 1/2
501,000	Brooklyn Union Ed. 1st g. 4s, 1930	76 Dec 6	58 Jan 3	75 1/2 + 10 1/2
275,000	do do stamped	75 1/2 Dec 12	59 Jan 10	72 1/2 + 10 1/2
1,287,000	Brooklyn Union Gas 1st con. g. 5s, 1915	92 Dec 4	71 Jan 14	87 + 12 1/2
2,000	Brunswick & W. 1st gtd. g. 4s, 1938	70 Jan 27	78 1/2 Jan 27	79 + 10 1/2
33,000	Burl. R. & P. gen. g. 5s, 1947	98 1/2 Dec 30	89 1/2 Aug 1	98 1/2 + 10 1/2
731,000	do consol. 4s, 1955	92 Dec 10	78 1/2 Aug 27	90 1/2 + 10 1/2
5,000	Burl. & Susq. 1st 4s, 1926	92 Dec 10	81 1/2 Aug 27	91 1/2 + 10 1/2
1,000	do 1st sinking fund 5s, 1932	78 Sep 1	78 Sep 1	78 + 10 1/2
167,000	Bur. C. R. & N. col. 11 1/2s, 1941	90 Dec 9	85 1/2 Jan 3	95 1/2 + 10 1/2
98,000	Bush Term. Co. 1st mfg. 4s, 1952	70 Nov 21	70 Mar 28	70 + 10 1/2
306,000	do do con. 5s, 1950	86 Dec 30	67 1/2 Mar 8	80 + 10 1/2
350,000	do do bldg. 5s, gtd. tax ex., 1900	80 1/2 Dec 15	67 1/2 Jan 8	80 + 10 1/2
311,000	CAL. G. & E. CO. 1st and ref. mfg.	94 1/2 Dec 1	82 1/2 Jan 30	94 1/2 + 12 1/2
6,412,000	Canadian Northern 7s, 1940	112 Nov 25	90 1/2 Jan 13	101 1/2 + 10 1/2
6,700,000	do s. f. 1st g. 4s, 1940	100 1/2 Dec 28	80 1/2 Jan 13	90 1/2 + 10 1/2
178,000	Can. Pacific deb. 4s, 1940	78 Dec 28	78 Dec 28	78 + 10 1/2
639,000	Can. Co. con. gtd 50-yr. 5s, S. A. 1902	90 1/2 Nov 25	81 1/2 June 10	92 1/2 + 10 1/2
48,000	Carolina Cent. 1st con. g. 4s, 1919	63 1/2 May 21	62 1/2 Nov 25	62 1/2 + 10 1/2
134,000	Car. Clinch & Ohio 5s, 1938	80 Nov 29	68 June 30	81 + 10 1/2
14,000	Central Electric Telephone 5s, 1930	80 June 22	80 June 22	80 + 10 1/2
7,000	Central Foundry 1st 4s, 1931	74 Dec 17	70 Mar 8	73 1/2 + 10 1/2
2,238,000	Central Leather 5s, 1920	94 1/2 Nov 30	86 1/2 Jan 24	91 + 10 1/2
208,000	Central New England 1st gtd. 4s, 1911	54 Dec 1	44 1/2 Jan 6	54 + 10 1/2
114,000	Central Georgia Ry. 1st g. 5s, 1945	101 Dec 14	88 1/2 Mar 6	95 + 10 1/2
323,000	do con. 5s, 1945	90 Dec 21	80 June 11	85 + 10 1/2
924,000	do 10-year temp. 6s, 1929	98 Nov 28	84 1/2 July 1	93 + 10 1/2
6,000	do Middle Ga. & At. P. M. 5s, 1947	87 1/2 Dec 1	83 1/2 Dec 21	85 1/2 + 10 1/2
1,000	do Mobile Div. 1st 5s, 1940	83 Apr 25	83 Apr 25	83 + 10 1/2
25,000	do Chart. Div. 1st 4s, 1931	70 Dec 2	67 1/2 Apr 4	70 1/2 + 10 1/2
111,000	C. R. & B. of Ga. 5s, 1932	70 Dec 2	67 1/2 Apr 4	70 1/2 + 10 1/2
661,000	Cent. New Jersey gen. g. 5s, 1947	104 1/2 Dec 7	92 1/2 June 7	103 1/2 + 10 1/2
14,000	do do registered	100 Nov 25	91 Mar 5	100 1/2 + 10 1/2
5,159,000	Central Pacific 1st refund gtd 4s, 1940	83 Nov 28	70 1/2 Jan 1	83 1/2 + 10 1/2
454,000	do mfg. g. 3 1/2s, 1929	85 1/2 Dec 13	75 1/2 Jan 1	80 1/2 + 10 1/2
279,000	do Third S. L. 1st gtd. g. 4s, 1934	78 Dec 22	67 1/2 May 8	70 1/2 + 10 1/2
4,787,000	Cerro de Pasco 10-yr. s. f. conv. 5 1/2s, 20	116 Dec 19	104 1/2 Jan 1	113 1/2 + 10 1/2
138,000	C. & O. Ry. gn. fd. and mfg. 5s, 1930	94 Dec 9	79 Jan 7	91 + 10 1/2
480,000	do 1st con. g. 5s, 1939	97 1/2 Dec 27	87 June 28	97 1/2 + 10 1/2
338,000	do do general g. 4 1/2s, 1902	84 1/2 Nov 28	71 1/2 Jan 28	81 + 10 1/2
422,000	do 20-year con. 4 1/2s, 1930	86 Dec 9	71 1/2 Jan 28	81 + 10 1/2
409,000	do 20-year con. 4 1/2s, 1946	87 Dec 9	71 1/2 Jan 28	81 + 10 1/2
2,000	do Big Sandy Ry. 1st 4s, 1944	70 1/2 Sep 19	67 Apr 29	70 1/2 + 10 1/2
5,000	do Coal River Ry. 1st gtd. 4s, 1945	75 Dec 13	65 Jan 24	70 + 10 1/2
5,000	do Craig Valley deb. 5s, 1940	82 Sep 13	73 Jan 12	80 + 10 1/2
156,000	do R. & A. Div. 1st con. g. 4s, 1980	88 Nov 21	75 Jan 18	82 + 10 1/2
18,000	do R. & A. 2d con. 4s, 1980	74 Dec 14	63 Jan 18	70 + 10 1/2
4,000	do Warm Sp. V. 1st g. 5s, 1941	90 1/2 Dec 12	74 1/2 Apr 1	80 1/2 + 10 1/2
3,000	do Greenbrier Ry. 1st gtd. g. 4s, 1940	69 Apr 13	69 Apr 1	69 + 10 1/2
955,000	do Potts Creek Div. 4s, 1946	76 Dec 10	71 Nov 1	76 + 10 1/2
856,000	Chi. & Alton R. R. ref. g. 3s, 1949	53 1/2 Nov 28	40 Nov 29	41 1/2 + 10 1/2
89,000	Chi. & Alton R. R. 1st gen. 4s, 1950	70 Nov 28	60 June 23	68 1/2 + 10 1/2
489,000	Chi. B. & Q. Ill. Div. 3 1/2s, 1940	78 Nov 7	69 1/2 June 23	77 1/2 + 10 1/2
5,000	do do registered	70 1/2 Feb. 18	68 Feb 7	70 1/2 + 10 1/2
48,000	do Illinois Div. 4s, 1949	88 Dec 20	77 Oct 12	87 1/2 + 10 1/2
28,000	do Nebraska Div. 4s, 1927	94 Dec 14	80 Nov 29	91 1/2 + 10 1/2
824,000	Chi. & E. Ill. 4 1/2s, 1958	87 Nov 30	78 Oct 18	86 1/2 + 10 1/2
96,000	Chi. & E. Ill. 4 1/2 ref. and imp. g. 1933	37 Dec 3	26 Aug. 29	34 + 10 1/2
998,000	do do trust receipts	35 1/2 Nov 28	26 Aug. 30	31 + 10 1/2
214,000	do do con. g. 6s, 1937	102 Dec 15	87 1/2 Jan 3	97 1/2 + 10 1/2
689,000	do do gen. con. 1st gtd. 1937	104 1/2 Dec 22	79 Sep 13	104 1/2 + 29 1/2
83,000	do do stamped	105 1/2 Dec. 21	78 Jan 12	103 1/2 + 23 1/2
405,000	do do Guaranteed Trust 4 1/2s, 1949	82 Dec 9	67 1/2 May 11	82 1/2 + 32 1/2
38,000	do gen. 5s, 1951, when issued	72 1/2 Nov 7	68 Dec 12	70 + 10 1/2
50,000	do Guaranty Tr. recs., 1949	103 1/2 Dec 29	102 1/2 Dec 29	103 1/2 + 10 1/2
445,000	Chi. & Erie 1st g. 5s, 1982	88 Nov 30	75 July 12	86 1/2 + 10 1/2
91,000	Chi. Gas Light & C. 1st 5s, 1937	90 Dec 14	42 1/2 Jan 28	84 1/2 + 11 1/2
85,000	Chi. & N. W. 1st gtd. 5 1/2s, 18, 1839	63 Nov 22	50 1/2 May 31	60 1/2 + 10 1/2
77,000	Chi. Ind. & L. ref. g. 6s, 1947	103 Nov 22	91 1/2 May 31	102 + 10 1/2
44,000	do ref. g. 5s, 1947	90 Dec 20	73 1/2 Oct 23	80 + 10 1/2
17,000	do ref. g. 4s, 1947	72 1/2 Nov 18	66 Aug 6	72 1/2 + 10 1/2
4,000	do 1st and gen. sold 5s, 1906	73 1/2 Oct 21	60 Apr 1	65 + 10 1/2
46,000	Chi. Ind. & L. 1st gtd. 5s, 4s, 1853			

New York Stock Exchange Bond Transactions 1921—Continued

Year's sales.	Description of Issue.	High. Date.	Low. Date.	Last. Ch'ge.	Yr's Net
2,830,000	do gen. ref. cv. Ser. B 5a, 1914.....	72 1/2 Jan. 8	89 1/2 Dec. 15	63 1/2	+ 8 1/2
2,620,000	do 25-year 4 1/2% bonds, 1934.....	63 1/2 Nov. 25	53 1/2 Oct. 21	56 1/2	+ 6 1/2
6,504,000	do cv. 4 1/2%, 1932.....	72 Jan. 20	59 1/2 Dec. 14	62 1/2	+ 6 1/2
1,203,000	do 4 1/2% gen. mtg. 1981, Series C.....	83 1/2 Nov. 24	71 1/2 June 21	79 1/2	+ 4 1/2
17,000	do Chl. & Mo. River Div. 5a, 1920.....	94 Dec. 19	89 1/2 May 23	94	+ 4 1/2
1,128,000	do Pug. S. I. m. et. 40-year 4a, 1940.....	70 1/2 Dec. 1	59 1/2 July 15	65 1/2	+ 3 1/2
80,000	Chl. & N. W. ext. 4a, 1888-1926.....	93 1/2 Nov. 25	85 1/2 Mar. 23	91 1/2	+ 3 1/2
28,000	do registered.....	93 Dec. 14	84 1/2 Mar. 28	93	+ 12 1/2
461,000	do gen. g. 3 1/2%, 1987.....	73 1/2 Dec. 27	62 1/2 June 8	73 1/2	+ 8 1/2
20,000	do do registered.....	70 Dec. 3	68 Jan. 21	70	+ 8 1/2
740,000	do gen. mtg. 4a, 1987.....	84 1/2 Dec. 29	71 1/2 June 30	84 1/2	+ 8 1/2
136,000	do do stamped.....	85 1/2 Dec. 21	72 1/2 July 15	83	+ 9 1/2
424,000	Chl. & N. W. gen. 5a, 1987, stamped.....	100 Dec. 5	98 June 29	100	+ 7 1/2
24,000	do sink. fd. 6a, 1879-1929.....	102 Nov. 22	83 1/2 Dec. 2	102	+ 3 1/2
3,000	do do registered.....	99 1/2 Feb. 10	97 Jan. 17	97	+ 2 1/2
6,000	Chl. & N. W. a. f. 5a, 1879-1929.....	90 1/2 July 28	90 Sep. 9	90	+ 1 1/2
136,000	do sinking fund deb. 5a, 1933.....	93 Dec. 1	87 1/2 Jan. 3	93	+ 7 1/2
1,491,000	do 10-year sec. gold 7a, 1930.....	108 1/2 Nov. 21	90 1/2 Apr. 28	107 1/2	+ 2 1/2
4,162,000	do 15-year sec. g. 6 1/2%, 1930.....	109 Nov. 20	96 1/2 Apr. 20	108	+ 2 1/2
74,000	do St. L. & P. & N. W. 5a.....	94 1/2 Nov. 21	85 1/2 June 10	94 1/2	+ 11 1/2
2,186,000	Chicago Ry. 5a, 1927.....	72 Nov. 28	58 Jan. 3	68 1/2	+ 15 1/2
1,706,000	C. R. I. & P. Ry. gen. g. 4a, 1988.....	108 1/2 Nov. 23	68 Mar. 14	79 1/2	+ 15 1/2
7,000	do do registered.....	67 1/2 Nov. 8	67 1/2 Feb. 10	73 1/2	+ 15 1/2
9,000,000	do refunding 6a, 1934.....	80 1/2 Nov. 25	64 June 13	75 1/2	+ 15 1/2
18,000	C. St. L. & N. O. con. g. 5a, 1931.....	98 1/2 Dec. 29	86 1/2 June 14	98 1/2	+ 15 1/2
2,000	do registered.....	88 1/2 Apr. 14	87 1/2 Aug. 5	87 1/2	+ 7 1/2
35,000	do Mem. Div. 1st 4a, 1931.....	77 1/2 Dec. 8	69 1/2 Jan. 12	77 1/2	+ 7 1/2
4,000	Chl. St. L. & P. con. g. 5a, 1932.....	93 1/2 Dec. 12	83 1/2 May 14	93 1/2	+ 4 1/2
9,000	Chl. St. L. & P. & N. W. 6a, 1932.....	104 1/2 Dec. 30	97 1/2 June 27	104 1/2	+ 4 1/2
173,000	do debenture 5a, 1930.....	91 Dec. 9	79 July 21	90	+ 7 1/2
4,000	do consol. 3 1/2%, 1930.....	80 Dec. 20	81 1/2 Jan. 13	80	+ 9 1/2
10,000	Chl. Terre H. & S. E. 1st ref. 5a, 1930.....	72 1/2 Dec. 2	64 Feb. 10	72 1/2	+ 7 1/2
8,000	Chicago Telephone 1st 5a, 1932.....	98 Dec. 16	93 1/2 May 24	98	+ 10 1/2
1,112,000	Chicago T. & P. 1st 4 1/2%, 1932.....	90 Dec. 1	77 June 21	89	+ 13 1/2
1,252,000	do 1st 4 1/2%, 1932.....	112 1/2 Dec. 30	101 June 1	112 1/2	+ 9 1/2
37,000	Chicago & West. Ind. gen. 6a, 1932.....	103 1/2 Apr. 5	97 1/2 Oct. 13	103 1/2	+ 19 1/2
1,123,000	do con. 50-year 4a, 1932.....	97 1/2 Apr. 3	87 Jan. 3	97 1/2	+ 19 1/2
985,000	do 10-year col. tr. s. f. 5a, 1932.....	102 1/2 Dec. 28	93 1/2 June 22	100 1/2	+ 19 1/2
2,008,000	Chile Copper conv. 7a, 1932.....	90 1/2 Nov. 30	90 June 21	90 1/2	+ 19 1/2
9,028,000	do col. tr. 6a, conv. 1932.....	87 Nov. 28	86 Jan. 3	86 1/2	+ 19 1/2
18,000	Choctaw, Okla. & Gulf con. 5a.....	90 Nov. 22	83 1/2 June 6	90	+ 19 1/2
5,000	Cin. Gas & Ed. 1st ref. 5a, 1932.....	92 1/2 Dec. 29	83 1/2 Mar. 31	92 1/2	+ 19 1/2
10,000	Cin. Ham. & Day 1st 4 1/2%, 1932.....	79 1/2 Nov. 7	72 1/2 Feb. 23	79 1/2	+ 19 1/2
24,000	Cin. Ind. St. L. & C. 1st g. 4a, 1930.....	83 Oct. 21	75 1/2 July 6	80 1/2	+ 19 1/2
4,000	Cin. Sandusky & Cleve. 1st g. 5a, 1923.....	93 1/2 Dec. 16	85 1/2 July 12	93 1/2	+ 19 1/2
829,000	Cleve. Cin. Chl. & St. L. gen. g. 5a, 1931.....	78 Nov. 29	65 1/2 June 10	77 1/2	+ 19 1/2
929,000	do 20-year deb. 4 1/2%, 1931.....	88 Nov. 25	72 June 18	88	+ 19 1/2
66,000	do gen. 5a, Series B, 1931.....	90 Dec. 1	79 Nov. 7	90	+ 19 1/2
2,352,000	do ref. and imp. 6a, 1930.....	97 1/2 Nov. 22	85 1/2 Apr. 21	97 1/2	+ 19 1/2
80,000	do Cairo Div. 1st g. 4a, 1930.....	79 1/2 Dec. 13	73 June 7	79 1/2	+ 19 1/2
65,000	do Cin. Wab. & M. Div. 1st g. 4a, 1931.....	72 Dec. 28	62 1/2 July 5	72	+ 19 1/2
85,000	do St. L. Div. 1st col. trust g. 4a, 1930.....	77 Nov. 4	64 June 30	77 1/2	+ 19 1/2
2,000	do do registered.....	77 June 9	68 Mar. 23	77	+ 19 1/2
9,000	do Springf. & Col. Div. 1st g. 4a, 1930.....	100 1/2 Dec. 7	98 1/2 May 2	100 1/2	+ 19 1/2
8,000	C. C. & C. Ind. gen. con. g. 5a, 1934.....	91 1/2 Jan. 19	80 1/2 May 17	91 1/2	+ 19 1/2
20,000	Cleve. L. & W. con. g. 5a, 1933.....	88 1/2 Dec. 23	80 1/2 Apr. 12	88 1/2	+ 19 1/2
2,000	Cleve. & Marietta 1st 4 1/2%, 1932.....	91 Nov. 15	88 1/2 Oct. 29	91	+ 19 1/2
3,000	Cleve. & Pitts. gen. g. 4a, Ser. A, 1932.....	67 Jan. 21	67 Jan. 21	67	+ 19 1/2
102,000	Cleve. Short Line 4 1/2%, 1931.....	104 1/2 Dec. 16	79 June 6	89 1/2	+ 19 1/2
173,000	Col. Fuel & L. gen. g. f. g. 5a, 1948.....	82 1/2 Nov. 28	70 Jan. 8	82 1/2	+ 19 1/2
224,000	Col. Industrial 1st col. 5a, 1934.....	74 1/2 Aug. 1	69 Mar. 14	71 1/2	+ 19 1/2
676,000	Col. & South. 1st g. 4a, 1929.....	92 Nov. 25	77 1/2 June 13	91	+ 13 1/2
1,758,000	do ref. & ext. mtg. 4 1/2%, 1935.....	86 Nov. 30	73 Jan. 3	83	+ 12 1/2
94,000	Colum. & Del. Av. 1st 5a, 1933.....	20 Oct. 5	15 Sep. 8	15	+ 1 1/2
6,000	Colum. & Tol. 1st ext. 4a, 1935.....	70 1/2 Dec. 16	68 1/2 May 12	70 1/2	+ 1 1/2
330,000	Columbia Gas & Ed. 1st 4a, 1930.....	90 Oct. 13	81 1/2 Jan. 7	90	+ 7 1/2
100,000	do stamped.....	90 1/2 Dec. 2	80 1/2 July 5	90	+ 7 1/2
2,000	Commercial Cable 1st 5a, 1937.....	64 1/2 Feb. 25	64 1/2 Feb. 25	64 1/2	+ 11 1/2
296,000	Comp. Tab. Rec. 6a, 1941.....	94 Dec. 15	77 July 8	92	+ 11 1/2
18,000	Conn. Ry. L. & L. ref. 4 1/2%, 1931.....	61 July 13	57 1/2 Feb. 4	61	+ 5 1/2
17,000	Conn. Ry. L. & L. ref. 4 1/2%, 1931.....	62 July 13	57 1/2 Feb. 4	61	+ 5 1/2
97,000	Consol. Coal, Md. & 1st ref. f. 5a, 1930.....	81 Oct. 13	72 Jan. 5	79 1/2	+ 14 1/2
4,257,000	Consol. Gas of N. Y. cv. g. 7a, 1925.....	105 1/2 Dec. 8	98 1/2 Feb. 16	103 1/2	+ 3 1/2
6,000	Consumers Gas, Chl. 1st gtd. g. 5a, 1936.....	87 1/2 Dec. 30	79 1/2 Oct. 31	87 1/2	+ 7 1/2
4,000	Conn. Prod. Ref. 25-yr. 5 1/2% a. f. 1931.....	98 Dec. 6	89 1/2 Feb. 25	98	+ 4 1/2
58,000	do 1st mtg. 25-yr. a. f. 5a, 1931.....	98 Dec. 6	89 1/2 Feb. 25	98	+ 4 1/2
12,727,000	Cuba Cane Sugar cv. 5a, 1930.....	86 Jan. 17	51 Oct. 3	61	+ 21 1/2
297,000	do conv. of deposit.....	62 1/2 Nov. 20	51 1/2 Dec. 29	51 1/2	+ 19 1/2
375,000	do cv. 8a, sta.....	57 1/2 Dec. 20	51 1/2 Dec. 29	54 1/2	+ 19 1/2
825,000	Cuba R. R. 1st 5a, 1932.....	90 Jan. 6	56 1/2 Jan. 6	90	+ 19 1/2
444,000	do ref. 7 1/2%, 1936, when issued.....	102 1/2 Dec. 12	100 1/2 Dec. 30	100 1/2	+ 19 1/2
3,732,000	Cuban-Am. Sugar 1st col. a. f. g. 8a, 1931.....	105 Nov. 29	95 Oct. 19	102	+ 19 1/2
350,000	Cumb. T. & T. 25-yr. 1st and gen. m. 5a, 1937.....	91 1/2 Dec. 30	78 June 29	89 1/2	+ 9 1/2
17,000	DALLAS & WACO 1st 5a, 1940.....	79 1/2 Dec. 24	51 1/2 Jan. 17	70 1/2	+ 19 1/2
1,000	Dayton & Mich. 1st con. 4 1/2%, 1931.....	81 Aug. 2	81 Aug. 2	81	+ 3 1/2
1,290,000	Delaware & Hud. cv. 5a, 1935.....	92 Nov. 20	78 1/2 June 9	89 1/2	+ 5 1/2
40,000	do 1st lien cv. 15-yr. g. 4 1/2%, 1922.....	99 1/2 Dec. 5	78 June 9	99 1/2	+ 3 1/2
676,000	do 1st and ref. mtg. 8a, 1942.....	87 1/2 Nov. 25	74 1/2 May 23	74 1/2	+ 5 1/2
560,000	do 10-yr. ser. f. 7a, 1930.....	100 1/2 Dec. 3	100 1/2 Apr. 22	108 1/2	+ 5 1/2
2,819,000	Den. & R. G. 1st con. g. 4a, 1936.....	75 1/2 Nov. 30	62 June 22	73 1/2	+ 9 1/2
624,000	do con. g. 4 1/2%, 1936.....	70 Dec. 1	60 1/2 Jan. 4	77	+ 13 1/2
644,000	do improvement g. 5a, 1928.....	78 1/2 Nov. 30	67 1/2 Jan. 3	77	+ 9 1/2
3,653,000	do 1st and ref. 5a, 1935.....	50 1/2 Dec. 1	40 1/2 Nov. 21	40 1/2	+ 4 1/2
205,000	do 1st trust receipts.....	48 Jan. 28	42 Oct. 21	43 1/2	+ 8 1/2
245,000	D. M. & Ft. D. 1st gtd. g. 4a, 1935.....	47 May 9	39 Oct. 21	39 1/2	+ 5 1/2
2,000	Det. City Gas Co. g. 5a, 1923.....	89 1/2 Sep. 7	80 1/2 Sep. 7	89 1/2	+ 7 1/2
137,000	Detroit Edison 1st 5a, 1933.....	93 1/2 Dec. 29	80 1/2 July 29	93 1/2	+ 7 1/2
322,000	do 1st and ref. 5a, 1940.....	93 1/2 Dec. 7	76 1/2 June 30	93	+ 7 1/2
1,303,000	do 1st and ref. 6a, 1940.....	100 1/2 Dec. 4	86 1/2 June 11	100	+ 10 1/2
3,000	Det. & Mack. 1st lien g. 4a, 1903.....	62 1/2 Oct. 19	57 May 18	62	+ 1 1/2
2,000	do gold 4a, 1905.....	50 May 18	50 May 18	50	+ 6 1/2
645,000	D. R. T. D. & T. 1st m. 50-yr. 4 1/2%, 1931.....	84 Dec. 6	74 1/2 Mar. 30	82 1/2	+ 6 1/2
896,000	Det. Un. Ry. 1st con. g. 4 1/2%, 1932.....	57 July 13	43 1/2 Jan. 13	57	+ 4 1/2
811,000	Diam. M. 15-yr. deb. s. f. 7 1/2%, 1932.....	108 1/2 Nov. 3	102 June 9	108	+ 4 1/2
373,000	Dist. Sec. Cor. cv. 1st g. 5a, 1927.....	77 Jan. 26	41 Dec. 30	42	+ 32 1/2
98,000	Duluth & L. R. 1st 5a, 1937.....	93 1/2 Nov. 7	87 1/2 Jan. 28	93 1/2	+ 5 1/2
37,000	Dul. Miss. & N. gen. 5a, 1941.....	95 1/2 Dec. 15	92 1/2 Jan. 26	95 1/2	+ 1 1/2
24,000	D. S. & A. T. g. 5a, 1937.....	87 Dec. 8	70 June 18	87	+ 1 1/2
7,000	Du Pont Powder 4 1/2%, 1936.....	80 May 20	74 1/2 Sep. 14	74 1/2	+ 8 1/2
8,189,000	Du P. de N. 10-yr. g. 7 1/2%, 1931.....	105 1/2 Nov. 28	96 June 17	104	+ 1 1/2
4,543,500	Duq. Lt. 1st & Col. 30-yr. 6a, 1949.....	101 1/2 Dec. 6	87 1/2 Apr. 22	101	+ 1 1/2
71,000	E. T. V. & G. DIV. g. 5a, 1930.....	93 1/2 Dec. 30	87 1/2 July 13	93 1/2	+ 1 1/2
29,000	do reor. lien 5a, 1938.....	93 Dec. 12	82 Aug. 8	90	+ 8 1/2
203,000	do con. 1st g. 5a, 1936.....	93 Nov. 28	84 1/2 Jan. 4	92 1/2	+ 8 1/2
15,000	Ed. El. N. Y., 1st con. g. 5a, 1935.....	82 Dec. 28	73 Jan. 3	82	+ 9 1/2
35,000	Ed. El. N. Y., Brooklyn, 1st con. g. 4a, 1939.....	90 July 20	81 Nov. 30	81 1/2	+ 4 1/2
15,000	Ed. El. N. Y., 1st con. g. 5a, 1935.....	82 Dec. 28	73 Jan. 3	82	+ 9 1/2
4,000	Elk Horn Coal conv. 6a, 1930.....	94 1/2 Nov. 4	94 Dec. 21	94	+ 2 1/2
99,000	Erie 1st con. g. ext. 7a, 1930.....	101 Dec. 31	94 1/2 Sep. 15	101	+ 2 1/2
1,000	do N. Y. & Erie ext. 4a, 1947.....	80 Jan. 3	80 Jan. 3	80	+ 4 1/2
20,000	do N. Y. & E. 3d ext. 4 1/2%, 1923.....	96 Nov. 4	91 Mar. 17	96	+ 4 1/2
5,000	do 1st ext. 5a, 1923.....	96 Nov. 4	91 Mar. 17	96	+ 4 1/2
3,400,000	Erie R. R. 1st con. f. 4a, pr. bds., 28.....	61 1/2 Dec. 1	51 Mar. 22	57 1/2	+ 6 1/2
10,000	do do registered.....	53 Dec. 30	55 Dec. 30	55	+ 1 1/2
5,819,000	do 1st con. gen. lien g. 4a, 1900.....	47 1/2 Nov. 30	39 1/2 Mar. 11	42	+ 1 1/2
1,000	do do registered.....	39 Aug. 8	39 Aug. 8	39	+ 4 1/2
100,000	Penn. col. trust g. 4a, 1931.....	79 1/2 Dec. 4	72 1/2 Jan. 24	79 1/2	+ 4 1/2
1,641,000	do 30-yr. cv. g. 4a, Ser. A, 1933.....	40 1/2 May 12	35 1/2 June 22	36	+ 1 1/2
1,736,000	do 50-yr. cv. g. 4a, Ser. B, 1933.....	41 May 12	34 1/2 June 22	35	+ 1 1/2
1,846,000	do 50-yr. cv. g. 4a, Ser. D, 1933.....	45 1/2 Jan. 13	37 Dec. 20	38 1/2	+ 4 1/2
6,000	do N. Y. & L. E. & D. 1st 5a, 1943.....	83 1/2 Dec. 13	70 Jan. 23	83 1/2	+ 7 1/2
197,000	Erie & Jersey 1st 6a, 1935.....	78 Dec. 3	70 1/2 July 1	78	+ 1 1/2
10,000	Evans. & T. H. 1st gen. 5a, 1942.....	88 Apr. 28	88 Apr. 28	88	+ 1 1/2
9,000	do Mt. Vernon 1st g. 6a, 1923.....	71 Apr. 8	69 1/2 Apr		

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New York Stock Exchange Bond Transactions

1921—Continued

Sales	Description of Issue	High. Date	Low. Date	Last. Date	Yr's No.
105,000	HAVANA ELLEC. cons. 5s, 1952	80 Dec. 16	66 Jan. 11	77 1/2	+ 12
3,000	Hend. Bridge 1st s. f. g. 6s, 1931	101 Dec. 22	100 May 3	101	— 1
436,000	Hocking Val. Ry. 1st con. g. 4 1/2s, 1909	83 Dec. 2	67 1/2 June 3	83	+ 14
21,000	Houston Consol. 5s, 1937	80 Dec. 24	70 1/2 July 8	80	+ 3
22,000	Houston Belt Term. 5s, 1937	86 Nov. 1	76 Jan. 14	86	+ 3
12,000	Houston & Texas Cent. 1st 5s, 1907	80 Oct. 11	80 1/2 June 10	80	+ 1
14,000	Houston, E. & W. Texas 1st g. 5s, 1923	89 Dec. 5	83 July 12	89	+ 5
20,000	Hudson Co. Gas 1st 5s, 1940	81 1/2 Dec. 19	75 Aug. 24	81 1/2	+ 15
7,424,000	Hud. & Man. 1st ref. 5s, Ser. A	70 1/2 Dec. 30	59 Jan. 5	70	+ 15 1/2
20,292,000	do adj. Inc. 5s, 1931	49 1/2 Dec. 14	23 1/2 Jan. 5	49 1/2	+ 25
15,000	do N. Y. & Jersey 1st 5s, 1932	92 Dec. 29	82 Mar. 29	92	+ 14 1/2
34,000	ILLINOIS CENTRAL 1st 4s, 1951	86 Aug. 25	82 Mar. 8	86	+ 2 1/2
15,000	do R. 3 1/2s, 1931	80 Nov. 23	75 Jan. 3	80	+ 5 1/2
2,000	do ext. 1st g. 3 1/2s, 1951	78 1/2 Dec. 10	68 June 1	78 1/2	+ 12 1/2
570,000	do collat. trust g. 4s, 1952	81 Dec. 1	67 1/2 June 24	81	+ 3 1/2
1,578,000	do refund. mtg. 4s, 1952	83 1/2 Nov. 29	71 1/2 June 9	83 1/2	+ 9 1/2
35,000	do purch. lines 1st 3 1/2s, 1952	70 1/2 Dec. 21	65 1/2 May 10	70 1/2	+ 5
1,444,500	do coll. tr. g. 4s, C. N. O. & T., 1953	81 Nov. 20	66 1/2 June 21	81	+ 10 1/2
1,601,000	do 15-year sec. g. 5 1/2s, 1934	90 Dec. 9	83 1/2 June 21	90	+ 10
907,000	do 15-year sec. g. 6 1/2s, 1936	108 Nov. 18	100 1/2 Aug. 15	108	+ 10 1/2
15,000	do Cairo Bridge 4s, 1950	76 Dec. 20	73 1/2 Jan. 26	76	— 1
9,000	do Litchfield 3s, 1951	58 1/2 Sep. 20	58 May 21	58 1/2	— 1 1/2
32,000	do L. Div. & Ter. 3 1/2s, 1953	60 1/2 Nov. 7	64 1/2 Jan. 18	60 1/2	+ 5 1/2
14,000	do Omaha Div. 3s, 1951	61 Oct. 3	50 Apr. 5	61	+ 2 1/2
12,000	do St. Louis Div. 3s, 1951	58 1/2 Mar. 30	50 1/2 June 11	58 1/2	+ 1 1/2
21,000	do St. Louis Div. 3 1/2s, 1951	70 Dec. 29	64 1/2 June 9	70	+ 17 1/2
43,000	do West Lines 1st g. 4s, 1951	75 Apr. 18	69 1/2 Mar. 22	75	+ 17 1/2
394,000	Ill. Cent. & C. St. L. & N. O. 1st 5s, 1931	91 1/2 Nov. 28	78 Jan. 3	91 1/2	+ 10 1/2
1,144,000	Ill. Steel deb. 4 1/2s, 1940	80 Nov. 25	75 Jan. 3	80	+ 11 1/2
26,000	Ind., Ill. & I. 1st g. 4s, 1950	74 1/2 Jan. 11	68 1/2 Jan. 29	74 1/2	+ 1 1/2
624,000	Indiana Steel 1st mtg. 5s, 1952	97 Dec. 27	86 Jan. 3	97	+ 10 1/2
2,000	Ind. Union gen. & ref. gtd. 5s, 1951	84 1/2 Nov. 10	78 June 8	84 1/2	+ 10 1/2
4,891,000	Interb. Met. & Trust g. 4 1/2s, 1950	21 1/2 Feb. 7	8 Dec. 6	21 1/2	— 6
7,448,000	do effs. of deposit	19 1/2 Mar. 17	6 Dec. 9	19 1/2	— 5 1/2
292,000	Int. Agricult. 1st & col. 5s, 1932	78 Nov. 29	71 Apr. 6	78	+ 7 1/2
30,053,000	Interb. R. T. Ref. 5s, 1932	38 1/2 Apr. 15	48 1/2 Jan. 19	38 1/2	+ 6
35,000	Int. Cement 3 1/2s, 1952	104 Nov. 23	96 Oct. 19	104	+ 10 1/2
29,000	Int. & Gt. Nor. 1st 6s, 1922	93 Sep. 29	88 1/2 Jan. 4	93	+ 1 1/2
6,606,000	Int. Mer. Mar. 1st s. f. g. 6s, 1941	92 1/2 Dec. 2	75 Aug. 25	92 1/2	+ 12
102,000	Int. Paper conv. ref. 5s, 1947	91 1/2 Dec. 28	80 Jan. 27	91 1/2	+ 2
90,000	Int. Paper conv. ref. 5s, 1949	81 Dec. 31	82 1/2 Dec. 8	81	+ 8 1/2
398,000	Iowa Cent. 1st g. 5s, 1938	76 Dec. 1	67 1/2 Sep. 12	76	+ 4 1/2
701,000	do 1st & ref. g. 5s, 1951	44 Jan. 10	32 1/2 Dec. 30	44	— 3 1/2
11,000	Irrigation Dev. & Ag. 4 1/2s, 1945	50 Sep. 19	30 Sep. 19	50	— 1
15 JAMES, F. & Clear. 1st 4s, 1949	80 Nov. 28	72 July 14	80	+ 3 1/2	
51,000	KANAW. & M. 1st gtd. 4s, 1900	75 Dec. 29	69 Feb. 10	75	+ 11
46,000	do 2d mtg. 20-yr. 5s, 1927	92 Dec. 21	80 1/2 May 4	92	+ 8
188,000	K. C., Ft. S. & M. cons. g. 6s, 1928	102 Nov. 3	92 1/2 Jan. 17	102	+ 8
1,946,000	do ref. gtd. 4s, 1930	70 Nov. 25	62 June 2	70	+ 9
4,000	Kansas City Gas 5s, 1922	91 1/2 Aug. 23	87 Mar. 21	91 1/2	+ 1 1/2
15,000	K. C. & Memphis Bridge 5s, 1930	87 1/2 Dec. 9	78 Mar. 25	87 1/2	+ 5 1/2
19,000	K. C. & Pac. 1st g. 4s, 1900	58 Feb. 23	55 Aug. 11	58	+ 7 1/2
3,045,000	Kan. City So. 1st g. 3s, 1950	66 Dec. 9	54 Jan. 4	66 1/2	+ 7 1/2
2,496,000	do ref. & imp. mtg. 5s, 1950	82 1/2 Dec. 14	72 1/2 June 13	82 1/2	+ 9 1/2
2,225,000	Kan. City Term. 1st 4s, 1930	81 Dec. 14	69 1/2 June 23	81	+ 9 1/2
5,867,000	Kelly Springf. T. 10-yr. 8s, 1931	105 Dec. 14	92 1/2 July 5	105	+ 10 1/2
32,000	Kentucky Cen. g. 4s, 1937	80 1/2 Dec. 19	70 June 16	80 1/2	+ 6 1/2
153,000	Keokuk & Des M. 1st 5s, 1923	76 1/2 Dec. 1	62 Sep. 13	76 1/2	+ 1 1/2
4,000	Kings Co. El. L. & P. g. 5s, 1937	* 80 Oct. 3	81 1/2 Apr. 14	80	+ 1 1/2
92,000	do par. money 6s, 1937	100 Dec. 23	97 Aug. 10	100	+ 17
5,600	do conv. deb. 6s, 1925	100 Dec. 14	95 Sep. 27	100	+ 10 1/2
18,000	Kings Co. El. R. R. 1st g. 4s, 1939	60 Dec. 27	53 Mar. 10	60	+ 14
22,000	do stamped	60 Dec. 27	53 Apr. 19	60	+ 12 1/2
17,000	Knoxville & Ohio	97 1/2 Jan. 30	96 Aug. 31	97 1/2	+ 1 1/2
1,142,000	LACKA, ST. ev. g. 5s, 1925	97 1/2 Nov. 22	91 June 21	97 1/2	+ 4 1/2
1,083,000	do 1st con. mtg. 5s, Ser. A	85 Dec. 8	70 1/2 July 18	85	+ 8 1/2
319,000	Laclede G. L. of S. L. ref. & ext. 1st 5s, 1931	89 1/2 Dec. 27	68 1/2 Jan. 5	89 1/2	+ 10 1/2
113,000	L. E. & West. 1st g. 5s, 1937	87 1/2 Dec. 29	79 Jan. 3	87 1/2	+ 7 1/2
45,000	do 2d g. 5s, 1941	75 Nov. 4	64 Feb. 18	75	+ 3
293,000	L. S. & M. S. g. 3 1/2s, 1907	77 Dec. 30	65 June 21	77	+ 7 1/2
42,000	do registered	73 1/2 Nov. 26	63 1/2 July 11	73 1/2	+ 8 1/2
1,691,000	do debenture g. 4s, 1928	94 1/2 Nov. 21	82 June 29	94 1/2	+ 9 1/2
42,000	do registered	85 Sep. 15	85 Sep. 15	85	+ 1
1,997,000	do 25-year g. 4s, 1931	91 Nov. 26	78 1/2 June 21	91	+ 8 1/2
6,000	Lehigh C. & N. cons. 4 1/2s, 1951	85 Nov. 7	82 1/2 Aug. 17	85	+ 1 1/2
2,000	Leh. & N. Y. 1st g. 4s, 1945	71 1/2 Jan. 24	70 July 19	71 1/2	+ 3
58,000	Leh. V. of N. Y. 1st 5s, 1937	83 June 27	80 Aug. 27	83	+ 10
253,000	Leh. V. (Pa.) gen. con. g. 4s, 2003	77 1/2 Dec. 22	67 1/2 June 23	77 1/2	+ 10
391,000	do gen. con. 4 1/2s, 2003	86 1/2 Dec. 6	72 1/2 June 13	86 1/2	+ 8 1/2
1,012,000	L. V. R. R. col. tr. 6s, 1928	103 Dec. 5	95 Apr. 26	103	+ 5 1/2
56,000	L. V. R. Ry. 1st gtd. g. 5s, 1941	92 1/2 Aug. 19	90 1/2 July 22	92 1/2	+ 5
59,000	L. V. Coal Co. 1st 5s, 1933	103 Dec. 10	98 1/2 June 10	103	+ 5
10,000	do 1st 40-yr. gtd. Int. Red. to 4 1/2, 1931	83 1/2 Oct. 25	83 1/2 Oct. 25	83 1/2	+ 13
21,000	Lex. Av. & Pav. Fy. 1st 5s, 1933	40 Dec. 16	21 1/2 Mar. 28	40	+ 13
107,000	Lexington & Eastern 1st 5s, 1933	93 Dec. 31	83 June 10	93	+ 8 1/2
965,000	Lie. & Myers Tob. temp. 7s, 1944	113 Nov. 25	102 Jan. 3	113	+ 15 1/2
795,000	do 5s, 1951	77 1/2 Nov. 22	77 1/2 Jan. 4	77 1/2	+ 15 1/2
6,000	Long Rock cons. g. 6s, 1933	99 Apr. 4	97 June 20	99	+ 1
42,000	Long Island 1st con. g. 5s, 1931	91 June 17	85 1/2 Mar. 24	91	+ 1
3,000	do 1st con. 4s, 1931	83 1/2 May 10	82 1/2 June 8	83 1/2	+ 3 1/2
53,000	do gen. g. 4s, 1938	78 Dec. 16	66 June 16	78	+ 2 1/2
21,000	do 1937	91 Feb. 10	81 Feb. 10	91	+ 2 1/2
63,000	do unified g. 4s, 1949	72 1/2 Dec. 16	63 July 18	72 1/2	+ 6 1/2
420,000	do debenture 5s, 1934	83 1/2 Dec. 27	72 Mar. 16	83 1/2	+ 11
437,000	do debenture 5s, 1937	79 Dec. 6	67 1/2 May 2	79	+ 12
306,000	do guar. refunding g. 4s, 1941	77 1/2 Dec. 3	64 June 23	77 1/2	+ 6
21,000	do 1937	75 1/2 Dec. 3	64 June 23	75 1/2	+ 6
507,000	Loxhill & Co. (P.) temp. 7s, 1944	113 Nov. 25	102 Jan. 3	113	+ 15 1/2
504,000	do 5s, 1951	93 Nov. 28	78 Jan. 3	93	+ 15 1/2
133,000	Louisiana & Ark. Ry. 1st 5s, 1921	80 Nov. 29	63 1/2 Jan. 7	80	+ 13 1/2
10,000	Louisiana & Nashville g. 5s, 1937	100 Nov. 10	89 1/2 Sep. 22	100	+ 8 1/2
1,543,000	do unified g. 4s, 1937	89 1/2 Nov. 28	78 Feb. 9	89 1/2	+ 8 1/2
15,000	do registered	81 1/2 Oct. 5	78 Feb. 9	81 1/2	+ 8 1/2
57,000	do collateral trust g. 5s, 1931	92 1/2 Nov. 15	83 July 7	92 1/2	+ 5
1,248,000	do 1st & ref. 5 1/2s, when issued	102 1/2 Dec. 22	102 1/2 Dec. 24	102 1/2	+ 3
1,116,000	do 10-yr. Sec. g. 7s, 1930	109 1/2 Nov. 28	100 Apr. 27	109 1/2	+ 6 1/2
67,000	do 10-yr. Sec. g. 7s, 1930	92 1/2 Nov. 28	82 Apr. 27	92 1/2	+ 6 1/2
30,000	N. O. & Mobile 1st g. 6s, 1930	101 1/2 Feb. 2	98 July 16	101 1/2	+ 3
285,000	do St. Louis Div. 2d g. 4s, 1930	91 Nov. 1	80 June 3	91	+ 7 1/2
386,000	Atl. & N. O. Div. 2d g. 4s, 1930	62 Dec. 20	50 June 20	62	+ 10 1/2
21,000	do 1937	84 1/2 Dec. 16	70 June 16	84 1/2	+ 10 1/2
46,000	L. & N. Mob. & E. T. 1st 4 1/2s, 1945	79 Dec. 16	61 1/2 Apr. 20	79	+ 8 1/2
25,400	do 10-yr. Mon. Joint 4 1/2s, 1952	91 1/2 Oct. 11	80 June 12	91 1/2	+ 3
2,000	Nash., Flor. & Sheff. 1st g. 5s, 1937	91 1/2 Oct. 11	80 June 12	91 1/2	+ 3
2,000	Paducah & Memphis 4s, 1946	82 1/2 Nov. 26	7		
1,736,000	Market St. Ry. 1st con. 5s, 1924	90 Sep. 30	82 Oct. 11	90	+ 8
74,000	Marland Oil 10-yr. partic. g. 8s, 1931	97 1/2 May 29	88 Sep. 15	97 1/2	+ 9 1/2
506,000	do with warrants attached	100 Mar. 12	90 1/2 Sep. 25	100	+ 10
698,000	Mexican Pet. 15-yr. s. f. g. 6s, 1936	103 1/2 Nov. 30	92 1/2 June 25	103 1/2	+ 12 1/2
1,000	Mich. Cons. 20-yr. 1st g. 4s, 1929	87 1/2 Dec. 29	77 1/2 Jan. 23	87 1/2	+ 12 1/2
63,000	do 1st g. 3 1/2s, 1952	77 Dec. 1	67 1/2 June 23	77	+ 10 1/2
2,000	do 3s, 1951	90 1/2 Nov. 10	90 Mar. 29	90 1/2	+ 10 1/2
6,000	do 4s, 1940	74 Mar. 9	72 1/2 Sep. 6	74	+ 8 1/2
265,600	Mich. State Tel. 1st 5s, 1921	90 1/2 Mar. 15	79 Jan. 17	90 1/2	+ 8 1/2
1,659,000	Milwaukee & O. Col. tr. 6s, 1928	89 Dec. 6	73 Jan. 4	89	+ 10 1/2
2,000	Milwaukee T. Ry. & L. Cons. 5s, 1924	93 Apr. 12	92 Apr. 9	93	+ 1
2,000	do ref. & ext. 4 1/2s, 1931	73 1/2 Feb. 20	71 1/2 Jan. 15	73 1/2	+ 6 1/2
6,000	do gen. & ref. 5s, 1951	75 1/2 Apr. 1	75 Oct. 18	75 1/2	+ 8 1/2
57,000	Mil. Gas Lt. Co. 1st 4s, 1927	63 1/2 Sep. 1	51 June 22	63 1/2	+ 8 1/2
13,000	Mil. L. & W. 1st g. 4s, 1927	63 1/2 Apr. 19	51 June 22	63 1/2	+ 8 1/2
13,000	do Aahland Div. 1st 6s, 1925	90 Mar. 16	80 Mar. 16	90	+ 8 1/2
13,000	do Mich. Cen. Div. 1st 6s, 1921	90 Mar. 11	80 Mar. 16	90	+ 8 1/2
109,000	Mil. Sp. & N. W. 1st mtg. gtd. 4s, 1937	83 1/2 Dec. 11	74 Jan. 3	83 1/2	+ 5 1/2
4,000	Mil. & Nor. R. 1st ext. gtd. 4s, 1934	84 1/2 Jan. 13	74 1/2 Jan. 13	84 1/2	+ 9 1/2
134,000	Mt. & Nor. Consol. ext. 4 1/2s, 1934	84 1/2 Jan. 13	84 1/2 Jan. 13	84 1/2	+ 9 1/2
7,000	Minn. & St. Louis 1st 7s, 1927	90 1/2 Mar. 16	80 Mar. 17	90 1/2	+ 3 1/2
263,000	do 1st con. g. 5s, 1934	78 Dec. 29	67 1/2 Jan. 3	78	+ 11
490,000	do ref. and ext. 5s, 1952	45 Jan. 4	33 Nov. 21	45	+ 11 1/2
824,000	do 1st and ref. g. 5s, 1949	44 Jan. 12	32 1/2 Nov. 21	44	+ 7 1/2
90,000	do 1st & ref. g. 5s, 1949	94 1/2 Dec. 27	88 1/2 Dec. 9	94 1/2	+ 11 1/2
692,000	Mt. St. P. & S. M. 1st con. g. 4s, 1938	87 Dec. 15	75 1/2 June 20	87	+ 10 1/2
217,000	do consol. 5s, 1938	97 Nov. 25	87 Apr. 22	97	+ 10 1/2
1,817,000	do 10-yr. col. tr. p. 6 1/2s, 1948	104 Nov. 3	94 1/2 July 25	104	+ 10 1/2
3,000	Mississippi Central 1st 5s, 1947	70 1/2 Dec. 3	60 1/2 July 25	70 1/2	+ 10 1/2
684,000	do 40-yr. p. 1. 4s, Ser. C. W. L.	63 1/2 Dec. 7	62 1/2 Dec. 3	64	+ 10 1/2
900,000	do 10-yr. p. 1. 6s, Ser. C. W. L.	83 1/2 Dec. 7	62 1/2 Dec. 3	83 1/2	+ 10 1/

New York Stock Exchange Bond Transactions

1921—Continued

Year's Sales	Description of Issue	High. Date.	Low. Date.	Last. Ch'ge.	Y'r's Net
870,000	do gen. mtg. 5% g. 4 1/2%, 1936	24 Dec. 23	17 June 20	28 1/2	+ 21 1/2
600,000	do do cert. of deposit	54 Dec. 30	33 Jan. 11	54	+ 21 1/2
1,462,000	do 2-yr. 5% notes cert. of deposit	54 Dec. 30	33 Jan. 11	54	+ 21 1/2
104,000	do St. L. Div. ref. 5%, 2001	81 Dec. 17	37 Apr. 1	64 1/2	+ 20 1/2
5,000	do do cert. of deposit	27 Dec. 30	27 Dec. 30	27	+ 15 1/2
87,000	M. K. & T. of Texas 1st guar. g. 5%, 42	77 Dec. 20	77 Dec. 30	77	+ 11 1/2
1,000	do do cert. of deposit	77 Dec. 20	77 Dec. 30	77	+ 11 1/2
836,000	Mo. Pac. (new co.) 1st & ref. 5%, 1923	98% Nov. 22	86 Jan. 3	97 1/2	+ 11 1/2
478,000	do 1st & ref. 5%, 1923	100% Nov. 28	81% June 22	92 1/2	+ 10 1/2
623,000	do 1st & ref. 5%, 1923	86% Nov. 26	75% Apr. 27	84 1/2	+ 5 1/2
11,574,500	do general 4%, 1975	65 Nov. 26	50% June 21	60 1/2	+ 6 1/2
92,000	Mo. Pac. 3d 7% ext. at 4%, 1938	78% Dec. 13	67 May 1	73	+ 4
2,000	Moldie & B. prior lien 5%, 1945	75% Aug. 2	75% Aug. 2	75 1/2	+ 4 1/2
56,000	Moldie & Ohio new g. 5%, 1927	101% Dec. 7	94 Jan. 5	100 1/2	+ 2 1/2
13,000	do 1st ext. 6%, 1927	99 Dec. 5	90 Mar. 7	100 1/2	+ 3 1/2
50,000	do gen. g. 4%, 1938	69 Dec. 9	51% Jan. 3	61	+ 3 1/2
8,000	do Montgomery D. 1st 5%, 1947	76% Oct. 20	75 Apr. 8	76 1/2	+ 3 1/2
18,000	do St. Louis Div. 5%, 1927	87% Dec. 30	77 Mar. 29	87 1/2	+ 12 1/2
23,000	do St. L. & C. gtd. g. 4%, 1931	82% Dec. 13	72 June 16	80 1/2	+ 10 1/2
1,000	Mohawk & Malone 1st g. 4%, 1901	76% Nov. 23	76% Nov. 23	76 1/2	+ 7 1/2
1,302,000	Montana Power 1st & 1927	83% Dec. 10	82 Jan. 3	83	+ 11 1/2
244,000	Montreal Tram. 1st ref. 5%, 1941	83% Nov. 29	67% Jan. 10	82	+ 14 1/2
170,000	Morris & E. 1st ref. gtd. g. 3 1/2%, 2000	84 Dec. 29	60% July 6	80	+ 12 1/2
411,000	Morris & Co. 1st mtg. s. f. 4 1/2%, 1930	85 Nov. 26	71% Jan. 5	83 1/2	+ 13
184,000	NASH, CH. & ST. L. 1st 5%, 1928	98% Dec. 13	85 May 17	97	+ 1
14,000	do Jasper Br. 1st g. 6%, 1933	99% Mar. 8	98 Jan. 7	99	+ 5 1/2
113,000	Nassau El. com. gtd. g. 4%, 1931	29% Nov. 22	18 Feb. 10	23 1/2	+ 1 1/2
24,000	Nat. Enam. & St. 1st 5%, 1929	92% Dec. 12	87% May 17	92 1/2	+ 1 1/2
471,000	Nat. Rys. of Mex. 1st g. 4 1/2%, 1937	30% Oct. 10	21 May 16	29	+ 1 1/2
78,000	do gtd. gen. 4%, 1937	30% Oct. 10	18% July 15	25 1/2	+ 1 1/2
75,000	Nat. R. of Mex. pr. lien 4 1/2%, 1926	30% Sep. 8	19 Aug. 5	27 1/2	+ 7
70,000	do 1st cons. g. 4%, 1931	19 Apr. 13	16% June 30	19	+ 5
1,000	Nat. Starb. deb. 5%, 1930	98 Feb. 16	88 Feb. 16	98	+ 1 1/2
241,000	Nat. Talc. Co. 1st mtg. 5%, 1932	100 Aug. 9	87 Apr. 16	99 1/2	+ 1 1/2
2,000	New Jersey 1st 4%, 1938	70% Aug. 24	70% Apr. 13	70 1/2	+ 2 1/2
248,000	New Orleans & N. E. ref. 4 1/2%, 1930	84% Dec. 3	60% Mar. 23	84	+ 16
5,000	New Orleans Ry. & L. 4 1/2%, 1935	50 Feb. 28	50 Feb. 28	50	+ 1 1/2
3,350,000	New Orleans, Texas & M. 6%, 1925	100 Jan. 3	100 Jan. 3	100	+ 5
2,500,000	do inc. 5%, 1935	67% Nov. 17	53% Jan. 20	65 1/2	+ 2 1/2
490,000	New Orleans Term. 4%, 1935	78 Dec. 27	61% Jan. 3	78	+ 17
13,000	Newport & Clin. Edge. 4 1/2%, 1945	87 Nov. 4	81 May 16	87	+ 10
107,000	N. Y. Air B. 1st mtg. ev. 20-yr. 6%, 1928	98% Feb. 16	89 July 15	97	+ 10
7,000	N. Y. Brooklyn & Man. Beach 5%, 1935	93% Sep. 12	84 May 25	93 1/2	+ 6 1/2
11,046,000	N. Y. C. E. R. 20-yr. 6% deb. 1939	104% Nov. 28	87 May 25	104	+ 5 1/2
4,088,000	do 10-yr. sec. g. 7%, 1939	100% Nov. 18	98 Apr. 27	100 1/2	+ 12 1/2
1,391,000	do Consol. Ser. A, 4%, 1908	80 Nov. 20	65 June 23	78 1/2	+ 12 1/2
830,000	do ref. & L. 4 1/2%, Ser. A, 2013	87 Feb. 15	72% June 13	80 1/2	+ 12 1/2
2,049,000	do H. R. gen. mtg. 3 1/2%, 1938	75% Dec. 28	62% June 28	75	+ 7 1/2
14,000	do registered	75% Nov. 23	61% June 28	73	+ 10 1/2
2,148,000	do debenture g. 4%, 1938	87% Nov. 28	73% June 14	84 1/2	+ 10 1/2
117,000	do do 4%, 1942	83% Dec. 14	72 May 25	79 1/2	+ 10 1/2
704,000	do do Lake S. col. g. 3 1/2%, 1908	75 Nov. 25	50% Jan. 3	70	+ 10 1/2
31,000	do do registered	64 Nov. 4	56 May 31	64	+ 11 1/2
265,000	do Mich. Cent. col. g. 3 1/2%, 1908	71 Dec. 30	59 Jan. 4	71	+ 12 1/2
2,000	do do registered	62 Jan. 25	57 June 22	57	+ 12 1/2
420,000	N. Y. Chi. & St. L. 1st g. 4%, 1937	87 Nov. 28	77% Mar. 10	85	+ 6 1/2
611,000	do 25-year deb. 4%, 1931	85 Nov. 28	69% Apr. 19	82	+ 6 1/2
279,000	N. Y. Connecting Ry. 4 1/2%, 1935	83% Dec. 9	71% June 22	82	+ 15 1/2
290,000	N. Y. & N. J. 1st 4%, 1931	76% Nov. 28	62% Aug. 18	76 1/2	+ 10 1/2
4,437,000	New York Edison Gas 1931	106% Nov. 28	106% Dec. 23	106 1/2	+ 15
408,000	N. Y. Gas, El. & P. col. tr. g. 5%, 1948	86% Dec. 28	81 May 6	86	+ 16 1/2
501,000	do pur. mon. col. tr. g. 4%, 1945	78% Dec. 9	64% Jan. 3	77 1/2	+ 4
13,000	N. Y. & Harlem 3 1/2%, 2000	70 Mar. 19	68 June 24	68	+ 4 1/2
14,000	N. Y. Lock & W. com. 5%, 1923	99% Dec. 2	93% Mar. 12	97 1/2	+ 4 1/2
33,000	N. Y. Municipal Ry. 5%, 1906	37% Nov. 23	35 Nov. 15	37	+ 3 1/2
191,000	N. Y. N. H. & H. n. ev. d. 4%, 1935	50 Jan. 18	38 Nov. 17	40	+ 3 1/2
646,000	do non-conv. deb. 4%, 1936	42% Jan. 12	30% Nov. 16	41	+ 4 1/2
3,000	do deb. 4%, 1947	56 Jan. 21	37 Apr. 23	41 1/2	+ 1
41,000	do non-conv. deb. 4%, 1939	40 Jan. 17	37 Aug. 8	40	+ 1
175,000	do debenture 4%, 1937	34% Nov. 25	20 Dec. 30	30	+ 1
202,000	do conv. deb. 4 1/2%, 1936	46% Jan. 5	35 Sep. 19	38	+ 1
2,844,000	do conv. deb. 6%, 1948	73% Jan. 17	51% Oct. 19	57	+ 8 1/2
119,000	do non-conv. 3 1/2%, 1934	45 Jan. 5	34% Aug. 25	37 1/2	+ 3 1/2
2,444,000	do N. Y. 1st West & B. 1st 5%, 1946	43 Jan. 25	29 Dec. 23	33	+ 1 1/2
47,000	do Harlem & Port Ch. 4%, 1934	74% Dec. 20	63% June 16	74 1/2	+ 11 1/2
15,000	New York & Nor. 1st g. 5%, 1927	96 Nov. 23	92% June 28	95	+ 1
578,000	N. Y. Ont. & W. ref. 1st g. 4%, 1904	98 Nov. 22	95% June 28	98 1/2	+ 9 1/2
29,000	do gen. mtg. 4%, 1935	50 Oct. 3	49% Apr. 1	50 1/2	+ 1 1/2
11,000	N. Y. & Putnam 1st 5%, 1927	77% Dec. 27	68 June 9	77 1/2	+ 6 1/2
623,000	N. Y. Rys. 30-yr. 1st r. & ref. 4%, 42	27% Sep. 29	17% Feb. 25	25 1/2	+ 6 1/2
1,308,000	do cts. of deposit	27% Sep. 29	17% Jan. 10	25 1/2	+ 9
1,511,000	do 30-yr. adj. mtg. inc. 5%, 1942	9% Sep. 27	3% Jan. 4	6 1/2	+ 3 1/2
962,000	do cts. of deposit	7% Sep. 28	3% Jan. 4	6 1/2	+ 2 1/2
1,000	N. Y. & Rock. Beach 1st 5%, 1927	83 Apr. 8	83 Apr. 8	83	+ 15 1/2
518,000	N. Y. State Rys. 50-yr. 1st con. 4 1/2%, 62	64% Nov. 29	48 Jan. 3	60 1/2	+ 15 1/2
104,000	N. Y. Sus. & W. 1st ref. g. 5%, 1937	61% Dec. 16	52% Dec. 23	56	+ 11 1/2
114,000	do gen. g. 5%, 1940	50 Feb. 11	39% Dec. 30	39 1/2	+ 11 1/2
2,000	do 2d 4 1/2%, 1937	40 Apr. 8	40 Apr. 8	40	+ 11 1/2
2,400	N. Y. Sus. & W. Term. 1st g. 5%, 1943	82% Aug. 25	81% Jan. 18	82 1/2	+ 11 1/2
4,444,000	N. Y. Tel. 1st & gen. mtg. 30-yr. 4 1/2%, tax exempt, 1939	80 Dec. 29	75 Jan. 3	80	+ 13 1/2
3,180,000	do deb. 5%, 1940	104 Dec. 23	87% Jan. 3	102 1/2	+ 13 1/2
7,758,000	do 20-year ref. 6%, 1941	102% Dec. 16	98% Nov. 15	101 1/2	+ 13 1/2
40,000	Niagara Falls, L. & O. 1st 5%, 1934	95 Oct. 24	83 Jan. 20	94	+ 13
234,000	Niagara Falls P. Co. 1st mtg. 5%, 1932	96 Nov. 16	80% Jan. 8	94	+ 7
164,000	do gen. & refunding 6%, 1932	111 Dec. 13	90 June 16	104	+ 8 1/2
45,000	Norfolk & Southern 1st g. 5%, 1941	80 Dec. 23	73 Mar. 22	78	+ 1
789,000	Norfolk & So. 1st ref. 5%, Ser. A, 1961	54% Feb. 10	39 July 12	50	+ 3 1/2
32,000	Norfolk & Western gen. g. 6%, 1931	106 Dec. 20	92% July 12	106	+ 3 1/2
1,000	do imp. & ext. 6%, 1934	101% Oct. 26	101% Oct. 26	101 1/2	+ 1 1/2
5,000	do New River 1st g. 6%, 1932	102% Dec. 7	100% June 6	102 1/2	+ 1 1/2
1,913,000	Norfolk & Western com. g. 4%, 1946	87 Dec. 31	75 June 13	87	+ 10
272,000	do div. 1st & gen. g. 4%, 1944	83% Dec. 5	75 Jan. 5	83 1/2	+ 10
14,000	do 10-25 year conv. 4%, 1932	80% Jan. 25	92% Apr. 19	92 1/2	+ 4 1/2
6,000	do 10-25 year conv. 4 1/2%, 1932	96 Jan. 25	90 Apr. 30	90	+ 1
3,000	do 10-25 year conv. 4 1/2%, 1938	106% Nov. 28	90 June 11	104	+ 1 1/2
4,023,000	do conv. 6%, Sept. 1, 1929	90 Dec. 9	73% June 21	83 1/2	+ 9 1/2
3,000	do Col. connecting 1st g. 5%, 1922	85 Dec. 7	73 June 7	84 1/2	+ 8 1/2
509,000	do Pocahontas C. & C. 1st 4%, 1941	82 Dec. 2	74% July 13	82	+ 7
6,303,000	N. Pac. p. l. ry. & Id. gtd. g. 4%, 1947	92% Nov. 28	82 Dec. 15	91	+ 5 1/2
24,000	do do registered	60% Dec. 1	54 Sep. 15	60 1/2	+ 5 1/2
2,409,000	do gen. lien ry. & Id. g. 3 1/2%, 2047	100% Nov. 28	96% May 10	100 1/2	+ 5 1/2
4,000	do do registered	87% Dec. 17	73 Apr. 27	86 1/2	+ 9 1/2
585,000	do ref. & imp. 6%, 2047	88 Apr. 26	87% Oct. 5	87 1/2	+ 4 1/2
43,000	do St. P. Div. Div. 4%, 1906	100% Nov. 28	100% May 10	100 1/2	+ 5 1/2
15,380,500	do N. P.-Gt. N. H. conv. 6 1/2%, 1936	100% Nov. 28	100% Jan. 14	100 1/2	+ 5 1/2
74,000	Nor. Pac. Term. Co. 1st g. 6%, 1933	100% Nov. 28	100% May 10	100 1/2	+ 5 1/2
6,000	Nor. Ry. of Cal. gtd. g. 5%, 1958	92 Sep. 29	88% Jan. 20	92	+ 1 1/2
971,000	Nor. States Power 1st & ref. 5%, 1941	90 Nov. 22	76 Jan. 3	80	+ 13
117,000	do 1st and refund. 6%, 1941	100 Dec. 5	80% Aug. 22	90 1/2	+ 13
13,384,000	Northwest Bell Tel. 7%, 1941	108% Dec. 1	98 Feb. 7	107 1/2	+ 13
10,000	ODGENS & LAKE CHAM. 1st 4%, 1940	65% Dec. 20	53% Feb. 19	65 1/2	+ 5 1/2
1,000	Ohio River g. 5%, 1937	81 Feb. 23	84 Feb. 23	84	+ 3
27,000	do 1st 5%, 1938	92% Sep. 12	85 July 6	92 1/2	+ 14
27,000	Ont. Pow. & Lig. P. Lm. 40-yr. 5 f. 5%, 43	92 Dec. 15	75% Jan. 14	92	+ 14
13,000	Ontario Transmission 5%, 1945	81 Oct. 3	67% Feb. 19	70	+ 15
1,468,000	Ore. & Cal. 1st gtd. 5%, 1927	96% Dec. 2	88 Jan. 5	95 1/2	+ 8
374,000	Ore. R. R. & Nav. con. g. 4%, 1946	85 Dec. 6	75 July 1	83 1/2	+ 9 1/2
64,000	Ore. Sth. L. R. R. 1st g. 6%, 1922	100% Dec. 8	95% Jan. 3	99 1/2	+ 2 1/2
46,000	do 1st con. g. 5%, 1946	100% Dec. 27	87 June 15	99 1/2	+ 9 1/2
1,118,000	do guar. ref. 4%, 1929	90 Nov. 25	77% June 9	87 1/2	+ 9 1/2
1,988,000	Ore.-Wash. R. R. & Nav. 1st and ref. mtg. 4%, Ser. A, 1961	80 Nov. 25	67% June 9	77 1/2	+ 7 1/2
115,000	PAC. COAST CO. 1st g. 5%, 1945	75 Nov. 29	65 June 25	75	+ 7
1,380,000	Pac. G. & E. gen. ref. 5%, 1942	91 Nov. 23	74% June 13	89	+ 11 1/2
115,000	Pac. P. & L. 1st & ref. 5%, 1930	80 Nov. 23	73% Feb. 10	87 1/2	+ 10 1/2
47,000	Pac. R. R. of Mo. 1st ext. g. 5%, 1938	83 Dec. 20	73% Mar. 20	83	+ 9 1/2
3,000	do 2d ext. g. 5%, 1938	80% July 21	79% May 10	80 1/2	+ 9 1/2
606,000	Pac. T. & T. 1st & col. s. f. 5%, 1935	101 Dec. 21	94% June 7	100	+ 13 1/2
2,476,000	Packard Motor 10-yr. 5%, 1931	70% Sep. 2	70% Jan. 21	70 1/2	+ 1
1,448,000	Paducah & Ill. 1st 4 1/2%, 1933	98% Nov. 28	83 Dec. 25	96	+ 4 1/2
2,000	Pat. & Passaic G. & E. 5%, 1930	98% Nov. 21	80 Aug. 26	93 1/2	+ 4 1/2
34,000	Penn. R. R. 1st real est. g. 4%, 1923	85% Nov. 21	76% July 1	86 1/2	+ 5 1/2
44,000	do con. g. 4%, 1943	87 Dec. 7	83 June 30	83 1/2	+ 3 1/2
308,000	do con. g. 4%, 1948	89 Nov. 29	74% June 25	86	+ 7
762,000	do gen.				

UNDERLYING BONDS OF THE NEW YORK CITY TRACTION CO.'S

BROOKLYN RAPID TRANSIT SYSTEM

ATLANTIC AVE. R. R. CO. BKLYN 5s, 1931-34
BKLYN BATH & WEST END R. R. 5s, 1933
BKLYN QUEENS CO. & SUBURBAN 5s, 1941
BROOKLYN CITY RAILROAD CO. 5s, 1941
BKLYN QUEENS CO. & SUBURBAN 4s, 1941
BROOKLYN UNION ELEVATED R. R. 5s, 1950
CONEY ISLAND & BROOKLYN R. R. 4s, 1935
CONEY ISLAND & BROOKLYN R. R. 4s, 1946
JAMAICA & BROOKLYN ROAD CO. 5s, 1930
KINGS COUNTY ELEVATED R. R. 4s, 1949
NASSAU ELECTRIC R. R. 5s, 1944-45, 1951

INTERBOROUGH RAPID TRANSIT SYSTEM

MANHATTAN RAILWAY CO. 1st 4s, 1930
STEINWAY RAILWAY CO. 1st 6s, 1922

MISCELLANEOUS

SECOND AVE. R. R. 6% RECEIVERS C'TY'S

NEW YORK RAILWAYS SYSTEM

BLEECKER ST. & FULTON FV. 4s, 1950
BROADWAY & 7TH AVE. R. R. 5s, 1943
BROADWAY SURFACE R. R. CO. 5s, 1924
CENTRAL CROSSTOWN R. R. 6s, 1922
COLUMBUS & 9TH AVE. R. R. 5s, 1933
LEXINGTON AVE. & PAV. FV. 5s, 1933
SOUTH FERRY RAILROAD CO. 5s, 1919
34TH STREET CROSSTOWN RY. 5s, 1933
23rd STREET RAILWAY CO. 5s, 1922

THIRD AVENUE RAILWAY SYSTEM

DRY DOCK E' B'WAY & BATT. 5s, 1932
42nd ST. MANH. & ST. N. AVE. 5s, 1940
SOUTHERN BOULEVARD R. R. 5s, 1945
UNION B'WAY CO. NEW YORK 5s, 1942
WESTCHESTER ELECTRIC R. R. 5s, 1943
YONKERS RAILROAD COMPANY 5s, 1946

THE FACTS AFFECTING THE INVESTMENT STANDING OF THE UNDERLYING BONDS OF THE NEW YORK CITY TRACTION COMPANIES ARE COMPLETELY AVAILABLE ONLY TO THE SPECIALIST

INQUIRIES INVITED

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TEL. RECTOR 3273-4

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Canadian Pacific Building

342 Madison Avenue, New York

Eugene B. Toomey, W. B. Jernigan, Leslie Abbott

ANNOUNCE THE FORMATION OF THE ABOVE-NAMED PARTNERSHIP FOR THE CONDUCT OF A GENERAL ACCOUNTING PRACTICE, SPECIAL AUDITS, REORGANIZATIONS, AND COUNSEL IN MATTERS PERTAINING TO FEDERAL TAXATION, AND HAVE ASSOCIATED WITH THEM

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J. L. ANDREWS, C. P. A. (N. Y.)
H. R. GORE, C. P. A. (N. Y.)
DONALD HORNE, Tax Attorney

With branch offices at

Washington, D. C.

Allentown, Pa.

Murray Hill 5568.

Movement of Bonds

During Year 1921

A study of the movement of bonds on the Stock Exchange and a comparison of prices 10 years ago with those prevailing today may be made by consulting our 32-page Pamphlet (New Edition) containing

**10 Year Price Range
of All Listed Bonds**

together with 1921 Sales and Prices. Investors may obtain a copy by calling at our offices or by writing on their business or personal stationery.

L. A. Hughes & Company

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I. D. NOLL & CO., Inc.

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Specialists in

Junior Underwritings

170 Broadway, New York

New York Stock Exchange Bond Transactions 1921—Continued

Yr's Net	High. Date.	Low. Date.	Yr's Net
79 1/2	Nov. 2	Feb. 17	79 1/2
80	May 5	Jan. 19	80
80	Apr. 22	Apr. 22	80
88 1/2	Dec. 8	Aug. 24	88 1/2
87 1/2	Nov. 21	Jan. 12	87 1/2
92	Dec. 7	June 20	92
90	Dec. 19	May 20	90
91	Apr. 8	Jan. 6	91
84 1/2	May 11	May 10	84 1/2
87	Nov. 29	Aug. 13	87
83 1/2	Nov. 7	Apr. 12	83 1/2
82 1/2	June 20	June 20	82 1/2
82 1/2	June 20	Jan. 20	82 1/2
94	Nov. 30	Nov. 10	94
104	Dec. 27	Dec. 31	104
104	Dec. 27	Dec. 31	104
101	Dec. 27	Dec. 31	101
32	Sept. 15	Aug. 15	32
70 1/2	Dec. 8	Jan. 3	70 1/2
71 1/2	Feb. 15	June 24	71 1/2
73	Aug. 26	Aug. 26	73
76	June 15	June 15	76
80 1/2	June 24	June 24	80 1/2
80 1/2	June 24	June 24	80 1/2
84 1/2	Jan. 3	Jan. 3	84 1/2
58 1/2	Sept. 15	Sept. 15	58 1/2
58 1/2	June 20	June 20	58 1/2
83 1/2	Nov. 28	Jan. 21	83 1/2
84 1/2	Jan. 3	Jan. 3	84 1/2
61 1/2	Apr. 1	Apr. 1	61 1/2
43 1/2	Aug. 2	Mar. 11	43 1/2
93 1/2	Nov. 10	June 7	93 1/2
95	Dec. 28	Jan. 14	95
77	Jan. 21	Jan. 21	77
75	Jan. 2	Jan. 2	75
63 1/2	Jan. 17	Jan. 17	63 1/2
55	Mar. 12	Mar. 12	55
30 1/2	June 21	June 21	30 1/2
75 1/2	Nov. 30	Mar. 17	75 1/2
81 1/2	Dec. 3	July 24	81 1/2
92	July 29	July 22	92
91 1/2	May 26	May 26	91 1/2
80	Nov. 30	Jan. 21	80
81 1/2	Jan. 3	Jan. 3	81 1/2
90 1/2	Mar. 15	Mar. 15	90 1/2
85 1/2	Aug. 21	Aug. 21	85 1/2
75	Feb. 8	Feb. 8	75
79	July 14	July 14	79
80	Mar. 18	Mar. 18	80
99	Feb. 24	Feb. 24	99
103 1/2	Oct. 25	Oct. 25	103 1/2
90	Jan. 31	Jan. 31	90
80	Sept. 26	Sept. 26	80
84 1/2	Sept. 26	Sept. 26	84 1/2
73 1/2	Jan. 9	Jan. 9	73 1/2
80 1/2	July 1	July 1	80 1/2
86	Jan. 23	Jan. 23	86
80	June 29	June 29	80
85	Nov. 28	Nov. 28	85
85	June 6	June 6	85
80 1/2	July 1	July 1	80 1/2
84 1/2	Sept. 26	Sept. 26	84 1/2
73 1/2	Jan. 9	Jan. 9	73 1/2
86	Jan. 23	Jan. 23	86
94	June 21	June 21	94
95 1/2	Dec. 9	Dec. 23	95 1/2
91 1/2	Nov. 28	Nov. 28	91 1/2
65	Nov. 29	June 24	65
67 1/2	Dec. 17	Jan. 24	67 1/2
90	Dec. 16	Jan. 4	90
77 1/2	Dec. 22	Jan. 4	77 1/2
72 1/2	Nov. 5	June 30	72 1/2
75 1/2	Dec. 27	Dec. 27	75 1/2
86	Jan. 27	Jan. 27	86
107	Dec. 31	Feb. 7	107
101	Dec. 6	May 23	101
79	Dec. 27	Mar. 3	79
83 1/2	July 22	July 22	83 1/2
82	Aug. 12	Aug. 12	82
83 1/2	Jan. 15	Jan. 15	83 1/2
87	Jan. 15	Jan. 15	87
80 1/2	Jan. 15	Jan. 15	80 1/2
83 1/2	May 13	May 13	83 1/2
80 1/2	Jan. 6	Jan. 6	80 1/2
84 1/2	Jan. 3	Jan. 3	84 1/2
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80 1/2	Jan. 3	Jan	

New York Stock Exchange Bond Transactions 1921—Continued

Year's Sales.	Description of Issue.	High.	Date.	Low.	Date.	Last.	Yrs. Net
12,000	Va. Iron C. & C. 1st g. 5s, 1940.	87 1/2	Dec. 23	81	Jan. 10	85 1/2	+ 4 1/2
2,500,000	Va. Ry. 1st mtg. 5s, S. A. 1902.	91 1/2	Dec. 2	78 1/2	June 10	88 1/2	+ 4 1/2
128,000	Va. Ry. & P. 1st & 2nd g. 5s, 1913.	79	Nov. 30	60	May 23	79	+ 15 1/2
12,000	Virginia & S. W. 1st g. 5s, 1902.	82 1/2	Feb. 25	80	May 25	80 1/2	+ 1 1/2
12,000	Va. S. W. 1st g. 5s, 1908.	75	Dec. 6	60 1/2	Jan. 10	71	+ 14
54,000	WABASH R. R. Co. 1st g. 5s, 1920.	95 1/2	Nov. 15	82 1/2	June 23	93 1/2	+ 8 1/2
620,000	do 2d g. 5s, 1920.	97 1/2	Dec. 1	82 1/2	June 16	95 1/2	+ 5 1/2
1,000	do 1st g. 5s, 1920.	92 1/2	Feb. 4	80	Jan. 14	82 1/2	+ 10 1/2
2,000	do Des Moines Ry. 1st g. 5s, 1920.	90 1/2	Aug. 11	50 1/2	Aug. 11	50 1/2	+ 1 1/2
7,000	do D. L. & Chicago Ind. 1st g. 5s, 1920.	90 1/2	Dec. 30	84	Sep. 12	90 1/2	+ 1 1/2
18,000	do Omaha Div. 3d g. 5s, 1941.	91 1/2	May 7	51 1/2	Feb. 20	60 1/2	+ 10 1/2
24,000	do Tol. & Chi. 1st g. 5s, 1941.	91 1/2	Dec. 1	55 1/2	Apr. 22	71 1/2	+ 10 1/2
28,000	Washington Int. Ry. & P. 1st g. 5s, 1948.	78 1/2	Dec. 15	68	Sep. 17	76 1/2	+ 5 1/2
2,000	Wash. O. & W. 1st g. 5s, 1921.	85 1/2	Mar. 2	80 1/2	Mar. 2	85 1/2	+ 5 1/2
1,000	Washington Term. Ry. 1st g. 5s, 1945.	69	Sep. 29	60 1/2	Jan. 12	69	+ 1
1,000	do 1st g. 5s, 1945.	59 1/2	Feb. 4	78	June 14	78	+ 1
17,000	Washington W. P. 1st g. 5s, 1939.	77	May 12	77	May 12	77	+ 1
1,000	Westchester L. E. 1st g. 5s, 1920.	70	Dec. 13	70	Dec. 13	70	+ 1
10,000	Worth. M. W. & N. W. 5s, 1920.	90 1/2	Dec. 2	92 1/2	Jan. 3	96	+ 6 1/2
1,000,000	Western Electric 1st g. 5s, 1922.	93 1/2	Nov. 26	51 1/2	Mar. 14	50 1/2	+ 6
2,000,000	Western Maryland 1st g. 5s, 1920.	93 1/2	Nov. 26	51 1/2	Mar. 14	50 1/2	+ 6
140,000	West N. Y. & P. 1st g. 5s, 1947.	91 1/2	Dec. 2	82 1/2	July 6	90 1/2	+ 10 1/2
8,000	do 2d g. 5s, 1947.	67	Dec. 1	60 1/2	Jan. 5	60 1/2	+ 4 1/2
1,775,000	Western Pacific 1st g. 5s, 1946.	92 1/2	Dec. 14	77 1/2	June 21	85 1/2	+ 16 1/2
8,000	West Penn Power 1st g. 5s, 1946.	92 1/2	Dec. 14	77 1/2	Sep. 8	91 1/2	+ 1 1/2
17,000	do 1st g. 5s, 1946.	92 1/2	Dec. 14	77 1/2	Sep. 8	91 1/2	+ 1 1/2
910,000	West Shore 1st g. 5s, 1920.	91 1/2	Nov. 25	67 1/2	Apr. 13	78 1/2	+ 10
140,000	do registered.	78	Dec. 2	66	Mar. 26	77 1/2	+ 10 1/2
134,000	West Union collat. 1st g. 5s, 1928.	95 1/2	Dec. 6	82 1/2	Mar. 24	94	+ 15 1/2
602,000	do funding & r. 5s, 1928.	90	Dec. 6	77 1/2	Jan. 4	83 1/2	+ 14
1,008,000	do 1st g. 5s, 1928.	90 1/2	Nov. 30	59	Aug. 16	100 1/2	+ 10 1/2
11,112,000	Westinghouse E. L. 1st g. 5s, 1920.	105 1/2	Jan. 2	94 1/2	Jan. 2	105 1/2	+ 10 1/2
25,000	Wheel. & Lake E. Ry. 1st g. 5s, 1920.	80 1/2	Oct. 31	82	June 19	80 1/2	+ 1 1/2
188,000	do ref. 5s, 1906.	57 1/2	Dec. 12	47	June 14	51 1/2	+ 1 1/2
15,000	do Wheel. Div. 1st g. 5s, 1928.	110	Nov. 25	80	Nov. 16	90	+ 10 1/2
280,000	do 2d g. 5s, 1928.	91 1/2	Dec. 7	60	Aug. 7	62 1/2	+ 7 1/2
84,000	Wickwire Spencer Steel S. F. 7s, 1935.	100	Dec. 15	90	July 27	97 1/2	+ 10 1/2
107,000	Wilk. & Harb. & East. 1st g. 5s, 1942.	60	Nov. 18	47	July 13	55	+ 7
1,000	Wilmer & Sioux P. 1st g. 5s, 1928.	90	Jan. 6	90	Jan. 6	90	+ 1 1/2
2,855,000	Wilson & Co. 1st g. 5s, 1941.	90	Nov. 28	82 1/2	June 21	93 1/2	+ 8 1/2
2,300,000	do 2d g. 5s, 1928.	89	Nov. 28	82 1/2	June 21	93 1/2	+ 8 1/2
25,000	Winds. Steam S. R. Ry. 1st g. 5s, 1920.	70	Dec. 16	68	Jan. 8	70 1/2	+ 10 1/2
82,000	Wisc. Cent. Ry. 5s, 1st g. 5s, 1920.	78 1/2	Dec. 8	63 1/2	June 25	74	+ 4
287,000	do Sup. & Ind. Div. & Tr. 1st g. 5s, 1920.	78 1/2	Dec. 10	65	June 11	78	+ 14 1/2
118,786,500	FIRST LIBERTY LOAN 15-30-yr.	96 1/2	Nov. 20	86 1/2	June 2	95 1/2	+ 4 1/2
1,124,750	do registered.	96 1/2	Nov. 30	86 1/2	July 11	94 1/2	+ 3 1/2
728,000	do 4s, 15-30-yr., 1932-47.	97 1/2	Dec. 8	85 1/2	Jan. 3	97 1/2	+ 12 1/2
12,000	do registered.	97 1/2	Dec. 14	86 1/2	Apr. 27	96 1/2	+ 11 1/2
40,979,000	do 1st g. 15-30-yr., 1932-47.	98 1/2	Dec. 1	85 1/2	Jan. 3	96 1/2	+ 11 1/2
205,500	do registered.	97 1/2	Dec. 2	86 1/2	Feb. 1	96 1/2	+ 1 1/2
153,500	do 2d g. 15-30-yr., 1932-47.	100 1/2	Mar. 28	91 1/2	June 1	99 1/2	+ 1 1/2
270,000	2d Liberty Loan 4s, 10-25-yr., 1927-42.	95 1/2	Dec. 3	85 1/2	Jan. 3	96 1/2	+ 1 1/2
1,242,000	do registered.	97 1/2	Dec. 6	86 1/2	June 17	96 1/2	+ 12 1/2
208,972,250	3d Liberty Loan 4s, 10-25-yr., 1927-42.	97 1/2	Dec. 6	85 1/2	Jan. 3	96 1/2	+ 12 1/2
2,755,000	do registered.	97 1/2	Dec. 7	85 1/2	Jan. 4	96 1/2	+ 1 1/2
208,290,500	3d Liberty Loan 4 1/2s, 1928.	98 1/2	Dec. 15	88 1/2	Jan. 3	97 1/2	+ 3 1/2
2,708,000	do registered.	98 1/2	Dec. 15	88 1/2	Jan. 3	97 1/2	+ 3 1/2
161,021,000	4th Liberty Loan 4 1/2s, 1928.	98 1/2	Dec. 15	88 1/2	Jan. 3	97 1/2	+ 3 1/2
1,114,250	do registered.	98 1/2	Dec. 15	88 1/2	Jan. 3	97 1/2	+ 3 1/2
208,180,770	4th Liberty Loan 4 1/2s, 1928.	100 1/2	Dec. 30	85 1/2	Jan. 3	97 1/2	+ 3 1/2
9,101,000	do registered.	100 1/2	Dec. 30	85 1/2	Jan. 3	97 1/2	+ 3 1/2
151,202,000	Victory Loan 3 1/2s, 10-25-yr., 1922-23.	99 1/2	Dec. 30	85 1/2	Jan. 3	97 1/2	+ 3 1/2
1,005,000	do registered.	99 1/2	Dec. 30	85 1/2	Jan. 3	97 1/2	+ 3 1/2
12,000	U. S. Consol. 2d g. 5s, 1920.	100	Feb. 8	100	Feb. 8	100	+ 1 1/2
18,000	do 4s, coupon, 1925.	104 1/2	Oct. 14	104 1/2	Jan. 6	104 1/2	+ 1 1/2
70,000	do registered.	104 1/2	June 17	104 1/2	Mar. 7	104 1/2	+ 1 1/2
1,000	do Panama Canal 5s, reg., 61.	87	Dec. 6	75	July 18	82	+ 4 1/2
701,000	Argon. Rep. 5s, 1st g. 5s, 1901.	78	Nov. 7	67	Jan. 8	78	+ 8 1/2
1,180,000	Belgium, Kingdom of, 25-yr. ext. loan 7 1/2s, 1945.	100 1/2	Nov. 29	93 1/2	Mar. 11	104 1/2	+ 9 1/2
4,552,000	do 2d g. 5s, 1920.	97 1/2	May 19	87 1/2	Jan. 11	95 1/2	+ 9 1/2
43,200,500	do 1st g. 5s, 1920.	107 1/2	Dec. 14	96 1/2	Mar. 17	105 1/2	+ 9 1/2
1,928,000	Berlin, City of, 25-yr. 5s, 1945.	107	Dec. 21	93 1/2	Jan. 15	106	+ 10 1/2
1,184,000	Berne, City of, 25-yr. 5s, 1945.	108 1/2	Dec. 16	91	Jan. 15	107	+ 13 1/2
2,226,000	Bordeaux, City of, 15-yr. 5s, 1945.	11	Nov. 23	74	Mar. 15	80 1/2	+ 7 1/2
11,501,500	Brazil, U. S. of, 25-yr. 5s, 1945.	100	Nov. 28	97 1/2	July 11	104 1/2	+ 10 1/2
2,500,000	Canada, Dom. of, 25-yr. 5s, 1945.	100 1/2	Nov. 28	97 1/2	July 11	104 1/2	+ 10 1/2
2,104,000	do 2d g. 5s, 1920.	97 1/2	Dec. 9	85 1/2	Jan. 3	96 1/2	+ 1 1/2
5,023,000	do 1st g. 5s, 1920.	97 1/2	Dec. 9	85 1/2	Jan. 3	96 1/2	+ 1 1/2
11,152,000	Chile, R. P. of, 25-yr. 5s, 1945.	104	Nov. 29	92	May 17	104 1/2	+ 10 1/2
2,449,000	do 2d g. 5s, 1920.	104	Dec. 1	98 1/2	Oct. 22	104 1/2	+ 10 1/2
1,409,500	do 1st g. 5s, 1920.	103 1/2	Nov. 29	100	Nov. 21	100 1/2	+ 10 1/2
2,542,000	Chinese Govt. Imp. 5s, 1st g. 5s, 1945.	49	May 11	40	Mar. 14	44 1/2	+ 5 1/2
1,855,000	Christiana, City of, 25-yr. 5s, 1945.	108 1/2	Dec. 3	94 1/2	Feb. 17	106 1/2	+ 12 1/2
1,803,000	Copenhagen, City of, 25-yr. 5s, 1945.	100	Nov. 25	72	Mar. 15	80 1/2	+ 14 1/2
208,000	Cuba, Rep. of, 25-yr. 5s, 1945.	85	Nov. 28	70	Aug. 23	85	+ 9 1/2
291,000	do 2d g. 5s, 1920.	81	Dec. 29	74 1/2	Oct. 14	80 1/2	+ 10 1/2
508,000	do 1st g. 5s, 1920.	77 1/2	Dec. 11	70	Jan. 12	76 1/2	+ 14 1/2
1,089,500	Danish Cons. Mun. Loan, 25-yr. 5s, 1945.	108 1/2	Dec. 1	95 1/2	Mar. 4	106	+ 10 1/2
1,714,000	do 2d g. 5s, 1920.	108 1/2	Nov. 30	95 1/2	Mar. 4	106	+ 10 1/2
84,000	do 1st g. 5s, 1920.	91 1/2	Dec. 29	90 1/2	Dec. 21	90 1/2	+ 1 1/2
7,000,000	do 25-yr. ext. loan 5s, 1945.	100 1/2	Nov. 28	95 1/2	Mar. 1	108	+ 10 1/2
1,809,000	Dominican Rep. Cons. 5s, 1945.	87	Dec. 14	70 1/2	Jan. 5	80 1/2	+ 13 1/2
20,677,000	French Rep. Govt. of, 25-yr. ext. loan 5s, 1945.	102	Nov. 28	90 1/2	Feb. 28	99 1/2	+ 1 1/2
1,284,000	do 2d g. 5s, 1920.	58	July 21	35 1/2	Oct. 31	54 1/2	+ 1 1/2
18,741,000	Great Britain & Ireland, United Kingdom of, 20-yr. 5s, 1937.	96	Dec. 15	87	June 2	96	+ 13 1/2
21,290,000	do 10-yr. conv. 5s, 1929.	97 1/2	Dec. 15	80	June 31	98 1/2	+ 1 1/2
21,816,000	do 3-yr. conv. 5s, 1922.	100 1/2	Dec. 29	93 1/2	Jan. 3	99 1/2	+ 1 1/2
1,175,000	Italy, Kingdom of, 25-yr. 5s, 1945.	93 1/2	Dec. 19	80 1/2	Jan. 3	93 1/2	+ 14 1/2
8,041,000	Japan, Govt. 5s, 1st g. 5s, 1925.	88	Dec. 12	75 1/2	Jan. 3	87 1/2	+ 11 1/2
7,870,000	do 2d g. 5s, 1925.	87 1/2	Dec. 12	75 1/2	Jan. 3	86 1/2	+ 10 1/2
2,729,500	do 4s, 10-25-yr., 1925.	74 1/2	Dec. 14	66 1/2	Jan. 3	72 1/2	+ 10 1/2
2,088,000	Lyon, City of, 15-yr. 5s, 1945.	91	Nov. 23	73 1/2	Mar. 22	87 1/2	+ 8 1/2
2,070,000	Marseilles, City of, 15-yr. 5s, 1945.	91	Nov. 23	73 1/2	Mar. 22	87 1/2	+ 8 1/2
2,446,500	Mexico, U. S. of, 25-yr. ext. loan 5s, 1945.	79 1/2	Sep. 20	40	Jan. 3	54	+ 14
1,737,000	do 2d g. 5s, 1920.	103 1/2	Sep. 20	28	Jan. 4	40	+ 11
1,328,000	Norway, Kingdom of, 25-yr. 5s, 1945.	110 1/2	Nov. 29	90 1/2	Mar. 14	108 1/2	+ 10 1/2
1,542,000	Quebec, City of, 15-yr. 5s, 1945.	108 1/2	Dec. 6	90 1/2	Oct. 7	107 1/2	+ 10 1/2
9,565,000	Rio de Janeiro, City of, 25-yr. 5s, 1945.	102 1/2	Nov. 28	97 1/2	Oct. 8	101 1/2	+ 10 1/2
1,709,000	Sao Paulo, State of, 15-yr. 5s, 1945.	103 1/2	Nov. 29	91 1/2	Jan. 23	101 1/2	+ 10 1/2
2,574,000	Sweden, Kingdom of, 25-yr. 5s, 1945.	97 1/2	Nov. 25	81 1/2	Apr. 6	95	+ 10 1/2
2,236,000	Swiss Confederation 20-yr. 5s, 1945.	114 1/2	Dec. 31	101 1/2	Feb. 1	114 1/2	+ 10 1/2
904,000	Tokyo, City of, 25-yr. 5s, 1945.	89	Dec. 13	43	Jan. 3	60 1/2	+ 22 1/2
1,826,000	Uruguay, Rep. of, 25-yr. ext. loan 5s, 1945.	104	Nov. 23	98 1/2	Oct. 7	103 1/2	+ 10 1/2
1,043,500	Zurich, City of, 25-yr. 5s, 1945.	108 1/2	Nov. 29	94 1/2	Mar. 11	108	+ 13 1/2
115,000	NEW YORK HIGHWAYS 4 1/2s, 1935.	101	Dec. 20	101	Apr. 18	101	+ 4
35,000	NEW YORK CITY Corporate Stock 3 1/2s, May, 1934.	84	Dec. 30	73 1/2	Sep. 20	84	+ 10
2,000	do 4s, 1935.	94	Dec. 30	94	Dec. 30	94	+ 10
38,000	do registered, 1936.	94	Dec. 30	80 1/2	Aug. 17	94	+ 11
602,000	do 1 1/2s, due May 1, 1939.	90 1/2	Dec. 19	82 1/2	June 4	92 1/2	+ 10 1/2
118,000	do 4s, 1937.	91 1/2	Dec. 5	79 1/2	June 20	91 1/2	+ 8 1/2
97,000	do 4s, due Nov. 1, 1938.	92 1/2	Dec. 29	78 1/2			

Transactions on the New York Curb--1921

INDUSTRIALS

Sales	Stocks	High	Low	Last
11,079,480	*Acme Coal	2 1/2	2 1/4	2 1/4
186,080	Acme Packing	5 1/4	5 1/4	5 1/4
3,121	Aetna Explosives, Batch cts.	12 1/2	12 1/2	12 1/2
2,000	Aetna Explosives, Batch cts.	12 1/2	12 1/2	12 1/2
200	Aetna Explosives, Batch cts.	12 1/2	12 1/2	12 1/2
33,800	Ajax Rubber rts.	2 1/4	2 1/4	2 1/4
32,000	Ajax Rubber rts.	2 1/4	2 1/4	2 1/4
21,450	Allied Packing, Inc. cts.	1 1/2	1 1/2	1 1/2
4,113	Allied Packing, Inc. cts.	1 1/2	1 1/2	1 1/2
400	Amer. Light & Power	1 1/4	1 1/4	1 1/4
1,045	Amer. Light & Power	1 1/4	1 1/4	1 1/4
1,400	Amer. Foreign Trading	10	10	10
50	Amer. Foreign Trading pf.	37	37	37
50	Amer. Gas & Electric	124	124	124
614	Amer. Gas & Electric pf.	124	124	124
10	Amer. Public Utility	10	10	10
60	Amer. Tin & Tung.	12	12	12
60	Amer. W. W. 1st pf.	48	48	48
14,325	Aluminum Mfg.	23	23	23
13,211	Aluminum Mfg. pf.	83	83	83
120,055	Amalgamated Leather	10 1/2	10 1/2	10 1/2
2,361	Amalgamated Leather pf.	40	40	40
323	Amer. Chiclé pf.	73 1/2	73 1/2	73 1/2
225	Amer. Chiclé pf.	73 1/2	73 1/2	73 1/2
1,125	Amer. Candy	4	4	4
100	Amer. Mach. & Foundry	180	180	180
400	Amer. Road Machine	3	3	3
2,255	Amer. Stores	5 1/4	5 1/4	5 1/4
100	Amer. Thread & Electric	3 1/2	3 1/2	3 1/2
10,000	Amer. Writing Paper	2 1/4	2 1/4	2 1/4
110,000	Am. T. & T. rights	1	1	1
7,100	Amer. Prod. Exports	1 1/4	1 1/4	1 1/4
2,200	Aqua Elec. Htr.	11 1/2	11 1/2	11 1/2
2,704	Amer. Hall S.	20	20	20
2,500	Amer. Prod. of Del.	2	2	2
20,800	Amer. Refrigerator	1 1/4	1 1/4	1 1/4
10	Amer. Type Foundry	50	50	50
1,401	Automatic Fuel S.	30	30	30
10,300	Audiochem	1 1/4	1 1/4	1 1/4
4,600	Armour Leather	13 1/2	13 1/2	13 1/2
500	Armour Leather pf.	92 1/2	92 1/2	92 1/2
600	Armour & Co.	100 1/2	100 1/2	100 1/2
1,500	Baltimore Tube	4 1/2	4 1/2	4 1/2
1,900	Beaver Cons.	20	20	20
1,210	Beaverboard	40	40	40
11,050	E. W. Bliss (new)	38	38	38
100	Blackwell Cons.	1	1	1
15,340	Beth. Motors	2 1/2	2 1/2	2 1/2
100	Brit. Em. Steel 7 1/2 pf.	33	33	33
3,300	Benford Auto	45	45	45
1,100	Benford Auto pf.	1	1	1
245	Borden Co.	95	95	95
100	Borden Co. pf.	84	84	84
17,840	Bradley Firefig.	1	1	1
8,900	Bradley Firefig. pf.	1 1/4	1 1/4	1 1/4
1,600	Briscote Motors	24	24	24
800	J. G. Brill	50	50	50
9,800	Brit.-Amer. Chem.	4 1/2	4 1/2	4 1/2
53,735	Brit.-Amer. Tob. res.	11 1/2	11 1/2	11 1/2
1,431,800	*Brit.-Amer. Top. coup.	14	14	14
6,510	Burns Bros., A. W. I.	12 1/2	12 1/2	12 1/2
527,875	Burns Bros. com., B. W. I.	33 1/2	33 1/2	33 1/2
5,050	Brooklyn City R.	20	20	20
3,400	Bucyrus Co.	14	14	14
12	Butler Bros.	33	33	33
14,321	Buddy Buds	38	38	38
169,015	Cal. Crushed Fruit	7 1/2	7 1/2	7 1/2
100	Can. Car. & Foundry pf.	42	42	42
540	Carbon Steel	35	35	35
23,415	*Car Light & Power	3 1/2	3 1/2	3 1/2
27,803	Carlisle Tire	6	6	6
100	Carlisle Tire pf.	14	14	14
1,474	Celluloid	10 1/2	10 1/2	10 1/2
6,803	Celluloid pf.	10 1/2	10 1/2	10 1/2
500	Celluloid rights	1 1/2	1 1/2	1 1/2
332	Caracas Sugar	30	30	30
13,030	Chalmers cts.	2	2	2
500	Central Sugar pf.	2 1/4	2 1/4	2 1/4
100	Central Sugar	1 1/4	1 1/4	1 1/4
4,100	Central Sugar	2 1/4	2 1/4	2 1/4
2,120	Charcoal Iron	50	50	50
3,400	Charcoal Iron pf.	50	50	50
20	Chesebrough Mfg. Co. pf.	102	102	102
128,905	Chi. & E. I. w. L.	17 1/2	17 1/2	17 1/2
33,507	Chi. & E. I. pf.	35	35	35
104,320	Chicago Nipple	7 1/2	7 1/2	7 1/2
46,888	Commonwealth Fin.	7 1/2	7 1/2	7 1/2
19,300	Colonial Tire	1 1/4	1 1/4	1 1/4
100	C. P. R. & L. Foundry	25	25	25
100	Chevrolet Motors	25 1/2	25 1/2	25 1/2
19,500	Continental Candy	35	35	35
29,657	Cleveland Auto	20 1/2	20 1/2	20 1/2
80	Cleveland Auto pf.	50	50	50
915	Causeway Exp. Br.	10 1/2	10 1/2	10 1/2
5	Commonwealth Pr. Ry. & Lt.	17 1/2	17 1/2	17 1/2
100	Commonwealth Pr. Ry. & Lt. pf.	25 1/2	25 1/2	25 1/2
200	Carbo-Hydro	37	37	37
200	Corp. M. of America	37	37	37
170	Cudahy	50 1/2	50 1/2	50 1/2
100	Central Sugar Sugar pf.	2	2	2
100	Crocker-Wheeler	5	5	5
100	Commonwealth	5	5	5
24,431	Com. F. Co. pf., S. D.	85	85	85
27,070	Conley Tin Foil	18	18	18
88,570	Continental Motors	8 1/4	8 1/4	8 1/4
3,500	Curtiss Aero.	30 1/2	30 1/2	30 1/2
400	Curtiss Aero. pf.	10	10	10
10,500	Denver & Rio Grande	60	60	60
60,235	Denver & Rio Grande pf.	1 1/4	1 1/4	1 1/4
300	Delator Beverage	10	10	10
2,600	Dictograph Com.	3 1/2	3 1/2	3 1/2
450	Dictograph	29 1/2	29 1/2	29 1/2
98,420	Dura. L. Motor	2 1/2	2 1/2	2 1/2
50,769	Durant Motor	20 1/2	20 1/2	20 1/2
42,900	Durant Motor of Indiana, w. L.	13 1/2	13 1/2	13 1/2
151,000	Durant Motor of Indiana, w. L.	14 1/2	14 1/2	14 1/2
4,700	Durant Motor	26	26	26
1,325	Dupont Motor pf.	65	65	65
23,044	D. L. & W. rights	42	42	42
123	D. L. & W. Coal	86 1/2	86 1/2	86 1/2
100	Dodd L. & R.	9 1/2	9 1/2	9 1/2
100	Du Pont de Nemours	6	6	6
12	Du Pont de Nemours pf.	13	13	13
900	Du Pont Chemical	9 1/4	9 1/4	9 1/4
400	Du Pont Chemical pf.	9 1/4	9 1/4	9 1/4
182	Eastern Steel	30	30	30
800	Elgin Motors	4 1/4	4 1/4	4 1/4
2,200	Earl Motors	6 1/2	6 1/2	6 1/2
7,700	Emerson Phonograph	1	1	1
300	Eastern Potash pf.	13	13	13
1,300	Empire Fuel & Gas pf.	86	86	86
11,200	Empire T. & S.	19 1/2	19 1/2	19 1/2
396,045	Empire Fuel Prod.	33	33	33
775	Everett Heaney	21	21	21
231,240	*Farrell Coal	85	85	85
100	Farrell Coal pf.	85	85	85
9,300	Federal Tel.	6 1/4	6 1/4	6 1/4
110	Firestone Tire	80	80	80
16,324	Garland S.	6 1/4	6 1/4	6 1/4
4,420	Gardner Motor	23	23	23
4,150	George's Clothes Corp., Class B.	15 1/2	15 1/2	15 1/2
35,950	Gibson Howell	17 1/2	17 1/2	17 1/2
11,423	Gillette Safety Razor	180 1/2	180 1/2	180 1/2
1,100	Great Lakes D. & D.	26 1/2	26 1/2	26 1/2
78,436	Goodyear Tire	54	54	54
10,944	Goodyear Tire pf.	54	54	54
1,100	Grasselle Ch.	1	1	1
1,325,290	Glen Alden Coal	50	50	50
12,550	Grant Motor Co.	3 1/2	3 1/2	3 1/2
5,586	D. W. Griffith	6 1/4	6 1/4	6 1/4
58,092	Goldwyn Picture	6 1/4	6 1/4	6 1/4
17,570	Havana Tobacco	2 1/2	2 1/2	2 1/2
8,850	Havana Tobacco pf.	8	8	8
9,000	Hercules Paper	13	13	13
3,650	Hall Signal	3	3	3
556	Hall Signal pf.	6 1/2	6 1/2	6 1/2
2,400	Hanes Knitting A.	13 1/2	13 1/2	13 1/2
1,500	Hanes Knitting B.	15	15	15
1,000	Hanes Knitting pf.	25	25	25
365	Harrow Motor pf.	75	75	75
20	Hercules Powder	130	130	130
171	Hercules Powder pf.	90	90	90
161,375	Heyden Chemical	3 1/2	3 1/2	3 1/2
200,400	Hocking Valley	5 1/2	5 1/2	5 1/2
10	Holy Ship	45	45	45
280	Hall Switch	6 1/2	6 1/2	6 1/2
26,570	H. L. Holbrook, Inc.	10 1/2	10 1/2	10 1/2
42,430	Imp. Tob. of Gt. Br. & Ir.	10 1/2	10 1/2	10 1/2
20	Ind. (Geo. F.)	13	13	13
22,000	Indian Packing	4 1/2	4 1/2	4 1/2
100	International Distributors	2 1/2	2 1/2	2 1/2
33,400	*Int. Cult. Co. pf.	12 1/2	12 1/2	12 1/2

STOCKS

Sales	Stocks	High	Low	Last
56,000	Int. Prop. voting tr. cts., w. i.	18 1/4	18 1/4	18 1/4
9,910	Int. Products	13	13	13
700	Int. Products pf.	5 1/4	5 1/4	5 1/4
100	Int. Corp.	12 1/2	12 1/2	12 1/2
237,550	*Intercontinental Rubber	14 1/2	14 1/2	14 1/2
4,800	Inter. Trade Mark	72	72	72
26,000	Kay County Gas	1 1/4	1 1/4	1 1/4
1,400	Kay County Gas, c. of dep.	1 1/4	1 1/4	1 1/4
400	Keystone Soleties	10 1/2	10 1/2	10 1/2
2,571	Lehigh Valley C. S.	72 1/2	72 1/2	72 1/2
60,862	Libby, McNeil & Libby	13	13	13
16,900	Lake Torpedo Boat	2 1/2	2 1/2	2 1/2
2,400	Lake Torpedo Boat pf.	14	14	14
53,499	Locomotive com.	12	12	12
100	Lord & Taylor	12 1/2	12 1/2	12 1/2
3,325	Lima Locomotive	75	75	75
50,730	Lincoln Motor, Class A.	20	20	20
200	Lindsay Light	5	5	5
44,065	Lig. Mar. Coal	1 1/2	1 1/2	1 1/2
100	Liggett International	49 1/2	49 1/2	49 1/2
400	Lucey Mfg.	50	50	50
12,310	Manhattan Transit	100	100	100
3,471	MacAndrews & Forbes	106	106	106
800	Maxwell 1st pf.	5	5	5
350	Maxwell Motors 1st pf.	64	64	64
334	Maxwell Motors 2nd pf.	30	30	30
17,778	Merck Motors	5	5	5
540	Merck Co. pf.	45	45	45
2	Metals & Metals	31	31	31
12,000	McClure's Magazine	1	1	1
39,800	Motor Motors	22 1/2	22 1/2	22 1/2
300	Munson Furniture Co.	15 1/2	15 1/2	15 1/2
8,020	Maxwell Chalmers A.	62	62	62
20,135	Maxwell Chalmers B.	12 1/2	12 1/2	12 1/2
1,180	Market Street Railway	4 1/2	4 1/2	4 1/2
330	Market Street Railway pf.	40	40	40
1,400	Marconi Wireless Tel. Ltd.	8 1/2	8 1/2	8 1/2
1,775	Motor Products	40	40	40
210	Met. 5c. & 10c. pf.	6	6	6
545	Met. 5c. & 10c. pf.	24	24	24
11,825	Mo., Kan. & Tex. w. i.	11	11	11
18,325	Mo., Kan. & Tex. 7 1/2 pf., w. i.	24 1/2	24 1/2	24 1/2
26,800	Mo., Kan. & Tex. stubs, w. i.	9 1/2	9 1/2	9 1/2
300	Motor Wheel Corp.	9 1/2	9 1/2	9 1/2
20	Motor Wheel Corp. pf.	94	94	94
1,000	Mitchell Motors	4 1/4	4 1/4	4 1/4
200	Miss. River Power	12 1/2	12 1/2	12 1/2
2,000	Market St. Ry. 6 1/2 pf.	13	13	13
710	Market St. Ry. 2d pf.	8	8	8
91,230	Nat. Leather	10	10	10
4,800	Nat. Leather, stamped	2 1/2	2 1/2	2 1/2
5,800	Nat. Leather, unstamped	1 1/2	1 1/2	1 1/2
1,000	Nat. Coal & Ice	22	22	22
1,815	Nat. Motors	5 1/2	5 1/2	5 1/2
42,000	Nat. Tin	60	60	60
770	Nat. Fireproofing	8	8	8
1,235	Nat. Fireproofing pf.	17	17	17
900	New York Transport	25	25	25
1,300	New York Shipbuilding	20	20	20
10,000	Northern Securities	28	28	28
900	North American, new	31	31	31
300	North American, new pf.	30 1/2	30 1/2	30 1/2
740	North Am. Co. pf. deb.	30	30	30
86,195	North Am. P. & P.	7 1/2	7 1/2	7 1/2
850	North Am. P. & P. pf.	2 1/2	2 1/2	2 1/2
5	Northern States Power pf.	82 1/2	82 1/2	82 1/2
210,715	Perfection Tire, new	5 1/2	5 1/2	5 1/2
12,320	Perfection Tire, new	5 1/2	5 1/2	

Transactions on the New York Curb—1921—continued

MISCELLANEOUS				OILS				STOCKS				BONDS			
Sales	Stocks	High	Low	Sales	Stocks	High	Low	Sales	Stocks	High	Low	Sales	Stocks	High	Low
12,630 Oenigee Pr.	12	12	12	1,000 Imp. Cons. M.	100	100	100	1,000 Imp. Cons. M.	100	100	100	1,000 Imp. Cons. M.	100	100	100
25 Okla. Natural Gas	25	25	25	2,000 Independent L.	200	200	200	2,000 Independent L.	200	200	200	2,000 Independent L.	200	200	200
1,088 Ohio Fuel Oil	108	108	108	20,470 Iron Blossom	2,047	2,047	2,047	20,470 Iron Blossom	2,047	2,047	2,047	20,470 Iron Blossom	2,047	2,047	2,047
14,200 Ohio Ranger	1,420	1,420	1,420	1,000 Jerome Verde	100	100	100	1,000 Jerome Verde	100	100	100	1,000 Jerome Verde	100	100	100
1,436,674 Omar Oil & Gas (new)	143,667	143,667	143,667	100,500 Jerome Verde Cop.	10,050	10,050	10,050	100,500 Jerome Verde Cop.	10,050	10,050	10,050	100,500 Jerome Verde Cop.	10,050	10,050	10,050
200 Orange Nat. Oil	20	20	20	1,200 Jim Butler	120	120	120	1,200 Jim Butler	120	120	120	1,200 Jim Butler	120	120	120
200 Orange Oil	20	20	20	20,100 Jim Blossom	2,010	2,010	2,010	20,100 Jim Blossom	2,010	2,010	2,010	20,100 Jim Blossom	2,010	2,010	2,010
100 Penn. Gasoline	10	10	10	1,000 Keora Gold	100	100	100	1,000 Keora Gold	100	100	100	1,000 Keora Gold	100	100	100
1,000 Penn.-Mex. Fuel	100	100	100	100,000 Kerr Lake	10,000	10,000	10,000	100,000 Kerr Lake	10,000	10,000	10,000	100,000 Kerr Lake	10,000	10,000	10,000
20,110 Pennok Oil & Gas	2,011	2,011	2,011	1,000 Kewarans	100	100	100	1,000 Kewarans	100	100	100	1,000 Kewarans	100	100	100
2,220 Panhandle Pet. pf.	222	222	222	1,000 Kinnick Divide	100	100	100	1,000 Kinnick Divide	100	100	100	1,000 Kinnick Divide	100	100	100
22,010 Panhandle P. & R.	2,201	2,201	2,201	100,000 Lake Erie	10,000	10,000	10,000	100,000 Lake Erie	10,000	10,000	10,000	100,000 Lake Erie	10,000	10,000	10,000
100 Phillips Pet. warrants	10	10	10	100,000 Lake Mines	10,000	10,000	10,000	100,000 Lake Mines	10,000	10,000	10,000	100,000 Lake Mines	10,000	10,000	10,000
100 Pittsburgh Oil & Gas	10	10	10	100,000 La Rose Cons.	10,000	10,000	10,000	100,000 La Rose Cons.	10,000	10,000	10,000	100,000 La Rose Cons.	10,000	10,000	10,000
10,000 Producers & Ref.	1,000	1,000	1,000	100,000 Louisiana Cons.	10,000	10,000	10,000	100,000 Louisiana Cons.	10,000	10,000	10,000	100,000 Louisiana Cons.	10,000	10,000	10,000
10,000 Producers & Ref. rights	1,000	1,000	1,000	100,000 L. Star Con. M.	10,000	10,000	10,000	100,000 L. Star Con. M.	10,000	10,000	10,000	100,000 L. Star Con. M.	10,000	10,000	10,000
10,000 Producers & Ref. pf.	1,000	1,000	1,000	1,012,500 McNamara Min.	101,250	101,250	101,250	1,012,500 McNamara Min.	101,250	101,250	101,250	1,012,500 McNamara Min.	101,250	101,250	101,250
10,000 Pure Oil 8% pf.	1,000	1,000	1,000	244,200 McNamara Cr. M.	24,420	24,420	24,420	244,200 McNamara Cr. M.	24,420	24,420	24,420	244,200 McNamara Cr. M.	24,420	24,420	24,420
10,000 Ranger Gulf	1,000	1,000	1,000	22,610 McIntyre Porcupine	2,261	2,261	2,261	22,610 McIntyre Porcupine	2,261	2,261	2,261	22,610 McIntyre Porcupine	2,261	2,261	2,261
10,000 Red Rock Oil	1,000	1,000	1,000	181,200 McKinley-Darragh	18,120	18,120	18,120	181,200 McKinley-Darragh	18,120	18,120	18,120	181,200 McKinley-Darragh	18,120	18,120	18,120
123,000 Ryan Con.	12,300	12,300	12,300	12,610 Magna Copper	1,261	1,261	1,261	12,610 Magna Copper	1,261	1,261	1,261	12,610 Magna Copper	1,261	1,261	1,261
1,000 Rickard Texas Co.	100	100	100	100,000 Magna Chief	10,000	10,000	10,000	100,000 Magna Chief	10,000	10,000	10,000	100,000 Magna Chief	10,000	10,000	10,000
1,000 Royalty Prod.	100	100	100	61,340 Mason Valley	6,134	6,134	6,134	61,340 Mason Valley	6,134	6,134	6,134	61,340 Mason Valley	6,134	6,134	6,134
1,620 Salt Creek Pro. (old)	162	162	162	100 Mex. Tropics Gold	10	10	10	100 Mex. Tropics Gold	10	10	10	100 Mex. Tropics Gold	10	10	10
305,540 Sapulpa Refining	30,554	30,554	30,554	607,080 Marsh Mining	60,708	60,708	60,708	607,080 Marsh Mining	60,708	60,708	60,708	607,080 Marsh Mining	60,708	60,708	60,708
8,000 Seaboard Oil & Gas	800	800	800	10 Mohawk Mining	10	10	10	10 Mohawk Mining	10	10	10	10 Mohawk Mining	10	10	10
9,871 Savoy Oil	987	987	987	10 Motherlode Col.	10	10	10	10 Motherlode Col.	10	10	10	10 Motherlode Col.	10	10	10
7,023,830 "Salt Creek (new)"	702,383	702,383	702,383	100,000 Motherlode Copper	10,000	10,000	10,000	100,000 Motherlode Copper	10,000	10,000	10,000	100,000 Motherlode Copper	10,000	10,000	10,000
70,700 Sequoyah Oil	7,070	7,070	7,070	100,000 Motherlode Copper, old	10,000	10,000	10,000	100,000 Motherlode Copper, old	10,000	10,000	10,000	100,000 Motherlode Copper, old	10,000	10,000	10,000
1,335,000 "Simms Petroleum	133,500	133,500	133,500	100,000 Montana Tonopah	10,000	10,000	10,000	100,000 Montana Tonopah	10,000	10,000	10,000	100,000 Montana Tonopah	10,000	10,000	10,000
14,650 Settled Oil & Gas	1,465	1,465	1,465	100 M. Co. Oil	10	10	10	100 M. Co. Oil	10	10	10	100 M. Co. Oil	10	10	10
800 Sinclair Central	80	80	80	215,000 Mur.-Mog. M. Ltd.	21,500	21,500	21,500	215,000 Mur.-Mog. M. Ltd.	21,500	21,500	21,500	215,000 Mur.-Mog. M. Ltd.	21,500	21,500	21,500
2,076 Sinclair Oil 8% pf.	207	207	207	1,000 Nat. Con.	100	100	100	1,000 Nat. Con.	100	100	100	1,000 Nat. Con.	100	100	100
10 Solar Refining	1	1	1	1,000,000 Nat. Tin Corp.	100,000	100,000	100,000	1,000,000 Nat. Tin Corp.	100,000	100,000	100,000	1,000,000 Nat. Tin Corp.	100,000	100,000	100,000
17,337 Spencer Pet. Corp.	1,733	1,733	1,733	1,000 New York Zinc	100	100	100	1,000 New York Zinc	100	100	100	1,000 New York Zinc	100	100	100
255,000 Sun. P. & R.	25,500	25,500	25,500	10,000 New American Cr.	1,000	1,000	1,000	10,000 New American Cr.	1,000	1,000	1,000	10,000 New American Cr.	1,000	1,000	1,000
2,200 South. Oil & Trans.	220	220	220	258 N. Y. Hon. & R. M.	25	25	25	258 N. Y. Hon. & R. M.	25	25	25	258 N. Y. Hon. & R. M.	25	25	25
648,475 Skelly	64,847	64,847	64,847	914,355 Nevada Ophir	91,435	91,435	91,435	914,355 Nevada Ophir	91,435	91,435	91,435	914,355 Nevada Ophir	91,435	91,435	91,435
27,000 Southern States Cons. Corp.	2,700	2,700	2,700	100,000 Nipissing Mining	10,000	10,000	10,000	100,000 Nipissing Mining	10,000	10,000	10,000	100,000 Nipissing Mining	10,000	10,000	10,000
800 Southwest P. & R.	80	80	80	248,100 Nev. Silver Hbr.	24,810	24,810	24,810	248,100 Nev. Silver Hbr.	24,810	24,810	24,810	248,100 Nev. Silver Hbr.	24,810	24,810	24,810
124,000 Stanton Oil	12,400	12,400	12,400	95,200 Nev. Silver Hbr.	9,520	9,520	9,520	95,200 Nev. Silver Hbr.	9,520	9,520	9,520	95,200 Nev. Silver Hbr.	9,520	9,520	9,520
197,614 Stanton Oil (new)	19,761	19,761	19,761	95,735 New Dom. Cop.	9,573	9,573	9,573	95,735 New Dom. Cop.	9,573	9,573	9,573	95,735 New Dom. Cop.	9,573	9,573	9,573
12,800 Sussco Oil	1,280	1,280	1,280	7,000 New Mexico Land	700	700	700	7,000 New Mexico Land	700	700	700	7,000 New Mexico Land	700	700	700
8,170 Southwest Oil	817	817	817	2,000 New Silver K.	200	200	200	2,000 New Silver K.	200	200	200	2,000 New Silver K.	200	200	200
10 Swan & Finch	1	1	1	1,000 New Cornelia	100	100	100	1,000 New Cornelia	100	100	100	1,000 New Cornelia	100	100	100
247,000 Texas Co. rights	24,700	24,700	24,700	200 Nixon New M.	20	20	20	200 Nixon New M.	20	20	20	200 Nixon New M.	20	20	20
2,200 Texas-Chicago Oil	220	220	220	12,700 Nixon New M.	1,270	1,270	1,270	12,700 Nixon New M.	1,270	1,270	1,270	12,700 Nixon New M.	1,270	1,270	1,270
141,200 Texas Ranger	14,120	14,120	14,120	100 North Butte	10	10	10	100 North Butte	10	10	10	100 North Butte	10	10	10
100 Texas Ranger pf.	10	10	10	80,510 Ophir Silver M.	8,051	8,051	8,051	80,510 Ophir Silver M.	8,051	8,051	8,051	80,510 Ophir Silver M.	8,051	8,051	8,051
3,318,330 Texas Oil & Land	331,833	331,833	331,833	25,745 Ophir Silver M. (new)	2,574	2,574	2,574	25,745 Ophir Silver M. (new)	2,574	2,574	2,574	25,745 Ophir Silver M. (new)	2,574	2,574	2,574
18,000 Texas R. P. & R.	1,800	1,800	1,800	7,700 Ohio Copper	770	770	770	7,700 Ohio Copper	770	770	770	7,700 Ohio Copper	770	770	770
14,250 Texas O. & L. rights	1,425	1,425	1,425	2,200 Pac. Tungsten	220	220	220	2,200 Pac. Tungsten	220	220	220	2,200 Pac. Tungsten	220	220	220
22,470 Tidal Cons.	2,247	2,247	2,247	150 Penn. Coal & Coke	15	15	15	150 Penn. Coal & Coke	15	15	15	150 Penn. Coal & Coke	15	15	15
17,000 Trans. Con. O. rights	1,700	1,700	1,700	3,300 Peruvian Copper	330	330	330	3,300 Peruvian Copper	330	330	330	3,300 Peruvian Copper	330	330	330
120,950 Tuckey Oil	12,095	12,095	12,095	500 Pick Silver Cop.	50	50	50	500 Pick Silver Cop.	50	50	50	500 Pick Silver Cop.	50	50	50
100 Un. Oil Wichita	10	10	10	68,550 Pitts.-Idaho	6,855	6,855	6,855	68,550 Pitts.-Idaho	6,855	6,855	6,855	68,550 Pitts.-Idaho	6,855	6,855	6,855
100 U. S. Oil & P.	10	10	10	391,600 Pitts. Mt. Shasta, M. & M.	39,160	39,160	39,160	391,600 Pitts. Mt. Shasta, M. & M.	39,160	39,160	39,160	391,600 Pitts. Mt. Shasta, M. & M.	39,160	39,160	39,160
107,100 United Royalty	10,710	10,710	10,710	100,000 Platinum Pall. Pr.	10,000	10,000	10,000	100,000 Platinum Pall. Pr.	10,000	10,000	10,000	100,000 Platinum Pall. Pr.	10,000	10,000	10,000
263,900 United Texas Pet.	26,390	26,390	26,390	1,000 Porc. Vipond	100	100	100	1,000 Porc. Vipond	100	100	100	1,000 Porc. Vipond	100	100	100
1,000 Vacuum Gas & Oil, Ltd.	100	100	100	100 Portland T. M.	10	10	10	100 Portland T. M.	10	10	10	100 Portland T. M.	10	10	10
1,000 Ventura Gas O. F.	100	100	100	10,000 Portland Cement Mines	1,000	1,000	1,000	10,000 Portland Cement Mines	1,000	1,000	1,000	10,000 Portland Cement Mines	1,000	1,000	1,000
130,550 "Victoria Oil	13,055	13,055	13,055	2,500 Prince C. M. & S.	250	250	250	2,500 Prince C. M. & S.	250	250	250	2,500 Prince C. M. & S.	250	250	250
100 Washington Oil	10	10	10	111,000 Prince Cons.	11,100	11,100	11,100	111,000 Prince Cons.	11,100	11,100	11,100	111,000 Prince Cons.	11,100	11,100	11,100
112,270 "Woodburn Oil	11,227	11,227	11,227	203,220 Ray Hercules	20,322	20,322	20,322	203,220 Ray Hercules	20,322	20,322	20,322	203,220 Ray Hercules	20,322	20,322	20,322
10,000 Vulcan Oil	1,000	1,000	1,000	1,577 Ray Verde Copper	157	157	157	1,577 Ray Verde Copper	157	157	157	1,577 Ray Verde Copper	157	157	157
1,000 W. O. & H. Co., A.	100	100	100	286,700 Red Hills Florence	28,670	28,670	28,670	286,700 Red Hills Florence	28,670	28,670	28,670	286,700 Red Hills Florence	28,670	28,670	28,670
152,585 West States Oil	15,258	15,258	15,258	10,500 Red Mountain Mines	1,050	1,050	1,050	10,500 Red Mountain Mines	1,050	1,050	1,050	10,500 Red Mountain Mines	1,050	1,050	1,050
1,000 Wn. E. O. & R.	100	100	100	11,100 Red Warrior	1,110	1,110	1,110	11,100 Red Warrior	1						

Labor the Keynote of Industrial Recovery

Continued from page 71

an upward slant of only 38 per cent.

It took almost until 1873 for the nation to get on its feet, but in the meantime labor-saving devices of all kinds were being introduced. The age of power had come. Clothing factories, left vacant by the uniform contractors for the army, and now operated by steam, became centres for the making of clothing ready made in wholesale quantities. The textile industry took a new impetus. The Centennial Exposition in Philadelphia, the first world's fair of importance held on the American Continent, served as the introduction for many appliances which were the making of new industries. There the telephone had its debut, and in another building those machines which have since peopled the skyscrapers with hundreds of thousands of business women—the typewriters—were demonstrated. Big business and large-scale manufacturing came with this American renaissance. Railroads were built across the continent, and in the great Northwest farming on a large scale, with power plows making furrows a mile in length in virgin soil, proclaimed the new era of enormous productivity.

So great was the demand for more goods to export to the outside world and to meet the requirements of the aliens who flocked to these shores from all parts of the globe that the cry every-

where was to produce and yet to produce. The intelligence and the enthusiasm born of the interest in the novelty of the new appliances for making one hand do the work of a hundred carried the workers into the realm of great achievement. Good wages held their own, because the products of labor done by the skilled operatives on the machines justified them. The discipline and the executive ability which came out of the military life of the Civil War also created many captains of industry to direct a new army of workers.

The conditions which attended the World War in this country had a different effect on labor than did those of the Civil War. Warfare had become a business requiring enormous stores of materials and munitions. The determined effort to build a bridge of ships across the Atlantic brought into being an emergency fleet constructed at enormous cost by riveters getting from \$100 to \$150 a week. The introduction of a cost-plus system, whereby labor was able to malingering on the contract or to heap up graft, brought about a demoralized condition. The production of the machine shops fell off, because often there was no incentive to turn out work in quantity or even to give good quality, for the longer the task took in time the more money there would be in it for the em-

ployer and the worker. There was a steady demand for labor, and at the same time a rise in the prices of all the necessities of life.

Now that the war is over and the era of silk shirts has waned the question of how labor shall adjust itself to the new conditions is imminent. There are two courses open, one to accept reductions of wages, the other to produce more for the high wage.

In accepting lower wages labor would become a partner in the business of the country. After the two other great wars in which the United States was engaged trade unionism had not developed sufficiently to make itself a strong factor in restraining the natural operation of the laws of supply and demand. In the present era, when railroad employees are asked to accept a 10 per cent. reduction, so that the costs of distributing products may be lowered, they reply with a demand for an increase. The high freight rates are the cause of a stagnation of business in many sections, and those rates largely represent the already high wages of the railroad workers. The fixed law established by the experience of the past shows that unless extraordinary efforts toward the increase of production are made the prices of goods and the hire of the laborer must fall.

The statement is often made that the

high cost of living justifies the payment of a large wage, and undoubtedly in the orgy of spending in 1920 the high prices and the high wages were on the same level.

The building trades afford an excellent example of the situation, for even before the World War they were highly paid to such an extent that the erection of new structures was a costly practice. Bricklayers in 1913, for instance, were getting on an average \$5.49 a day, as compared with \$9.60 a day in 1920. The wages of carpenters in 1913 were \$4.24 a day, as compared with the \$8.27 of 1920. The wages of painters and plumbers had increased in about the same ratio. The cost of living in July, 1920, was, according to statistics of the National Industrial Conference Board, 105 per cent. above normal, accepting the conditions of 1914 as 100. Thus a bricklayer who in 1914 was getting \$5.54 a day was little better off when he was getting \$9.60, as commodities in the latter year cost twice as much as they did when he was working at the lower rate. His real wages are about the same in either case. A farm laborer who in 1914 was getting \$29.88 a month without board, and in 1920 \$64.95 a month, is getting an actual increase of wages of about \$6 a month instead of \$35, as he appears to be.

Continued on following page

N. Y. Curb Market in 1921

Continued

Sales	Stocks	High	Low	Last
1,899,000	Standard Oil California 7s.....	102	96 1/2	96 1/2
7,650,000	Southwest Tel. 7s.....	101 1/2	91 1/2	100 1/2
544,000	Southern Railway 5s, '94, w. l.....	90 1/2	86	89 1/2
1,671,010	Southern Ry. 6s.....	100 1/2	94 1/2	99 1/2
1,110,000	*Standard Oil N. Y. 7s, 1925.....	105 1/2	100	104 1/2
1,004,000	*Standard Oil N. Y. 7s, 1926.....	105 1/2	102 1/2	104 1/2
9,000	Standard Oil N. Y. 7s, 1923.....	102 1/2	101 1/2	102 1/2
959,000	*Standard Oil N. Y. 7s, 1927.....	106 1/2	100	105 1/2
988,000	*Standard Oil N. Y. 7s, 1928.....	107	100 1/2	105 1/2
851,300	*Standard Oil N. Y. 7s, 1929.....	107 1/2	100 1/2	105 1/2
909,000	*Standard Oil N. Y. 7s, 1930.....	107 1/2	97 1/2	107 1/2
1,067,000	*Standard Oil N. Y. 7s, 1931.....	109	98 1/2	101
13,000	Standard Oil N. Y. 7s, 1932.....	101	98 1/2	101
1,000	Standard Oil N. Y. 7s, 1933.....	101 1/2	101 1/2	101 1/2
488,500	Standard Oil N. Y. 6 1/2s, 1933, new 106 1/2	97	97	106 1/2
1,262,000	State Rio Grande do Sul 8s, '40, w. l. 101 1/2	90	88	90
175,000	Steel Tube 7s.....	95 1/2	84	84
100	Stern Brothers 8s pf.....	84	84	84
1,015,000	Sun Oil 7s.....	100	90	98 1/2
24,000	Stewart Warner 8s, 1926.....	100 1/2	99	100 1/2
10,000	Swift International 6s.....	95 1/2	95 1/2	95 1/2
1,752,623	Swift & Co. 7s, 1931, w. l.....	102 1/2	97 1/2	101 1/2
520,500	Swift & Co. 6s, 1921.....	99 1/2	95 1/2	99 1/2
4,567,000	Swift & Co. 7s, 1925.....	103 1/2	93 1/2	100 1/2
4,161,200	*Swiss Government 5 1/2s.....	96 1/2	79 1/2	96 1/2
48,000	Swiss Government 7s, 1929.....	95 1/2	87 1/2	94 1/2
4,370,700	TEXAS CO. 7 1/2 notes.....	101 1/2	100 1/2	101 1/2
1,830,000	Toledo Edison 1st g. b. 7s, 1941.....	105 1/2	96 1/2	103 1/2
94,000	Toledo Edison 7s, 1922.....	100	96 1/2	98 1/2
179,000	Tob. Prod. Corp. 7s, 1931, w. l.....	100 1/2	90	99 1/2
18,000	Troy Laundry 8s.....	97 1/2	90	97 1/2
1,000	Toledo Trac. Lt. & Tr. 1st in 7s, '22.....	95	85	95
75,000	Tide Water Oil 6s.....	98 1/2	87 1/2	97 1/2
78,000	Tidal Oase Oil 7s, 1931.....	101	99 1/2	100
1,577,000	UNITED RY. HAV. 7 1/2s, 1936.....	101 1/2	91 1/2	100 1/2
412,000	Union Tank Line 7s.....	102	90 1/2	100 1/2
1,584,500	United Drug 8s.....	100 1/2	93 1/2	98
1,524,000	United States of Brazil 8s.....	100	97 1/2	99 1/2
548,000	Un. O. P. C. 8s, 1931.....	107 1/2	90	100 1/2
3,873,500	VACUUM OIL 7s.....	107	97 1/2	100 1/2
680,000	Virginia Chemical.....	100 1/2	83 1/2	95 1/2
225,000	Warner S. Ref. 7s, 1941, w. l.....	96 1/2	86 1/2	96 1/2
2,000	Wayne Coal 7s.....	100 1/2	100 1/2	100 1/2
107,600	West Virginia 3 1/2s, '39.....	80 1/2	78	80 1/2
5,238,800	*Western Electric 7s.....	104 1/2	97 1/2	103 1/2
325,000	Western Union 6 1/2s, '36, w. l.....	99 1/2	90 1/2	96
485,000	Wilson & Co. 7 1/2s, '31, w. l.....	97 1/2	85 1/2	91 1/2
41,000	Winchester 7s.....	97	89 1/2	91 1/2
1,107,000	Win. Rep. A. 7 1/2s, '41.....	100 1/2	90 1/2	99 1/2

GERMAN BONDS

Marks	High	Low	Last
15,000 A. E. T. 4 1/2s.....	16 1/2	16	16 1/2
13,000 RADISCHE A. S. 4 1/2s.....	18 1/2	7	7
85,000 Belgium 8s.....	101	100 1/2	101 1/2
2,553,000 Berlin 4s.....	15 1/2	9 1/2	9 1/2
1,000 Bremen 3s.....	9	9	9
96,000 Bremen 4s.....	15	4	4
25,000 Bremen 4 1/2s.....	8	4 1/2	4 1/2
70,000 Budapest 4 1/2s.....	3	2	2 1/2
10,000 CITY OF PRAGUE 4s.....	12	12	12
120,000 Cologne 4s.....	15	4	4
24,000 Coblenz 4s.....	12 1/2	5 1/2	5 1/2
20,000 DARMSTADT 4s.....	15	15	15
60,000 Dresden 4s.....	15 1/2	12	12
31,000 Dresden 4 1/2s.....	12	5 1/2	5 1/2
1,000 Dusseldorf Ger.....	6	6	6
50,000 ESSEN GER. 4s.....	6 1/2	6 1/2	6 1/2
1,100,000 FRANKFORT 4s.....	15 1/2	4 1/2	7 1/2
100,000 Frankfort 5s.....	22	18 1/2	22
350,000 German G. E. 4 1/2s.....	12	7	9
114,000 Greater Berlin 4s.....	11 1/2	6 1/2	6 1/2
60,000 German Government 4s.....	6	6	6
217,000 German Government 5s.....	15	5	5
621,000 HAMBURG 4s.....	16 1/2	7 1/2	7 1/2
332,000 Hamburg-Am. 4 1/2s.....	6 1/2	5 1/2	6
2,822,250 Hamburg 4 1/2s.....	16 1/2	3 1/2	5 1/2
8,000 Hamburg 7s.....	13 1/2	13 1/2	13 1/2
45,000 LEIPZIG 4s.....	16	9 1/2	9 1/2
135,000 Leipzig 4 1/2s.....	16	10	10
91,000 Leipzig 5s.....	14	6 1/2	6 1/2
3,500 MAGDEBURG 4s.....	15	15	15
170,000 Mannheim 4s.....	13 1/2	5 1/2	5 1/2
178,000 Munich 4s.....	16	4 1/2	7 1/2
60,000 Munich 5s.....	14	9 1/2	9 1/2
3,000 NORTH GER. LLD. 4 1/2s.....	7	7	7
155,000 Nuremberg 4s.....	14 1/2	4 1/2	5 1/2
50,000 PRUSS. GOVT. 3s-3 1/2s.....	5 1/2	5 1/2	5 1/2
108,000 STUTTGART 4s.....	16 1/2	6 1/2	6 1/2
675,100 VIENNA 4s.....	3	2 1/2	2 1/2
150,000 Vienna 4 1/2s.....	2 1/2	2 1/2	2 1/2
2,045,000 Vienna 5s.....	2 1/2	2 1/2	2 1/2
20,000 Vienna Bank Stock.....	2 1/2	2 1/2	2 1/2
10,000 WARREN 6s.....	5	5	5

*Unlisted. †Cents per share.

STRAIGHT LINE METHODS

A Nation's Appeal for Facts and Figures

EXPERTS of the Economic Advisory Committee, Manufacturers Division, of the National Conference on Unemployment find that:—

"One of the chief causes of the present industrial depression is the business man's lack of dependable information—essential Facts and Figures bearing on his own general line." Compelled to rely on pure guess work, or arbitrary estimates, business stumbles and progress halts.

Also that Stabilization, and the avoidance of recurring industrial depressions, depend, in no small measure, on an accurate and complete knowledge of the factors affecting the business situation.

This is a nation's appeal for adequate Facts and Figures.

It is a call for a wider and more expert application of *cost accounting principles* in all lines of commercial endeavor.

Never were these principles in greater need. Never was their application more competent, more helpful, or more easily obtained.

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STRAIGHT LINE METHODS

Labor the Keynote of Industrial Recovery

Continued from preceding page

Although the cost of living in October, 1921, was then only 64 per cent. above the level of 1914, it is found that in many industries the wages are still at the high level. In some cases they are more than twice as much as they were in 1914, when the excuse was made that they were justified by excessive prices of the necessities of life.

Here are some of the earnings of workers on Oct. 1, 1921, expressed as a percentage of the wages in 1914:

Men's clothing operatives.....	277
Boots and shoes.....	253
Woolens.....	238
Car building.....	230
Cigarmakers.....	222
Textiles.....	208
Paper.....	203
Hosiery and underwear.....	201
Cotton finishing.....	199
Cotton manufacturing.....	195
Leather.....	183
Automobiles.....	160
Iron and steel workers.....	142

Average.....209

As revealed by a bulletin of the National Industrial Conference Board, which has been making extensive investigations of the family budgets of American workingmen, the cost of living in the United States on Oct. 1, 1921, was 63.7 per cent. higher than it was on July 1, 1914. In July, 1920, it had been 104.5 per cent. Samuel Gompers, President of the American Federation of Labor, has often said that the American workingman does not live by bread alone, and expects recreation, education, culture and the general opportunities of realizing the finer things of life. Even making due allowance for the development of the personality of the individual workers, there is still a wide gap between the actual cost of living plus educational and recreational activities and the wages now paid.

When the merchant or the manufacturer finds that his goods will not sell

at the prices named he finally offers them at a reduction. There is still much unemployment, the latest figures placing the idle workers at 1,000,000, and in some industries employees are on part time, and immigration, although reduced, is still a factor. What can labor do to help in such a situation? In this connection the action of one class of artisans is sufficient. It is given in a letter signed by the head of a chemical glassware concern, as follows:

"In February, at the solicitation of the American Flint Glass Workers Union, the union met the chemical glass manufacturers at the Hotel Walton in Philadelphia. The union volunteered to give 15 per cent. reduction in wages to meet the foreign competition with which they were confronted. A further reduction of 15 per cent. was granted to the manufacturers in August, 1921, by the same union.

"The Chemical Glassware Blowers, an allied division of the Glass Workers Union, accepted in August a voluntary reduction in wages of 17½ per cent., and increased the working move on many items; that is to say, increased the number of pieces per day, so that the reduction, instead of being 17½ per cent., will come nearer to 25 per cent.

"The action of these divisions of the American glass workers was highly commendable, and, to our mind, shows the true American attitude in that the glass worker has shown himself willing to help reduce the price of American-made glassware to come within reasonable competitive figures of the imported ware."

Here is an instance, then, of the American workingman not only reducing his wage, but of increasing his output, all of his own accord. The cynic may say that, once wages are lowered, they will never come back again to their former level. It seems a foregone conclusion, on the other hand, that when wages are

once increased they never fall to their precise level.

Just how efficient is labor these days is difficult to ascertain. Investigations made by the Federal Reserve Bank, which addressed a questionnaire to some seventy-eight employers, elicited the general statement that it was not quite up to the level of 1914. There are many other factors besides the personal equation which interfere with high productivity, such as the general demoralization of plants, reorganization, the introduction of new machinery and changes in the executive personnel. Recent surveys by the engineering societies have also shown that there is a tremendous waste in many industries due to lack of co-ordination and of foresight on the part of plant owners and managers. Undoubtedly labor, by co-operating with employers, can increase production. If it does so within reasonable limits the greater will be the chances of industrial recovery.

As indicated by Walter N. Polakov in a paper read before the annual meeting of the American Society of Mechanical Engineers, increased production has been sought in the past by devising labor-saving machinery and by stimulating the individual productivity of workers.

"The first method," he observes, "while in itself productive of results, rapidly and inevitably developed two by-effects which greatly reduced the advantages anticipated: (a) Automatic high-speed machinery, sold at a high price, increases overhead often in excess of reduction in payroll, and materially increases the capital charges on manufacturing establishments; (b) automatic high-speed machinery of modern industry makes the work of its attendants monotonous, because it lacks the stimulating interest furnished by work requiring the exercise of the mental faculties."

Mr. Gompers, more than a year ago,

expressed much the identical thought in an address before the same body, in which he deplored the modification of the old spirit of craftsmanship through the perfection of machine design. The aim of certain industrial engineers at the present time is to promote efficiency and productivity by raising man to his true dignity as an intelligent, creative agent.

For the toiler to be merely the slave of the machine is to deprive him of initiative, but if, on the other hand, he becomes the interpreter of the machinery and the appliances and joins with the employer in the elimination of waste and in the fabricating of goods which have not only quantity but quality, he engages in a fascinating game. The trend in industry is toward the organization of men into the work which they like. This method has been tried with success in some establishments in the glass industry, in pulp and paper mills and in foundries and power plants. The development of the application of such principles as these can be made by the manufacturers and the industrial leaders if they will take it up in a systematic manner.

The restoration of harmony in the concert of labor and capital involves many elements. The recovery of business involves many elements such as tariff, taxation, the increase of foreign trade and the restoration of confidence. The dominant note in the diapason of industry, however, is labor. If the toilers of the country are willing to play the game and to join with employers in efforts to produce goods cheaply enough to tempt money into circulation, and if they will co-operate with capital in the increase of production of goods of quality and in the elimination of waste, conditions will steadily improve. There will come from the industrial keyboard of this age tones in complete accord.

The Arms Conference -Results and Prospects

Continued from Page 41

might find suitable to improve existing conditions of the administration of justice in China, so that, in the end, the several powers would be warranted in relinquishing, either progressively or otherwise, their respective rights of extraterritoriality. This commission is to be appointed within three months of the adjournment of the Washington conference and must render a report within one year after its first meeting.

The powers also agreed that "China's rights as a neutral are to be fully respected in future wars to which she is not a party," and that they would not conclude among themselves any treaty or agreement directly affecting China, or the general peace in those regions, without previously notifying and giving her an opportunity to participate. A further agreement not to enter into any

treaty, agreement, arrangement, or understanding which would infringe or impair the principles set forth in the Root resolutions was reached.

Agreement also is expected as to the withdrawal of foreign post offices from China and the surrender of spheres of influence, and all of these proposals will be contained in the treaty which will go to the Senate and the Governments of the foreign nations for ratification. It is the hope of the American delegation that a treaty which actually will protect China during the period of her development will be the outcome of the deliberations.

Agreement between the United States and Japan which will end the controversy over the Island of Yap and the mandated islands in the Pacific north of the equator is expected as a result of

the conference. Secretary Hughes announced that an arrangement satisfactory to the United States had been concluded. Japan and China also are expected to come to an agreement on the question of Japan's withdrawal from Shantung.

Problems involving the attitude of the nations toward Siberia and the withdrawal of Japanese troops are yet to be considered as part of the agenda, and the prediction now is made that the conference cannot hope to adjourn before Jan. 15, if indeed all of the decisions can be made and the various treaties drawn by that date.

Following the refusal of France to agree to drastic submarine reduction, efforts were initiated by the American delegation to forbid the use of the submarine for the destruction of commerce,

thus placing the undersea vessel almost entirely in the category of defensive craft. The proposal would bind the five great powers who would be signatory to a pact not to employ the submarine as a commerce destroyer. Failing in this drastic move, the conference will seek an agreement which will make an outlaw of any nation engaging in unrestricted submarine warfare, as did Germany. At this time, problems of this nature are pending and final decisions may not be known until treaties actually are drafted and submitted at a plenary session for the assent of the delegations. The American delegation, however, is satisfied that the major principles for which the conference has striven will be adopted and thus set the stage for other favorable developments at future conferences.

The Official View of the Ship Problem

Continued from Page 43

Cargoes cannot be created by the mere waving of a magic wand. The recovery of shipping can only follow the economic recovery of the commercial nations. The production of the world must be raised to a more prolific level. The purchasing power of the various nations which require ocean-borne commodities, must be increased if there are to be cargoes for ships. While it seems that there will be a recovery in shipping, it can do no better than keep pace with the recovery of the world in production. When this happy day will come is a matter of speculation. However, it is apparent that we cannot hope for conditions which will create a demand for ships sufficiently insistent and large to cause their immediate transfer to private interests. Frankly, many of the American merchant ships,

owned by the Government, will never sail to sea again. They cannot compete economically with other vessels and, having been created solely for war purposes, are not adapted for peace-time requirements.

However, while it is admitted that we do not have a well-balanced fleet because of the lack of large passenger liners and ships of special design for special trades, there is no reason to make a blanket condemnation of the whole American merchant marine. Those ships which remain in operation compare favorably, ship by ship and type by type, with the active merchant vessels of any foreign nation. The production of the fleet was accomplished on a quantity basis, and it is only reasonable to suppose that the ships would not be as well

adapted to special trades as ships designed and created for that purpose.

I do not believe that it is possible for the United States to have an adequate fleet of merchant ships, one commensurate with her standing and importance as a nation, without the extension of aid. Only through a ship subsidy, which will enable the shipowner to overcome the differentials under which he must operate, do I see any hope for the perpetuation of a merchant marine. The plan which is now in the process of evolution not only is expected to permit American shipowners to compete upon an equal footing with the most successful vessel owners, but will make it possible for the Shipping Board to follow the direction of Congress and sell the ships which it now owns and is

forced to operate through its managing agents.

At the request of the President a study of the subsidy problem is now in progress. It is probably the most thorough and extensive study ever undertaken. Five groups of experts—economists, shipbuilders, shipowners, ship operators and sea labor leaders—are engaged upon the task of determining what aid is necessary and how it should be extended to solve the grave problem confronting American shipping.

I have confidence that the ultimate recommendations, which will be submitted to the President for his consideration, will afford the basis for a subvention program that will enable America to assume her rightful heritage on the seas.

Bright Outlook for 1922, Say Nation's Bankers

Continued from Page 30

allowed Germany and other debtor nations to meet their obligations and so relieve the immediate pressure will be of great benefit, and, therefore, an important factor.

The world has sufficient productive capacity and a great mass of unemployed men and women ready to energize this capacity. The shelves of the world were never more empty nor the requirements of the people greater than now. The trouble lies in the fact that there is not sufficient credit or gold or money passing current available to bring about normal conditions.

The conference of economists proposed to follow the so-called Disarmament Conference, now in session, understanding as they do the problems which were not understood when the conference at Versailles was held, would, it seems, result in benefits fully as far-reaching as are being brought about in Washington today.

JOHN E. BARBER,

First National Bank of Los Angeles.

PRESENT indications are that 1922 will prove to be a "slow year" in Southern California. Since the war, or, more specifically, in the last eighteen months, the general prosperity of Los Angeles in contrast to the business depression existing elsewhere, has evoked widespread comment. However, in spite of the fact that bank deposits and clearings are at record levels, and that building activity and department store sales exceed the rate in 1920, many of our most experienced and farsighted observers anticipate a recession in general activity during the ensuing year.

One of the chief factors in promoting the prosperity of this section has been the steady influx of people from all sections of the country, each bringing with him a certain accretion to the capital already in this district. However, the history of Los Angeles in the last twenty years has shown that these surges of people into this vicinity occur in cycles, and that a period of uninterrupted growth in population is usually succeeded by a marked reaction with characteristic after-boom effects. People stop coming in and the general situation remains quiet for an extended period. There are already unmistakable signs that the tide of population which has been running into Southern California has turned, or, at least, is subsiding. The columns of The Los Angeles Times show four times as many houses for rent as three months ago.

The crop prospects for the ensuing twelve months are reasonably good, subject, of course, as to citrus fruits and walnut, to crop and climatic variations and an undetermined buying power of the public. The sugar beet market is depressed at present and the outlook is not particularly bright. While there will probably be a reduction in acreage followed by a proportionate reduction in crop, the beet sugar situation will be controlled by the general sugar market. The same factors will influence the market for money, which has moved slowly and at unsatisfactory prices. As regards beans, both limas and other varieties, there is no profit in production on the level of present quantities and prices. The outlook for canned goods is better, since there is no surplus pack to be carried over into the next season. It is expected that grapes will continue to bring extraordinary prices. Nevertheless, the most encouraging feature of the whole agricultural outlook is the prospect for economy of operation. The tendency is to take the "twin six" off the road and substitute the tractor in the field. This attitude will help materially in coping with any unfavorable condition which may materialize at the time of marketing.

The prosperity of Southern California is, to a considerable extent, dependent

upon conditions in surrounding territory. Depressed conditions in the cotton, cattle and copper industries are directly reflected in Los Angeles, which must not only maintain the financial equilibrium of Southern California, but also extend assistance to less favored sections in this region during their trying days of readjustment.

However, cotton has begun to move and sentiment as to the prospects for a resumption of activity at the copper mines of Utah and Arizona is distinctly improving. Engineers expect copper to be the first of the mining industries to come back.

Cattle prospects for 1922 are brighter, and results will be better. Financial assistance is bettering the morale of stockmen. Herds have been culled during liquidation, and trading has been chiefly in the best young steers available at conservative prices. The Western States are short of young steers, which restricts the Western beef supply available for Spring delivery. Adjustment of Eastern markets will limit the shipping of Eastern beef cattle to the Pacific Coast. The best information indicates steadier and better prices on Eastern markets during the Spring of 1922.

Los Angeles has been passing through one of the greatest real estate booms of its history. Never have there been so many real estate transfers nor such an insatiable demand for subdivision lots. Building activity continues unchecked. During the first nine months of 1921 Los Angeles headed the list of forty-four cities of the United States in the increase of construction of dwelling houses.

On the other hand, many of the shrewdest judges see signs that the peak of the boom is over, and that the feverish activity in real estate and building will far overrun the shortage of homes and buildings which resulted here from curtailed construction during the war period. Heretofore similar conditions have invariably been succeeded by a slack period lasting two or three years.

It is probable that industrial production will be maintained, at least at the present level, during 1922, since the number of industrial and manufacturing plants located in or near Los Angeles is steadily increasing. Exports and imports through Los Angeles Harbor are expanding steadily whether measured by volume or number of commodities shipped, and the amount of water-borne commerce passing through this port will be largely augmented in 1922 by proposed new port facilities and the plans of shippers for increasing their use of Los Angeles as a distributing point.

The oil industry, one of the largest in Southern California, although not having experienced the depression in the price of oil which occurred in other parts of the country, has not yet had the benefit of any increases in the price of crude which have occurred in Eastern and mid-Western markets. The tendency of the small independent companies is to cut new development to the minimum, and it is expected that the oil industry will continue quiet as at present until stimulated by increased consumption and the opening of new fields.

Money is working easier and the frozen credits of this district are being reduced through the movement of commodities. Rediscounts at the Twelfth Federal Reserve Bank, which includes the Los Angeles Branch, are less than one-half the total of a year ago, while the rediscounts at the Los Angeles Branch alone are only 25 per cent. of those of a year ago. Indications are that, while there will be sufficient credit for all normal and legitimate demands, there will be no plethora of funds, and that rates for commercial money will be well maintained. The investment market is most promising, with large sums still awaiting investment in suitable securities.

In short, the surge of activity and

growth in this district which has characterized the last eighteen months promises to abate somewhat during the coming year. Improvement is not likely to be as fast or as pronounced as in the East. In other words, since the war boom stimulated this section much less than other portions of the United States, and caused a much more moderate expansion here, there is correspondingly less room for improvement than elsewhere. No marked gain is looked for until next year's crops are gathered, and then only if a broader foreign market for our products is established. The deliberations and conclusions of the present Conference for the Limitation of Armament—especially any discussions in this or succeeding conferences on economic and financial questions, including the refunding of the foreign debt to the United States—will play an important part in establishing fundamental conditions which will materially affect the stability and sentiment of this great producing centre. The bearing of such considerations on the outlook for Southern California for 1922 furnishes the unknown element in any view that can be expressed at this time.

R. S. HECHT,

President, Hibernia Bank and Trust Company, New Orleans

THE year 1921 has been a difficult and abnormal one for nearly every class of business, and as banks are really the "concentrated essence" of the business and economic life of the country, they have had a corresponding number of problems to meet.

The business reaction which started in the latter part of last year continued and became more acute during the first half of 1921, and the reduced purchasing power of the country, together with the steady deflation of prices, caused much embarrassment to many large and heretofore strong and prosperous business houses.

As a consequence there has been much slowing up in trade and industry, and interest rates have gradually declined. Moreover, on the basis of the lower prices it will take less money to finance the same volume of business, and it seems safe to predict that we shall have an era of cheaper money in 1922. This, in turn, should lead to a gradual revival of trade and industry, and a more wholesome condition of our whole economic life.

So far as our immediate section is concerned, we can safely say that conditions have very much improved. New Orleans still leads all Southern cities in the amount of business done as reflected by retail sales and other indicators. The shipping through our port shows a decline in value but not in quantity, and the unemployment problem never did assume such a serious aspect as it did in other sections of the country.

The agricultural situation has been a most complex one in the South during the last year. The cotton crop was the shortest which has been produced in this country in twenty years, but fortunately the price increased sufficiently to offset, to some extent at least, the shortage of the crop. But while this increase in price did not really help to make the cotton planter prosperous, it did help tremendously to improve the general business situation in the South, and enabled many of the Southern banks to get themselves into more liquid shape than they had been for the last year or more. Most of these banks had, by force of circumstances, been compelled to carry over substantial loans, based on cotton produced in 1919 and 1920, which for a long period of time had been entirely unsalable until this rise in the price and improvement in the demand came along, and helped these banks to liquidate many of their frozen loans. As a result the entire credit situation in the South took on

a more cheerful aspect, and when the crop-moving season came along the country banks found little difficulty in taking care of the demands made upon them to finance the harvest.

The rice crop has been a fairly good one, and, unlike last year, the market has been quite active, except for the closing few weeks of the year, when there was a sudden falling off in the demand both for domestic and export purposes. However, those best in a position to know seem to feel confident that there will be greater activity in the market again after the turn of the year. Liquidation in the rice district has been correspondingly slow, and it will probably take at least one or perhaps two more crops, produced at low cost, to put the farmers and bankers again in a really comfortable position.

The corn crop has been quite large, but unfortunately the price is very low. On the other hand, the South is not suffering as much on account of the low price of this product as are the Middle Western States, because in our section corn is not really looked upon as a "money crop," but is raised largely for home consumption. Most of the farmers have their cribs filled with corn for the coming season, which means that their cash requirements for crop-making purposes will be materially reduced.

The sugar situation is a most disappointing one. The crop is one of the best which Louisiana has ever produced, but owing to the disorganized conditions in Cuba and an overproduction, or perhaps we should call it the underconsumption of sugar throughout the world, the price has become abnormally low. In fact, even with the reduced costs of labor and material, the price is now decidedly below the cost of production. It is not to be expected that this state of affairs can long continue in the sugar market, but unfortunately the production of sugar is not so easily controlled as is that of other farm products. The reason is that one cannot reduce the acreage in sugar as readily as in cotton, for instance, because cane once planted will produce three successive years in Louisiana from the same seed, and in Cuba the same field will produce from seven to ten years. Nevertheless, lack of money to cultivate and the lack of incentive to work the fields will materially reduce the sugar production during the coming year, and, with a reasonable increase in consumption in the European countries, some improvement in the price of the commodity may be looked for.

The most encouraging thing about the agricultural situation in the South is the fact that great economy has been practiced in all of the farming districts during 1921, and the lessons of the last year or two induced farmers to pay more heed to the advice of the bankers who have long been preaching the doctrine of greater diversification of their crops.

In answering the question as to what we may expect in the way of business developments in 1922 we dare not express any very positive views. It does not appear to us that there is cause for any great amount of optimism, but there seems to be much reason for greater confidence in the stability of our business situation than most of us were wont to have during the last twelve months. Of course a great many problems will have to be worked out before the wheels of industry will again turn to normal speed, and many readjustments in prices and wages will have to be made before trade and industry will be quickened into their former activity.

Inflated prices, overspeculation and overtrading, the natural consequences of the war, have inflicted wounds upon the economic and business body of the world which only time and patience can heal. It will not do to attempt to hasten the patient's recovery by administering patent medicine stimulants or quack reme-

dies of any sort, for such a course will prolong rather than shorten the period of convalescence.

Experience has taught us that legislative relief in cases of this kind too often has the same effect as a narcotic upon the human body—it appears to give temporary relief, but it weakens the patient's constitution and drags him down instead of building him up.

Instead of appealing to Congress to pass new laws to cure our domestic ills we should give more attention to the economic troubles of Europe, which are really at the bottom of our difficulties. Unfortunately too few of our people seem to realize the truth and importance of this statement. The answer is usually made that the importance of the European markets is exaggerated, because Europe takes but a small percentage of the various products which we export. This is quite true, but that percentage represents our "surplus," and it is always the surplus, the oversupply, that makes prices come down.

In agriculture, as well as in industry, the war taught us how to increase our production on a large scale, and if these surplus products cannot be used in international trade we will first have a decline in price, then increased unemployment, and finally a gradual lowering of the American standard of living.

It is our belief that we will not again have real prosperity in this country until some kind of economic restoration has been accomplished in Europe, and a stable basis for international trade worked out. But how shall we accomplish this, and what is the remedy?

President Harding has earned the gratitude of the world in calling the nations together for the Disarmament Conference in Washington, and much has already been accomplished at that meeting. But no matter how successful may be the work of this conference, it will be incomplete unless it is shortly followed by an international economic and financial conference, to discuss the finding of ways and means to resume normal international trade relations, and to remedy the ever-increasing inflation of currencies of several of the important European nations. Needless to say, no such remedy can ever be found until extravagance ceases, budgets are balanced and governments halt the work of the printing presses in the production of imaginary wealth.

These are delicate questions, of course, and it is well perhaps that the initiative for such a conference should come from Europe rather than from this country. However, the success of the Disarmament Conference seems to justify the hope that much might be accomplished at such a conference, and while no one in this country wants to mix in Old World politics, it behooves us to lend a helping hand in solving the economic ills of Europe, because upon the restoration of these nations depends in a large measure the revival of real prosperity in our own country.

JAMES B. FORGAN,

Chairman of the Board of Directors of the First National Bank of Chicago and the First Trust and Savings Bank

THE year 1921 marks a continuation of the reaction which set in last year following the boom created by the great war. As was to be expected, the liquidation made necessary by the depression in business has resulted in heavy losses to many industries and to many sections of the community. It is impossible to state when we shall reach the end of this period and begin a new cycle of progress. We have been forced to realize more and more that the world is an economic whole, and that we can hardly expect a permanent improvement of our conditions until Europe has reached a state of real peace.

The European situation has brought distress, especially to our agricultural community, which still represents the largest single industry in our country.

More than any other part of the business world the farmers are dependent upon Europe for a proper disposal of their surplus. It must be remembered that of our cotton crop it is necessary for us to export about 52 per cent., and of our wheat something like 35 per cent. of the normal crop. It is Europe which is the chief buyer of these raw materials, for to other parts of the world we export manufactured goods rather than raw materials. Europe will be unable to pay until it is possible on the part of this country to extend larger credits to the European countries, and, as indicated above, the situation abroad is still too uncertain for American investors, generally speaking, to be willing to risk large sums in the purchase of securities of the war-distressed countries.

One of the fundamental difficulties in the settlement of this international situation has been the question of the German reparations and the debts which our allies owe to us. There has been consideration of these matters in many quarters without any conclusions having been reached or any real consensus of opinion developed. In general, the discussions have turned rather on the ability of the various countries to pay than on the equally important question what the effect of these huge payments will be upon the countries receiving them. If progress is to be made it will be necessary for us to be patient with debt-laden countries of Europe in order that they may recuperate from the effects of the war. The suggestion made by James Simpson of Chicago to fund the debt owed to us by Europe for a period of twenty years, at first without interest and later with a very low interest charge, is worthy of attention. If we extend a breathing spell of this nature to our debtors it is to be hoped that they in turn will show a reasonableness in their dealings with countries which are compelled to make payments to them. If some satisfactory arrangements are not made the recovery of the war-stricken countries will be delayed, and this will retard the restoration of prosperity in our own country and in the whole world.

At present (Dec. 15, 1921) there is good reason for believing that the Conference for Limitation of Armament, sitting in Washington, will bring about better conditions and better relations between the various nations of the world. The lessening of the taxes, which hang like the sword of Damocles over all enterprise, can only be brought about as a result of reduction of armaments, and a reduction of armaments in turn is only possible if there grows up a real will for peace. It is estimated that the Government spends nearly 80 per cent. of its income for the payment of the cost of past wars and the preparation for future wars. The result is that, while this heavy burden may be more equitably and scientifically distributed than has been the case in the past, still, since the Government has to pay its bills, huge sums will continue to be drawn from productive enterprise in the shape of taxes. It is to be hoped that a definite fiscal policy will be adopted and adhered to, for, aside from the size of the contributions demanded by the Government from business, all enterprise has labored under the load of continued uncertainty. Business will find difficulty in developing as long as it is impossible for it to plan ahead for any length of time owing to the continued changes in our tariffs and taxes.

During the year the various Federal Reserve Banks have successively lowered the rediscount rates, and the banks of the country have followed their leadership. It may be questioned whether this action on the part of the Federal Reserve Banks was not premature and did not tend to create false hopes in the minds of many as regards the actual situation. There have been many earnest and serious pleas made during the year to keep the rediscount rate above the prevailing market rate on commercial paper, so that the Federal Reserve Banks may be used by the member banks as a final resort in times of stress and

strain, but not for the purpose of obtaining loans with which to make additional profit. Be that as it may, in times of retrenchment money will always become cheaper. As a result, interest rates are likely to be lower in the coming year, and as banks have had large losses their earning power will probably be weaker than it has been in recent years. In this respect banks do not differ from all other businesses, which will have to be content with less net profit than during the war years and the period immediately following the armistice.

As I have indicated in previous statements, the period of convalescence following such a catastrophe as that of the recent war is likely to be a lengthy one. On the whole, compared with other similar times, for example, the period of the Napoleonic wars, we may well be satisfied with the progress made. Some improvement has taken place, some of the scars of war have been obliterated, and the speed of the upward movement is likely to be accelerated as fundamental conditions become more sound.

GEORGE M. REYNOLDS,

Chairman, Board of Directors, Continental and Commercial National Bank, Chicago

THE scars of war inflicted upon the business community heal slowly. If we can keep that thought in mind we can go about our duties with less impatience, more tolerance, and consequently our contribution to the solution of the problems of reconstruction will be all the greater.

Three years of effort to undo the harm done by the great conflict teaches that nowhere and through no magical stroke of legislation or private negotiation will there be found a quick remedy. In spilling human blood we wounded the economic body. It became weak and emaciated through unbalanced and inadequate production, public, corporate and private extravagance, inflation, the clogging or changing of the channels of trade, and the lowering of the standards of reality.

The case is not hopeless. Quite the reverse; it is full of promise for the future to those who have the faith and the ability and the willingness to work.

Progress, very great progress, has been made. We have climbed down from the dangerous heights to fairly level ground. So late as the close of 1920 we were in a precarious position. Then the Federal Reserve combined figure had reached the high point in total bills on hand and in Federal Reserve notes in circulation, and the low point in reserve. That was the gauge of the enormous inflation that had taken place in the country. It showed that it was time to run up the distress signal.

Contraction of practically \$2,000,000,000 in total bills on hand, about \$1,000,000,000 in Federal Reserve notes in circulation, and an increase in the reserve from around 43 per cent. to above 70 per cent. measure the strength that has been added to the situation. The credit structure, the foundation upon which business rests, has been made adamant at the source, the Federal Reserve Banks.

The ground gained means that people have given up extravagance, that merchants, manufacturers, dealers and individuals have been paying debts, and that the decline in prices is reflected in a lessened strain upon the credit resources of the country.

A forward movement in business never begins, in fact cannot begin, except when reserves are plentiful. So great has been the improvement now that any legitimate expansion can be financed.

A good many problems other than the condition of the money market awaited solution. Some headway has been made in dealing with most of them; some are fairly well advanced toward settlement. Failure to stabilize Governments and rehabilitate credits in some of the European countries still hampers us in this country, both in the way of cutting down our exports and dampening our spirits. In our own country the burdens of tax-

tion, excessive costs of operation (or the much-discussed and important overhead), high prices and lack of profits are deterrents.

Europe will get back to a stable basis in time. Countries have been devastated, demoralized and pauperized before and have risen again. That is the history of the human race. But even if the recovery of European countries should be drawn out over many years, as is likely, during the period of rebuilding gradually they will turn to us for raw materials and manufactured goods needed in the process. The export demand will revive. Until that occurs we shall have our domestic trade, which will not remain at low ebb all the time. Our people have been very economical this year. Shelves are rather bare. Some day the people will replenish their larders and their wearing apparel; they will renew farm machinery and purchase new automobiles.

Remedies to reduce public expenses, thus insuring an ultimate decrease in taxes, are being applied at Washington, and everybody hopes State and other municipal governmental bodies will follow the good example. Overhead or operating costs perhaps are affected by high rents to a greater degree than by any other single item. It is encouraging, therefore, to observe that building operations are on a large scale. If kept up until supply and demand meet rents will come down and likewise operating costs. This will have direct and favorable bearing upon prices. The two will make possible a lowering of labor costs without injustice to labor, so that, taken at their worst, those influences that are holding business in check are not irremovable.

The extreme of depression appears to have been reached in this country in the Summer of 1921. By Fall one industry after another began reporting more activity, and gradually a more cheerful tone was observable. People seemed to be in the mood to work harder and buy freely. The two in combination give life to business.

In December a lull occurred. That was not unnatural. A return to prosperity is never effected at one stroke. There are always the forward movements, followed by periods of rest in which we get our breath for another pull upward.

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and
KEYSER BUILDING, BALTIMORE

Transaction on Other Markets—1921 —continued

Sales.	COMPANY.	High.	Low.	Last.	Net	Ch'ge.
5,000	H. & B. D. C. 5s.	50 1/2	50 1/4	50 1/2	50 1/2	+ 1/4
70,000	Interstate Rys. 4s.	37	36 1/2	36 1/2	36 1/2	+ 1/4
102,000	Keystone Tel. 5s.	73 1/2	73	73 1/2	73 1/2	+ 1/4
173,000	Lake Sup. Inc. 5s	48	47 1/2	47 1/2	47 1/2	+ 1/4
94,000	Leh. Nav. con. 4 1/2	90 1/2	84	88 1/2	88 1/2	+ 1/4
34,000	Leh. Val. gen. 4s	77	76 1/2	76 1/2	76 1/2	+ 1/4
2,200	Leh. Val. con. 4 1/2	97	96 1/2	96 1/2	96 1/2	+ 1/4
19,000	Leh. Val. gen. 4 1/2	96	95 1/2	95 1/2	95 1/2	+ 1/4
29,000	Leh. Val. con. 4 1/2	102	101 1/2	101 1/2	101 1/2	+ 1/4
17,000	L. V. con. 6s. reg. 100	97	100	100	100	+ 1/4
94,000	Leh. Val. col. 6s. 101 1/2	96	101 1/2	101 1/2	101 1/2	+ 1/4
3,000	Leh. Val. an. 6s. 106	108	108	108	108	+ 1/4
56,000	Leh. Val. Coal 6s. 95 1/2	92 1/2	92 1/2	92 1/2	92 1/2	+ 1/4
2,800	L. V. Tran. ref. 6s. 67	82 1/2	82 1/2	82 1/2	82 1/2	+ 1/4
2,000	Market St. El. 4s. 80	80	80	80	80	+ 1/4
6,000	Nat. Property 4-6s. 1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	+ 1/4
2,000	Nor. Cent. 5s. A. 96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	+ 1/4
300	Nor. Central. B. 96	96	96	96	96	+ 1/4
6,000	Penn. gen. 4 1/2	96	96	96	96	+ 1/4
210,500	Penn. R. R. 6 1/2	104 1/2	95 1/2	104 1/2	104 1/2	+ 1/4
107,000	Penn. R. R. 7s. 107	103 1/2	107	107	107	+ 1/4
6,000	Penn. con. 4 1/2	84 1/2	84 1/2	84 1/2	84 1/2	+ 1/4
2,000	Penn. & Mid. St'l 6s. 95	92 1/2	95	95	95	+ 1/4
106,000	Peoples Pass. 4s.	63 1/2	63 1/2	63 1/2	63 1/2	+ 1/4
3,000	Phila. Co. 1st 5s. 80	80	80	80	80	+ 1/4
173,000	Phila. Co. con. 5s. 87	76 1/2	76 1/2	76 1/2	76 1/2	+ 1/4
14,100	Phila. Electric 4s. 72	64	72	72	72	+ 1/4
649,000	Phila. Electric 6s. 101 1/2	100 1/2	100 1/2	100 1/2	100 1/2	+ 1/4
1,579,100	Phila. E. 1st 5s. 93	92 1/2	92 1/2	92 1/2	92 1/2	+ 1/4
37,000	Phila. W. & B. 4s. 99 1/2	98 1/2	99 1/2	99 1/2	99 1/2	+ 1/4
20,000	Prov. S. D. 4s. 29	29	29	29	29	+ 1/4
2,000	Reading Imp. 4s. 83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	+ 1/4
38,000	Read.-J. C. col. 4s. 82 1/2	78	82 1/2	82 1/2	82 1/2	+ 1/4
1,000	Reading Ter. 5s. 103	103	103	103	103	+ 1/4
1,000	Reading Ter. 5s. 98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	+ 1/4
1,000	Reading Trac. 6s. 96	96	96	96	96	+ 1/4
5,000	Sch. Riv. E. S. 4s. 90	90	90	90	90	+ 1/4
46,000	Span.-Am. Iron 6s. 100	97 1/2	97 1/2	97 1/2	97 1/2	+ 1/4
4,000	Un. Cos. N. J. 4s. 97 1/2	94	97 1/2	97 1/2	97 1/2	+ 1/4
2,000	Un. Cos. reg. 94	94	94	94	94	+ 1/4
30,000	United Rys. 4s. 55	55	55	55	55	+ 1/4
333,000	United Rys. inv. 5s. 80 1/2	85	76	80 1/2	80 1/2	+ 1/4
95,100	Welsbach 5s. inv. 80 1/2	81 1/2	81 1/2	81 1/2	81 1/2	+ 1/4
33,000	W.N.Y. & P. gen. 4s. 66	66	66	66	66	+ 1/4
13,000	W.N.Y. & P. 1st 5s. 88 1/2	88	87 1/2	88 1/2	88 1/2	+ 1/4
1,000	York Rys. 5s. 83	83	83	83	83	+ 1/4

Pittsburgh

STOCKS

Sales.	COMPANY.	High.	Low.	Last.	Net	Ch'ge.
507	Am. Rolling Mill. 42	39	39	39	39	+ 1/4
4,975	Am. Vit. Products. 12	7 1/2	7 1/2	7 1/2	7 1/2	+ 1/4
1,334	Am. Wind. Gl. pf. 101	97	97	97	97	+ 1/4
25,954	Am. Win. G. Ma. 115	49 1/2	49 1/2	49 1/2	49 1/2	+ 1/4

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New York

DIVIDENDS.

WESTINGHOUSE ELECTRIC & MANUFACTURING COMPANY.
A Quarterly Dividend of 2% (\$1.00 per share) on the PREFERRED Stock of this Company will be paid January 16, 1922.
A Dividend of 2% (\$1.00 per share) on the COMMON Stock of this Company for the quarter ending December 31, 1921, will be paid January 31, 1922.
Both Dividends are payable to Stockholders of record as of December 31, 1921.
H. F. BAETZ, Treasurer.
New York, December 19, 1921.

HUPP

MOTOR CAR CORPORATION

Detroit, Michigan, January 5, 1922.
The Directors have declared a quarterly dividend of 2 1/2% on the common stock of the corporation, payable February 1, 1922, to stockholders of record January 16, 1922. Checks will be mailed.
A. VON SCHLEGEL, Treasurer.

DIVIDENDS.

MIAMI COPPER COMPANY

61 Broadway, New York.
DIVIDEND NO. 88.

January 3, 1922.

The Board of Directors of Miami Copper Company have this day declared a dividend of 50c per share, for the quarter year ending December 31st, 1921, on the capital stock of the company, payable February 15th, 1922, to stockholders of record at the close of business on February 1st, 1922. Books will not close.

SAM A. LEWISOHN, Treasurer.

INTERNATIONAL PAPER COMPANY

New York, December 28th, 1921.

The Board of Directors have declared a regular quarterly dividend of one and one-half per cent. (1 1/2%) on the capital stock of this Company, payable January 16th, 1922, to preferred stockholders of record at the close of business January 9th, 1922.

OWEN SHEPHERD, Treasurer.

ADVERTISEMENT.

ADVERTISEMENT.

31,491 Tons of Steel

Shell Forgings

Rough and Semi-finished, fine for Charging Box Scrap:

For Immediate Sale



Lot One COLUMBUS, OHIO

Approximately 117,314 pieces of steel shell forgings—mark. I, II & III, PDF, C. S., approx. weight—

7,756 gross tons.

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to Buy In
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Lot Two SAVANNA, ILLINOIS

Approximately 249,509 pieces of steel shell forgings—mark. I, II, & III, P. D. F., C. S.
Approximate weight—
17,420 gross tons
Located at
**SAVANNA GENERAL
RESERVE DEPOT**

Sealed Bid Sale

Closing at Noon
January 31, 1922

Bids will be accepted on the total quantity in all three lots, or the entire quantity of one or more lots. No bids accepted on any part of any one or more lots. All bids must be plainly marked, "BIDS FOR THE PURCHASE OF STEEL SHELL FORGINGS" and accompanied by check for ten per cent of the total amount bid, made payable to the Finance Officer, U. S. Army. Address all communications, Chairman, Chicago District Ordnance Salvage Board, to reach the board before noon of January 31, 1922, at which time bids will be opened and read publicly.

Lot Three TOLEDO, OHIO

Approximately 95,584 pieces of steel shell forgings—mark. IV & V, P. D. F., C. S.
Approximate weight—
6,315 gross tons.
Located at
**TOLEDO ORDNANCE
RESERVE DEPOT**

MATERIAL TO BE SOLD "AS IS"

These forgings will be sold without regard to analysis of the material, the quality, quantity or condition. The weights given are estimated. Inspection is invited and bidders are advised that the government gives no guarantee as to sizes, weights, analysis or condition.

The United States reserves the right to reject any or all bids. Notification of award or rejection will be mailed within 72 hours after opening bids. This material is to be sold in present condition on board cars at respective locations. For FULL INFORMATION, write for circular proposal and forms for submitting bids, address ORDNANCE SALVAGE BOARD, Washington, D. C., or

CHAIRMAN, CHICAGO DISTRICT ORDNANCE SALVAGE BOARD

7400 S. Ashland Avenue
CHICAGO—ILLINOIS



**WAR
DEPARTMENT
SURPLUS**



Transactions on Other Markets--1921

Baltimore

STOCKS

Sales. COMPANY. High. Low. Last. Net

185 Alabama	65	52	60	-7
10 Ala. Co. 1st pf.	60	60	60	-17
97 Ala. Co. 2d pf.	60	40	40	-27
237 Am. Whole. pf.	90	97	97	..
2,913 Arundel Sand & G. 30%	21	28 1/2	30	+3 1/2
10 Arundel S. & G. pf. 90	90	90	90	-5
720 At. C. L. of Conn. 83 1/2	75	80	80	-2 1/2
280 Atl. Petroleum	22	17	22	..
2,261 Atl. Petrol. old. 3 1/2	3	3	3	- 1/2
1,231 Balt. Brick	1 1/2	1	1	- 1/4
120 Balt. Brick pf.	24	23	23	-3
365 Balt. Elec. pf.	38	38	38	+2
40 Balt. Trust	150	151	151	-21
312 Balt. Tube	25	25	25	-25
25 Balt. Tube pf.	40 1/2	40 1/2	40 1/2	-39 1/2
113 Bank of Balt.	150 1/2	175	175	-5
2,886 Bk. of Commerce	40	35	35	-1
2,662 Benesch (I.)	29	27	27	..
2,319 Benesch (I.) pf.	27	27	24 1/2	..
20 Bost. Bond & G. 44	44	44	44	..
70 Canton Co.	160	147	147	-13
64,081 Celestine Co.	30	32	32	-40
534 Central Fire Ins.	20 1/2	20	20	+1
4,335 Cent. Forest Stg.	4	3	3	+ 1 1/2
11,719 Cent. Tr. Supt. pf.	7	2 1/2	2 1/2	-3
550 Chalmers Oil pf.	3 1/2	3	3	..
3,476 Citizens Bank	41 1/2	38 1/2	41 1/2	+2
1,278 Commercial Credit	49 1/2	39	49 1/2	+10 1/2
1,167 Com. Credit pf.	22	22	22	+ 1 1/2
311 Com. Credit pf. B.	27	21 1/2	26	+6
10,352 Con. Power	97 1/2	80	94	+4
1,612 Con. Power pf.	110	100	106	..
9,641 Consolidation Coal	79	81	79	-7
173 Continental Trust	160	160	160	..
1,813 Conden & Co.	40 1/2	35 1/2	36 1/2	+ 1/2
36,674 Conden & Co. pf.	4 1/2	3 1/2	3 1/2	..
25,245 Davidson Chem.	56	23	52 1/2	+22 1/2
12 Drover & M. Bank	225	225	225	-4
180 Elkhorn Coal pf.	40	35	40	+3
261 Equitable Trust	40	34 1/2	50	..
39 Exchange Bank	140	140	140	-16
489 Farmers & M. Bk.	47	44 1/2	45	- 1 1/2
1,134 Fidelity & Deposit	115	95	100	..
27 Fidelity Trust	300	285	295	..
30 Fin. & Guar. pf.	29	22	22	..
200 Ga. S. & F. 1st pf.	45	45	45	..
5,973 Houston Oil pf.	84	67	83 1/2	+1 1/2
156 Indiana Ref.	6 1/2	6	6	- 1 1/2
883 Kentucky Oil	3	1	1 1/2	-2 1/2
203 Mfrs. Finance	45	41	41	-3
359 Mfrs. Finance pf.	24	21 1/2	23 1/2	..
5,806 Maryd Casualty	78	70	78	+ 1 1/2
2 Maryd Casualty	112 1/2	112 1/2	112 1/2	-1 1/2
541 Mercantile Trust	21	20 1/2	20 1/2	..
22,041 Mer. & Mec. Bank	25	17	19 1/2	- 1/2
1,650 Mt. Vern. Co. M. 18	10	12	8	-12
2,960 Mt. Ver. Co. M. 61	40	35	40	-12
232 Mont. Bank	7 1/2	7 1/2	7 1/2	..
349 Mon. Val. Tr. pf.	19	16	17	+ 1 1/2
3,021 New Am. Casualty	26	22 1/2	25 1/2	+2 1/2
10 Norfolk Ry. & L. 20%	20 1/2	20 1/2	20 1/2	..
1,152 Norfolk Central	74	65 1/2	74	+ 1 1/2
517 Old Tid. Ry.	12 1/2	12 1/2	12 1/2	..
10 Park Bank	14 1/2	14 1/2	14 1/2	..
7,000 Penn. Water & P. 95	77	93	103 1/2	+15 1/2
120 Pitts. Oil pf.	80 1/2	80 1/2	80 1/2	..
136 Pub. Serv. Bk.	80 1/2	80 1/2	80 1/2	..
12 Nat. Bank	280 1/2	280 1/2	280 1/2	+ 1 1/2
50 Shaeffer Oil pf.	70	70	70	-20
110 Union Bank	148	140	140	-13
7 Union Trust	91 1/2	91 1/2	91 1/2	..
57,960 United Ry. 1st	12 1/2	12 1/2	12 1/2	..
1,305 U. S. Fld. & Guar. 13 1/2	116	129	129	+9
5 U. S. Trust	305	305	305	..
2,780 Washin' B. & A. 15 1/2	12	14 1/2	14 1/2	+2 1/2
1,854 Wash. B. & A. pf. 30	26	26	26	-1 1/2
127 West. Nat. Bank	30 1/2	29	29 1/2	..

BONDS

81,000 Alabama Co. 5s.	85	85	85	-1
8,000 Ala. Coal & L. 5s	81	78 1/2	81	..
1,000 Alabama Co. 6s.	77 1/2	77 1/2	77 1/2	..
6,000 Arundel	90	90	90	..
1,000 At. & Char. 4 1/2	86 1/2	86 1/2	86 1/2	..
7,000 At. & Char. 5 1/2	87 1/2	91 1/2	91 1/2	+ 1 1/2
6,000 At. Coast L. C. 4s	85	85	85	+ 1 1/2
4,000 A. C. L. of C. 5s	88 1/2	88 1/2	88 1/2	..
3,000 Aug. Ry. 5s	82	82	82	..
9,500 Balt. Ry. 5s	82	82	82	..
30,000 Balt. Elec. 5s	88	75	88	+9
26,000 Balt. & P. 4 1/2	84	75	82	+ 1 1/2
8,000 Balt. Tracton 5s	92 1/2	92 1/2	92 1/2	..
15,000 Carolina Cent. 4s	65	65	65	..
2,000 Cent. Ry. con. 5s	93 1/2	93 1/2	93 1/2	+ 1 1/2
5,000 Cent. Ry. ext. 5s	88	88	88	..
3,500 C. of Balt. 4s, 1911	90 1/2	90 1/2	90 1/2	+ 1 1/2
292,500 C. of Balt. 4s, 1918	93 1/2	93 1/2	93 1/2	..
29,400 C. of Balt. 1901	93 1/2	93 1/2	93 1/2	+ 1 1/2
4,000 C. of Balt. 4s, 1902	93 1/2	93 1/2	93 1/2	..
13,500 C. of Balt. 3 1/2, 1920	87	88 1/2	87	- 1 1/2
21,000 C. of Balt. 3 1/2, 1940	85	83 1/2	83 1/2	+ 1 1/2
23,000 C. of Balt. 3 1/2, 1940	72	72 1/2	72 1/2	+ 1 1/2
20,500 C. of Balt. 3 1/2, 1940	99	99	99	..
112,000 City & Sub. 5s	90 1/2	90 1/2	90 1/2	+ 1 1/2
3,000 C. & Sub. Wash. 5s	64 1/2	64 1/2	64 1/2	..
102,000 Con. Gas 4 1/2	83	83 1/2	83 1/2	+ 1 1/2
22,000 Con. Gas 5s	83 1/2	83 1/2	83 1/2	..
316,000 Con. Power 4 1/2	93 1/2	93 1/2	93 1/2	+ 1 1/2
206,000 Con. Power 6s	99 1/2	99 1/2	99 1/2	+ 1 1/2
233,000 Con. Power 7 1/2	107	107 1/2	107 1/2	..
409,400 Con. Pow. 7s	109 1/2	109 1/2	109 1/2	+ 1 1/2
124,500 Con. Pow. 7s, 1913	109 1/2	109 1/2	109 1/2	..
327,000 Con. Power 8s	94 1/2	94 1/2	94 1/2	+ 1 1/2
87,000 Con. Coal 4 1/2	86 1/2	86 1/2	86 1/2	+ 1 1/2
320,000 Con. Coal ref. 5s	88 1/2	88 1/2	88 1/2	+ 1 1/2
116,000 Con. Coal 6s	98 1/2	98 1/2	98 1/2	+ 1 1/2
811,000 Conden 6s	100	100	100	..
23,100 Davidson Sulph. 6s	101 1/2	94	98	+ 1 1/2
24,000 Dav. Chem. 6s	92 1/2	90 1/2	90 1/2	+ 1 1/2
171,000 Elkhorn Corp. 6s	96	90 1/2	94 1/2	+ 1 1/2
32,000 Fair & C. Tr. 5s	87 1/2	77 1/2	77 1/2	+ 1 1/2
36,000 Fairmount Coal 5s	82 1/2	72	72	+ 1 1/2
17,000 Fla. Cent. & P. 5s	84	78 1/2	84	..
17,000 Fla. Cent. & P. 6s	95 1/2	92 1/2	95 1/2	+ 1 1/2
1,000 Fredburg C. P. 6s	95	95	95	..
27,000 Ga. & Ala. con. 5s	80	73 1/2	73 1/2	- 2 1/2
51,000 Ga. & Ala. con. 6s	84	84	84	..
1,000 Ga. Midland 5s	90 1/2	90 1/2	90 1/2	..
2,000 Ga. Midland 5s	91 1/2	91 1/2	91 1/2	..
3,000 Ga. Pacific 6s	97	96 1/2	97	..
10,000 Ga. So. & Fla. 5s	81	75	77 1/2	+ 1 1/2
8,000 Houston Oil 4s	100	99 1/2	99 1/2	+ 1 1/2
8,000 Lex. St. Ry. 5s	72	75	72	- 1 1/2
6,000 Lake Roland 5s	87	87	87	..
3,000 Macon D. & S. 5s	52 1/2	52 1/2	52 1/2	..
1,000 Macon R. & L. 5s	60	60	60	..
55,000 Maryd Elec. 5s	85 1/2	80	84	+ 1 1/2
10,000 Maryland Steel 5s	90 1/2	90 1/2	90 1/2	..
3,000 Md State 4 1/2	97	97	97	..
8,000 Mem. St. Ry. 5 1/2	65	65	65	..
13,000 Mil. Ref. 4 1/2	80 1/2	72 1/2	80 1/2	+ 1 1/2
13,000 Monon. Valley 7s	98	91 1/2	95	+ 1 1/2
31,000 Monon. Valley 5s	77	64	64	+ 1 1/2
5,000 Norfolk St. Ry. 5s	90	85	90	+ 1 1/2
7,000 North Cent. 5s	92	85 1/2	92	..
1,000 North Cent. 4 1/2	95	95	95	..
1,000 Pa. W. & F. 6s	94	94	94	..
10,000 Pa. W. & F. 7s	97 1/2	97 1/2	97 1/2	..
100,000 Pa. W. & F. 8s	92	84 1/2	92	+ 1 1/2
8,000 Peterburg 6s	97 1/2	92 1/2	94 1/2	+ 1 1/2
5,000 Pub. Service 5s	85 1/2	85 1/2	85 1/2	..
1,000 Raleigh & A. 6s	95 1/2	95 1/2	95 1/2	..
5,000 Sav. Fla. & W. 5s	102	102	102	..
5,000 Sav. Fla. & W. 5s	91 1/2	91 1/2	91 1/2	..
817,000 Un. Ry. & E. 4 1/2	68 1/2	60 1/2	67 1/2	+ 1 1/2
815,500 Un. Ry. & E. 4 1/2	48 1/2	41 1/2	47 1/2	+ 1 1/2
118,000 Un. Ry. & E. 4 1/2	56 1/2	48 1/2	56 1/2	+ 1 1/2
35,700 Un. Ry. & E. 4 1/2	99 1/2	92	98	+ 1 1/2
14,000 U. S. L. & P. 4 1/2	84	84	84	..
272,000 Un. Ry. & E. 7 1/2	104 1/2	99 1/2	104 1/2	..
21,000 Un. Ry. C. Tr. 10 1/2	90 1/2	90 1/2	90 1/2	..
7,000 Virginia Mid. 5s	95 1/2	90	95 1/2	..

Boston

MINING STOCKS

Sales.	COMPANY.	High.	Low.	Last.	Chg.
2,520	Adventure	65	40	62	+17
8,236	Ahmesek	65	40	62	+17
6,335	Alaska Gold	1.37 1/2	25	25	- 1/2
5,898	Algonah	50	15	20	..
5,383	Alouah	29	16	24	+6
1,900	American Zinc	14 1/2	14	14	+12
1,308	American Zinc pf.	41	24	41	+12
8,906	Anaconda Copper	50	32 1/2	49 1/2	+14 1/2
27,455	Arcadian Con.	3 1/2	1 1/2	3	+ 1 1/2
18,367	Arizona Con.	10	6 1/2	4	+ 1 1/2
400	Batoplas	30	40	40	+ 1 1/2
23,903	Big Heart	6 1/2	4	4	- 1 1/2
24,904	Bingham	14	8	12 1/2	+ 1 1/2
349	Bonanza	2	1 1/2	2	..
4,880	Butte & Balak	68	63	63	..
164	Butte & Superior	21 1/2	12 1/2	20 1/2	..
30,892	Calumet & Ariz.	60	40 1/2	50	+18
7,083	Calumet & Hecla	289	210	272	+22
149,280	Carson Hill	16 1/2	11	11 1/2	- 1 1/2
5,419	Centennial	10	10	10	..
773	Chile Copper	17	10 1/2	16 1/2	+ 3 1/2
3,054	Chino Copper	29	19 1/2	28 1/2	+ 1 1/2
415	Cliff	3	3	3	..
43,346	Copper Range	41	27	38 1/2	+12
2,370	Daly-West	4 1/2	1 1/2	1 1/2	- 1 1/2
55,689	Davis-Day	7 1/2	5	6 1/2	+ 1 1/2
53,223	East Butte	11 1/2	7	11 1/2	+ 1 1/2
12,950	Franklin	3 1/2	1 1/2	1 1/2	- 1 1/2
1,489	Granby Consol.	31	15 1/2	28	+11 1/2
2,945	Greene & S. Cop.	28	19	28	+11 1/2
3,362	Hancock	3 1/2	2	2 1/2	+ 1 1/2
26,835	Helvetia	2 1/2	1	2	+ 1 1/2
2,576	Indiana	95	25	30	+ 1 1/2
1,738	Inspiration Copper	41 1/2	30 1/2	40 1/2	+ 1 1/2
4,532	Island Creek	88 1/2	71	84 1/2	+36
1,838	Island Creek pf.	90	75	90	+15
11,382	Isle Royale	24 1/2	16 1/2	23 1/2	+ 1 1/2
8,359	Kerr Lake	3 1/2	2 1/2	3 1/2	+ 1 1/2
8,519	Keweenaw	200	198	175	+ 1 1/2
6,620	Lake Copper	2 1/2	2	2 1/2	+ 1 1/2
11,409	La Salle	2 1/2	1 1/2	2 1/2	+ 1 1/2
7,040	Mason Valley	2	1 1/2	1 1/2	+14 1/2
17,474	Mass Consolidated	3.50	2.00	2.50	+ 1 1/2
41,537	Mayflower-Old Col.	3 1/2	2 1/2	3 1/2	+ 1 1/2
4,163	Miami Copper	27 1/2	18 1/2	27 1/2	+12 1/2
3,800	Michigan	3 1/2	1 1/2	2	- 1 1/2
14,462	Mohawk	39	43 1/2	55 1/2	+12
3,657	Nev. Con. Copper	15 1/2	9	15 1/2	+ 1 1/2
44,957	North Carolina	12 1/2	12 1/2	12 1/2	..
2,400	New Idria	200	40	100	+ 1 1/2
1,904	New River	57	40	40	- 1 1/2
2,964	New River pf.	95	74	74	- 1 1/2
44,656	Nipissing	74	4	6 1/2	+ 1 1/2
92,487	North Butte	12 1/2	7 1/2	12 1/2	+ 1 1/2
5,262	North Lake	50	12	20	- 20
100	North Star	3 1/2	3 1/2	3 1/2	..
3,325	Ojibway	24 1/2	1 1/2	2	- 1 1/2
26,022	Old Dominion	25 1/2	15 1/2	23 1/2	+ 1 1/2
7,353	Osceola	35 1/2	21	32	+ 1 1/2
9,978	Pond Creek Coal	17	12 1/2	15 1/2	+ 2 1/2
1,912	Quincy	46 1/2	33 1/2	43	+ 8
460	Ray Con. Copper	15 1/2	8 1/2	8 1/2	+ 2 1/2
74	St. Marys	28	4	4	+15
3,702	Seneca Copper	24 1/2	12 1/2	22 1/2	+ 1 1/2
920	Shannon	1 1/2	1	1	+ 1 1/2
6,353	Shattuck-Arizona	3 1/2	5 1/2	6	+ 1 1/2
4,248	South Lake	2.00	35	30	+ 1 1/2
150	South Utah	15	04	06	+ .02
4,161	Superior	4 1/2	2	2 1/2	- 1 1/2
4,347	Superior & Boston	2 1/2	1	1 1/2	+ 1 1/2
5,963	Trinity Copper	4 1/2	1	3 1/2	+ 2 1/2
1,000	Un. Con.	8 1/2	1	1	+ 40
4,724	U. S. S. M. R. & M.	3 1/2	25 1/2	30 1/2	+ 4 1/2
5,114	U. S. S. R. & M. pf.	45 1/2	37 1/2	44 1/2	+ 1 1/2
5,125	Utah Apex	3 1/2	1 1/2	1 1/2	- 1 1/2
4,912	Utah C. & I. Con.	3 1/2	5 1/2	5 1/2	+ 1 1/2
4,412	Utah Copper	69 1/2	43 1/2	63 1/2	+10 1/2
9,900	Utah Metal	2.25	95	1.12 1/2	+22 1/2
2,305	Victoria	2.25	40	1.75	+ 25
300	White Pine Ex.	35	35	35	+ 10
7,763	Wolverine	14	8 1/2	11	+ 2
250	Wyandotte	35	25	35	+ 10

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Open Security Market

FOREIGN SECURITIES, INCLUDING NOTES—Continued

GOVERNMENT ISSUES—Continued

GERMANY:		Bid	Offered	
German Govt. 3s	.....	4	5 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
German Govt. 4s	.....	4	5 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
German Govt. 5s	.....	4 1/4	4 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
German Govt. 5s	.....	4	4 1/4	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
German Govt. 5s	.....	4	4 1/4	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
GREEK ISSUES:				
Greek Govt. 5s	.....	65	70	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
ITALY:				
Italian 5s, 1918-20 Cons'd loan	.....	32 1/2	32 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Italian Treasury 5s, 1925	.....	41 1/4	42	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Italian 5s, 1920 (consol.)	.....	32 1/2	32 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Italian 5s, 1920	.....	32 1/2	33	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Italian 5s, (consol.)	.....	32 1/2	32 1/2	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
Italian 5s, 1925	.....	40	42	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Italian Treasury 5s, 1925	.....	42	42 1/2	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
Italian Treasury 5s, 1925	.....	42 1/2	44	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Italian Treasury 5s, 1925	.....	41 1/2	42 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
JAPAN:				
Japanese 4s, 1931	.....	73	73 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Japanese 4s, 1931	.....	72 1/2	73 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Japanese 4s, 1931 (120 pcs.)	.....	71 1/2	72	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Japanese 4s, 1931 (120 pieces)	.....	71 1/2	72 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Japanese 2d Series 1/2s, 1925	.....	80 1/2	81 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Japanese 1st ser. 4/8s, 1925	.....	80 1/2	81 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Japanese 2d ser. 4/8s, 1925	.....	80 1/2	81	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Jaup. 2d s. 4/8s, 1925 (120 pcs.)	.....	80 1/2	81	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Japanese 2d 4s, 1925	.....	80 1/2	81	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Japanese 2d 4/8s, 1925	.....	85 1/2	86 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Japanese 4s, French Loan	.....	88 1/2	89 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Japanese 5s, 1907	.....	61	62	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Japanese 5s, 1917	.....	60 1/2	61 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
MEXICO:				
Mexican 6s, 1923	.....	35 1/2	36 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mexican 3s	.....	9	9 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mexican 4s	.....	39 1/2	40 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mexican 5s	.....	55	56	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
NORWAY:				
Norway, Kingdom of, 8s, skg.	.....	109	110	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Norway 6s, 1923	.....	99	99 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Norway 3/8s	.....	45	55	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
POLAND:				
Polish Govt. Internal 5s	.....	1/2	1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Polish Govt. External 6s, 1940	.....	47	50	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Polish Govt. 6s, 1940	.....	47	50	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
RUSSIA:				
Russian 5/8s, 1926	.....	2	4	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Russian 5/8s, 1921	.....	13	14	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Russian 5/8s, October	.....	2	2 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Russian 5/8s, August	.....	2 1/2	3 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Russian 5/8s, 1921	.....	16	17	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Russian 5/8s cfs, 1921	.....	13 1/2	15	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Russian Ruble 5/8s, 1926	.....	2 1/2	3 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Russian External 5/8s, 1921	.....	15 1/2	16 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Russian External 6/8s, 1919	.....	15	17	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Russian 6/8s, 1914	.....	83	84	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Russian 6/8s, 1919	.....	15 1/2	16 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Russian 6/8s cfs, 1910	.....	13 1/2	14 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
RUMANIA:				
Rumanian Govt. 5s, 1920	.....	7 1/2	8 1/2	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
SWEDEN:				
Sweden, Kingdom of, 6s, gold	.....	94 1/2	95	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
SWITZERLAND:				
Swiss Govt. 6s (internal loan), 1922-25	.....	173	178	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Swiss Confederation 8s, skg. fd. bonds, 1940	.....	115	115 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Swiss, 3/8s, gold loan of 1919-20	.....	94	94 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
URUGUAY:				
Uruguay 5s, 1919	.....	63 1/2	64 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Uruguay 5s, 1915	.....	67	70	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Uruguay 5s, 1919	.....	64	64 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Uruguay, Rep. of, 8s, 1946	.....	103 1/2	104	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
MUNICIPAL ISSUES				
ARGENTINA:				
Buenos Aires gold 5s, 1914	.....	51	52	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Buenos Aires gold 5s (110 pieces), 1944	.....	50 1/2	52	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Buenos Aires gold 5s (120 pieces), 1944	.....	50 1/2	52	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Buenos Aires gold 6s, 1926	.....	50 1/2	52	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Cedula 6s	.....	28 1/2	32 1/2	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
AUSTRIA:				
Vienna 4s	.....	25c	30c	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Vienna 4s	.....	25c	30c	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Vienna 4 1/8s	.....	25c	50	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Vienna 4 1/8s	.....	25c	40c	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Vienna 5s	.....	20	28	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
Vienna 5s	.....	20	34	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Vienna 5s	.....	24c	28c	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
BRAZIL:				
Rio de Janeiro 5s, 1900	.....	65	67	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Rio de Janeiro 6s, 1922	.....	Various	Various	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Sao Paulo 5s, 1906	.....	60 1/2	62	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Sao Paulo 5s, 1907	.....	50 1/2	52	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Sao Paulo 6s, 1943	.....	82 1/2	83 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Sao Paulo 8s, 1933	.....	101	102	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Sao Paulo 8s, 1933	.....	333	343	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Sao Paulo 8s, glider	.....	340	350	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
CANADA:				
Calgary 5s, 1933	.....	78	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Calgary 6s, 1924	.....	93	96	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Calgary 7s, 1928	.....	96	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Calgary 6s, J. & D. 1971	.....	93	96	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Edmonton, Alberta, 6s, 1924	.....	97	98	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Grt. Winnipeg Water Dist. 5s, '22	.....	97	99	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Grt. Winnipeg Water Dist. 5s, '23	.....	96	97	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Grt. Winnipeg Water Dist. 5s, '23	.....	97	99 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
London, City of, 6s, 1925	.....	97	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
London, City of, 6s, 1925	.....	97	100	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Maisonneuve (Mont. Que.) 5s, '54	.....	80 1/2	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Montreal, City of, 5s, 1956	.....	86 1/2	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Montreal, City of, 6s, 1922	.....	98 1/2	99 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Montreal, City of, 6s, 1923	.....	98 1/2	99 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Ottawa, City of, 5s, 1944	.....	80	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Outremont 6s, 1922	.....	97	98 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Quebec City 5s, 1927	.....	92	95	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Victoria 4 1/8s, 1925	.....	90	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Victoria 6s, 1928	.....	97	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Toronto 6s, 1927	.....	97	99	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Toronto 6s, 1930	.....	101	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Toronto Harbor Comma. 4 1/8s, '33	.....	80 1/2	82	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Toronto, Ont., 4 1/8s, 1925	.....	91	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Winnipeg 5s, 1926	.....	90	92	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Winnipeg, Manitoba, 5s, 1935	.....	74	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Winnipeg, Manitoba, 6s, 1930	.....	96	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
CZECHOSLOVAKIA:				
City of Prague 4s	.....	11 1/2	13	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
DENMARK:				
Copenhagen, City of, 5/8s	.....	86	86 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Copenhagen 4s	.....	89	92	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Danish con. municipal 8s	.....	106	107	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
FRANCE:				
Bordeaux, City of, France, 6s, 15 years' extension, 1934	.....	83 1/2	84	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Lyons 6s	.....	83 1/2	83 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Marseilles 6s	.....	83 1/2	83 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
GERMANY:				
Bremen 3s	.....	1	4 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Bremen 3 1/2s	.....	4	4 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Berlin 4s	.....	4 1/2	4 1/2	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
Berlin 4s	.....	4 1/2	4 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Bremen 4s	.....	5	5 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Berlin 4s	.....	5 1/2	6	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Coblenz 4s	.....	4 1/2	5	C. B. Richard & Co., 29 B'way, N. Y. C. Whitehall 500
Coblenz 4s	.....	5 1/2	6	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Cologne 4s	.....	5 1/2	6	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Cologne 4s	.....	5 1/2	6	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Bremen 4 1/2s	.....	5 1/2	6	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Bremen 4 1/2s	.....	5 1/2	6	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Coblenz 4s	.....	5 1/2	6 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Coblenz 4s	.....	5 1/2	6 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Danzig 4s	5 1/2	6 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
Dresden 4s	4 1/2	6 1/2	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300

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Open Security Market

MISCELLANEOUS—TOO LATE FOR CLASSIFICATION

Bid	Offer				
Hyd. P. of N. Falls 5s, 1950	Offer w't'd	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Ont. P. of N. Falls 5s, 1943	Offer w't'd	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Phil. Electric 5s, 1936	Offer w't'd	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
N. Y. G. & E. L. H. & P. 4s, 1940	77 7/8	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Am. Pub. Serv. 6s, 1942	83 1/2	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Driver Harris 5s, 1901	90 100	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Kan. City P. & L. 8s, 1940	100 105	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Arkansas L. & P. 6s, 1943	81 83	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Virginia Ry. & Power 6s, 1934	92 94	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Canadian War Loan 5s, 1934	94.75 95.25	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Canadian Victory Loan 5 1/2s, 1934	92.75 93.25	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
San Paulo 6s, 1943	82.75 83.25	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Rio de Janeiro 6s, 1925	92.00 92.50	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Republic of Poland 6s, 1940	47.50 49.	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Republic of Bolivia 6s, 1933	78. 82.	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	
Argentine Cedula 6s, 1933	28.50 30.50	Villas & Hickey, 40 Wall St., N. Y. C.	Hanover	4245	

Open Security Market

PUBLIC UTILITIES

	Bid	Offered		
Adirondack P. & L. 1st 5s, 1950	95 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Adirondack El. Pow. 1st 5s, '62	87 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Alabama Power Co. 1st 5s, '46	86 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Am. Cities 5-1/2s col. tr. J. & J. '19	44 48	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Am. Light & Trac. Co. 6 1/2s, '25	96 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Am. P. & L. Ser. A deb. 6s, 2016	84 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Am. Pow. & Lt. 8s, 1941	104 106	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Am. Water Wks. & El. 5s, '34	70 71 1/2	Otto Billo, 37 Wall St., N. Y. C.	Hanover	6297
Appalachian Pow. Co. 1st 5s, '41	81 83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Appalachian Pow. Co. 2d 7s, '36	95 97	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Asheville P. & L. Co. 1st 5s, '42	83 87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Beloit Water, G. & E. 1st 5s, '37	82 86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Burlington G. & L. 1st 5s, '35	75 82	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Bloomington, Decatur & Cham-				
paign Ry. Co. 1st ref. 5s, 1940	65 70	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Burling. Ry. & Lt. Co. 1st 5s, '32	45 50	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Butte El. & P. Co. 1st 5s, '31	89 93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Carolina Power & Lt. 1st 5s, '38	86 89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Cedar Rap. Mfg. & P. Co. 1st 5s, '33	90 91	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Cent. Ill. Pub. Ser. 1st ref. 5s, '32	Interested	John Nickerson Jr., 61 B'way, N. Y. C.	Bowl Gr.	6840
Central Pow. & Lt. 6s, 1946	84 85 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Cen. Sta. El. Corp. 5 1/2s notes, '22	97 1/2 99	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Cleco Gas Co. gen. 5s, 1932	Interested	John Nickerson Jr., 61 B'way, N. Y. C.	Bowl Gr.	6840
Cities Service Co. deb. 1s, 1906	87 89	Henry L. Doherty Co., 60 Wall St., N.Y.C.	Hanover	1006
Cleveland Elec. Ill. Co. 5s, '39	91 93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Cleveland Elec. Ill. Co. 6s, '39	106	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector	633
Chattanooga Ry. Co. 1st 5s, '36	32	John Nickerson Jr., 61 Broadway, N.Y.C.	Bowl Gr.	6840
Col. St. Ry. Co. 1st 5s, '40	78	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Con. C. L. P. & T. Co. 1st 5s, '62	66 68	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Consolidated Elec. Co. 1st 5s, '35	84 86	John Nickerson Jr., 61 B'way, N. Y. C.	Bowl Gr.	6840
Conn. L. & P. 1st ref. 7s, '51	103 106	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Consumers Power Co. 1st 5s, '36	90 91	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Dallas Ry. & L. Co. 1st 5s, 1940	97 1/2 99 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
D. T. & C. Ry. Co. 1st 5s, '23	86 89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Dayton Lt. Co. 1st ref. 5s, '37	Want offer	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Denver G. & E. 1st ref. 5s, '51	83 85	John Nickerson Jr., 61 B'way, N. Y. C.	Bowl Gr.	6840
Economy Lt. & P. Co. 1st 5s, '56	84 88	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
El. Dev. Co. 1st 5s, 1933	90 92	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
El. Dev. 1st 5s, 1933	90 92	John Nickerson Jr., 61 B'way, N. Y. C.	Bowl Gr.	6840
Elmira W. L. & Ry. 1st 5s, '56	78 83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Empire Dist. Elec. Co. 1st 5s, '40	75 78	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Ft. Worth Pow. & Lt. 5s, 1931	84 88	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Gal.-Hous. Elec. Ry. 1st 5s, '54	74 78	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Georgia-Carolina Pow. 1st 5s, '52	69 72	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Georgia L. Ry. & Pow. 1st 5s, '41	71	John Nickerson Jr., 61 Broadway, N.Y.C.	Bowl Gr.	6840
Ga. Carolina Power Co. 1st 5s, '52	69 71	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Gt. Western Power 1st 5s, '46	87 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Houston Elec. Co. 1st 5s, 1925	82 85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Houston Lt. & Pow. 5s, 1931	83 87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Hydro P. Co. ref. & imp. 5s, '51	91 94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Idaho Power Co. 1st 5s, 1947	87 88	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Indiana Gas & El. Co. 5s, 1952	80	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Indiana Lt. Co. 1st 4s, 1958	63 66	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Indiana Power 7 1/2s, 1941	100 102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Kansas City L. & P. 1st 5s, '40	84 88	A. S. H. Jones, 56 Wall St., N. Y. C.	Hanover	0906
Kan. City P. & L. 1st 5s, '40	101 106	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Knoxville Ry. & Lt. ref. & ext. 5s, 1946	68 72	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Knoxville Trac. Co. 1st 5s, '38	85 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Laclede Gas Lt. Co. 1st ref. 5s, '29	87 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Laurentide Pow. Co. 1st 5s, '40	90 91	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Los Angeles Ry. Corp. 1st ref. 5s, 1940	71 75	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Mad. River Pow. Co. 1st 5s, '35	89 93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Memphis St. Ry. Co. conv. 5s, '45	89 93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Merchants Heat & Lt. ref. 5s, '22	97 98 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Middle West Util. A 8s, 1935	98 101	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Middle West Util. B 8s, 1940	98 101	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Mill. El. Ry. & Lt. Co. 1st 5s, '26	92 95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Mill. El. Ry. & Lt. Co. ref. & ext. 4 1/2s, 1931	82 86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Mill. El. Ry. & Lt. Co. gen. ref. 5s, 1951	81 85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Mill. Light, Heat & Trac. 5s, '29	88 93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Minn. St. Ry. & St. Paul City Ry. joint con. 5s, 1928	82 86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Miss. Riv. Pow. Co. 1st 5s, '51	88 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Miss. River Power, 1935	98 99 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Missouri Ed. Elec. Co. 5s, '27	88 92	John Nickerson Jr., 61 Broadway, N.Y.C.	Bowl Gr.	6840
Miss. Val. Gas & Elec. Co. coll. tr. 5s, 1922	96 98	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Mont. L. H. & P. 1st col. new 4 1/2s, 1932	87 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Mont. L. H. & P. 5s, 1933	88 92	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Mont. Trans. 1st ref. 5s, 1941	82 84	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Nashville Ry. & Lt. 5s, 1953	75 85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Nashville Ry. & Lt. 5s, 1953	75 85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
New Eng. Pow. Co. 1st 5s, 1953	67 73	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
New Or. Ry. & Lt. gen. 4 1/2s, '35	56 58	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Niag. Lock. & Ont. ref. 6s, '58	93 95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Niag. Lock. & Ont. 5s, '54	92 95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Niagara Falls Power, 1935	99 100	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Nor. & Ports. Trac. Co. 1st 5s, '46	73 77	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Nor. Elec. 1st 5s, 1939	73 77	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Northern Ont. Lt. & P. 1st 6s, '31	79 81	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
N. W. Elev. Ry. 1st 5s, 1941	65 68	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Ohio Pow. Co. 1st ref. 7s, '51	100 101	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Okla. Gas & El. 1st ref. 5 1/2s, '41	100 101	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Omaha & C. B. St. Ry. 1st 5s, '28	83 85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Ontario Power Co. 1st 5s, 1943	89 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Pac. Pow. & Lt. Co. 1st 5s, '30	87 89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Pa. & Ohio Pow. & Lt. 1st 7 1/2s, '40	90 101	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Pa. Power & Lt. 5s, 1951	101 102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Piedmont & Northern 1st 5s, '54	97 99	John Nickerson Jr., 61 B'way, N. Y. C.	Bowl Gr.	6840
Portland Gas & Coke 1st 5s, '40	86 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Providence Lt. H. & P. 1st 5s, '46	87 93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Puget Sd. Pow. & Lt. gen. 7 1/2s, '41	103 105	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Rio de Janeiro Lt. & P. 5s, '35	78 79	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr.	1454
Rio de Jan. Tr. Lt. & P. 5s, '35	78 79	John Nickerson Jr., 61 B'way, N. Y. C.	Bowl Gr.	6840
Rio de Jan. Tr. Lt. & P. 1st 5s, '35	78 79	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Rockford Elec. Co. 1st ref. 5s, '39	82 87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
St. Paul City Cable 1st 5s, '37	82 86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Salmon River Pow. Co. 1st 5s, '52	82 89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
St. Clair Co. Gas & El. con. 5s, '30	68 70	John Nickerson Jr., 61 B'way, N. Y. C.	Bowl Gr.	6840
Seranton-Wilkes-Barre Tr. Corp. col. trust 6s, '34	78 W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Seranton-Wilkes-Barre Tr. Corp. 1st ref. 5s, '51	73 78	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Seattle Electric 1st 5s, 1930	89 93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Seattle Electric 1st 5s, 1930	89 93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Seattle Lighting Co. 5s, 1940	78 80	John Nickerson Jr., 61 B'way, N.Y.C.	Bowl Gr.	6840
Seattle-Everett 1st 5s, 1939	78 83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Seattle Lighting 5s, 1949	78 81	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Shawinigan W. & P. 1st con. 5s, '34	94 96	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Shawinigan W. & P. 1st con. 5s, '34	94 96	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Shawinigan W. & P. 1st con. 5s, '34	94 96	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Southern Cal. Edison gen. 5s, '39	92 94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
South. Cal. Ed. gen. & ref. 6s, '44	99 100	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Southern Wis. Pow. 1st 5s, '38	87 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Tex. Pow. & Lt. 1st 5s, '37	83 88	John Nickerson Jr., 61 Broadway, N. Y. C.	Bowl Gr.	6840
Tex. Pow. & Lt. 1st 5s, '37	83 88	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Toronto Pow. Co., Ltd. gen. 5s, '24	87 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Tri-City Ry. & Lt. Co. tr. 5s, '23	95 97	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Tri-City Ry. & Lt. 1st ref. 6s, '30	83 86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Twin City Lt. & Trac. 5s, '35	74 77	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Union Elec. Lt. & P. 5s, '35	72 73	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Union Elec. Lt. & P. 5s, '35	72 73	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
United Fuel Gas 7 1/2s, '31	98 104	John Nickerson Jr., 61 Broadway, N.Y.C.	Bowl Gr.	6840
Union Elec. Lt. & P. ref. & ext. 5s, '33	85 87	John Nickerson Jr., 61 Broadway, N.Y.C.	Bowl Gr.	6840
United Light & Ry. Co. 1st 5s, '32	86 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Utah P. & L. 8s, 1941	86 90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Wash.-Idaho W. & L. 1st 6s, '41	45 55	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
West. Penn. Trcn. 1st 5s, '60	72 74	Otto Billo, 37 Wall St., N. Y. C.	Hanover	6297
Wis. Edison conv. deb. 6s, '24	91 94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Wis. Elec. Power 7 1/2s, '45	102 103	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Wis. Elec. Power 7 1/2s, '45	102 103	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Yadkin River Power 1st 5s, '41	82 84 1/2	John Nickerson Jr., 61 Broadway, N.Y.C.	Bowl Gr.	6840

ADVERTISEMENTS

RAILROADS—Continued

	Bid	Offered	
Chi. & Alton 1st 3s. A. & O. '49	53 1/2	54 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Chi. & E. 1st 3s. M. & N. '52	84	86 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Chi. Ind. & L. ref. 4s. J. & J. '47	74	74	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Chi. Ind. & L. gen. 5s. M. & N. '96	73	81	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Chi. Ind. & S. 1st 3s. J. & J. '49	66	68 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. & S. P. European 4 1/2 D. '25	53 1/2	53 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. M. & S. T. P. gen. 4 1/2s. J. & J. '89	79	80 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. T. H. & S. E. inc. 3s. Dec. '60	45	46 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Choctaw-Memphis 3s. J. & J. '49	85	90	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Chic. Urb. & C. 1st 3s. J. & J. '49	85	90	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Cleve. Akron & Col. 3s. '27	95	96 1/2	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Cleve. & Mahon. Val. 3s. J. & J. '38	84	84	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. C. & C. St. L. ref. 3s. J. & J. '29	95 1/2	96 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. C. & C. St. L. Springfield & Columbus 4s. M. & S. '34	77	77	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. C. & C. St. L. Cairo 4s. J. & J. '39	79 1/2	82	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. C. & C. St. L. Cin. Wabash & Mich. 4s. J. & J. '91	76	76	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Cleve. Term. 1st 3s. M. & N. '95	75	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. & Hock. Val. 4s. A. & O. '48	76	80	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
C. & Toledo 4s. F. & A. '55	72	72	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Del. Riv. & Bridges, F. & A. '36	75	75	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Detroit & Mackinac 1st 4s. '95	85	87	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Du. S. S. & A. 1st 4s. J. & J. '37	85	87	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Edmonton, D. & C. (K. & A. Alberta) 1st 4 1/2s. A. & O. '44	80	82	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Erle & Jersey 1st 6s. J. & J. '55	82	85	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Fremont, H. & M. Co. Val. 6s. '24	103	103	S. P. Larkin & Co., 30 Broad St., N. Y. C. Broad 3484
Gal. & K. R. & S. Ant. 1st 3s. '31	94 1/2	95 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Gal. Hou. & C. 1st 3s. J. & J. '41	87	87	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. R. & I. 1st 4 1/2s. J. & J. '41	87	87	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. R. & I. 2d 4s. A. & O. '36	75 1/2	77	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Grand Trunk Pac. 3s. '62	28 1/2	38 1/2	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr. 1454
Gr. Trunk & N. W. 1st 3s. M. & N. '88	74	75	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. T. Pac. (Alberta) 4s. '42	74 1/2	75	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. T. Pac. (Gtd. Dom. of Can.) gen. 4s. '62	74	75	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. T. Pac. (Gtd. Dom. of Can.) 4s. J. & J. '84	58 1/2	58 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. T. Pac., Prairie Sec. 4s. '55	59 1/2	60	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
A. & O. '55	59 1/2	60	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. T. Min. Sec. 2d 4s. '55 A. & O. '55	59 1/2	60	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. T. Pac. Ry. 1st 4s. '62	59 1/2	60	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. T. Pac. Mtn. 4s. '55	59 1/2	60 1/2	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr. 1454
G. T. Pac., Lake Super. 4s. '55	61	62	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr. 1454
G. T. Pac., L. Sup. 4s. '55 A. & O. '55	61	62	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
G. T. Pac. (Alberta) 4s. '42	74 1/2	75	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr. 1454
G. T. Pac. Branch Link 4s. '39	77	78	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr. 1454
G. T. Pac. T. 1st 3s. J. & J. '49	77	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Great Western 4s. 1950	70	71 1/2	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Gt. North Ry. of Can. 4s. A. & O. '34	75 1/2	76 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Gt. North Ry. of Can. 4s. '34	75 1/2	75 1/2	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr. 1454
Green Star Steamship 7s. '22	10	15	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr. 1454
Gu. Terminal Co. (Mobile) 1st 4s. J. & J. '37	69 1/2	70	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Harlem Riv. & Ft. Ches. 4s. '54	71	74	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Ill. Cent. col. 4s. '52	80	81	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Ill. Cent. col. 4s. M. & N. '53	78	79 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Ill. Cent. col. 4s. M. & N. '53	78	79 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
It. 5s. J. & D. '63	90	91	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Ind. & Louisa 1st 4s. '56	70	74	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Kan. & Mich. 2d 5s. J. & J. '27	91	94	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Kansas City Ry. 1st 5s. '92	29	33	A. S. H. Jones, 56 Wall St., N. Y. C. Hanover 0906
K. C. & C. 1st 3s. J. & J. '49	63 1/2	63 1/2	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Kansas City Southern 3s. '50	63 1/2	63 1/2	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Kentucky & Ind. Term. 4 1/2s. unstamp'd	60	70	A. S. H. Jones, 56 Wall St., N. Y. C. Hanover 0906
L. E. & W. 1st 5s. J. & J. '37	85	88	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Long Island & S. 1st 3s. '50	87	88	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Louisv. & Ark. 5s. M. & S. '27	77	79 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Louisv. & Jeff. Br. 4s. '45	76	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
L. & N. So. Monon. It. 3s. J. & J. '52	72	74	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Macon Term. 1st 3s. '95	74	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
M. & N. W. Colonization 4s. '50	86	88	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Mason City & Ft. Dodge 1st 4s	36	38	A. S. H. Jones, 56 Wall St., N. Y. C. Hanover 0906
Mason City & Ft. D. 1st 4s. '55	37	39 1/2	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Meridian Term. 1st 3s. M. & N. '55	67	72	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mil. & North. 1st 4 1/2s. J. & J. '34	83	86	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Minn. & St. L. con. 4s. '54	70	72 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mobile & Birm. P. L. S. J. & J. '45	Want offer	77	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mobile & Birm. gen. 4s. '45	67	70	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Mo. Pac. 3d 1st 4s. M. & N. '38	70 1/2	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mo. Pac. O. St. L. Cairo 1st 4s. '31	82	82	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Mobile & G. 1st 3s. J. & J. '47	101 1/2	101 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
New Haven 4s (European)	53	53 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
N. O. Tex. & Mex. Inc. 4s. A. & O. '35	64	65	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. O. & Gt. North. 5s. 1936	35	40	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. O. & Gt. N. W. 1st 3s. J. & J. '45	77	82	S. P. Larkin, 30 Broad St., N. Y. C. Broad 3484
Newport & Clin. Bdge. 4 1/2s. J. & J. '45	86	88	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. Y. C. & St. L. 2d 6s. M. & N. '31	94 1/2	95 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. Y. N. H. & H. European 4s.	51 1/2	53 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. Y. & O. '22	77	77	S. P. Larkin, 30 Broad St., N. Y. C. Broad 3484
Norfolk & W. 1st 3s. '57	73	77 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. Y. Pa. & O. 4 1/2s. M. & S. '35	86 1/2	87 1/2	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
N. Y. Pa. & O. 4 1/2s. '35	86 1/2	87 1/2	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
N. Y. Susq. & W. ref. 5s. '36	74	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Norfolk & South. 1st 3s. 1941	79	81	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Norfolk & South. 1st 3s. 1941	68	72	S. P. Larkin, 30 Broad St., N. Y. C. Broad 3484
Norfolk & South. 1st 3s. 1941	78	78	S. P. Larkin, 30 Broad St., N. Y. C. Broad 3484
Ore. & Cal. 1st 3s. '27	95 1/2	96 1/2	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Pac. Gt. Eastern 4 1/2s. J. & J. '42	69	74	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Pac. Gt. Eastern 1st 4s. A. & O. '40	72	73 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Pac. Mar. L. & A. 1932	86	88	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Phila. Balt. & Wash. 4s. '48	85	87	S. P. Larkin, 30 Broad St., N. Y. C. Broad 3484
St. Louis-Peoria N. W. 5s. 1943	95	97	S. P. Larkin, 30 Broad St., N. Y. C. Broad 3484
St. Louis-Southwest 1st 4s. '80	73	74 1/2	S. P. Larkin, 30 Broad St., N. Y. C. Broad 3484
St. Louis & Cairo 1st 3s. J. & J. '31	82	85	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
St. Louis & F. 1st 3s. J. & J. '31	85	86	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Stephensville, N. & S. Texas 5s. J. & J. 1940	73	74 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
St. Paul 4s (European)	53	53 1/2	Jerome B. Sullivan & Co., 44 Broad St., N.Y.C. Br. 1723
Tappan North. 1st 3s. '58	74	75	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr. 1454
Toledo Terminal 1st 4 1/2s. 1957	74	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Toronto, H. & B. 4s. J. & D. '46	75	79	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Union Term. Co. (Dallas) Texas 1st 4s. S. S. A. & O. 1942	80	92	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Vicks. & N. O. 1st 3s. Pac. gen. 5s. 1941	81	83	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wabash 1st lien term. 4s. 1954	65	67	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wabash 1st 5s. M. & N. '39	93	94	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wabash 2d 5s. F. & A. '39	81 1/2	82 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wab. & T. 1st 3s. J. & J. '41	71	71	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
W. Va. & Pitts. 4s. A. & O. '30	73	75	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
West. N. Y. & Pa. 4s. '43	68	70	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
West. N. Y. & Pa. 5s. '37	91 1/2	93	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Wis. Cent. 1st gen. 4s. 1949	74	76	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wis. Cent. Sup. 1st 4s. A. & O. '59	74 1/2	76	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wis. Cent. ref. 4s. A. & O. '59	64	66	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813

INDUSTRIAL AND MISCELLANEOUS

Adams Exp. Co. col. tr. feb. 48, '47	67	70	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Advance Rumely & P. feb. 48, '45	96	92	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Am. Steel Foundries feb. 48, '23	90	90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Am. Thread ins. 1928.....	90 1/2	100 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Asbestos Corp. of Can. 1st 58, '42	74	78	John Nickerson Jr., 61 Broadway, N.Y.C.	Bowl. Gr. 6840
B. B. & R. Knight 1st 78, 1930.....	94	96	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Bel. & C. Cable Co. 1st 58, '30.....	84	89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Can. Car. & Foundry 1st 68, '30.....	91	93	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl. Gr. 1454
Can. Car. & Foundry 1st 68, '30.....	92	92	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl. Gr. 1454
Can. Lt. & Fr. 58, 1949.....	60	62	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Can. Co. ref. 448.....	65	65	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Con. Coal Co. 1st 58, '30.....	89	89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Crow Levick Co. 1st 58, '68, '31.....	86	89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Cuba Telephone 1st conv. 58, '51.....	71	73	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl. Gr. 1454
Cuba Co. 68debs., '55.....	60	65	Farr & Co., 133 Front St., N. Y. C.	John 6428
Domestic Gas Co. 1st 58, 1940.....	68	68	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Donner Steel 1st and 2nd.....	68	73	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Empire Ref. Co. 1st & col. 68, '27	92	94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Federal Sugar Ref. Co., 1924.....	97	98	Farr & Co., 133 Front St., N. Y. C.	John 6428
Francisco Sugar 68, 1939.....	80	85	Farr & Co., 133 Front St., N. Y. C.	John 6428
Gen. B. & O. 1st 58, '30.....	86	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Home B. & T. of Spokane 1st 68, '36	87	95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Jefferson Clearfield Coal & Iron Co. (Ind. Co.) 1st 58, 1950.....	83	—	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Jones & Laughlin 1st 58, '39.....	95	98	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Lackawanna I. & S. Co. 1st 58, '26	88	93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Leeds & B. Co. 1st 58, '24.....	—	—	—	—
Montreal, Ltd., 1st 48, 1924.....	91	94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Mallory S. S. Co. 1st 58, 1932.....	71	—	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Nat. Condut & Cable 68, 1927.....	44	49	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Nova Scotia S.I. & Coal 1st 58, '59	77	82	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Garland & Co. 1st 58, '30.....	77	82	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Prod. & Ref. Corp. 58, 1st 48, '31.....	100	102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Roch. & Pitts. Coal & I. 1st 48, '32	85	—	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Rosita Coal & Coke s. f. 68, '24	94 1/2	96 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Sen Sen Chiclet 68, 1925.....	65	69	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Shaffert & Co. 1st 58, '30.....	86	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Sherwin & Williams Co. 1st & ref. 68, 1941.....	91	96	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813

Statement of Condition, December 31st, 1921

ASSETS

Discounts and Loans	\$32,677,719.20
United States Securities	51,000.00
New York State Bonds	85,000.00
Other Bonds	50,000.00
Federal Reserve Bank Stock	255,000.00
Banking House	1,100,000.00
Cash on Hand, Deposit with Federal Reserve Bank and Due from Banks	6,373,056.60
Clearing House Exchanges	1,142,962.37
Interest Earned but Not Collected	17,092.58
Customers' Liability Account of Acceptances and Letters of Credit	648,287.48
Correspondents' Loans	1,005,000.00

LIABILITIES

Capital	\$1,500,000.00
Surplus	7,000,000.00
Undivided Profits	1,500,000.00
Unearned Discount	288,794.03
Reserves	524,709.63
131st Dividend, Payable January 3rd, 1922	180,000.00
Circulation	51,000.00
Deposits	30,702,416.68
Acceptances and Letters of Credit	653,197.89
Loans made for Correspondents	1,005,000.00

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ADVERTISEMENTS.

Open Security Market

PUBLIC UTILITIES—Continued

Seranton Elec. Co. 6% pf.	75	1%	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
South. Cal. Edison Co. 8% com.	97 1/2	98 1/2	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
South. Cal. Edison Co. 8% pf.	106	17	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Stand. Gas & Elec. Co. com.	16	17	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Stand. Gas & Elec. Co. 5% pf.	42	43	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Stand. Gas & Elec. Co. 5% cum. pf.	42 1/2	1%	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 812
Tenn. Ry. Lt. & P. Co. 6% cum. pf.	7 1/2	8	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Texas Power & Light pf.	90	90	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Toledo Edison Co. pf.	71	74	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Tru-City Ry. Lt. & P. Co. 5% pf.	70	74	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
United Lt. & Hys. Co. com.	28 1/2	29 1/2	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
United Lt. & Hys. Co. 6% pf.	70 1/2	71 1/2	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
United Gas & Elec. Corp. com.	1 1/2	1%	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
United G. & E. 1st pf.	36	36	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
United G. & E. 2d pf.	40 1/2	4%	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Utah Power & Lt. pf.	88 1/2	90 1/2	John Nickerson Jr., 61 B'way, N.Y.C.	Bowl. Gr. 6840
Utah Power & Lt. 7% pf.	89	90	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Western Power Co. com.	27 1/2	31	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
Western Power Co. 5% pf.	28	31	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
West. State G. & E. 7% cum. pf.	78	83	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 812
Wisconsin Edison, capital.	31	32	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 812
Wis. Minn. L. & P. 6% pf.	70	75	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 813
West Penn. Tr. & W. P. com.	70	73	Otto Billo, 37 Wall St., N. Y. C.	Hanover 6297
West Penn. Tr. & W. P. pf.	71	73	Otto Billo, 37 Wall St., N. Y. C.	Hanover 6297
Yadkin River Power 7% pf.	88	88	Pynehon & Co., 111 Broadway, N. Y. C.	Rector 812

Stocks

RAILROADS

Ala. Gt. Southern ordinary.....	44	47	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Ala. Gt. Southern pf.....	51	53	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Anderson & Co.....	51	50	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Cleveland & Pittsburgh 7%.....	47½	60	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Cleveland & Pittsburgh 4%.....	36	38	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Ft. Wayne & Jackson pf.....	96	102	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Illinois Central leased line.....	68	70	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Kalamazoo, Allegan, & G. R.....	97	102	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Kan. City, B. & S. M. leased line.....	74	74	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Minneapolis & S. S. M. leased line.....	83½	65	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
St. Louis & P.....	73½	75½	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Pittsburgh, Ft. Wayne & C. pf.....	131½	132	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
St. Louis Bridge 1st pf.....	100	105	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
St. Louis Bridge 2d pf.....	98½	99	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Tulsa, R. R. of St. Louis.....	100	105	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379
Valley R. R.....	90	93	Bennett M. Minton, 30	Broad St., N. Y. C.....	Broad 4379

PUBLIC UTILITIES

Aluminum Mfg. Co., Inc., 7% pf.	70	75	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Am. Radiator Co. 7% pf.	110	90	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Am. Light Mfg. Class A	85	100	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Am. Type Foundry Co. 7%	85	88	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Barnard Bros. & Spindler 1st pf	81	85	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Beaver Board Co. pf.	24	28	A. A. Housman & Co., 20 Broad St., N. Y. C.	.....	Rector 6330
Borden's Cond. Milk Co. 6% pf.	90	94	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Brighton Mfg. Class A	75	88	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Brunswick-Balke-Coal Co. 7% pf	87	92	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Bucyrus Co. 7%	82	85	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Burroughs Add. Mach. common.	130	134	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Carliste Tire common.	2	2 1/2	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Cling Cutlery Class A	90	100	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Cling Cutlery Class B	2	4	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Commercial Finance units.	6	8	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Congoleum Co. 7% pf.	75	85	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Continental Motors 7%	82	87	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Dodge Mfg. Co. 7% pf.	92	97	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Douglas Shoe Co. conv. 7% pf.	88	99	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Eastman Stationery Co. 7% pf.	25	30	Macartney & McLean, 71 B'way, N.Y.C.	.....	Bowl. Gr. 6500
Eastman Shoe Co. 1st pf.	60	70	Macartney & McLean, 71 B'way, N.Y.C.	.....	Bowl. Gr. 6500
Edmonds Oil & Refining	%	%	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Elsmas Magneto 7% pf.	25	35	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Empire Steel & Iron	15	25	Macartney & McLean, 71 B'way, N.Y.C.	.....	Bowl. Gr. 6500
Empire Steel & Iron	45	55	Macartney & McLean, 71 B'way, N.Y.C.	.....	Bowl. Gr. 6500
Farrell, Wm. & Co. 7% pf.	92	96	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Firestone Tire & Rubber 7% pf.	70	75	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Firestone Tire & Rubber com.	60	65	A. A. Housman & Co., 20 Broad St., N. Y. C.	.....	Rector 6330
Firestone Tire & Rubber Co.	50	55	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Fisk Rubber Co. 7% pf.	24	24	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Fisk Rubber Co. 7% pf.	251	256	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Foundation Co. (ex div.)	67	72	Macartney & McLean, 71 B'way, N.Y.C.	.....	Bowl. Gr. 6500
R. H. Franklin com.	42	45	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
H. H. Franklin pf.	92	94	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Gillette Safety Razor (812)	173	176	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
G. L. Haddad Co.	Interested		A. A. Housman & Co., 20 Broad St., N. Y. C.	.....	Rector 6330
Goodyear	65	68	A. A. Housman & Co., 20 Broad St., N. Y. C.	.....	Rector 6330
Goodyear Sugar Co. 7% pf.	54	58	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Goodyear T. & R. 7% pf.	24 1/2	26 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Graton & Knight Mfg. Co. 7% pf	%	60	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
G. W. Griffith, Class A	7	8	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Great Atlantic Sugar Co.	94	98	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Great Atlantic Sugar Co. 7% pf.	95	100	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Hart Oil, new	3 1/2	4 1/2	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Holly Sugar Co. 7% pf.	37	42	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Hupp Motor Co. conv. 7% pf.	%	40	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Hydraulic Steel conv. 7% pf.	92	98	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Imperial Glass Co. 7% pf.	58	107	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Indiana & Illinois Coal Co. 7%	58	107	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Libly-Own Glass com.	95	100	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Libly-Own Sheet Glass 7%	95	105	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Lima Locomotive Co. conv. 7%	92	100	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Lucas Bros. 7% pf.	69	90	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Miss. River Power common	13 1/4	14 1/4	A. A. Housman & Co., 20 Broad St., N. Y. C.	.....	Rector 6330
Mutual Finance units.	8		Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Midwest & Gulf common.	Interested		Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Onedisa Community Silver.	21	24	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Onedisa Community Silver	42	45	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Packard Motor Car pf.	62 1/2	65	A. A. Housman & Co., 20 Broad St., N. Y. C.	.....	Rector 6330
"Packard" Detroit Motor	62 1/2	65	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Penney (J. C.) Co. 7% pf.	90	95	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
"Piggly Wiggly" common.	45	48	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
"Piggly Wiggly" pf.	70	75	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
"Procter & Gamble	101	103	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
"Procter & Gamble	126	131	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
"Procter & Gamble 6% pf.	126	130	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Richardson Co. common.	160		A. A. Housman & Co., 20 Broad St., N.Y.C.	.....	Rector 6330
Republic Motor Truck Co. 7%	25	35	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Rockers Milk units.	90	110	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Rockwell & Co. 7% pf.	87	90	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Royal Baking Powder 6% pf.	87	91	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Samuel Stores, Inc.	85		Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Savannah Sugar Ref. Co.	37	60	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Schervin-Williams	93	96	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Steel Realty Develop. com.	10	12	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Steinmetz Motor units.	95	100	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
St. R. Steel unit	95	105	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Food Shipyard Corp.	60	71	A. A. Housman & Co., 20 Broad St., N. Y. C.	.....	Rector 6330
"United Auto Stores" com.	12	15	Kohler, Bremer & Co., 32 Broadway, N.Y.C.	.....	Broad 6910
Veelch Grape Juice Co. 7% pf.	70	75	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
W. W. Wills & Co. 8% pf.	6	10	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Winchester Co. 7% pf.	57	62	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Winthore Mills 7% pf.	95	100	Pynchon & Co., 111 Broadway, N. Y. C.	.....	Rector 813
Windsor Wurlitzer Co. 7% pf.	%	89	A. A. Housman & Co., 20 Broad St., N.Y.C.	.....	Rector 6330

BANKS AND TRUST COMPANIES

Bank of America	178	183	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
Chatham & Phoenix Nat. Bk., Bk.	304 1/2	305	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
Chase National Bank	284	289	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
First Exchange Bank rights	23 1/2	25	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
First Peoples Trust units	35	35	Kohler, Bremer & Co., 32 Broadway, N.Y.C. Broad	6910
First Security Bank	936	936	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
Guaranty Trust	205	210	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
Living National Bank	194	197	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
Mechanics & Metals Nat. Bank	350	350	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
National City Bank	232	232	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110
National Equip. Inv. units	185	205	Kohler, Bremer & Co., 32 Broadway, N.Y.C. Broad	6910
National Park Bank	403	410	Parker & Co., 49 Wall St., N. Y. C.....	Hanover 0110

SUGAR SECURITIES

Central Agulrie Sugar Co.....	59	61	Farr & Co., 133 Front St., N. Y. C.....	John 6428
Majardo Sugar Co. (ex div.)....	47	49	Farr & Co., 133 Front St., N. Y. C.....	John 6428
Federal Sugar Refining.....	95	100	Farr & Co., 133 Front St., N. Y. C.....	John 6428
National Sugar Refining.....	93	96	Farr & Co., 133 Front St., N. Y. C.....	John 6428
West India Sugar Finance pf.....	60	64	Farr & Co., 133 Front St., N. Y. C.....	John 6428

TOBACCO SECURITIES

Bristol & Bauer, 120 Broadway		Rector 4504	
	Bid Offered		Bid Offered
American Tobacco Scrip.....	114 115½	Porto Rico-American Tobacco.....	65 70
American Cigar common.....	66 70	R. J. Reynolds com. A.....	65 72
American Cigar pf.....	81 84	R. J. Reynolds com. B.....	36½ 37½
George W. Helme common.....	180	R. J. Reynolds pf.....	105½ 106½
George W. Helme pf.....	100 103	Schulte Retail Stores.....	30 33
McCandless & Forbes common.....	106 108	Weyman-Bruton com.....	145 155
McCandless & Forbes pf.....	88 92	Weyman-Bruton pf.....	100 103
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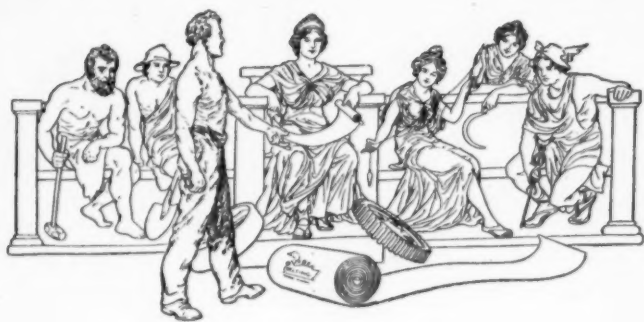
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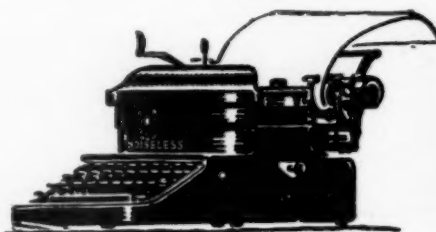
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